



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of February 23, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-1/31/23														
\$2M+ closed	23												23	
\$2M+ under contract	24												24	
1/1/24-1/31/24														% change '23 to '24
\$2M+ closed	17												17	-26%
\$2M+ under contract	17												17	-29%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-1/31/23														
\$2M+ closed	13												13	
\$2M+ under contract	10												10	
1/1/24-1/31/24														% change '23 to '24
\$2M+ closed	20												20	54%
\$2M+ under contract	14												14	40%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-1/31/23														
\$2M+ closed	23												23	
\$2M+ under contract	41												41	
1/1/24-1/31/24														% change '23 to '24
\$2M+ closed	26												26	13%
\$2M+ under contract	45												45	10%

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Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.





Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of March 22, 2024

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-2/28/23														
\$2M+ closed	23	15											38	
\$2M+ under contract	24	24											48	
1/1/24-2/29/24														% change '23 to '24
\$2M+ closed	17	18											35	-8%
\$2M+ under contract	17	20											37	-23%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-2/28/23														
\$2M+ closed	13	10											23	
\$2M+ under contract	10	18											28	
1/1/24-2/29/24														% change '23 to '24
\$2M+ closed	20	12											32	39%
\$2M+ under contract	14	26											40	43%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-2/28/23														
\$2M+ closed	23	27											50	
\$2M+ under contract	41	58											99	
1/1/24-2/29/24														% change '23 to '24
\$2M+ closed	26	42											68	36%
\$2M+ under contract	45	60											105	6%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of April 16, 2024

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-3/31/23														
\$2M+ closed	23	15	27										65	
\$2M+ under contract	24	24	35										83	
1/1/24-3/31/24														% change '23 to '24
\$2M+ closed	17	18	30										65	0%
\$2M+ under contract	17	20	36										73	-12%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-3/31/23														
\$2M+ closed	13	10	14										37	
\$2M+ under contract	10	18	28										56	
1/1/24-3/31/24														% change '23 to '24
\$2M+ closed	20	12	22										54	46%
\$2M+ under contract	14	26	36										76	36%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-3/31/23														
\$2M+ closed	23	27	52										102	
\$2M+ under contract	41	58	53										152	
1/1/24-3/31/24														% change '23 to '24
\$2M+ closed	26	42	43										111	9%
\$2M+ under contract	45	60	70										175	15%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

