

## FROM THE AGENTS

To our vendors, thank you for the commitment you have shown to being a part of the Great Southern Yearling Sale. We look forward to seeing all our vendors, buyers, and performance horse enthusiasts at Sugarloaf Equestrian Centre, Cobbitty, from 31<sup>st</sup> October until 2<sup>nd</sup> November 2025.

## SALE TERMS

The sale will be conducted on the ALPA Terms and Conditions and are available from the following link <https://alpa.net.au/wp-content/uploads/2024/12/ALPA-Livestock-Terms-and-Conditions-FEB-2017.pdf> The Sale Terms and Conditions require buyers to register and obtain a bid card number that is approved by the selling agent prior to the sale commencement, being 1<sup>st</sup> November 2025. The sale agent may reject a bid from a buyer that does not have a registered bid card. If a bid wins an auction and the sale agent subsequently discovers that the bid is unregistered, the sale agent reserves the right to declare that auction void and re-offer that horse for sale. The person who bids is responsible for the payment of the purchase price unless prior arrangements have been made in writing with insert branch name.

## BUYER'S GUIDE

The sale catalogue includes pedigree for each horse to disclose as much breeding information as possible prior to the sale's commencement. All horses are open for inspection prior to the sale and prospective buyers are encouraged to make a full assessment of a horse before bidding at the auction. The selling agents takes no responsibility for a failure by a buyer or its agent to adequately inspect or assess a horse.

Each horse will be independently inspected by the relevant breed society to ensure its markings and brands match the catalogue information. Original registration certificates will be held by the relevant breed society and signed transfers will be supplied with all horses sold. For full terms on breed society inspections, please refer to the Sales Terms and Conditions.

It is the buyer's responsibility to ensure the ownership transfers are lodged with the relevant breed society post sale to maintain registration status.

## PAYMENT OF ACCOUNTS

**The selling agent will only accept the following methods of payment at the sale:**

- Cash
- EFTPOS - excluding American Express/Diners Club Cards (transaction charges at 0.9% apply)
- Pre-approved cheques only
- Pre-approved letters of introduction only
- Electronic funds transfer, subject to clearance, made to the following:

Account name: Southern Livestock Agencies

BSB: 062 - 000

Account number: 20945032

Reference: Invoice number

All applications for pre-approval to pay by cheque or under a letter of introduction must be made in writing to the sale agent prior to 3pm on Wednesday 29<sup>th</sup> October 2025, via email to [john.palmer@nutrien.com.au](mailto:john.palmer@nutrien.com.au). The sale agent may refuse any application at its absolute discretion.

Pre-approval for earlier sales is insufficient and does not constitute pre-approval for the 2025 Great Southern Yearling Sale. Payment terms on a letter of introduction are strictly 7 days, after which the selling agent will charge interest on the purchase price at 18% per annum per the Sale Terms and Conditions.

### **RISK**

As described in the Sale Terms and Conditions, for an auction, risk and responsibility for a horse passes on to the buyer at the fall of the hammer, subject to any special terms announced by the auctioneer at time of sale.

A vendor or buyer that removes the lot number from any horse after it has been sold but before it is collected by the buyer indemnifies the selling agent for any loss, costs or damage caused. The selling agent may, if necessary or requested, make arrangements on a buyer's behalf for the husbandry, transporting and maintenance of any horse after sale however this is done at the buyer's risk and expense.

It is recommended that you insure your purchases. Please contact the selling Agent who can put you in touch with an insurance broker to quote on horses purchased.

### **POST SALE CLAIMS**

Any post sale x-ray or vet checks will not be grounds for reversal or rescission of a sale other than as specified in the Sale Terms and Conditions. Any post sale disputes as a consequence of subsequent x-ray or vet checks will be strictly a matter between vendor and buyer. If a sale is reversed or rescinded, the sale agent reserves the right to retain the nomination fee and commission (plus any GST) for the sale.

### **GOODS AND SERVICES TAX**

The knock down price or sale price of any horse will be exclusive of GST unless otherwise stated and the sale agent or the vendor is entitled to charge, in addition to the sale price, GST if required. Buyers should check the GST status of the horses they intend to purchase by reference to the sale catalogue. If a horse is marked:

1. GST Reg: 100%, the buyer should assume that GST of 10% will be added to the sale or knock down price.
2. GST Reg: 0%, the buyer may assume that no GST will apply.

### **COMMISSION**

A commission of 7% (plus GST) of the Price (before GST is added) will be payable by the Vendor to the sale agent in respect of each Lot catalogued and sold. **STRICTLY NO REBATE WILL BE OFFERED.** The commission is due and deducted from sale proceeds of which are paid out 14 days from sale.

### **DISCLAIMER**

The information supplied in the sale catalogue is provided to the Great Southern Yearling Sale committee by vendors. The committee accepts no responsibility for the accuracy, reliability or any interpretation of the information supplied in this catalogue. Buyers must ensure that they satisfy themselves and make all necessary enquiries with the vendors directly to ensure that the horses offered meet their individual requirements.

It is recommended that potential buyers should undertake pre-sale veterinary or medical inspections, these will need to be arranged directly by the potential buyer with the vendor and is subject to the vendor's consent.

Any height references stated in the sale catalogue are not guaranteed and is an indication by the vendor of the horse's height only. Buyers are required satisfy themselves of any horse's actual height.