| WASHINGTON  | Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA |                        |                        |                          |                        |                        |      |     |      |     |     |     |                            |                                   |
|---|---|------------------------|------------------------|--------------------------|------------------------|------------------------|------|-----|------|-----|-----|-----|----------------------------|-----------------------------------|
| FINE PROPERTIES   | Prepared by: Lenore G. Rubino   |                        |                        |                          |                        |                        |      |     |      |     |     |     |                            | Data as of June 12, 2025          |
|   |   |                        |                        |                          |                        | nily & C<br>per of uni |      |     |      | on  |     |     |                            |                                   |
| Washington DC   |   |                        |                        |                          |                        |                        |      |     |      |     |     |     |                            |                                   |
| <b>1/1/24-5/31/24</b><br>\$2M+ closed<br>\$2M+ under contract | <b>Jan</b><br>20<br>19  | <b>Feb</b><br>19<br>26 | <b>Mar</b><br>31<br>40 | <b>April</b><br>26<br>45 | <b>May</b><br>53<br>40 | June                   | July | Aug | Sept | Oct | Nov | Dec | <b>total</b><br>149<br>170 |                                   |
| <b>1/1/25-5/31/25</b><br>\$2M+ closed<br>\$2M+ under contract | <b>Jan</b><br>29<br>42  | <b>Feb</b><br>34<br>35 | <b>Mar</b><br>39<br>61 | <b>April</b><br>52<br>44 | <b>May</b><br>51<br>39 | June                   | July | Aug | Sept | Oct | Nov | Dec | <b>total</b><br>205<br>221 | % change '24 to '25<br>38%<br>30% |
| Montgomery Coun   | ty, MD  |                        |                        |                          |                        |                        |      |     |      |     |     |     |                            |                                   |
| <b>1/1/24-5/31/24</b><br>\$2M+ closed<br>\$2M+ under contract | <b>Jan</b><br>20<br>15  | <b>Feb</b><br>14<br>32 | <b>Mar</b><br>24<br>42 | <b>April</b><br>40<br>43 | <b>May</b><br>32<br>41 | June                   | July | Aug | Sept | Oct | Nov | Dec | <b>total</b><br>130<br>173 |                                   |
| <b>1/1/25-5/31/25</b><br>\$2M+ closed<br>\$2M+ under contract | <b>Jan</b><br>15<br>27  | <b>Feb</b><br>26<br>36 | <b>Mar</b><br>28<br>33 | <b>April</b><br>42<br>35 | <b>May</b><br>39<br>45 | June                   | July | Aug | Sept | Oct | Nov | Dec | <b>total</b><br>150<br>176 | % change '24 to '25<br>15%<br>2%  |
| Arlington, Alexand  | ria & Fai   | irfax Co               | ounties                | 5, VA                    |                        |                        |      |     |      |     |     |     |                            |                                   |
| <b>1/1/24-4/30/24</b><br>\$2M+ closed<br>\$2M+ under contract | <b>Jan</b><br>26<br>44  | <b>Feb</b><br>44<br>68 | <b>Mar</b><br>45<br>77 | <b>April</b><br>76<br>84 | <b>May</b><br>80<br>72 | June                   | July | Aug | Sept | Oct | Nov | Dec | <b>total</b><br>271<br>345 |                                   |
| <b>1/1/25-4/30/25</b><br>\$2M+ closed<br>\$2M+ under contract | <b>Jan</b><br>34<br>40  | <b>Feb</b><br>36<br>41 | <b>Mar</b><br>69<br>55 | <b>April</b><br>68<br>69 | <b>May</b><br>69<br>68 | June                   | July | Aug | Sept | Oct | Nov | Dec | <b>total</b><br>276<br>273 | % change '24 to '25<br>2%<br>-21% |

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

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Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.

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