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Data as of April 16, 2024

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-4/30/23														
\$2M+ closed	23	15	27	33									98	
\$2M+ under contract	24	24	35	38									121	
1/1/24-4/30/24														% change '23 to '24
\$2M+ closed	17	18	30	21									86	-12%
\$2M+ under contract	17	20	36	39									112	-7%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-4/30/23														
\$2M+ closed	13	10	14	26									63	
\$2M+ under contract	10	18	28	46									102	
1/1/24-4/30/24														% change '23 to '24
\$2M+ closed	20	12	22	38									92	46%
\$2M+ under contract	14	26	36	44									120	18%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-4/30/23														
\$2M+ closed	23	27	52	57									159	
\$2M+ under contract	41	58	53	45									197	
1/1/24-4/30/24														% change '23 to '24
\$2M+ closed	26	42	43	76									187	18%
\$2M+ under contract	45	60	70	85									260	32%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of June 25, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-5/30/23														
\$2M+ closed	23	15	27	33	39								137	
\$2M+ under contract	24	24	35	38	39								160	
1/1/24-5/30/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50								136	-1%
\$2M+ under contract	17	20	36	39	33								145	-9%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-5/30/23														
\$2M+ closed	13	10	14	26	38								101	
\$2M+ under contract	10	18	28	46	41								143	
1/1/24-5/30/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32								124	23%
\$2M+ under contract	14	26	36	44	39								159	11%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-5/30/23														
\$2M+ closed	23	27	52	57	51								210	
\$2M+ under contract	41	58	53	45	56								253	
1/1/24-5/30/24														% change '23 to '24
\$2M+ closed	26	42	43	76	40								227	8%
\$2M+ under contract	45	60	70	85	70								330	30%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of July 22, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-6/30/23														
\$2M+ closed	23	15	27	33	39	37							174	
\$2M+ under contract	24	24	35	38	39	31							191	
1/1/24-6/30/24														
\$2M+ closed	17	18	30	21	50	34							170	% change '23 to '24 -2%
\$2M+ under contract	17	20	36	39	33	39							184	-4%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-6/30/23														
\$2M+ closed	13	10	14	26	38	42							143	
\$2M+ under contract	10	18	28	46	41	36							179	
1/1/24-6/30/24														
\$2M+ closed	20	12	22	38	32	49							173	% change '23 to '24 21%
\$2M+ under contract	14	26	36	44	39	28							187	4%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-6/30/23														
\$2M+ closed	23	27	52	57	51	58							268	
\$2M+ under contract	41	58	53	45	56	55							308	
1/1/24-6/30/24														
\$2M+ closed	26	42	43	76	79	80							346	% change '23 to '24 29%
\$2M+ under contract	45	60	70	85	70	67							397	29%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of August 23, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-7/30/23														
\$2M+ closed	23	15	27	33	39	37	38						212	
\$2M+ under contract	24	24	35	38	39	31	28						219	
1/1/24-7/30/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50	34	41						211	0%
\$2M+ under contract	17	20	36	39	33	39	29						213	-3%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-7/30/23														
\$2M+ closed	13	10	14	26	38	42	33						176	
\$2M+ under contract	10	18	28	46	41	36	21						200	
1/1/24-7/30/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32	49	39						212	20%
\$2M+ under contract	14	26	36	44	39	28	26						213	7%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-7/30/23														
\$2M+ closed	23	27	52	57	51	58	49						317	
\$2M+ under contract	41	58	53	45	56	55	51						359	
1/1/24-7/30/24														% change '23 to '24
\$2M+ closed	26	42	43	76	79	80	70						416	31%
\$2M+ under contract	45	60	70	85	70	67	56						453	26%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of September 10, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-7/30/23														
\$2M+ closed	23	15	27	33	39	37	38	22					234	
\$2M+ under contract	24	24	35	38	39	31	28	9					228	
1/1/24-7/30/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50	34	41	41					252	8%
\$2M+ under contract	17	20	36	39	33	39	29	19					232	2%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-7/30/23														
\$2M+ closed	13	10	14	26	38	42	33	29					205	
\$2M+ under contract	10	18	28	46	41	36	21	8					208	
1/1/24-7/30/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32	49	39	30					242	18%
\$2M+ under contract	14	26	36	44	39	28	26	21					234	13%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-7/30/23														
\$2M+ closed	23	27	52	57	51	58	49	68					385	
\$2M+ under contract	41	58	53	45	56	55	51	36					395	
1/1/24-7/30/24														% change '23 to '24
\$2M+ closed	26	42	43	76	79	80	70	67					483	25%
\$2M+ under contract	45	60	70	85	70	67	56	37					490	24%

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Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

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Data as of October 11, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-9/30/23														
\$2M+ closed	23	15	27	33	39	37	38	22	20				254	
\$2M+ under contract	24	24	35	38	39	31	28	9	30				258	
1/1/24-9/30/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50	34	41	41	21				273	7%
\$2M+ under contract	17	20	36	39	33	39	29	19	23				255	-1%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-9/30/23														
\$2M+ closed	13	10	14	26	38	42	33	29	22				227	
\$2M+ under contract	10	18	28	46	41	36	21	8	27				235	
1/1/24-9/30/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32	49	39	30	20				262	15%
\$2M+ under contract	14	26	36	44	39	28	26	21	24				258	10%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-9/30/23														
\$2M+ closed	23	27	52	57	51	58	49	68	37				422	
\$2M+ under contract	41	58	53	45	56	55	51	36	38				433	
1/1/24-9/30/24														% change '23 to '24
\$2M+ closed	26	42	43	76	79	80	70	67	53				536	27%
\$2M+ under contract	45	60	70	85	70	67	56	37	58				548	27%

