

## Enza Capital | Investment Analyst

**Location:** Nairobi, Kenya (with travel)

**Salary:** Competitive w/ benefits

**Deadline:** 8<sup>th</sup> September 2019

**Apply:** [Here](#), then send CV and cover letter to: [hello@enza.capital](mailto:hello@enza.capital)

### Summary

We are building a tight-knit team of bright, committed, and ambitious people who share our vision of finding, backing, and helping to grow some of Africa's next big sustainable solutions. You will be joining Enza Capital in Nairobi, where the operational headquarters are based, and you will support the due diligence, investment process, and portfolio management of investee companies across East, West, and Southern Africa.

### About Us

Enza Capital is a private investment fund focused on technology companies across Sub-Saharan Africa. Enza is dynamic, agile, and ambitious – we have completed three investments so far in our first quarter of operations. Enza looks for bright talent and ambitious teams who are building solutions to large and growing problems. We focus on engineering excellence and technical talent in the founding team. We look for solutions that can lead to positive social or environmental outcomes for Africa and our growing populations. We invest in people with the ability to execute consistently, learn voraciously, and scale ambitiously.

Enza makes initial seed investments of \$50k to \$1 million in technology companies operating in sub-Saharan Africa, and we have committed financial capacity to follow on in portfolio companies as they grow. Enza is a commercial investor committed to taking a fair, nimble, and entrepreneur-friendly approach with our investments. We also intentionally prioritise the positive impact that our portfolio companies create, and we track these core impact metrics alongside their commercial performance.

### About You

We are looking for an exceptional colleague, one who is a team player and who has demonstrated commitment to using business, finance, and technology to create lasting impact and commercial value in Africa. You thrive in fast-paced and entrepreneurial environments, and you bring analytical rigour in your approach and working style. You are likely based in or willing to relocate to Nairobi, and you are excited at the prospect of travelling to other sub-Saharan African countries to meet with co-investors and management teams to grow our portfolio.

You will have experience investing directly into privately held companies in Africa, and you may have experience supporting, building, or running a company in Africa that has raised investment. Regardless of your level of experience here, you will also be excited about the prospect of learning and developing your skills and expertise in this space.

You are likely excited to read about this opportunity as it resonates with your values and ambitions.

## What You Will Do

Key responsibilities of the Investment Analyst role at Enza Capital will initially revolve around supporting 4 key areas – these will develop over time:

1. **Pipeline:** You will become the first point of contact for potential Enza Capital investees. This will involve early review of company information, conversations with management teams, as well as tracking, management, and prioritisation of the investment pipeline.
2. **Due Diligence:** You will support the due diligence process for companies in the advanced pipeline. This includes reviewing data rooms, site visits, market research, financial analysis, and working closely with Enza Capital colleagues and Investment Committee to reach an informed investment decision.
3. **Investment:** You will support the capital structuring and deal negotiation process. This will include building financial models for pricing deals and for understanding potential investment returns. It will also include reviewing comparable company data from both public and private company information databases.
4. **Portfolio management:** You will support Enza Capital and our portfolio companies post investment. This will require active monitoring and support for portfolio companies depending on their needs, and will require a consultative and solution-oriented approach. You will also support in the preparation of commercial and impact reporting for the fund LPs.

## Who You Are

- Positive, open team player who has loads of energy, and relishes a fast-moving environment with constant learning and lots of feedback
- Strong quantitative and analytical skills which include financial modelling, private company valuation, and experience building 3-statement models
- Investment experience (Venture Capital, Private Equity, Hedge Fund, or Investment Banking)
- Operating experience or exposure to African company that has raised investment
- Strong written and verbal communications skills with ability to represent Enza Capital
- Demonstrated interest in creating sustained impact and economic growth in Africa
- Interest in and understanding of technology and impact investment
- Self-starter with strong organisational and time-management skills
- Structured thinker confident sharing informed views and making difficult decisions
- Keen to learn, develop, and sharpen skillset with ambitions of growing to Partner in the fund

## What We Offer

**Contract:** Permanent

**Salary:** Competitive

**Benefits:** Positive culture, learning & development opportunities, work permit, flexible holiday policy, remote working, health insurance, phone, pension, and maternity/paternity policy.

**To apply:**

1. Please submit [expression of interest here](#)
2. Send CV and Cover Letter to: [hello@enza.capital](mailto:hello@enza.capital)
3. Deadline: 8<sup>th</sup> September, 2019