May 2025 Housing Market Report

Prepared by Bright Research

Data as of June 5, 2025

| Key Market Statistics | May 2025 | May 2024 | Change | YTD 2025 | YTD 2024 | Change |
|-----------------------|-----------|-----------|------------|-----------|-----------|------------|
| Closed Sales | 315 | 359 | -12.3% | 1,287 | 1,446 | -11.0% |
| Median Sold Price | \$407,999 | \$393,000 | +3.8% | \$385,000 | \$365,000 | +5.5% |
| Median Days on Market | 16 days | 15 days | +1 day | 22 days | 16 days | +6 days |
| New Pending Sales | 372 | 364 | +2.2% | 1,502 | 1,615 | -7.0% |
| New Listings | 394 | 427 | -7.7% | 2,033 | 2,132 | -4.6% |
| Active Listings | 1,058 | 904 | +17.0% | 1,058 | 904 | +17.0% |
| Months of Supply | 3.54 | 2.99 | +0.55 mos. | 3.54 | 2.99 | +0.55 mos. |
| Showings | 4,544 | 4,487 | +1.3% | 19,855 | 20,052 | -1.0% |

Housing Market Trends

Home sales activity at record lows in the Eastern Shore market. In May, there were 315 home sales on the Eastern Shore, down 12.3% compared to last May. Year-to-date sales are 11.0% lower than a year ago, which was already a very slow year for home sales activity.

Persistently high mortgage rates and economic uncertainty are contributing to the slower-than-typical market. While the number of new pending sales in May was up 2.2% compared to a year ago, overall year-to-date pending sales are tracking 7.0% below last year.

Homes are staying on the market longer and, as a result, inventory across the Eastern Shore has been increasing. At the end of May, there were 1,058 active listings in the region, a 17.0% increase over a year ago.

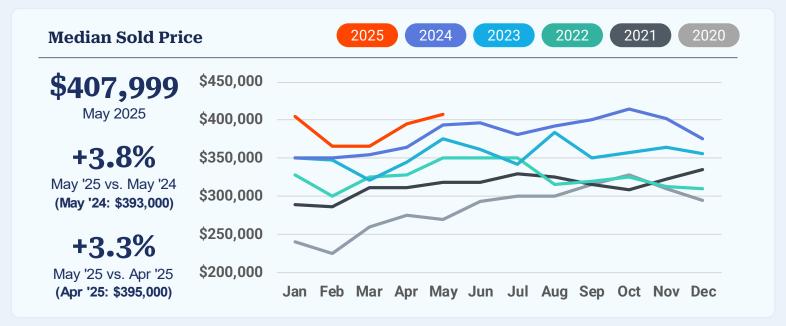
Although transactions have been slow, home prices are still rising on the Eastern Shore. In May, the median sold price was \$407,999, up 3.8% year-over-year.

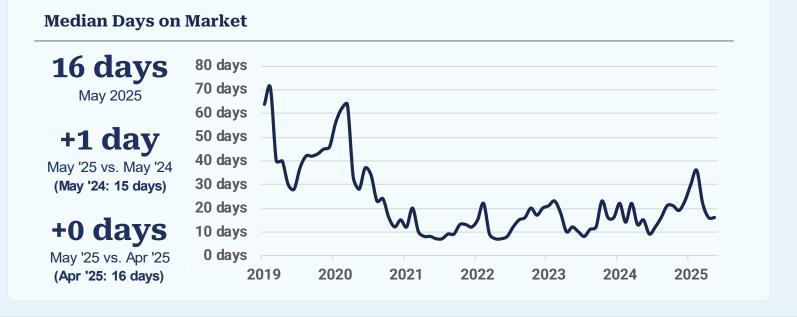
Market Outlook

Affordability has become a major constraint on the Eastern Shore. Home prices in the region are now more than 50% higher than they were in 2019. Elevated mortgage rates and economic uncertainty will continue to be headwinds to housing market activity this summer. However, buyers who remain in the market will have more leverage and more room to negotiate as inventory continues to increase.











