



TEXAS NORTH CENTRAL ECCLESIASTICAL JURISDICTION EVANGELISM DEPARTMENT

*"COLLABORATING TO BUILD THE MINISTRIES
THAT BUILD THE CHURCH TO BUILD THE KINGDOM"*

EVANGELISM DEPARTMENT WORKSHOP MATERIALS

June 6, 2026

Texas North Central Department of Evangelism



Theme: “The Flame of Evangelism must never go out”

Agenda

1. Introduction of Department Leaders
2. (D.O.E.) Our Purpose and Mission (pg 11 & 14)
3. What is evangelism? (pg 73; pg84 & 85)
4. Doctrine of Salvation as taught in the Church of God in Christ (Soteriology) (pg 74)
5. Life and Ministry of an Evangelist (Elder Samuel Holmes)
6. Evangelism in your local church (pg. 77-78)
7. How to become an effective Witness (Missionary Sarah Netter)
8. Live enactment of various witnessing situations
9. Questions and Answers`

DEPARTMENT OF EVANGELISM FACTS

Whose Department is this?

The Church Of God In Christ constitution mandates a Department of Evangelism. The selection of staff is the responsibility of the Presiding Bishop. Therefore, the Department is a direct representation of the Office of the Presiding Bishop. It is therefore not the President's department, nor that of any other staff; it belongs to the Presiding Bishop and must comply with his direction and God-given vision.

What is the purpose of this Department?

We exist to serve as the evangelistic arm of the Church Of God In Christ. We exist to serve as the evangelistic ministry of the Presiding Bishop. Evangelism is spreading the Good News of salvation through Jesus Christ. Therefore we offer support, training, structure, mentorship and accountability to the evangelists of the church. Also, since every believer should be involved in evangelism; we offer resources and training for the local church (pastors and laity) and any saint that desires to effectively win souls.

Why does this department exist?

In the early days of our church, we had many evangelists out "on the field," working for the Lord. However, these preachers were not organized as a unit. In 1927 the founder of the Church Of God In Christ, Bishop Charles Harrison Mason, desired for the work of evangelism in the Church to be coordinated and, therefore, established this unit. Thus, you now have the Department of Evangelism. This Department is also mandated in the constitution of the Church Of God In Christ.

Does Jesus have anything to do with this?

Normally a person's last words are among their most important words. In ALL recordings of Christ's last words, before He left Earth, He mandated evangelism and preaching the Word of God. So, yes, Jesus has everything to do with this Department; because it is close to His heart.

Matthew 28:19. Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost.

Mark 16:15. And he said unto them, Go ye into all the world, and preach the gospel to every creature.

Luke 24:47, 48. And that repentance and remission of sins should be preached in his name among all nations, beginning at Jerusalem. And ye are witnesses of these things.

MISSION AND VISION OF THE DEPARTMENT OF EVANGELISM⁷

What is our God-given vision from the Presiding Bishop?

Seeking the saving of lost souls around the world, the Department of Evangelism serves as the agency for organizing, training, accountability, unifying, fellowship, equipping and resourcing evangelists and local churches in the Church Of God In Christ, in the area of evangelism and serves as the networking source for greater strategic impact.

What is the mission of the Department of Evangelism?

The Department of Evangelism exists to provide structure for the outreach efforts of the Church Of God In Christ through its evangelists and local churches. Seeking the empowerment of the Holy Ghost, evangelists and local churches extend the Kingdom of God by proclaiming the Gospel of Jesus Christ to all nations.

⁷ <http://www.worlddea.org/whoweare/vision-mission>. (Accessed, January 4, 2013).

WHAT IS EVANGELISM?

The word "evangelism's" history from the New Testament reveals a twofold usage – as a noun and as a verb. The noun is *euangelion* – "good news," and occurs seventy-five times.

The verb is *euangelizomai* and means "to publish good news." It appears twenty-four times. The Gospel is the "evangel" or the Good News. Evangelism is the act of proclaiming the good news of Jesus Christ in the power and anointing of the Holy Spirit; with the intention of that people will put their trust in Christ for salvation and serve Him in the fellowship of His Church.²⁶

Evangelism is the preaching of the Christian Gospel to others with the object of conversion. Christians who specialize in evangelism are often known as evangelists; whether they are in their home communities or living as missionaries in the field. Although some Christian traditions refer to such people as *missionaries* in either case.

Some Christian faiths consider evangelists to be in a leadership position; they may be found preaching to large meetings or in governance roles. Christian groups who actively encourage evangelism are sometimes known as evangelistic or *evangelist*. The scriptures do not use the word *evangelism*, but *evangelist* is used in Acts 21:8, Ephesians 4:11, and 2 Timothy 4:5.²⁷

²⁶ Burgess, Stanley M.; Gary B. McGee. *Dictionary of Pentecostal and Charismatic Movements*. Regency: Grand Rapids, 1988.