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Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-10/31/23														
\$2M+ closed	23	15	27	33	39	37	38	22	20	22			276	
\$2M+ under contract	24	24	35	38	39	31	28	9	30	27			285	
1/1/24-10/31/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50	34	41	41	21	27			300	9%
\$2M+ under contract	17	20	36	39	33	39	29	19	23	29			284	0%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-10/31/23														
\$2M+ closed	13	10	14	26	38	42	33	29	22	16			243	
\$2M+ under contract	10	18	28	46	41	36	21	8	27	22			257	
1/1/24-10/31/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32	49	39	30	20	22			284	17%
\$2M+ under contract	14	26	36	44	39	28	26	21	24	18			276	7%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-10/31/23														
\$2M+ closed	23	27	52	57	51	58	49	68	37	39			461	
\$2M+ under contract	41	58	53	45	56	55	51	36	38	37			470	
1/1/24-10/31/24														% change '23 to '24
\$2M+ closed	26	42	43	76	79	80	70	67	53	47			583	26%
\$2M+ under contract	45	60	70	85	70	67	56	37	58	44			592	26%

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Data as of December 11, 2024

Single-Family & Condo Sales > \$2Million

(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-11/30/23														
\$2M+ closed	23	15	27	33	39	37	38	22	20	22	21	Dec	297	
\$2M+ under contract	24	24	35	38	39	31	28	9	30	27	19	Dec	304	
1/1/24-11/30/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50	34	41	41	21	27	26	Dec	326	10%
\$2M+ under contract	17	20	36	39	33	39	29	19	23	29	18	Dec	302	-1%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-11/30/23														
\$2M+ closed	13	10	14	26	38	42	33	29	22	16	15	Dec	258	
\$2M+ under contract	10	18	28	46	41	36	21	8	27	22	17	Dec	274	
1/1/24-11/30/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32	49	39	30	20	22	21	Dec	305	18%
\$2M+ under contract	14	26	36	44	39	28	26	21	24	18	14	Dec	290	6%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-11/30/23														
\$2M+ closed	23	27	52	57	51	58	49	68	37	39	36	Dec	497	
\$2M+ under contract	41	58	53	45	56	55	51	36	38	37	34	Dec	504	
1/1/24-11/30/24														% change '23 to '24
\$2M+ closed	26	42	43	76	79	80	70	67	53	47	51	Dec	634	28%
\$2M+ under contract	45	60	70	85	70	67	56	37	58	44	32	Dec	624	24%

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2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.





Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of January 14, 2024

Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-12/31/23														
\$2M+ closed	23	15	27	33	39	37	38	22	20	22	21	27	324	
\$2M+ under contract	24	24	35	38	39	31	28	9	30	27	19	23	327	
1/1/24-12/31/24														% change '23 to '24
\$2M+ closed	17	18	30	21	50	34	41	41	21	27	26	29	355	10%
\$2M+ under contract	17	20	36	39	33	39	29	19	23	29	18	8	310	-5%

Montgomery County, MD

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-12/31/23														
\$2M+ closed	13	10	14	26	38	42	33	29	22	16	15	23	281	
\$2M+ under contract	10	18	28	46	41	36	21	8	27	22	17	15	289	
1/1/24-12/31/24														% change '23 to '24
\$2M+ closed	20	12	22	38	32	49	39	30	20	22	21	30	335	19%
\$2M+ under contract	14	26	36	44	39	28	26	21	24	18	14	7	297	3%

Arlington, Alexandria & Fairfax Counties, VA

	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
1/1/23-12/31/23														
\$2M+ closed	23	27	52	57	51	58	49	68	37	39	36	35	532	
\$2M+ under contract	41	58	53	45	56	55	51	36	38	37	34	25	529	
1/1/24-12/31/24														% change '23 to '24
\$2M+ closed	26	42	43	76	79	80	70	67	53	47	51	65	699	31%
\$2M+ under contract	45	60	70	85	70	67	56	37	58	44	32	27	651	23%

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