



Home Sale checklist

1

First Steps

- Research your local housing market
- Hire a professional Realtor
- Source a pre-sale inspection
- Gather preliminary title report
- Determine a listing price
- Develop a home-selling strategy

Cleaning

- Wipe down light fixtures
- Dust ledges, mantels, and railings
- Wash curtains
- Clean windows inside and out
- Dust all furniture
- Sweep and mop floors
- Vacuum carpets
- Have carpets cleaned professionally
- Organize and Declutter
- Clean appliances
- Clean out fridge

Cleaning Continued

- Replace shower curtain and liner
- wipe down all countertops
- Clean toilets
- Wipe down fixtures
- Declutter the garage and DONATE!
- Pressure wash exterior
- Clean out gutters
- Prune and mow landscape
- Wipe down front door

Repairs

- Patch holes in drywall
- Repaint with natural colors
- Repaint baseboards
- Replace burnt-out light bulbs
- Repaint front door
- Refresh flowerbeds
- Change out air filters
- Add new house numbers

next 



Home Sale checklist

2

Decluttering

- Remove excess furniture
- Pack away personal items
- Organize closets
- Organize drawers and cabinets
- Clear off counters
- Downsize garage clutter
- Downsize basement clutter
- Downsize yard clutter

Staging

- Ask your Realtor for advice
- Let in natural light
- Deodorize
- Hang mirrors to enlarge rooms
- Re-arrange furniture for better flow
- Improve curb appeal
- Store away garbage cans
- Highlight homes entry
- Make bedrooms feel relaxing
- Make bathrooms feel crisp and clean

Your home should be free of clutter, 100% clean, and repairs completed. Depersonalize your home to allow potential buyers to envision themselves living there rather than you. Decluttering your home will help show you have ample storage available, even though you might have out grown this home yourself. Cleaning the gutters and replacing air filters can show that you have been attentive to routine maintenance items. Repainting the interior home will also help depersonalize the home and allow it to appeal to a large audience of potential buyers.

Not all these items are required to sell your home, but the more you can accomplish the better chance you have of receiving a Top Dollar offer.