²⁷ *Collins English Dictionary*. Collins. 2006.

WHAT IS AN EVANGELIST

Where does the word "evangelist" come from?

This gets a little complicated; but at least it gives you the idea of where the word "evangelist" comes from. It derives from Old French *evangeliste*, which is from the Latin *evangelista*, which is from the Greek εὐαγγελιστής (*evangelistes*, meaning "bringer of good news"), from εὐαγγελίζεσθαι ("to evangelize"), from εὐαγγέλιος (*euangelos*, "bringing good news"), from εὖ (*eu*, "well") + ἀγγέλλειν (*angelein*, "to announce").³⁹ If none of that makes sense, please keep reading; it will get clearer.

What does the word "evangelist" mean?

The term "evangelist," though briefly mentioned in the Bible, is not specifically defined. The term originates from the Greek word *euangelistes* (which is listed above), "one who proclaims good news." A Church Of God In Christ evangelist has traditionally been one who devotes himself or herself entirely to a full-time itinerant ministry of the proclamation of the Gospel; especially the message of salvation and deliverance. In this regard, an evangelist is one with a specialized ministry that involves more than just being a witness for Christ (a duty which is expected of all believers).

Also of note is the fact that divine healing and miracles of deliverance have been emphasized in the ministry of Church Of God In Christ evangelists, as inclusive in the salvation message.⁴⁰

Acts 8:6. And the people with one accord gave heed unto those things which Philip spake, hearing and seeing the miracles which he did.

Acts 21:8. And the next day we that were of Paul's company departed, and came unto Caesarea: and we entered into the house of Philip the evangelist, which was one of the seven; and abode with him.

So what is an evangelist?

1. A preacher of the Gospel.⁴¹
2. A messenger of good or one that brings glad tidings.⁴²

³⁹ *Webster's Revised Unabridged Dictionary*, G. & C. Merriam, 1913.

⁴⁰ Burgess, Stanley M.; Gary B. McGee. *Dictionary of Pentecostal and Charismatic Movements*. Regency: Grand Rapids, 1988.

⁴¹ Strong, James. *The Strongest Strong's*. Zondervan: Grand Rapids, 2001.

⁴² Vine, W. E. *Vine's Complete Expository Dictionary of Old and New Testament Words*. Nelson: Nashville, 1996.

3. One who travels from place to place proclaiming the Gospel.⁴³
4. A title, not of an office, but of an activity, of early Christian missionaries and preachers of the Gospel. In the earliest times, the activity of the apostles was not rigidly distinguished from that of evangelists (Galatians 1:8). Later Christian usage viewed the evangelists as disciples of the apostles; or as imitators of their example.⁴⁴
5. A minister or layman among various Protestant denominations who goes about from place to place preaching at special services to awaken religious interest.⁴⁵

Biblical example of an Evangelist

The church in Jerusalem had picked Philip as one of the seven "deacons" who would serve the apostles and the other disciples. He was described as being, "of honest report, full of the Holy Ghost and wisdom (Acts 6:3). But God had some other plans for Philip. Though Philip had no training as an evangelist, that is what God called him to do; and a whole city came to Christ because of his (Philip's) evangelistic ministry."⁴⁶

Acts 8:5-8. ⁵ Then Philip went down to the city of Samaria, and preached Christ unto them. ⁶ And the people with one accord gave heed unto those things which Philip spake, hearing and seeing the miracles which he did. ⁷ For unclean spirits, crying with loud voice, came out of many that were possessed with them: and many taken with palsies, and that were lame, were healed. ⁸ And there was great joy in that city.

⁴³ Miller, Madeleine S and J. Lane Miller. Harper's Bible Dictionary. Harper: New York, 1952.

⁴⁴ Buttrick, Arthur George. The Interpreter's Dictionary of The Bible. New York: Abingdon, 1962.

⁴⁵ Cove, Philip Babcock Gove, Ed. Webster's Third New International Dictionary of the English Language Unabridged. Webster: Springfield, 2002.

⁴⁶ Sumrall, Dr. Lester. The Gifts & Ministries of the Holy Spirit. Whitaker: Springdale, 1993.

THE DOCTRINE OF SALVATION IN THE CHURCH OF GOD IN CHRIST

Understanding the doctrine of salvation

As an evangelist or soul-winner, in the Church Of God In Christ, it is vitally important that you understand the Church's doctrine of salvation. This is critical, not only because our job is to proclaim the message of salvation; but you must also be grounded in what you believe, since there are so many other organizations that have varying beliefs.

