

John Pedro Real Estate Associates 77 Winsor Street, Suite 302 Ludlow, MA 01056 Tel: 413.547.8781	Harris Real Estate School 150 Turnpike Street, Route 1 Rowley, MA 01969
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How to obtain a Real Estate License

1. Massachusetts state laws require completion of a 40 hour course, which is divided into 10 four-hour sessions concentrating on the following subjects:

Property and Management	Brokerage	Commercial
Condos and Leases	Appraisal	Closings
Contracts and Deeds	Fair Housing	
Financing	Massachusetts Law	

2. At the completion of the course, you will be provided with an educational certificate which will enable you to take the state's test at the following locations:

Tuesday through Saturday	Boston or Woburn
Thursday through Saturday	North Dartmouth or Worcester
One Day a Week in	Springfield

3. You must receive a 70% or better passing score on 120+ multiple choice question test. You are notified immediately and you will receive your license immediately upon passing.

4. The cost of the course is **\$380.00**, which includes all materials. The tuition can be paid by cash, check or money order. We can even spread out the payments for you. You can audit the first class free of charge! **CLASSES ARE ONGOING EVERY WEEK!**

5. Harris Real Estate School has been in operation for over 26 years and has 50 locations throughout the state. We have the ability to allow you to complete the **course in a week, weekend or month through evening, daytime and weekend instruction. Flexibility, individual instruction, small friendly and informal classrooms, approved instructors and the most current information** distinguishes us from other schools. Our program is designed for adults who may have been out of school for some time.

Name:	
Phone:	
Address:	
Email:	

Please complete and return via **FAX 413.547.8733** or **EMAIL info@homesbyjpedro.com**.