SHIPMENT IN TRANSIT CONTRACT DESCRIPTION

 $\hbox{(Profit is Calculated Through Warehousing \& Freight Forwarding)}$

SHIPMENT IN TRANSIT CONTRACT	GEOGRAPHICAL COVERAGE AREA AND COST (Square Miles of Shipment in Transit Delivery)	CONTRACT VOLUME (Gross Pay / Weekly)
 Mayflower Van Lines Agents United Van Lines Agents Atlas Van Lines Agents Allied Van Lines Agents National Van Lines Agents Wheaton Van Lines Agents North American Van Lines Agents Independent Van Lines Independent Owner Operator SHIPMENT IN TRANSIT CONTRACTS 	600 Sq. Miles Diameter COVERAGE AREA OF EDENTON, NORTH CAROLINA 300 miles any directions of Edenton, NC GEOGRAPHICAL COVERAGE AREA No. of Agents: 35 No. of Independent Van Lines: 2 Contract Offer: up to 260,000 lbs. Annually Contract Agreement: \$80,591.16 Price Ceiling Annually GEOGRAPHICAL COVERAGE AREA	## STORAGE CHARGE Up to 5,000 lbs. • Weekly \$348.83 • Daily \$49.83 Up to 7,500 lbs. • Weekly \$558.13 • Daily \$79.73 Up to 10,000 lbs. • Weekly \$697.67 • Daily \$99.66 Up to 15,000 lbs. • Weekly \$1,046.51 • Daily \$149.50 More than 15,001 lbs. • Weekly \$1,604.65 • Daily \$229.23 ### DELIVERY CHARGE Up to 10,000 lbs. • \$1,500.00 • One Truck • Two Helpers 10,001 lbs. and over • \$3,000.00 • Two Trucks or Trailer • Four Helpers

MINUTES	HOURS	DAYS	WEEKS

WALKING UP & DOWN A BAY (100' x 50')	1.1	0	0	0
WALKING AROUND THE PERMITER OF INTERIOR (1,500')	9	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 10' SHIPPING CONTAINER (36')	0.2	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 20' SHIPPING CONTAINER (56')	0.3	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 26' STRAIGHT TRUCK (68')	0.4	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 40' SHIPPING CONTAINER (96')	0.5	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 48' TRAILER (112')	0.6	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 50' TRAILER (116')	0.6	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 51' TRAILER (118')	0.7	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE ON A 53' TRAILER (122')	0.7	0	0	0
WALKING THE INTERIOR CIRCUMFERENCE OF BOX RAILCAR (140')	0.8	0	0	0
WALKING THE CIRCUMFERENCE OF THE EXTERIOR OF PROPERTY 18 ACRES (3,568')	20	0.3333333333	0	0
REMOVING A TIER OF BOXES INSIDE A CONTAINER (20.25 Cu. Ft.)	29	0.4833333333	0	0
REMOVING A TIER OF BOXES INSIDE A RAIL BOXCAR (22.5 Cu. Ft.)	36	0.6	0	0
OFF LOADING A 10' SHIPPING CONTAINER	193	3.216666667	0.402083333	0
OFF LOADING A 20' SHIPPING CONTAINER	387	6.45	0.80625	0
OFF LOADING A 26' STRAIGHT TRUCK	503	8.383333333	1.047916667	0.2095833333
OFF LOADING A 40' SHIPPING CONTAINER	773	12.88333333	1.610416667	0.3220833333
OFF LOADING A 48' TRAILER	928	15.4666667	1.933333333	0.386666667
OFF LOADING A 50' TRAILER	967	16.11666667	2.014583333	0.4029166667
OFF LOADING A 51' TRAILER	986	16.43333333	2.054166667	0.4108333333
OFF LOADING A 53' TRAILER	1,025	17.08333333	2.135416667	0.4270833333
OFF LOADING A 60' RAIL BOXCAR	1,440	24	3	0.6

NORTH CAROLINA WAREHOUSE (1549 Vance Street / Rocky Mount, NC / 69,500 Square Feet / 12 - Acres)

