



eXpanding Possibilities / eXecuting Strategies / eXponential Growth

## Vision

To be the trusted partner for businesses seeking to scale revenue and market presence by empowering their people, optimizing their processes, and enabling them through innovative technology



## Mission

ScaleRevX empowers organizations by providing strategic business development consulting that enables:

- |                           |  |
|---------------------------|--|
| <b>expansion</b>          | > Scaling businesses into new markets.                                     |
| <b>execution</b>          | > Helping companies implement high-impact business development strategies. |
| <b>exponential Growth</b> | > Driving rapid and sustainable revenue acceleration.                      |
| <b>experience</b>         | > Leveraging deep industry expertise in business development.              |
| <b>excellence</b>         | > Delivering world-class consulting solutions tailored for success.        |

## How we scale you



# Why collaborate with ScaleRevX

Our founder comes with 14 years of leadership experience across Amazon, Nutanix, NetApp, Confluent, and MetricStream, We specialize in **accelerating pipeline velocity, enhancing go-to-market execution, and driving new market penetration and coaching teams.**



Proven Track Record	> Led high-performing Business Development teams at top tech firms.
AI-Driven Sales Expertise	> Helping companies adopt AI-powered prospecting, automation, and sales acceleration.
GTM Execution & Sales Playbook	> Expertise in aligning Inbound and outbound Sales strategies.
APAC, EMEA & NAM Knowledge	> Helping companies expand into new territories with structured execution.
Channel GTM Experience	> Extensive experience working with Cloud MSPs, SIs, Resellers and OEMs to drive partner-led growth.
Outcome-Oriented Approach	> Focused on pipeline generation, revenue impact, pipeline scalability, and quota attainment.
AI Productivity Tools Adoption	> Spearheading organizations adoption of productivity tools, including Salesforce.com, Outreach, Ring DNA, Groove, LinkedIn Sales Navigator, Lusha and ZoomInfo to improve efficiency.

## Contact us

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