



The store is located at 214-B Clarksville Va and will be opened Nov. 4th. Designs by LaDonna retail shop is a store that's comprised of 85% women business owners.

My goal is to create a space where handmade business owners will not have a lot of competition in one store. In fact, there will be a max of two vendors per category and those two vendors will NOT offer like products. Example: candle homemaker Vendor #1: Soy candles in jars and/or sprays, melts Vendor #2: Novelty candles like champagne glasses and etc and maybe different size candles. With this concept, my hope is that each vendor has an equal opportunity to sell their product.

Here are the two offers that you can choose from:

36 - 48 products on hand for \$50 per month and 10% of gross profits. Approximately 2-3 shelves, 1/3 of a square table, half of a small round table.

56-96 products on hand for \$100 per month and 10% of gross profits. Approximately 3-4 shelves, 1/2 of a square table, full small round table.

You simply choose an option from above, and every month you will be paid on the 5th via paypal. Those fees will be deducted from your total sales from the month.

Refunds/Returns are not accepted from my customers unless the product is damaged or broken when they purchase and they must return within 15 days of purchase with receipt. When this happens, the **COST** (your cost of creating) of the candle will be deducted from your end of month payout.

Damages When the product arrives damaged or is returned from the customer damaged the cost of that product will be deducted from your payout at the end of the month.

Retails CANNOT be higher than prices on your social media, website or at any vendor shows. Please notify us of promotions that you will be running for special events like Customer appreciation, Mother's day and more so we can follow (if you would like for us to do so).

Marketing is always good to have around your product. If you have a logo sign, price list, product photos or any other signage that can be used in the store around your product we ask that it is sized as below. Your section will have at least one frame but up to two. Please email these files to hello@designsbyladonna.com. When you make changes, please let us know so we can change the displays on our end. If you would like to send them to us, please ship with your product or bring with you when you set up.

LOGO – UP TO 8.5X11

PRICE LIST – 8.5X11

OTHER – UP TO 8.5X11

Slow Sellers will be defined as product that is still on the shelf for more than 90 days. At 60 days, Designs by LaDonna and vendor partner will agree on a lower retail that may entice the customer to

purchase or even switching out the product for other items. After 90 days, if that product is still available DbyL and vendor will settle on a price for DbyL to that DbyL can buy them or ship them back to the vendor.

Shipping product to Designs by LaDonna should be sent via UPS ground or USPS 3-5 day priority. Using either of those two methods please consider costs. DbyL will pay ½ of the total shipping cost; when shipped by these two methods. Please use online shipping if you have that option as it is the most inexpensive route. When you receive the receipt (or photo) for the shipping costs, please submit a copy to us by the 28th of the month. This can be enclosed with the packing slip in the package or attached to the outside of the package. Our half of the shipping cost will be **added** to your monthly payout. An assortment sheet needs to be filled out and submitted to DbyL the SAME day the product is being shipped out.

Inventory should be shipped and arrived at our store no later than the 28th of each month. If mid month shipment is needed based on demand, DbyL and vendor will review and get product ordered. If inventory has not been shipped and received by us by the 28th of each month, this may result in a \$35.00 late fee that will be deducted from the vendor's payout. If we see that this is a recurring issue, DbyL and vendor will need to revisit their terms. Your goal is to have your space 60% full majority of the month.

Lost or stolen packages are not the responsibility of Designs by LaDonna. We recommend that you have insurance valued at your total cost for the products.

Product Drop offs will need to be scheduled ahead of time and after the assortment sheet has been filled out and submitted to DbyL. No drop offs will be accepted without submitting an assortment sheet.

You can ship me the product directly to the store
Designs by LaDonna
214 4th Street
Clarksville, VA 23927

If you would like to schedule a drop off call 704-454-2395 or email us at hello@designsbyladonna.com

By signing below, you understand and agree to all the terms above.

Your printed name, title of company

Name of your company

Your signature

Date