PROPERTY LANDSCAPE	
EMPLOYEES (Drivers, Riders, Movers, Warehouse Associates, Managers, Secretary, Forklift	
Operators & Accountants)	38 - Employees
ACRE OF LAND	11 - Acres
CARGO VANS (Pack Vans, Cargo Vans)	8 - Pack Vans
STRAIGHT TRUCK (Dry Vans, Reefer, Flatbed)	12 - Straight Trucks
TRAILER (Dry Vans, Refrigerated, Moving Vans, Open & Enclosed Car Transporter, Intermodal, Conestoga)	24 - Trailers
SEMI-TRACTOR (Day Cabs - Tandem and Tridems / Sleeper - Flattop, Mid-Rise, Big Sleeper - Tandems & Triaxle)	12 - Semi Tractors
DRIVE-IN-DOORS (12' Wide x 15' Tall) Front and Rear Entrance & Exit)	2 - Drive in Doors
LANES INSIDE WAREHOUSE (Wooden Storage Vaults & Liftvans Locations)	276 - Lanes
NUMBER OF TIERS (Liftvan and Wooden Strage Vaults)	3 - Tiers
NUMBER OF FORKLIFT PATHWAY DIMENSIONS (100'L x 30'W each)	1 - Forklift Pathway
WOODEN STORAGE VAULTS (7' x 5' x 7.5')	1,104 - Storage Vaults
LIFTVANS (7.25' x 7.25' x 4')	50 - Liftvans
OFFICE (100'L x 100'W)	10,000 Sq. Feet (0.2 - Acres)
COMPANY TRAILER PARKING (288'L x 128'W / 24 Company Trailers Parking)	36,864 Sq. Feet (0.8 - Acres)
DELIVERING CARRIERS TRAILER PARKING (288'L x 128'W / 24 Owner Operators & Carriers Trailer Parking)	36,864 Sq. Feet (0.8 - Acres)
STRAIGHT TRUCK PARKING (144'L x 110'W / 12 Company Straight Trucks Parking)	15,840 Sq. Feet (0.8 - Acres)
DELIVERING CARRIERS STRAIGHT TRUCK PARKING (144'L x 110'W / 12 - Owner Operators & Carriers Straight Truck Parking)	15,840 Sq. Feet (0.8 - Acres)
CARGO VANS & BOX TRUCKS PARKING (80'L x 70'W / 8 - Company Pack Vans - Box Truck Parking)	5,600 Sq. Feet (0.8 - Acres)
EV SUPER CHARGING STATION AREA (24 - Lanes, All Lanes Accessible for Motorcoach and Semi Trucks / 288'L x 250'W)	72,000 Sq. Feet (1.6 - Acres)
EMPLOYEE PARKING (50 Parking Spaces 500'L x 30'W)	15,000 Sq. Feet (0.3 - Acres)
VISTOR'S PARKING (15 Parking Spaces 150'L x 30'W)	4,500 Sq. Feet (0.1 - Acres)
HELICOPTER PAD ([2] 100'L x 100'W Each	20,000 Sq. Feet (0.4 - Acres)
WAREHOUSE FACILITY (695'L x 10'W x 35'H)	69,500 Sq. Feet (1.6 Acres)
ROADS ON FACILITY ([2] 1,000'L x 50'W)	100,000 Sq. Ft. (2.29 - Acres)
TOTAL LAND USED	456,944.4 (10.49 - Acres)

TOTAL ACREAGE	522,720 Sq. Feet (12 - Acres)
LAND AVAILABLE	65,775.6 Sq. Feet (1.51 - Acres)
MAX. WAREHOUSE SPACE ON 20 ACRES OF LAND	65,775.6 Sq. Feet (1.51 - Acres)

WAREHOUSING (Employees Salaries)	\$ 529, 4 56.00
NORTH CAROLINA WAREHOUSE (1549 Vance Street / Rocky Mount, NC /69,500 Square Feet /	
12-Acres) UTILITIES	\$159,850.00
PROPERTY TAXES	\$230,000.00
SHIPMENT IN TRANSIT CHECK-IN EXPENSES (Forklift, Forklift Operator, Inspector, [2] Warehouse	
Workers, Inventory Check-in / 6-Weekly)	\$449,280.00
SHIPMENT IN TRANSIT CHECK-OUT EXPENSES (Forklift, Forklift Operator, Driver, [2] Movers,	
Straight Truck / 6 - Weekly)	\$624,000.00
CROSS DOCK CHECK-IN EXPENSES (Forklift, Forklift Operator, Piece Counter Associate, Palletizer,	
Route Line Planner, Scheduler / 6 - Weekly)	\$449,280.00
CROSS DOCK CHECK-OUT EXPENSES (Forklift, Forklift Operator, Straight Truck, Driver, Rider,	
Manager / 6 - Weekly)	\$305,760.00
TOTALS	\$2,747,626.00
	ANNUALLY

	ANNUALLY (Expenses)	MONTHLY (Expenses)	WEEKLY (Expenses)	DAILY (Expenses)
ROCKY MOUNT: NC WAREHOUSING (Employees Salaries -([9] Front Office Self Pay\$100k each/ [9] Teamsters Warehouse Division, [3] Teamsters Commercial [21-Total)	\$2,100,000.00	\$175,000.00	\$40,384.62	\$8,139.53
ROCKY MOUNT WAREHOUSE (1549 Vance Street / Rocky Mount, NC/ 69,500 Sq. Feet Facility on 12-Acres of Land) UTILITIES	\$173,750.00	\$14,479.17	\$3,341.35	\$673.45

