



Step	What Happens	Why It Matters
<b>1 — Discovery Call</b>	A quick, no-pressure video chat to learn your goals, pain points, and how work really happens on your floor.	We start with people, not paperwork, so every solution is grounded in day-to-day reality.
<b>2 — Tailored Blueprint</b>	Within days, you receive a concise proposal: scope, subscription tier or project price, efficiency wins, and optional add-ons.	You see the value—and the cost—up front, with the freedom to dial services up or down to fit your budget.
<b>3 — Kick-Off &amp; Embed</b>	A Board-certified Hakina consultant joins your team (virtually or on-site), maps existing workflows, and co-builds practical safeguards, training, and metrics.	Rapid traction without disrupting operations; your crew stays productive while safety gains stick.
<b>4 — Live Support &amp; Iteration</b>	Subscription clients tap on-demand advice, data reviews, and leadership coaching each month; project clients receive scheduled check-ins and progress reports.	Safety becomes a growth partner—problems are solved in real time, and culture strengthens continuously.
<b>5 — Own It, Evolve It</b>	All manuals, dashboards, and training assets we create are yours—no licensing strings. Need a change? Our 30-day exit clause keeps you in control.	Flexibility protects your bottom line, and your team keeps every tool we build together.