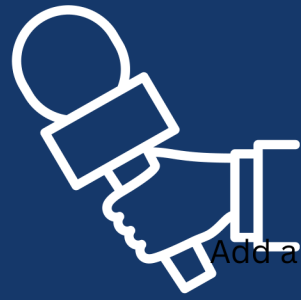




Interview Your REALTOR



QUESTIONS

WHY ARE YOU IN REAL ESTATE?

WHAT IS YOUR BIGGEST ACCOMPLISHMENT?

HOW ARE YOU INVOLVED IN THE COMMUNITY?

TELL ME ABOUT YOUR WORST REAL ESTATE TRANSACTION?

WHAT WOULD YOUR PAST CLIENTS COMPLAIN ABOUT?

DESCRIBE YOUR IDEAL CLIENT

WHAT DO YOU PREDICT WILL BE OUR BIGGEST OBSTACLE?

WHAT DO YOU DO IN YOUR FREE TIME?

HOW DO YOU PREFER TO COMMUNICATE?

HOW OFTEN CAN WE EXPECT TO RECEIVE COMMUNICATION?

WHAT CAN WE EXPECT FROM YOU NEXT?

IF WE DECIDE YOU ARE NOT A GOOD FIT, CAN WE CANCEL?

NOTES

Blank area for taking notes during the interview.