PROPERTY TAXES	\$13,700.00	\$1,141.67	\$263.46	\$53.10
SHIPMENT IN TRANSIT CHECK-IN EXPENSES (1,000,000 lbs. Commitment w/Forklift, Forklift Operator, Inspector, [2] Warehouse Workers, Inventory Check-in / 6-Weekly)	\$156,000.00	\$13,000.00	\$3,000.00	\$604.65
SHIPMENT IN TRANSIT CHECK-OUT EXPENSES (1,000,000 lbs. Commitment w/Forklift, Forklift Operator, Driver, [2] Movers, Straight Truck / 6 - Weekly)	\$156,000.00	\$13,000.00	\$3,000.00	\$604.65
FREIGHT FORWARDING CHECK-IN EXPENSES (1,000,000 lbs. Commitment w/Forklift, Forklift Operator, Piece Counter Associate, Palletizer, Route Line Planner, Scheduler / 6 - Weekly)	\$350,000.00	\$29,166.67	\$6,730.77	<i>\$1,356.59</i>
FREIGHT FORWARDING CHECK-OUT EXPENSES (1,000,000 lbs. Commitment w/Forklift, Forklift Operator, Straight Truck, Driver, Rider, Manager / 6 - Weekly)	\$350,000.00	\$29,166.67	\$6,730.77	\$1,356.59
GULFSTREAM G650ER CORPORATE JET (250-Hours Annually @ \$8,098.89 per hour Operating Cost)	\$2,024,722.50	\$168,726.88	\$38,936.97	\$7,847.76
BELL 525 RENTLESS CORPORATE HELICOPTER (200-Hours Annually @ \$3,000.00 per hour Operating Cost)	\$600,000.00	\$50,000.00	\$11,538.46	<i>\$2,325.58</i>
PROFIT PERCENTAGE (5% of Gross Income)	\$296,208.63	\$24,684.05	\$5,696.32	\$1,148.10
FREIGHT BROKER EXPENSES (Moving Goods from Ports to Warehouse and Distribution Centers to Store Shelves / \$36 Million Gross Commodity w/12.5% Contract)	\$4,500,000.00	\$375,000.00	\$86,538.46	\$17,441.86
CROSS DOCK EXPENSES (Transforming bulk Shipping to multi destinations / Intermodals and Shipping Containers to pallet and transported to Receivers \$36 Million Gross Commodity w/17.5 % Contract	\$6,300,000.00	\$525,000.00	\$121,153.85	\$24,418.60
3PL CARRIER (Maersk, CSX / Norfolk Southern, FEDEX, UPS, Shipping to and From United States / 9.375% Contract	\$1,595,660.73	\$132,971.73	\$30,685.78	\$6,184.73

TOTALS	\$18,616,041.86	\$1,551,336.82	\$358,000.80	\$72,155.20
ROCKY MOUNT WAREHOUSE INCOME PROJECTION	ANNUALLY (Expected Income)	MONTHLY (Income)	WEEKLY (Income)	DAILY (Income)
GROSS COMMODITIES	\$67,800,000.00	\$5,650,000.00	\$1,303,846.15	\$262,790.70
SHIPPING CONTAINERS HANDLING (Loading or Unloading)	680 - Containers	57 - Containers	14 - Containers	3 - Containers
# OF TRAILERS RETRIEVING CONTAINERS FROM PORT BALTIMORE IN BALTIMORE, or ROCKY MOUNT, NC (To Cross Dock Warehouse, Transloading or Storage)	2,040 - Trailers	170 - Trailers	40 - Trailers	8 - Trailers
# OF PALLETS FOR TRANSLOADING OR CROSS DOCK	53,400 - Pallets	4,450 - Pallets	1,027 - Pallets	207 - Pallets
# OF WAREHOUSE WORKERS REQUIRED TO HANDLE 2,040 TRAILERS	12,384 - Warehouse Workers	1,032 -Warehouse Workers	240 - Warehouse Workers	48 - Warehouse Workers
PALLET INCOME EXPECTANCY	\$348.62 Per Pallet	\$348.62 Per Pallet	\$348.62 Per Pallet	\$348.62 Per Pallet
CUBIC SPACE INCOME EXPECTANCY	\$6.23 Per Cubic Feet			
EMPLOYEES INCOME PER EMPLOYEE(6) WAREHOUSE EMPLOYEES and (8) FRONT OFFICE EMPLOYEES = 14 Employees	\$1,329,717.28 Income Per Employee	\$1,329,717.28 Income Per Employee	\$1,329,717.28 Income Per Employee	\$1,329,717.28 Income Per Employee