



## **WATT CAPITAL DEVELOPERS**

### **GRAND HORIZON AT SILVERWOOD POLICY AND PROCEDURES**

These 'policies and procedures' are designed to effectuate clear and concise guidelines for the sales team to follow.  
Any exception to the below must be formally approved by WATT management.

**PRE-QUALIFICATION:** Before taking a deposit for a reservation or a PSA, the prospect must meet with Loan Depot (even if financing through another lender) and undergo a pre-qualification process. No home shall be taken off the market, even temporarily, prior to receiving an approved pre-qualification from Loan Depot. If Buyer is financing with an outside lender, we will require a copy of that lender's pre-qualification AND a pre-qualification from Loan Depot.

**LOAN APPROVAL:** Whether on a reservation or PSA, Buyer timeline requirements for meeting the lender timeline requirements are the same, as is stipulated in the PSA.

#### **CONTINGENCY POLICY:**

If a home is scheduled for completion within 60 days, we will not accept a contingent offer....  
unless the contingency is already in escrow.

**If already in escrow, we will require:**

- Copy of the escrow instructions.
- Listing agent's contact information.
- Buyer must authorize listing agent to share all requested information with us.
- If Buyer's sale is contingent on another sale, we will not accept the offer.
- All of the above are subject to review and approval by the WATT management team.

**If not yet in escrow, we will require:**

- Buyer to submit a copy of the listing, which must be on their local MLS.
- Buyer's listing agent to supply us with verified (via MLS) comps.
- Buyer's listing agent to include a letter stating why they believe the home is marketable within a 30-day period.
- All are subject to review and approval by the WATT management team.
- A home may be 'reserved' for 72 hours for this process.
- Thus, Buyer must submit the above within 24 hours, and WATT has 48 hours to respond.
- The home must be shown to other buyers who are non-contingent during this 72-hour period.
- The contingency is written for a 30-day period, and may be renewable for another 30 days at Seller's discretion.

#### **BROKER CO-OP POLICY:**

As stated on our website

THANK YOU!

Watt Capital Developers reserves the right to cancel and/or amend this policy without notice or obligation. March 8, 2025  
Shine Real Estate Sales and Marketing, Inc. DRE #02096391