Review of the Doctrine of Salvation in the Church Of God In Christ²⁸

Salvation deals with the application of the work of redemption to the sinner with his restoration to divine favor and communion with God. This redemptive operation of the Holy Ghost upon sinners is brought about by repentance toward God and faith toward our Lord Jesus Christ which brings conversion, faith, justification regeneration, sanctification, and the baptism of the Holy Ghost. Repentance is the work of God, which results in a change of mind in respect to man's relationship to God. (St. Matthew 3:1-2, 4:17; Acts 20:21). Faith is a certain conviction wrought in the heart by the Holy Spirit, as to the truth of the Gospel and a heart trust in the promises of God in Christ (Romans 1:17, 3:28; St. Matthew 9:22; Acts 26:18). Conversion is that act of God whereby He causes the regenerated sinner, in his conscious life, to turn to Him in repentance and faith (II Kings 5:15; II Chronicles 33:12-13; St. Luke 19:8, 9; Acts 8:30). Regeneration is that act of God by which the principle of the new life is implanted in man, and the governing disposition of soul is made holy and the first holy exercise of this new disposition is secured. Sanctification is that gracious and continuous operation of the Holy Ghost, by which He delivers the justified sinner from the pollution of sin, renews his whole nature in the image of God and enables him to perform good works (Romans 6:4;5:6; Colossians 2:12; 3:1).

²⁸ Range, C. F. Official Manual of the Doctrines and Discipline of the Church Of God In Christ. COGIC Publishing House: Memphis, 1973.

HOW TO SET UP A DEPARTMENT OF EVANGELISM IN YOUR LOCAL CHURCH

1. **Get permission from your pastor.**
2. **Have a meeting with potential soul winners and establish your goals:**
 - Set up your staff (with the approval of the pastor):
 - ✓ President
 - ✓ Secretary
 - ✓ Treasurer
 - When will have a training session?
 - What type of outreaches do you plan to do?
 - What dates do you plan to do these outreaches?
 - What type of literature and advertisement will you use?
 - Who is willing to volunteer in which areas?
 - What are your plans for follow up?
 - What type of funding and supplies will be needed?
3. **Have a training and organizing day.** You may need to have more than one of these, to ensure a quality outreach.
4. **Implement your plans.** Perform the outreach(es) that you have planned. Be sure to keep accurate records of salvations, contact information, etc.
5. **Do follow up.** Reach out to those who have been impacted by your evangelistic efforts.
6. **Have a debriefing meeting.** Discuss what was successful and what needs to be improved.
7. **Move forward.** Continue to build and train your department in innovative evangelistic approaches to winning souls in your community to Christ.

HELPFUL TIPS FOR LOCAL CHURCH DEPARTMENT OF EVANGELISM WORKERS

EIGHT IDEAS TO BRING SOULS INTO YOUR CHURCH.³⁰

1. Do the work of evangelism. Each member of the Department of Evangelism in your church should be doing the work of personal evangelism:

- **Praying for the lost.**
- **Building uncompromising networks with lost people.**
- **Actively sharing faith with those who do not know Christ.**

2. Provide Ongoing Evangelism Training. Many church members are afraid of evangelism and want to simply invite people to church and let a professional do it. One way around this is to provide regular evangelism training in different areas

- **Conversational skills.**
- **Listening to the Holy Spirit.**
- **Evangelism in Relationships.**

3. Run a course or group that investigates Christianity. You might have classes that allow people to investigate Christianity and allow a safe place for people to ask their questions about the faith.

4. Lead and organize evangelism programs. If you are familiar with "servant evangelism" (activities such as handing out water to joggers on warm days, handing out cookies or ice cream at a grocery store, handing out candy at parks, providing batteries to local residents for changing their smoke detectors, etc.) your church Department of Evangelism team can lead and organize such events. You might also lead some invitational programs (these were VERY successful in building West Angeles Church Of God In Christ in Los Angeles, California) like:

- **Bring a Friend Day.**
- **Concerts.**
- **Block Parties.**
- **Appreciation Banquets for community servants (teachers, police, fire and rescue).**

5. Assist the hospitality and greeter ministries for first time guests. Churches cannot increase their influence towards salvation, if a person does not come back a second time. Hospitality aids in getting multiple visits. Focus on developing greeters and a great guest

³⁰ <http://www.evangelismcoach.org/2011/10-roles-an-evangelism-committee-can-serve-the-church/>. (Accessed, January 9, 2013).

7 Steps to the Kingdom

(English Version)

1 GREETING

"Hello, May I have one minute of your time?"

2 STATE

"Did you know that Jesus Christ is Lord? Well, He is and He loves you and wants to be your Lord and Savior. A lot of people want to be saved but just don't know how."

3 SAY

"Romans 10:9 says: If you confess with your mouth the Lord Jesus and believe in your heart that God raised Jesus from the dead, you shall be saved."

