



TEXAS | COLORADO | NEW MEXICO | OKLAHOMA
www.LegacyBrokerGroup.com



LEGACY
BROKER GROUP

Kristofer Kaufmann

Realtor® | Legacy Broker Group



(830) 708-6366



kristofer@legacybrokergroup.com



www.legacybrokergroup.com

About Me

Kristofer Kaufmann, a dedicated Realtor with Legacy Broker Group, epitomizes deep local roots and extensive real estate expertise. Born, raised, and educated in New Braunfels, TX, Kristofer and his wife, both fifth-generation New Braunfels natives, now raise their two daughters in nearby Kingsbury. He boasts a Bachelor's degree in Animal Science and a minor in Business from Angelo State University, equipping him with a solid foundation in both agricultural and business sectors.

Kristofer's career began in the construction industry, where he excelled as a superintendent for a local custom home builder. This role provided him comprehensive insights from initial lot assessment to the final walkthroughs of newly constructed homes. Identifying a need for eco-friendly and cost-effective land clearing in the area, he launched Double K Contractors, Inc. Over the past 18 years, his business has specialized in advanced land clearing techniques, fencing, and the development of efficient livestock watering systems, often in collaboration with the USDA-Natural Resources Conservation Service.

As an active 4-H parent, Kristofer's commitment extends beyond real estate to community and youth development, where he helps nurture young agricultural enthusiasts. His personal and professional life is deeply intertwined with the land, enjoying time with his family at their ranch engaging in hunting, fishing, and farming.

Whether you're seeking a dream home in New Braunfels, looking to purchase a recreational or working ranch, or exploring investment opportunities in real estate, Kristofer Kaufmann leverages his local knowledge and professional acumen to ensure his clients achieve their real estate goals. His passion for community and the environment makes him the ideal partner for your next property venture in the New Braunfels area.



WE ARE NOT A TRADITIONAL BROKERAGE.

Legacy Broker Group was built on a simple but uncommon idea: that clients deserve one trusted partner who understands their entire real estate world. Not a different specialist for every property type. Not a different firm for every state.

We guide clients through their real estate journeys with unmatched expertise across luxury residential, commercial, and ranch land throughout Texas and beyond.

From a Hill Country estate to a generational cattle ranch to a complex commercial investment, we bring the same commitment: solve problems before they reach you, protect your interests above our own, and serve your short- and long-term goals as though they were our own.

We are not the biggest brokerage. We are the right one.



MISSION

Legacy Broker Group is dedicated to guiding our clients through their real estate journeys, providing unmatched expertise across all property types throughout Texas and beyond. We solve problems before they reach our clients, ensuring every transaction from generational ranches to complex commercial investments serves their greater good with a complete focus on their short- and long-term goals."



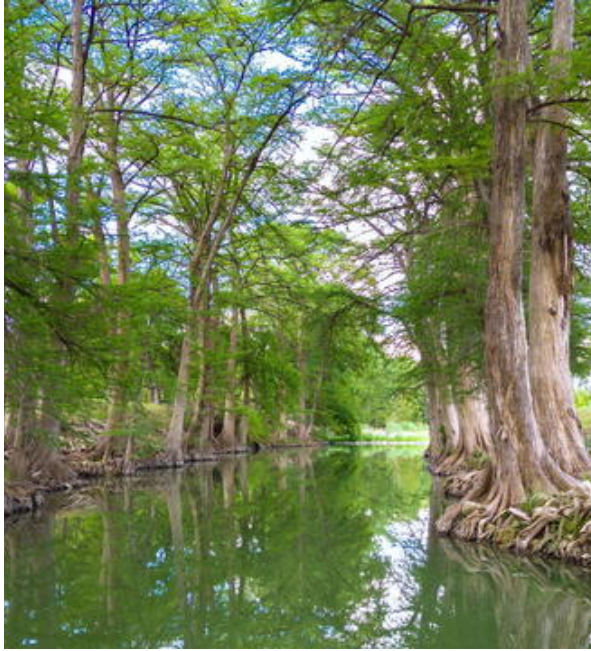
Honesty. Integrity. Ethics. Respect. Family culture. These are not aspirations at Legacy Broker Group. They are the standard we hold ourselves to every day, in every transaction, with every client.

VISION

To become the most respected real estate brokerage across Texas, Colorado, New Mexico, and Oklahoma, known for industry-leading expertise and uncompromising ethical standards.

We will build lasting legacies by helping clients maximize value across their entire property portfolios, one relationship at a time.





