



CASE STUDY

BUSINESS CASE: STRATEGIC EXECUTIVE SOLUTIONS ENGAGEMENT WITH NOVA SYSTEMS – STACOM SPO

CLIENT:

Nova Systems Customer: Defence Space Systems Branch, SATCOM SPO (Special Project Office)

EXECUTIVE SUMMARY

Nova Systems, a leading provider of professional services to the defence industry, had secured a long-term Managed Service Agreement (MSA) to provide support to the Space Systems Branch of the Defence Department. This required a team of highly skilled professionals to support various projects and sustainment activities across program management, engineering, technical consulting, materiel logistics, commercial and procurement, and corporate performance. Nova Systems engaged Strategic Executive Solutions, part of the ARIS ZINC GROUP, to provide key resources to support their MSA within the Defence CASG Space Systems branch SATCOM SPO.

Solution:

Strategic Executive Solutions worked closely with Nova Systems to identify the specific capabilities required for each project and sustainment activity. We provided a range of professionals with diverse skill sets, including program managers, engineers, technical consultants, logistics specialists, commercial and procurement experts, and corporate performance consultants. These resources were deployed to support various projects and sustainment activities as required. Throughout the engagement, we provided ongoing support and management to ensure that the resources we provided were performing at a high level and meeting the needs of the client. This included regular check-ins, performance reviews, and ongoing training and development.

Outcome:

Our solution provided Nova Systems with a team of highly skilled professionals that allowed them to meet the demands of their MSA with the Defence Department. The resources we provided were able to seamlessly integrate with Nova Systems' existing team and processes, ensuring a smooth and efficient transition. Since 2018, our ongoing support has ensured that the resources we provide continue to perform at a high level and provide Nova Systems with the flexibility to scale up or down their operations as needed.



We have been able to supply trained, SFIA skilled professionals to Nova Systems throughout the course of their contract, enabling them to deliver on their agreement with Defence. Critically, this contract is one of many that we have across Defence, which parallels the ATO in terms of size and complexity. We support many other Defence projects and have developed a great reputation for delivering and sustaining high-quality people within the Defence environment.

Commercial Improvements and Reform:

Through our collaboration with Nova Systems, we have delivered commercial improvements and reform to the SATCOM SPO, Defence Space Systems Branch. Our team of professionals has contributed to various areas, including:

- ❖ Integrated Logistics Support (ILS): We have provided ILS experts who have helped streamline and optimize logistics processes, ensuring efficient and effective sustainment of space systems.
- ❖ Procurement Management: Our procurement experts have provided support in managing procurement activities, ensuring compliance with procurement policies and regulations, and achieving cost savings.
- ❖ Project Support: Our program managers and engineers have provided critical support in managing projects, ensuring timely delivery, and mitigating risks.
- ❖ Security Rigor: Our team has helped improve security measures, ensuring compliance with cybersecurity standards and enhancing the overall security posture of the space systems.
- ❖ Adoption of Cyberworthiness: Our technical consultants have contributed to the adoption of cyberworthiness practices, ensuring that space systems are secure and resilient against cyber threats.
- ❖ Commercial Support for Complex Tenders to Industry: Our commercial and procurement experts have provided support in managing complex tenders to industry, ensuring competitive and cost-effective procurement processes.

Conclusion:

By supplying the best, most experienced people and working dynamically with our client, Strategic Executive Solutions has supported Nova Systems in delivering commercial improvements and reform to the SATCOM SPO, Defence Space Systems Branch. Our team of professionals has contributed to various areas, including ILS, procurement management, project support, security rigor, adoption of cyberworthiness, and commercial support.