

WB&A Board of Directors Meeting Minutes
Saturday, September 11, 2021
Via ZOOM

Meeting Start Time: 9:30 AM
Meeting End Time: 12:30 PM

In Attendance

Present: Tom Salen, Nada Boswell, Mike Ackerman, Dave Eadie, Bob Heine, Bob Gray, Bill Moss, Skip Lee, John Buxton
Absent: Charles Doring, Arnie Meyrow

A quorum being determined, the meeting was called to order by Tom Salen, WB&A President.

OPENING COMMENTS BY PRESIDENT – President Tom Salen opened the meeting by asking the group to take a moment to reflect on the lives lost in the September 11, 2001 terrorist attacks on the United States. Tom spoke briefly about the WB&A Flea Market held on August 21, noting that vendors and visitors made positive comments about the event.

OLD BUSINESS

1. Secretary's Report – Bob Gray

The minutes from the May 8, 2021 Board Meeting were reviewed by members. A request was made for additions or corrections to the minutes. A motion to accept the minutes was made to accept the minutes as written, seconded and unanimously approved.

2. Treasurer's Report – Michael Ackerman

The Treasurer's Report (copy attached) was distributed to the BOD previous to the meeting. Michael answered member questions regarding the report. The Treasurers' Report of May 8, 2021 was approved.

3. Membership Report –Bill Moss

Bill stated that the present membership list includes members in good standing for the years 2021 and 2022 and at this time we have 210 members. Six people paid their dues at the WB&A August Flea Market. 130 members have paid their 2021 dues and 10 are paid up through 2022. A mailing will be done after the York Show to collect the remaining 2021 dues (approximately 80 people). Bill has requested a WB&A membership table for the October TCA York Show. Bill and other WB&A members will cover the table on Thursday and Friday. On Saturday, just printed information will be available at the table. Regarding the WG&A Drawing, Bill reported that 82 tickets have been sold for a total of \$355.00.

4. Eastern Report – Dave Eadie

Dave asked if BOD members had received registration packets for the October 2021 York Show. For those that have not, Dave will make inquiries. At this year's show, the Yellow Hall, under the grandstand, will be used by the National Toy Train Museum to sell their excess artifacts. They will set up on Monday and sell items from Tuesday through Saturday. Special events at York will be held on Monday and Tuesday evenings. As of now 7,900 people are registered for the October show. Of that number 7,400 are folks who registered for the April 2020 show. At this time, almost all of the vendor tables are sold. Accommodation for social distancing will result in fewer tables this year. All attendees are encouraged to bring a facemask. Masks are not a requirement at this time.

NEW BUSINESS

1. WB&A Elections – Nada Boswell

The slate of candidates has been established. Nada and David Eadie will take care of the printing and mailing of ballots. The cost to WB&A will be between \$250 and \$300. Ballots are due back late October.

2. Shows and Meetings –

Annapolis Show – Skip Lee

Skip reported that plans for the February 27, 2022 show at the Elk's Lodge in Edgewater are underway. We are waiting for guidance from state and local government regarding Covid requirements for events. Restrictions will mean fewer vendor tables and may mean that the National Capital Trackers operating layout will have to be reduced in size or eliminated. At this time, we are looking at between 50 and 77 tables arranged so that vendors will stand behind their tables. Tom asked Skip if he needed any assistance at this time. Skip responded that he has requested help for members in setting up for the event but at this time things are under control.

Annandale Show – Tom Salen

Bill Graver has agreed to chair this event along with Tom. Tom will visit the event site to determine how WB&A might use the space available. Price of the hall is \$1000. Date of the event – Sunday, December 5. Food will be available. Advertising and door prizes (\$25.00 gift certificates?) need to be addressed. Tom will be the contact for this show.

WB&A November General Business Meeting/Mini Meet -- Tom Salen

The location for this November 13, 2021 event needs to be determined. The Knights of Columbus in Silver Spring is a possibility. Tom will check on room availability and food service. John Buxton will contact the National Capital Trolley Museum in Silver Spring, MD and the Baltimore Streetcar Museum as possible sites for this event.

January Board of Directors' Meeting -- January 8, 2021

3. Train Show Management—Bob Gray

Bob opened the discussion with the following statement. “This week I e-mailed each of you a list of Facilitation & Management Tasks related to train show management. I could have made a similar task and responsibility list for everyone on the BOD and for some non-BOD members. Because I have worked fairly closely with Tom Salen on a number of issues, I know that his list would be extensive. Just getting the WB&A website up and running took hours of his time on the phone with various companies that our club, had in the past, made business deals with. But I want to quickly get to the topic of SHOW MANAGEMENT. I think that facilitating a first-class show requires a combination of knowledge and talent and a degree of responsibility that is unique among WB&A leadership positions. This fact is evidenced by the difficulty we have had in finding people willing to manage the shows that we are committed to host by our byelaws. With these thoughts in mind, I suggest that in the coming weeks each of us think about show management compensation and that we make it an agenda item for our next BOD meeting. In the meantime, I suggest that we waive the table rental fees of our Show Managers for the February Annapolis Show.”

