



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of February 9, 2023

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

1/1/22-1/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29												29	
\$2M+ under contract	37												37	
														% change '21
1/1/23-1/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	24												24	-17%
\$2M+ under contract	22												22	-41%

Montgomery County, MD

1/1/22-1/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12												12	
\$2M+ under contract	19												19	
														% change '21
1/1/23-1/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	13												13	8%
\$2M+ under contract	14												14	-26%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-1/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42												42	
\$2M+ under contract	55												55	
														% change '21
1/1/23-1/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	22												22	-48%
\$2M+ under contract	41												41	-25%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of March 21, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/22-2/28/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26											55	
\$2M+ under contract	37	40											77	
														% change '22
1/1/23-2/28/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	23											46	-16%
\$2M+ under contract	23	28											51	-34%

Montgomery County, MD

1/1/22-2/28/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16											28	
\$2M+ under contract	19	36											55	
														% change '22
1/1/23-2/28/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	12											25	-11%
\$2M+ under contract	11	19											30	-45%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-2/28/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40											82	
\$2M+ under contract	55	71											126	
														% change '22
1/1/23-2/28/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	22	28											50	-39%
\$2M+ under contract	40	54											94	-25%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of April 25, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/ under contract)

Washington DC

1/1/22-3/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54										109	
\$2M+ under contract	37	40	67										144	
														% change '22
1/1/23-3/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29										74	-32%
\$2M+ under contract	24	30	44										98	-32%

Montgomery County, MD

1/1/22-3/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37										65	
\$2M+ under contract	19	35	44										98	
														% change '22
1/1/23-3/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	12	16										41	-37%
\$2M+ under contract	10	18	26										54	-45%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-3/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70										152	
\$2M+ under contract	55	71	78										204	
														% change '22
1/1/23-3/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	22	28	51										101	-34%
\$2M+ under contract	40	58	54										152	-25%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of May 18, 2023

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

1/1/22-4/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63									172	
\$2M+ under contract	37	40	67	44									188	
														% change '22
1/1/23-4/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40									114	-34%
\$2M+ under contract	24	31	44	44									143	-24%

Montgomery County, MD

1/1/22-4/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34									99	
\$2M+ under contract	19	36	45	45									145	
														% change '22
1/1/23-4/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	12	16	26									67	-32%
\$2M+ under contract	10	18	26	43									97	-33%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-4/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69									221	
\$2M+ under contract	55	71	78	62									266	
														% change '22
1/1/23-4/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	22	28	52	59									161	-27%
\$2M+ under contract	39	59	55	42									195	-27%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of June 21, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/ under contract)

Washington DC

1/1/22-5/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48								220	
\$2M+ under contract	37	40	67	44	47								235	
														% change '22
1/1/23-5/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40	47								161	-27%
\$2M+ under contract	24	31	43	46	44								188	-20%

Montgomery County, MD

1/1/22-5/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48								147	
\$2M+ under contract	19	36	45	45	34								179	
														% change '22
1/1/23-5/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	12	16	26	40								107	-27%
\$2M+ under contract	10	18	27	46	44								145	-19%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-5/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80								301	
\$2M+ under contract	55	71	78	62	68								334	
														% change '22
1/1/23-5/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	19	28	52	59	50								208	-31%
\$2M+ under contract	39	59	54	44	59								255	-24%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of July 20, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/22-6/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48	48							268	
\$2M+ under contract	37	40	67	44	49	33							270	
														% change '22
1/1/23-6/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40	48	42							204	-24%
\$2M+ under contract	24	31	44	47	42	35							223	-17%

Montgomery County, MD

1/1/22-6/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48	33							180	
\$2M+ under contract	19	36	45	45	34	30							209	
														% change '22
1/1/23-6/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	11	16	26	41	42							149	-17%
\$2M+ under contract	10	18	28	46	42	36							180	-14%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-6/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80	68							369	
\$2M+ under contract	55	71	78	62	68	38							372	
														% change '22
1/1/23-6/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	22	28	52	59	51	61							273	-26%
\$2M+ under contract	39	59	54	44	60	58							314	-16%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of August 21, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/22-7/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48	48	32						300	
\$2M+ under contract	37	40	67	44	49	33	13						283	
														% change '22
1/1/23-7/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40	48	42	38						242	-19%
\$2M+ under contract	24	31	43	48	42	36	28						252	-11%

Montgomery County, MD

1/1/22-7/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48	33	33						213	
\$2M+ under contract	19	36	45	45	34	30	17						226	
														% change '22
1/1/23-7/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	11	16	26	41	43	33						183	-14%
\$2M+ under contract	10	18	28	46	44	38	19						203	-10%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-7/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80	68	59						428	
\$2M+ under contract	55	71	78	62	68	39	28						401	
														% change '22
1/1/23-7/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	28	52	59	51	61	48						322	-25%
\$2M+ under contract	39	59	55	44	60	58	46						361	-10%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of September 11, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/22-8/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48	48	32	30					330	
\$2M+ under contract	37	40	67	44	49	33	13	19					302	
														% change '22
1/1/23-8/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40	48	42	38	23					265	-20%
\$2M+ under contract	24	31	43	48	42	36	28	10					262	-13%

