

# COCKELEY

Matthew R.

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## CAREER HIGHLIGHTS

- Contracted by the American Dream for large-scale information design effort
- Contracted by Mountain Creek Resort complete branding design
- Conceived #DORutherford campaign to promote Rutherford's "Dining Out" summer program
- Executed internal & external branding effort as design consultant for Lightbridge Academy
- Guided mag+ through sale and transition as VP of Operations
- Hired by Apple as Design Director to build chemistry app (RGB Co.)
- Trained the entirety of Nike Global Marketing
- Delivered a 40% margin on total revenue of \$750,000 in first year of mag+ Studios
- Awarded GD USA's People to Watch (mag+)
- ASME for Best Cover in News & Politics
- Developed American Photo 9.11 app, Popular Science Photo Hunt app & PopSci Audio app
- Conceived & built ad agency-style art department for multi-media development
- Communication Arts award for Excellence in Illustration (Popular Science)
- Redesigned Popular Science & PopSci.com brands
- Employee of the Year

## EXPERIENCE

- MRCokeley Design, LLC.** Founder & Executive Creative Director 7.17/Present  
Provides clever, creative solutions for complex problems in advertising and marketing  
Clients include: American Dream, Apple, Bauer Media, Big Snow, ERA Realty, Hachette Book Group, Huntington Bank, Lightbridge Academy, Medium.com, Mountain Creek Resort, RGB Company, Time, Inc., TruTV, William Hill Sportsbook & more at MRCokeley.com  
Built a boutique agency which scales to the client's specifications on demand  
Capable of handling large scale tasks with dedication & precision  
Launched several personal brands as case studies for what is possible with MRCD  
Integral to client's brand development efforts by digesting and understanding their guidelines  
Provided sophisticated point of view to recurring client tasks developing fresh looks annually  
Developed single ideas into large scale integrated campaigns for multiple clients  
Responsive and adaptive to trends, market shifts and popular social experiences
- mag+** VP of Product, Services & Operations; Executive Creative Director 8.11/7.17  
Tasked with developing business model for mag+ Studios, the creative services division  
Conceived and built a flexible services department across 2 continents which scaled to demand  
Delivered a 40% margin on total services revenue of \$750,000 within first year  
Responsible for growth of sales, technical support and training of all 900+ clients & partners including Nike, Disney, New York Magazine, Bloomberg Markets and Ogilvy's Redworks  
Trained the entirety of Nike, Inc.'s Global Marketing Design team on the mag+ platform  
Pitched, signed, trained and launched WWE on all OSes for Wrestlemania 29 event in NYC  
Managed monthly product release of mag+ plug-in and related products  
Contributing writer and videographer to magplus.com, HOW.TV and InDesign Secrets blogs
- Bonnier Technology** Group Art Director 9.05/8.11  
Conceived and built seven-person, ad agency-style art department for multi-media development of Popular Science, Science Illustrated, Popular Photography, American Photo and Sound & Vision  
Applied agency-style "best practices" to publishing work flow  
Application delivered annual savings of \$100,000 in human resource expenditures  
Conceived and developed PopSci.com T.U.R.N. video series  
Won ASME for Best Cover in News & Politics for American Photo September 11th issue  
Won Communication Art's 2009 Award of Excellence for Illustration in an Editorial Series  
Art Director on Bonnier Corporation's launch issue of Science Illustrated for kids in the U.S.  
Developed system to bring production expenses under budget by roughly \$50,000 per year  
Oversaw +16.5% overall increase in newsstand sales in 2006 with Popular Science redesign  
Executed the complete redesign of Popular Science and PopSci.com in 2005

## SKILLS

Communication, Project Management, Talent Identification, Team Building, Art Direction, Graphic Design, UI/UX Design, Content Creation, Presentation, Public Speaking, Account Management, Client Relations, Technical Support, Adobe Creative Suite, HTML, XML, Asana, Salesforce, Trello, Jira, Slack & Social Media

## EDUCATION

**Moravian College** B.A. in Graphic and Advertising Design  
Minor in Marketing with related courses in Sociology & Psychology

## SOCIALS

@MRCokeleyDesign (Personal/Professional)  
@BlackBarrelPoker, @Slammiches, @DirtyStacksPokerRax (Hobbies)

