

Enza Capital | Investment Associate

Location: Nairobi, Kenya (remote and with travel)

Salary: Base + Bonus + Carry w/ benefits

Deadline: 10th January, 2021

Apply: [Here](#), then send CV and cover letter to: hello@enza.capital

Summary

We are excited to continue growing our tight-knit Team of bright, committed, and ambitious people who share our vision and enthusiasm for finding, backing, and helping to grow some of Africa's next big sustainable tech-based solutions. You will be joining Enza Capital in Nairobi, where the operational headquarters are based, and you will support the origination, due diligence, and portfolio management of investee companies across Kenya, Uganda, Rwanda, Nigeria, Ghana, and South Africa.

About Us

Enza Capital is a private venture fund backing Founders and Teams using technology to solve large and meaningful problems across Sub-Saharan Africa. We love what we do, and we believe that you will too. Since launching mid-2019 we have diligently worked with aligned co-investors and a brilliant set of Founders to build an early portfolio of more than 10 exceptional African businesses.

Enza has portfolio companies spanning sectors including logistics, health, fintech, education, employment, and the environment. These sectors can often be fragmented, inefficient, and operate with levels of friction that significantly limit a company's ability to operate efficiently, profitably, or affordably at scale. Building sustainable commercial solutions across these verticals can lead to lasting meaningful advancement and significant value creation for Teams, investors, and other stakeholders. A key tenet of our thesis is that the smart application of innovative African technology is core to unlocking sustained economic progress and broader value on the Continent.

Enza makes initial investments of \$50,000 to \$1,000,000 in technology companies operating in and committed to sub-Saharan Africa, and we have significant financial capacity to follow-on in our portfolio companies as they grow. We take a long-term view and invest in people with the ability to execute consistently, learn voraciously, and scale ambitiously. Enza is a commercial investor committed to taking a fair, nimble, and Founder-friendly approach with our investments. We intentionally focus on the positive impact that our portfolio companies create, and we track these core impact metrics alongside their commercial performance.

About You

We are looking for an exceptional colleague, one who is a team player and who has demonstrated commitment to using business, finance, and technology to create lasting impact and commercial value in Africa. You thrive in fast-paced and entrepreneurial environments, and you bring analytical rigour in your approach and working style. You are enthusiastic about engaging with brilliant Founders and Teams. You are likely based in or able to meet in Nairobi, and you are excited at the prospect of travelling to other sub-Sahara African countries to meet with co-investors and management teams to support and grow our portfolio. You will have experience investing directly into privately held

companies in Africa, and you may have experience advising, building, or running a company in Africa that has raised investment. Regardless of your level of experience here, you will also be excited about the prospect of learning and developing your skills and expertise in this space. You are likely excited to read about this opportunity as it resonates with your values and ambitions.

What You Will Do

Key responsibilities of the Investment Associate role at Enza Capital will initially revolve around supporting 3 core areas – these will develop over time:

- 1. Pipeline:** You will be one of the first points of contact for many potential Enza Capital investees. This will involve early review and analysis of company information, conversations with management teams, as well as management of the investment pipeline.
- 2. Due Diligence:** You will support the due diligence process for companies in the advanced pipeline. This includes developing and researching investment theses, market research on verticals, sectors, and geographies, reviewing confidential company information, site visits, and working closely with Enza Capital colleagues and Investment Committee to reach a robust and informed investment decision.
- 3. Portfolio management:** You will support Enza Capital and our portfolio companies post-investment. This will involve running Enza's portfolio management tools, engaging with management teams, and it will require a consultative and solution-oriented approach. You will also support the team in the preparation of reporting for the fund LPs.

Who You Are

- Positive, open team player who has loads of energy, and relishes a fast-paced and demanding environment with constant learning, vast opportunities for growth, and lots of feedback
- Investment and due diligence experience (Venture Capital, Private Equity, Hedge Fund, Advisory or Investment Banking)
- Strong research, quantitative, and analytical skills balanced with high levels of social and emotional intelligence
- Operating experience in, or exposure to, an African company that has raised investment
- Strong written and verbal communications skills with an ability to represent Enza Capital
- Proactive self-starter with strong organisational and time-management skills
- Structured thinker confident sharing informed views and making difficult decisions
- Keen to learn, develop, and sharpen skillset with ambitions of growing to Partner

What We Offer

Contract: Permanent

Salary: Base + Bonus + Carry w/ Benefits

Benefits: Positive culture, learning & development opportunities, flexible holiday policy, remote working, home office allowance, health insurance, phone, pension, and maternity/paternity policy

To apply:

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