Montgomery County, MD

1/1/22-8/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48	33	33	28					241	
\$2M+ under contract	19	36	45	45	34	30	17	29					255	
														% change '22
1/1/23-8/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	11	16	26	41	43	33	29					212	-12%
\$2M+ under contract	10	18	28	46	44	39	20	8					213	-16%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-8/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80	68	59	64					492	
\$2M+ under contract	55	71	78	62	68	39	28	25					426	
														% change '22
1/1/23-8/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	28	52	59	51	61	48	67					389	-21%
\$2M+ under contract	39	59	55	44	59	58	48	33					395	-7%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of October 23, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/22-9/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48	48	32	30	14				344	
\$2M+ under contract	37	40	67	44	49	33	13	19	32				334	
														% change '22
1/1/23-9/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40	48	43	38	23	21				287	-17%
\$2M+ under contract	24	31	43	48	43	36	28	10	32				295	-12%

Montgomery County, MD

1/1/22-9/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48	33	33	28	24				265	
\$2M+ under contract	19	36	45	45	34	30	17	29	24				279	
														% change '22
1/1/23-9/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	11	16	26	41	43	33	29	21				233	-12%
\$2M+ under contract	10	18	28	45	45	39	21	8	26				240	-14%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-9/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80	68	59	64	30				522	
\$2M+ under contract	55	71	78	62	68	39	28	25	37				463	
														% change '22
1/1/23-9/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	28	52	59	51	61	48	68	36				426	-18%
\$2M+ under contract	41	60	55	44	59	58	48	35	41				441	-5%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of November 22, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/22-10/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48	48	32	30	14	22			366	
\$2M+ under contract	37	40	67	44	49	33	13	19	32	20			354	
														% change '22
1/1/23-10/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	22	29	40	48	43	38	23	21	25			312	-15%
\$2M+ under contract	24	31	43	48	43	36	28	10	31	31			325	-8%

Montgomery County, MD

1/1/22-10/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48	33	33	28	24	20			285	
\$2M+ under contract	19	36	45	45	34	30	17	29	24	17			296	
														% change '22
1/1/23-10/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	13	11	16	26	41	43	33	29	21	16			249	-13%
\$2M+ under contract	10	18	28	45	45	38	21	8	25	21			259	-13%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-10/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80	68	59	64	30	42			564	
\$2M+ under contract	55	71	78	62	68	39	28	25	37	27			490	
														% change '22
1/1/23-10/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '23
\$2M+ closed	23	28	52	59	52	61	48	68	36	41			468	-17%
\$2M+ under contract	41	59	55	45	60	58	48	35	40	42			483	-1%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of December 19, 2023

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

1/1/22-11/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	29	26	54	63	48	48	32	30	14	22	29		395	
\$2M+ under contrac	37	40	67	44	49	33	13	19	32	20	23		377	
1/1/23-11/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	23	22	29	40	48	43	38	23	21	25	24		336	-15%
\$2M+ under contrac	24	31	43	48	43	36	28	10	31	31	24		349	-7%

Montgomery County, MD

1/1/22-11/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	12	16	37	34	48	33	33	28	24	20	21		306	
\$2M+ under contrac	19	36	45	45	34	30	17	29	24	17	12		308	
1/1/23-11/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	13	11	16	26	41	43	33	29	21	16	16		265	-13%
\$2M+ under contrac	10	18	28	45	45	38	21	8	25	21	20		279	-9%

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-11/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	42	40	70	69	80	68	59	64	30	42	25		589	
\$2M+ under contrac	55	71	78	62	68	39	28	25	37	27	24		514	
1/1/23-11/30/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	23	28	52	59	52	61	48	68	36	41	41		509	-14%
\$2M+ under contrac	41	59	55	45	60	58	48	35	40	42	41		524	2%

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2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.





Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of January 24, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

1/1/22-12/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	29	26	54	63	48	48	32	30	14	22	29	21	416	
\$2M+ under contract	37	40	67	44	49	33	13	19	32	20	23	20	397	
1/1/23-12/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	23	22	29	40	48	43	38	23	21	25	24	20	356	
\$2M+ under contract	24	31	43	48	43	36	28	10	31	31	24	24	373	

Montgomery County, MD

1/1/22-12/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	12	16	37	34	48	33	33	28	24	20	21	22	328	
\$2M+ under contract	19	36	45	45	34	30	17	29	24	17	12	10	318	
1/1/23-12/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	13	11	16	26	41	43	33	29	21	16	17	24	290	
\$2M+ under contract	10	18	28	45	45	38	21	8	25	21	20	17	296	

Arlington, Alexandria & Fairfax Counties, VA

1/1/22-12/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	42	40	70	69	80	68	59	64	30	42	25	28	617	
\$2M+ under contract	55	71	78	62	68	39	28	25	37	27	24	19	533	
1/1/23-12/31/23	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	% change '22 to '23
\$2M+ closed	23	28	52	59	52	61	48	68	36	41	41	36	545	
\$2M+ under contract	41	59	55	45	60	58	48	35	40	42	41	24	548	

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