Legacy Broker Group holds active memberships in every MLS in the state of Texas, including the San Antonio Board of Realtors, Austin (LERA), Highland Lakes, Central Hill Country, Kerrville, and North Texas Real Estate Information Systems, among others. Very few brokerages in the state can say that. We also maintain statewide MLS access across New Mexico, Colorado, and Oklahoma. That means buyers working with us have visibility into every active market we serve, and sellers have their properties in front of every qualified buyer from day one.

Beyond the MLS, our presence spans Land.com (Signature Level), LoopNet (Signature Level), Zillow Premier, Realtor.com, Redfin, CREXI, the Texas Alliance of Land Brokers, and the Realtors Land Institute. We regularly place listings in Lands of America and Luxury Home Magazine. Whether you are searching for your next property or bringing one to market, you are backed by a platform that takes years to build and gives every client we serve a decisive advantage.

WHY WE'RE DIFFERENT

One Firm. Every Property Type.

Most brokerages ask clients to work with multiple specialists. A residential agent here, a ranch broker there, a commercial firm somewhere else. Legacy Broker Group is built differently. We provide one strategic point person who can evaluate, manage, and optimize a complete real estate portfolio across all property types and across four states. Whether you are buying your first home, searching for the right ranch, investing in commercial property, or selling assets you have held for generations, your LBG advisor sees the full picture and serves it accordingly.

We don't just market properties. We market the stories and legacies those properties represent.

And when it comes to connecting buyers and sellers with the right opportunities, our reach is unmatched.

**ONE BROKERAGE. THREE
DIVISIONS. ZERO TERRITORIAL
LIMITS.**

**ACTIVE MLS MEMBERSHIP IN
EVERY TEXAS MARKET, PLUS NEW
MEXICO, COLORADO &
OKLAHOMA.**

**BOUTIQUE QUALITY. FAMILY
CULTURE. INDUSTRY-LEADING
EXPERTISE.**

SELLING A LIFESTYLE. BUILDING A LEGACY.

Luxury Residential Division



Our Luxury & Residential division serves buyers and sellers who expect excellence. Not just in the properties we represent, but in every interaction, every detail, and every decision made on their behalf.

For buyers, we bring deep market knowledge, honest guidance, and a genuine commitment to finding the right property for the life you are building, not just the one that is available. For sellers, we bring a marketing standard and a client network that ensures your home or investment is presented to the most qualified audience possible.

From Hill Country estates and lakefront retreats to suburban luxury homes and urban residences, our approach is the same: white-glove service, specific expertise, and results that reflect what you are actually trying to accomplish.

Led by Krista Upham, Director of Luxury & Residential Sales, this division sets the aesthetic and service standard for the entire firm. Because at Legacy Broker Group, every client experience should feel like a luxury experience, regardless of which division serves them.

DEEP ROOTS. HONEST WORK. LAND THAT LASTS GENERATIONS.

Land & Ranch Division



Ranch real estate is not like any other market. It requires agents who don't just know the numbers. They know the land, the livestock, the water rights, the mineral questions, and the culture that surrounds generational ownership. That knowledge is not learned in a classroom. It is built over a lifetime of living it.

For buyers, that means working with an advisor who can evaluate what a property actually offers, not just what it lists for. Water. Grazing capacity. Timber. Hunting. Mineral rights. Improvements. Our agents ask the right questions because they already know the answers to most of them.

For sellers, it means your property is represented by someone who understands its full value and knows how to communicate that to the right buyers across four states.

Led by Mark Bukowski, Director of Land & Ranch Sales, our Ranch division is grounded in one principle:

"The ultimate legacy is defined by honesty, pride, and integrity in everything we do."



Working cattle ranches · Hunting and recreational properties · Raw and agricultural land · Water rights and mineral conveyance guidance · Multi-state ranch transactions

COMPLEX DEALS. CLEAR EXPERTISE.

Commercial Division



Sophisticated investors and landowners need a commercial brokerage that can handle what they bring to the table. Complex deal structures, 1031 exchanges, multi-use development projects, and transactions that cross property types and state lines.

For buyers and investors, we bring the market knowledge, deal fluency, and cross-property expertise to identify the right opportunities and structure transactions that serve your long-term financial goals. For sellers, we know how to position commercial assets for the investors and developers who are actively looking.

Our fluency across both commercial and ranch real estate sets us apart. A client who owns commercial property often also owns land, and we are one of the few brokerages in the region equipped to serve both sides of that portfolio under one roof.

Led by Charlie Riddle, Director of Commercial Sales, our Commercial team leads with expertise and capability, because our clients are sophisticated and they can tell the difference.