4 ASK

"Can you say Lord Jesus?"

5 PRAY

Reach out for the candidate's hand and say:

"Let's pray, repeat after me; Lord Jesus, forgive me for all my sins. I believe that you died on the cross, were buried, and on the third day God the Father raised you from the dead. Right now Lord Jesus, I open the door to my HEART and I receive you, into my HEART, as my Lord and Savior."

6 QUESTION

"According to the prayer you just prayed, where is the Lord Jesus?" The response should be "He's in my heart." If some other statement is given pray again,

7 CONFIRMATION

Once the correct answer is given share: I John 4:4. "Greater is He that is in you than he that is in the world."

“7 STEPS TO SOUL WINNING”

Proverbs 11:30

The fruit of the righteous is a tree of life; and he that
winneeth souls is wise.

Ps 1:3 "And he shall be like a tree planted by the rivers of
water, THAT BRINGETH FORTH HIS FRUIT IN HIS SEASON;
HIS LEAF ALSO SHALL NOT WITHER; and whatsoever he
doeth shall prosper.

"Come unto me, all ye that labour and are heavy
laden, and I will give you rest." Matthew 11:28 KJV

Romans 3:23 For all have sinned, and come short of the glory of God;

Romans 6:23 KJV: For the wages of sin is death; but the gift
of God is eternal life through Jesus Christ our Lord.

(JESUS)

FORGIVENESS IS A LIFE LINE

John 3:16 KJV: For God so loved the world, that he gave his only
begotten Son, that whosoever believeth in him should not perish, but
have everlasting life.

AIMing to ANSWER THE CALL

June 6, 2026 9am -3:00pm

Holy Tabernacle COGIC

2800 E. Loop 820 S.

Fort Worth, TX 76119

*AIM Evangelism President:
Pastor David Phenix*

*Workshop Presenter:
Evangelist Sarah Netter*

“7 STEPS TO SOUL WINNING”

**1. WE NEED TO MOVE
FROM SELF-CENTERED
TO SELFLESS!**

Proverbs 29:25 King
James Version The fear of
man bringeth a snare:
but whoso putteth his
trust in the Lord shall
be safe.





“7 STEPS TO SOUL WINNING”

Proverbs 11:30

2. WE NEED TO MOVE FROM GUILTY TO GRATEFUL

“2 COR. 5:14-16 For the love of Christ constraineth us; because we thus judge, that if one died for all, then were all dead:”

And *that* he died for all, that they which live should not henceforth live unto themselves, but unto him which died for them, and rose again.”

“Wherefore henceforth know we no man after the flesh: yea, though we have known Christ after the flesh, yet now henceforth know we *him* no more.”

Psychologists generally define forgiveness as a conscious, deliberate decision to release feelings of resentment or vengeance toward a person or group.



“7 STEPS TO SOUL WINNING”

Proverbs 11:30

3. WE NEED TO MOVE FROM PASSIVE TO PRAYERFUL

MATT. 18:19 “Again I say unto you, That if two of you shall agree on earth as touching any thing that they shall ask, it shall be done for them of my Father which is in heaven.”

**“7 STEPS TO SOUL
WINNING”**

Proverbs 11:30

**4. WE NEED TO MOVE
FROM CONFUSING TO
CLEAR**

**JOHN 3:16 “For God so
loved the world, that he
gave his only begotten
Son, that whosoever
believeth in him should
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everlasting life.”**

**“7 STEPS TO SOUL
WINNING”**

Proverbs 11:30

**5. WE NEED TO
MOVE FROM
FROZEN TO
FRIENDLY**

**“7 STEPS TO
SOUL WINNING”**

Proverbs 11:30

**6. WE NEED
TO MOVE
FROM
RANDOM TO
REGULAR**

“7 STEPS TO SOUL WINNING”

Proverbs 11:30

**7. WE NEED TO MOVE FROM DEAD
ENDS TO DIVINE APPOINTMENTS**

**JONAH 3:4-5 “And Jonah
began to enter into the
city a day's journey, and
he cried, and said, Yet
forty days, and Nineveh
shall be overthrown.”**
**“So the people of Nineveh believed
God, and proclaimed a fast, and
put on sackcloth, from the greatest
of them even to the least of them.”**

“7 STEPS TO SOUL WINNING”

Proverbs 11:30

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7 STEPS TO SOUL WINNING!!

**[Texas North Central Ecclesiastical
Jurisdiction](#)**

Prelate - Bishop Gerald Jones

Evangelist Janice Craig, State Supervisor

Pastor Edward Spears II, AIM Chairman

Pastor David Phenix, President of Evangelism

Facilitator: Evangelist Missionary Sarah Netter