

Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

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Data as of Dec 8, 2025

| Single-Family & Condo Sales > \$2Million (by number of units sold/under contract) |                        |                  |                        |                    |                        |                         |                         |                        |                   |                  |                        |     |                      |                                   |  |
|---|------------------------|------------------|------------------------|--------------------|------------------------|-------------------------|-------------------------|------------------------|-------------------|------------------|------------------------|-----|----------------------|-----------------------------------|--|
| Washington DC   | Washington DC          |                  |                        |                    |                        |                         |                         |                        |                   |                  |                        |     |                      |                                   |  |
| 1/1/24-9/30/24<br>\$2M+ closed<br>\$2M+ under contract                            | <b>Jan</b><br>20<br>19 | <b>Feb</b> 19 26 | <b>Mar</b><br>31<br>40 | <b>April</b> 26 45 | <b>May</b> 52 38       | <b>June</b> 41 42       | <b>July</b><br>41<br>27 | <b>Aug</b><br>40<br>21 | <b>Sept</b> 22 26 | Oct<br>27<br>35  | Nov<br>28<br>38        | Dec | <b>total</b> 347 357 |                                   |  |
| 1/1/25-9/30/25<br>\$2M+ closed<br>\$2M+ under contract                            | <b>Jan</b><br>29<br>42 | <b>Feb</b> 34 35 | <b>Mar</b><br>39<br>61 | <b>April</b> 52 44 | <b>May</b><br>43<br>51 | <b>June</b> 63 36       | <b>July</b><br>42<br>19 | <b>Aug</b> 32 13       | <b>Sept</b> 20 37 | <b>Oct</b> 34 31 | <b>Nov</b><br>38<br>9  | Dec | <b>total</b> 426 378 | % change '24 to '25<br>23%<br>6%  |  |
| <b>Montgomery Count</b>   | y, MD                  |                  |                        |                    |                        |                         |                         |                        |                   |                  |                        |     |                      |                                   |  |
| 1/1/24-9/30/24<br>\$2M+ closed<br>\$2M+ under contract                            | <b>Jan</b><br>20<br>15 | <b>Feb</b> 14 32 | <b>Mar</b><br>24<br>42 | <b>April</b> 40 43 | <b>May</b><br>32<br>41 | <b>June</b> 51 35       | <b>July</b><br>41<br>27 | <b>Aug</b> 31 21       | <b>Sept</b> 20 26 | Oct<br>27<br>24  | <b>Nov</b> 21 31       | Dec | <b>total</b> 321 337 |                                   |  |
| 1/1/25-9/30/25<br>\$2M+ closed<br>\$2M+ under contract                            | <b>Jan</b><br>15<br>27 | <b>Feb</b> 26 36 | <b>Mar</b> 28 33       | <b>April</b> 42 35 | <b>May</b><br>39<br>40 | <b>June</b> 42 29       | <b>July</b><br>45<br>29 | <b>Aug</b><br>24<br>18 | <b>Sept</b> 29 37 | Oct<br>39<br>33  | <b>Nov</b><br>37<br>8  | Dec | <b>total</b> 366 325 | % change '24 to '25<br>14%<br>-4% |  |
| Arlington, Alexandr   | ia & Fa                | irfax Co         | unties                 | , VA               |                        |                         |                         |                        |                   |                  |                        |     |                      |                                   |  |
| 1/1/24-9/30/24<br>\$2M+ closed<br>\$2M+ under contract                            | <b>Jan</b><br>26<br>44 | <b>Feb</b> 44 68 | <b>Mar</b><br>45<br>77 | <b>April</b> 76 84 | <b>May</b><br>80<br>71 | <b>June</b><br>81<br>67 | <b>July</b><br>67<br>57 | <b>Aug</b> 69 43       | <b>Sept</b> 54 62 | <b>Oct</b> 55 55 | <b>Nov</b><br>51<br>52 | Dec | <b>total</b> 648 680 |                                   |  |
| 1/1/25-9/30/25<br>\$2M+ closed<br>\$2M+ under contract                            | <b>Jan</b><br>34<br>40 | <b>Feb</b> 36 41 | <b>Mar</b><br>69<br>55 | <b>April</b> 68 69 | <b>May</b><br>67<br>75 | <b>June</b><br>91<br>51 | <b>July</b><br>70<br>51 | <b>Aug</b> 67 43       | <b>Sept</b> 71 67 | <b>Oct</b> 76 49 | <b>Nov</b> 50 8        | Dec | <b>total</b> 699 549 | % change '24 to '25<br>8%<br>-19% |  |

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