*Commercial acquisitions and dispositions · 1031 exchange transactions ·
Development land · Multi-use and investment properties · Commercial-to-
ranch crossover transactions*

LEADERSHIP BUILT ON EXPERIENCE, VALUES, AND TRUST

Legacy Broker Group is led by four partners who bring complementary expertise, shared values, and a unified vision for what a brokerage should be.



Richmond Frasier, Designated Broker & Founding Partner

The architect of Legacy Broker Group's systems, strategy, and culture. Richmond leads by creating alignment, holding the firm's vision together while trusting his partners to own their divisions. His philosophy: "When one of us wins, we all win."



Mark Bukowski, Director of Land & Ranch Sales

A rancher and businessman's expertise, built over a career of representing clients wherever they need him without hesitation. Mark's land and ranch knowledge comes from a lifetime of experience, in that world. Mark's standard is simple and non negotiable: honesty, pride and integrity in everything.



Charlie Riddle, Director of Commercial Sales

Charlie brings commercial fluency and a direct, results-oriented approach that sophisticated clients trust. His goal: to build the best commercial-to-ranch real estate company in Texas.



Krista Upham, Director of Luxury Residential Sales

Krista sets the bar for her division and for the entire firm. Poised, prepared, and precise, she brings a luxury standard to every client interaction and believes that every LBG experience should reflect that standard regardless of property type.

COVERAGE YOU CAN BUILD ON

Legacy Broker Group is Built Differently.

STATEWIDE COVERAGE

Active MLS membership across every Texas market. San Antonio Board of Realtors. Austin LERA. Highland Lakes. Central Hill Country. Kerrville. North Texas Real Estate Information Systems. Among others. Very few brokerages in the state can say that.



MULTI-STATE COVERAGE

Statewide MLS access across four states. Texas, Colorado, New Mexico, and Oklahoma. Buyers working with us have visibility into every active market we serve. Sellers have their properties in front of every qualified buyer from day one.



RESULTS

The result: Every property listed with Legacy Broker Group is in front of every qualified luxury buyer in the markets that matter, from day one. Your home doesn't compete inside one regional MLS. It shows up in front of active buyers across the entire LBG network.



PREMIUM MARKETING PLATFORMS





WE PUT YOU FIRST.

Every Time

At Legacy Broker Group, our values aren't printed on a wall.
They show up in how we work.

We put client interests first, even when it means walking away from a deal that isn't right for you. We practice a true fiduciary mindset, not just a transactional one.

We solve problems before they reach you, anticipating what most buyers and sellers never see coming. And we do all of this with honesty, integrity, and a genuine respect for your time, your goals, and your legacy.

For buyers, that means we will tell you when a property isn't right, when the price doesn't reflect the value, and when you should wait.

For sellers, it means we protect your interests through every step of the transaction, not just the ones that are easy.

We treat every client, whether you are buying your first home, searching for a working ranch, or closing a complex commercial deal, with the same commitment to excellence and the same family culture that defines who we are as a firm.

WHERE WE WORK.

Who We Serve

Legacy Broker Group operates across four states, Texas, Colorado, New Mexico, and Oklahoma, with deep expertise in the regions that matter most to our clients. The Texas Hill Country. South Texas. West Texas. Central Texas. The Southwest corridor. These are not territories we cover from a distance. Our agents live and work in these markets, know the local dynamics, and have the relationships that move real estate when it counts.

For buyers, that local knowledge means you are guided by someone who genuinely understands the market you are entering, not an agent working from a map. For sellers, it means your property is represented by someone with real relationships in the buyer pool that matters most for your asset.

We are not a national franchise with a logo and no local knowledge. We are a boutique brokerage with genuine roots in the communities we serve, and a network that reaches wherever our clients' properties take us.

Wherever your real estate is, Legacy Broker Group can serve it. Under one roof, with one trusted point of contact.



THE RIGHT BROKERAGE MAKES ALL THE DIFFERENCE



For Our Clients

Why people hire Legacy Broker Group

You don't have to navigate your real estate decisions alone, and you shouldn't have to piece together a team of specialists every time your needs cross a property line or a state border. At Legacy Broker Group, you get one trusted point of contact who understands your full picture, from the home you live in to the land you've owned for generations to the commercial properties in your portfolio.

We work for you, not for the transaction. That means we will tell you the truth, even when it's not what you hoped to hear. It means we solve problems before you ever know they exist. And it means every recommendation we make is built around your short- and long-term goals, not our commission.

When you list with Legacy Broker Group, your property gets the full weight of our platform behind it. Multiple MLS memberships across Texas. Signature-level presence on Land.com and LoopNet. Active listings on Zillow Premier, Realtor.com, Redfin, and CREXI. Regular placement in Lands of America and Luxury Home Magazine. And a multi-state network of buyers, sellers, and investors across Texas, New Mexico, Colorado, and Oklahoma.

