

January thru May 2025 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

| | 2025 | 2024 | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume | \$168,248,100 | \$169,736,611 | -0.88% |
| Avg Sold Price | \$2,117,103 | \$1,799,315 | 17.66% |
| Median Sold Price | \$1,675,000 | \$1,380,000 | 21.38% |
| Units Sold | 78 | 92 | -15.22% |
| Avg Days on Market | 44 | 38 | 15.79% |
| Avg List Price for Solds | \$2,157,026 | \$1,844,963 | 16.91% |
| Avg SP to OLP Ratio | 97.4% | 96.5% | 0.89% |
| Ratio of Avg SP to Avg OLP | 95.6% | 94.3% | 1.29% |
| Attached Avg Sold Price | \$1,836,043 | \$1,688,593 | 8.73% |
| Detached Avg Sold Price | \$4,967,857 | \$4,042,000 | 22.91% |
| Attached Units Sold | 71 | 86 | -17.44% |
| Detached Units Sold | 7 | 5 | 40.00% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 43 |
| Conventional | 31 |
| FHA | 0 |
| Other | 2 |
| Owner | 0 |
| VA | 2 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 9 |
| 1 to 10 | 27 |
| 11 to 20 | 8 |
| 21 to 30 | 4 |
| 31 to 60 | 5 |
| 61 to 90 | 4 |
| 91 to 120 | 4 |
| 121 to 180 | 9 |
| 181 to 360 | 7 |
| 361 to 720 | 1 |
| 721+ | 0 |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|-------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 4 |
| \$600K to \$799,999 | 0 | 2 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 5 |
| \$800K to \$999,999 | 0 | 3 | 0 | 0 | 0 | 0 | 8 | 0 | 4 | 6 |
| \$1M to \$2,499,999 | 1 | 3 | 0 | 12 | 0 | 9 | 8 | 0 | 8 | 9 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 2 | 3 | 11 | 2 | 1 | 8 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 3 | 1 | 0 | 3 | 7 | 1 |
| Total | 1 | 8 | 0 | 14 | 6 | 21 | 28 | 4 | 27 | 31 |
| Avg Sold Price | \$1,195,000 | \$1,180,819 | \$0 | \$1,899,553 | \$5,596,666 | \$3,027,376 | \$1,097,996 | | | |
| Prev Year - Avg Sold Price | \$0 | \$1,249,538 | \$2,710,000 | \$1,840,000 | \$4,375,000 | \$3,266,944 | \$1,118,372 | | | |
| Avg Sold % Change | 0.00% | -5.50% | 0.00% | 3.24% | 27.92% | -7.33% | -1.82% | | | |
| Prev Year - # of Solds | 0 | 13 | 1 | 12 | 4 | 18 | 43 | | | |

May 2025

Georgetown, Washington, DC

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↓ -14.3% ↓ -20.0%
from Apr 2025: 28 from May 2024: 30

| YTD | 2025 | 2024 | +/- |
|-----|------------|------------|--------|
| | 116 | 151 | -23.2% |

5-year May average: **31****New Pendings****21**

↓ -16.0% ↑ 16.7%
from Apr 2025: 25 from May 2024: 18

| YTD | 2025 | 2024 | +/- |
|-----|-----------|------------|--------|
| | 92 | 104 | -11.5% |

5-year May average: **22****Closed Sales****22**

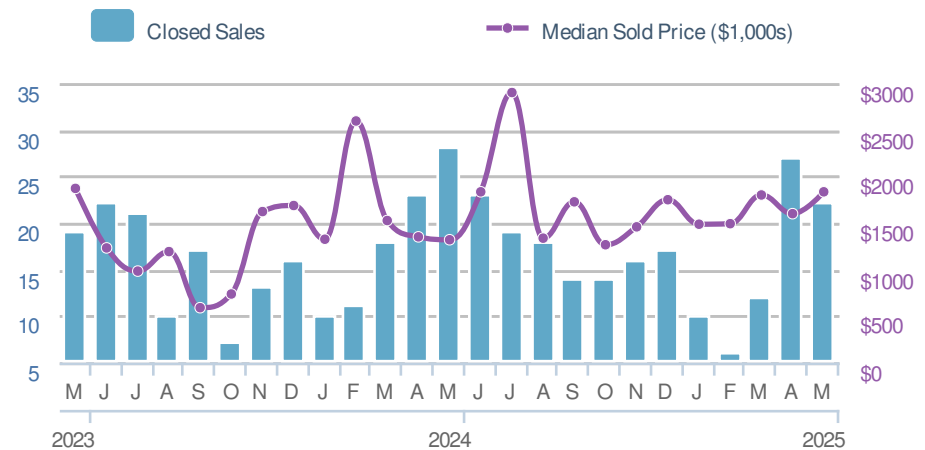
↓ -18.5% ↓ -21.4%
from Apr 2025: 27 from May 2024: 28

| YTD | 2025 | 2024 | +/- |
|-----|-----------|-----------|--------|
| | 78 | 92 | -15.2% |

5-year May average: **25****Median Sold Price****\$1,835,625**

↑ 14.7% ↑ 39.1%
from Apr 2025: \$1,600,000 from May 2024: \$1,320,000

| YTD | 2025 | 2024 | +/- |
|-----|--------------------|--------------------|-------|
| | \$1,675,000 | \$1,380,000 | 21.4% |

5-year May average: **\$1,664,625****Active Listings****62**

Min 42 53 62 Max 65
5-year May average

| Apr 2025 | May 2024 |
|-----------|-----------|
| 66 | 65 |

Avg DOM**21**

Min 21 21 29 Max 35
5-year May average

| Apr 2025 | May 2024 | YTD |
|-----------|-----------|-----------|
| 51 | 29 | 44 |

Avg Sold to OLP Ratio**98.7%**

Min 97.9% 98.7% 98.8% Max 99.9%
5-year May average

| Apr 2025 | May 2024 | YTD |
|--------------|--------------|--------------|
| 98.3% | 99.4% | 97.4% |