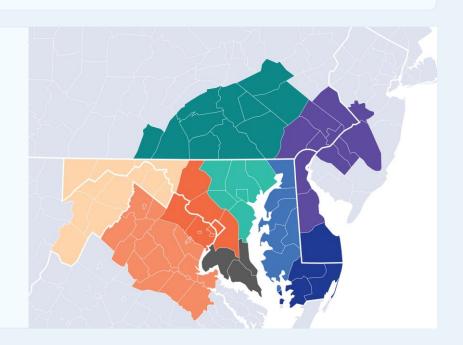
| | Closed Sales | | Median Sales Price | | Median Days on Market | |
|-------------------------|--------------|-------------|--------------------|-------------|--------------------------|-------------|
| Local Markets | May '25 | vs. May '24 | May '25 | vs. May '24 | May '25 | vs. May '24 |
| MD Eastern Shore | 315 | -12.3% | \$407,999 | +3.8% | 16 days | +1 day |
| Caroline County, MD | 35 | +2.9% | \$325,000 | +11.3% | 43 days | +19 days |
| Cecil County, MD | 92 | -1.1% | \$365,000 | -1.9% | 10 days | +0 days |
| Dorchester County, MD | 35 | -38.6% | \$289,995 | +6.0% | 60 days | +20 days |
| Kent County, MD | 24 | -25.0% | \$385,000 | -3.8% | 12 days | -5 days |
| Queen Anne's County, MD | 74 | -14.0% | \$537,200 | +1.4% | 10 days | -4 days |
| Talbot County, MD | 55 | -3.5% | \$500,000 | -5.7% | 15 days | +6 days |

| 372 +: | May '24 2.2% 6.5% | May '25 394 | -7.7% +0.0% | May '25 4,544 | vs. May '24 +1.3% |
|--------|-------------------------|------------------------|------------------------------|--|--|
| | | | | | +1.3% |
| 33 +6 | 6.5% | 35 | +0.0% | 202 | |
| | | | 2.270 | 383 | +24.4% |
| 122 +2 | 29.8% | 113 | -9.6% | 1,484 | -8.4% |
| 47 -1 | 11.3% | 87 | +27.9% | 599 | +7.3% |
| 39 +2 | 21.9% | 25 | -16.7% | 398 | +1.5% |
| 80 -1 | 19.2% | 68 | -26.1% | 993 | +14.1% |
| 51 -7 | 7.3% | 66 | -14.3% | 687 | -7.0% |
| | 39 +2 80 -1 | 39 +21.9% 80 -19.2% | 39 +21.9% 25 80 -19.2% 68 | 39 +21.9% 25 -16.7% 80 -19.2% 68 -26.1% | 39 +21.9% 25 -16.7% 398 80 -19.2% 68 -26.1% 993 |

| | Active | Listings | Months of Supply | | |
|-------------------------|---------|-------------|------------------|--------------|--|
| Local Markets | May '25 | vs. May '24 | May '25 | vs. May '24 | |
| MD Eastern Shore | 1,058 | +17.0% | 3.54 | +0.55 months | |
| Caroline County, MD | 93 | +12.0% | 3.32 | +0.25 months | |
| Cecil County, MD | 226 | +0.0% | 2.54 | +0.11 months | |
| Dorchester County, MD | 223 | +26.7% | 5.72 | +1.81 months | |
| Kent County, MD | 70 | +9.4% | 3.04 | +0.75 months | |
| Queen Anne's County, MD | 229 | +27.2% | 3.23 | +0.46 months | |
| Talbot County, MD | 217 | +24.0% | 4.62 | +0.45 months | |

Local Market Map





About Bright MLS

Bright MLS was founded in 2016 as a collaboration between 43 visionary associations and two of the nation's most prominent MLSs to transform what an MLS is and what it does, so real estate pros and the people they serve can thrive today and into our data-driven future through an open, clear and competitive housing market for all. Bright is proud to be the source of truth for comprehensive real estate data in the Mid-Atlantic, with market intelligence currently covering six states (Delaware, Maryland, New Jersey, Pennsylvania, Virginia, West Virginia) and the District of Columbia.

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