LANE DALLAPE

(678)-361-6101 <u>laneadallape@gmail.com</u> Jersey City, NJ

As a dependable and self-aware team member who thrives in customer-serving environments, I bring empathy, integrity, and a strong work ethic to every role. Repeatedly promoted at Wegmans for consistently living the company's values of caring, high standards, and respect, I take pride in helping others, supporting my team, and creating exceptional experiences for customers.

EXPERIENCE

WEGMANS- Astor Place, NY

Ecommerce Team Leader (07/2024-Present)

Mission statement

- Lead a team of 40+ people in fulfilling all online orders for the the only Manhattan location of Wegmans
- Used managerial courage to provide honest, timely and actionable feedback to employees
- Grew the monthly Meals 2Go/catering sales from approximately \$105,000 to \$167,000 over 6-8 months
- Prioritized efficiency in the department and its effect on our contribution and profitability

WEGMANS- Princeton, NJ

Accounting Team Leader (11/2023-06/2024)

- Completed daily and weekly payroll for the store
- Completed daily and weekly bookwork, including balancing of cash flow in office, store expenses, and more
- Assisted employees with balancing issues by using critical thinking and problem solving skills

Front End Coordinator (07/2021-11/2023)

- Provided exceptional customer service to retain business
- Managed all breaks and lunches for any Front End employees scheduled
- Collaborated with other members of management for problem solving and efficiency

Cashier (08/2020-07/2021)

PRINCETON BALLET SCHOOL- Princeton, NJ

Teacher (09/2022-Present)

- Subbed for adult ballet classes and trainee and school rehearsals in various styles
- Starting 09/2023, regularly taught 2 ballet technique classes a week, ages 7-12, class sizes as large as 25
- Taught the foundations of technique while actively engaging and involving students

Summer Intensive Coordinator (10/2024-2/2025)

- Sent audition results to over 100 students and parents
- Organized and created systems for maintaining student records
- Answered parent and student questions via email in a timely fashion

Front Desk Receptionist (09/2022-06/2024)

- Greeted parents and students and managed class attendance records
- Assisted with scheduling, organizational tasks, class coverage, and written communication sent to families

VISION DANCE CENTER- Dayton, NJ

Teacher (1/2021-06/2024)

- Taught 3-4 classes a week in various styles with class sizes ranging from 4-17 students
- Subbed for classes in tap, jazz, ballet, and musical theater for all ages
- Choreographed, set, and coached recital pieces

EDUCATION

Brenau University- 2020-2023, Bachelor of Arts in Dance; Summa Cum Laude Coursework Included (Fundamentals of Speech, Personal Finance, Psychology, Multicultural Education, etc.)