There followed an extended discussion of show chairmanship and a broader dialogue regarding the mission of the WB&A. Ideas brought forth included “succession” as the key to cultivating volunteerism, the development of “How-To Manuals” for club leadership positions, and developing committees (that include show vendors) that will share in the work involved.

John Buxton suggested that we schedule a Special Board of Directors’ meeting to continue this discussion. The group agreed to hold this special meeting (via Zoom) on Wednesday, October 6 at 7:00 PM. Michael Ackerman will set up the Zoom arrangements.

4. Passing of Mary Jackson – David Eadie will write a tribute and try to have it inserted in the Trolley.

A motion was made, seconded, and unanimously approved to adjourn at 12:30 PM.

The September 11, 2021 Board of Directors’ Meeting was continued on October 6, 2021, via ZOOM at 7:00 PM.

Following are notes from that meeting.

In attendance, Tom Salen, Bob Gray, Bill Moss, David Eadie, Bob Hine, and John Buxton

Tom Salen called the meeting to order at 7:00 PM.

Item discussed.

1. WB&A York Show WB&A Membership Table – The table will not have a WB&A representative at the table. WB&A Membership material and WB&A Drawing information will be taken to York by John Buxton to be placed on the table. Bill Moss will take membership material and white board to John Buxton. Bob Gray give WB&A signs to Bill Moss to forward to John.
2. York Show Kids' Area – WB&A will no longer be responsible for the York Show Kid's Area. In the future, TCA-Eastern Division will be responsible.
3. November 13, 2021 WB&A Mini Meet – Contract with the National Capital Trolley Museum has been finalized. Notice of the Mini Meet with rsvp will be sent to all WB&A members. John Buxton will bring donuts and coffee. Bob Gray will bring cold beverages. We'll find a nearby Subway (Maybe 14450 Layhill Rd, Silver Spring MD 20906, they deliver, 301- 438-3131).
4. John Buxton will set up a WB&A ZOOM account. He will be reimbursed by WB&A for the cost of the account.
5. Continuation of this Board Meeting – Sunday, October 10 at 7:00 PM Via ZOOM.

The September 11, 2021 Board of Directors' Meeting was continued on October 10, 2021, via ZOOM at 7:00 PM.

Following are notes from that meeting.

In attendance, Tom Salen, Bob Gray, Bill Moss, David Eadie, Bob Hine, Nada Boswell, John Buxton, and Bill Graver.

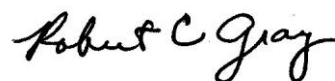
Tom Salen called the meeting to order at 7:00 PM.

Items discussed:

1. Tom Salen thanked John Buxton for getting the WB&A Zoom account up and running.
2. Invitation to 140 TCA members who are not a part of WB&A to join WB&A and attend the November 13 Mini Meet. Dave Eadie will email this group.
3. Possibility of sharing the November Mini Meet via Zoom.
4. Bob Gray reported that he had submitted a request to TCA to publicize upcoming WB&A events.
5. Bob Gray will look into getting WB&A events on Trains.com.

6. Food at the November Mini Meet – John Buxton will bring coffee and accessories, lunch from Subway.
7. The BOD approve granting Hope Danielson proxy privileges to vote for WB&A in Dave Eadie’s place at the York Eastern Division business meeting.
8. WB&A table material for the York Show. Bob Hine will take the handouts and signs. John Buxton will bring them back.
9. Annandale Show
 - a. Bill Graver in attendance as Co-chair of the Annandale Show.
 - b. Who is WB&A contracting with for use of the hall?
 - c. Food service provided by the fire hall, table set-up will be provided, event flyers ready to go when hall rental finalized.
 - d. Tom is the contact for taking money.
 - e. Bill Graver is the liaison with the fire hall.
 - f. Minimal clean-up required at end of show.
 - g. We must be careful not to damage the hall’s tables.
 - h. Bill and Tom are working on advertising through Facebook Marketplace , local newspapers, etc.
 - i. Tom and Bill will see that we have running trains at Annandale.
 - j. Questions
 - a) When shall we notify members? (When hall contract finalized)
 - b) When will we begin soliciting for vendors? (ASAP)
 - c) What types of items can be sold at this show? (Trains and train-related items.)
 - d) Will we have a test track, train doc, parts vendor? (Yes, yes, and maybe)
 - e) Can we add Henning’s Parts Supply to our website?
10. Discussion of where we are as a club.
 - a. Bob Gray reviewed several issues (impact of new technologies on club activities, expanding the number of board members, compensating show managers, surveying the membership, and creating a checklist of tasks and responsibilities related to show management)
 - b. Formation of committees to take on club tasks.
 - c. Membership recruitment
 - d. Increasing on-line services
 - e. John Buxton noted that clubs like ours are declining due to the ages of our members. How do we attract young people?
 - f. The WB&A will develop of a survey/recruitment instrument. With a prize drawing.
 - g. This discussion will continue at a BOD meeting after New Years Day at John Buxton’s home to brainstorm how we can make the club go forward.
11. Importance of having running trains at our shows.
12. BOD Election update – Nada Boswell reported that 70 ballots returned, most ever.
13. Website Update – Bob Gray reported on web access and activity.

Minutes submitted by: Bob Gray



Minutes approved on January 8, 2022