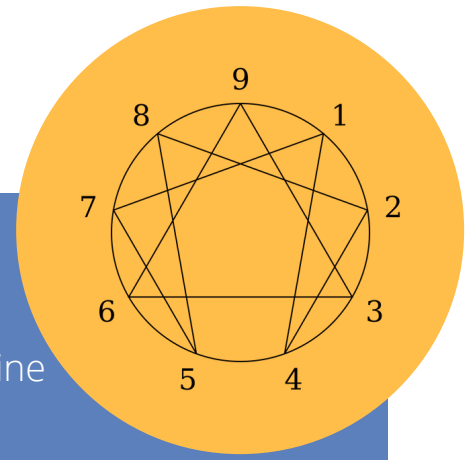


Enneagram with Emily



The Enneagram brings self-awareness to people's behaviors based on the different ways they are motivated.

Teams will gain an understanding and a common language for the nine different ways people view the world, based on their motivations.

✦ Benefits For a Team in Learning the Enneagram ✦

1. **Enhances Communication:** Better communication through understanding how people receive and interpret feedback and process information.
2. **Defines Roles and Responsibilities:** Team members can be placed in the roles and responsibilities that best fit their work style after learning the personality type of your team members.
3. **Reduces Conflict:** Each Enneagram type has a different lens for interpreting events. This not only can cause misunderstandings between team members, but also conflict. Reduce conflict by understanding the motivations that drive each personality type on your team.
4. **Increases Self-Awareness:** Learning the strengths, weaknesses, motivations and decision making of team members allows people to choose their behaviors rather than their behaviors controlling them. A study by Cornell found that self-awareness is the key predictor of success among leaders and teams.
5. **Improves Receptivity to Feedback:** Each number on the Enneagram accepts encouragement in different ways. By understanding the motivations of each number, you have a framework for how to better speak to team members in a way they will receive. With better ways to encourage and motivate, you will have a better work culture and team.