Our clients hire us because they want an advisor with real reach, not just an agent with a sign.

THE RIGHT BROKERAGE MAKES ALL THE DIFFERENCE

For Our Agents

Why top producers choose Legacy Broker Group

The agents who come to Legacy Broker Group aren't looking for just a license holder. They're looking for leadership, camaraderie, and a firm that stands for something.

At LBG, you become part of a family culture that takes your success personally. You have the support of a founding team with deep expertise across all three divisions, access to real marketing resources, and leadership that is genuinely invested in who you are and where you are headed, not just your production numbers.

We recruit experienced, productive, service-oriented agents who understand and embrace our culture, vision, and mission. We are not building the largest brokerage. We are building the right one, and we want the right people in it.



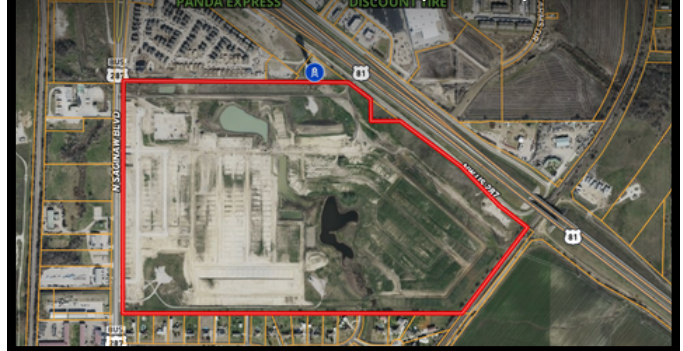
NOTABLE TRANSACTIONS

PRIVATE SALE | PRICE NOT DISCLOSED



6108 RM RD 501, CHEROKEE, TX

LISTED FOR \$9,250,000



BIG RANCH RD, FORT WORTH TX

PRIVATE SALE | PRICE NOT DISCLOSED



THE DIENGER, BOERNE TX

PRIVATE SALE | PRICE NOT DISCLOSED



THE WILLIAM, BOERNE TX

LISTED FOR \$17,500,000



MARTIN RANCH, MARBLE FALLS, TX

LISTED FOR \$4,699,000



511 LEGENDS PARKWAY, KINGSLAND TX

NUMEROUS ADDITIONAL TRANSACTIONS HAVE BEEN COMPLETED BY OUR TEAM; HOWEVER, IN RESPECT OF CLIENT PRIVACY, ONLY SELECT PROPERTIES APPROVED FOR PUBLIC REPRESENTATION ARE INCLUDED

MARKETING TACTICS

**PROFESSIONAL PHOTOGRAPHY
& VIDEOGRAPHY**

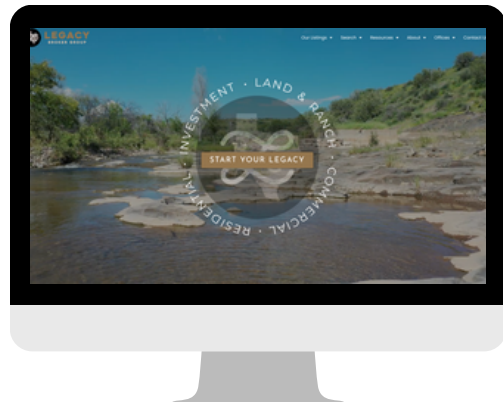
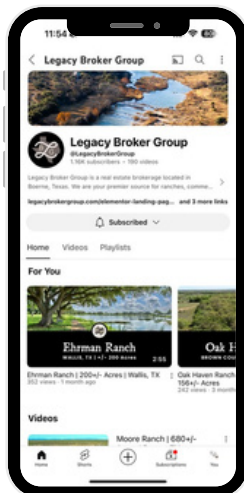
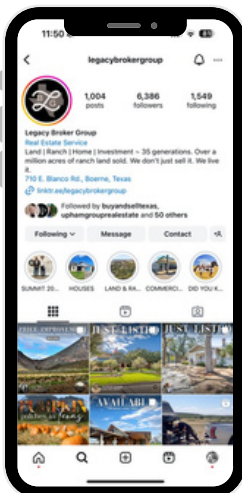


SCAN TO VIEW EXAMPLE

SOCIAL MEDIA

YOUTUBE

OUR WEBSITE



CUSTOM ADS

CUSTOM BROCHURE





LET'S BUILD
SOMETHING THAT
LASTS.

LEGACY BROKER GROUP

LEGACYBROKERGROU.P.COM

Texas · Colorado · New Mexico · Oklahoma

