

**January thru November 2025 YTD**

Georgetown, Washington, DC (Advertised)

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lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$429,017,497	\$404,169,710	6.15%
Avg Sold Price	\$2,168,312	\$1,986,888	9.13%
Median Sold Price	\$1,700,000	\$1,512,500	12.40%
Units Sold	191	198	-3.54%
Avg Days on Market	48	43	11.63%
Avg List Price for Solds	\$2,246,164	\$2,041,261	10.04%
Avg SP to OLP Ratio	96.2%	96.3%	-0.16%
Ratio of Avg SP to Avg OLP	93.8%	94.4%	-0.65%
Attached Avg Sold Price	\$1,898,118	\$1,920,269	-1.15%
Detached Avg Sold Price	\$5,123,562	\$3,795,625	34.99%
Attached Units Sold	175	189	-7.41%
Detached Units Sold	16	8	100.00%

**Financing (Sold)**

Assumption	0
Cash	106
Conventional	76
FHA	1
Other	5
Owner	0
VA	3

**Days on Market (Sold)**

0	19
1 to 10	62
11 to 20	24
21 to 30	11
31 to 60	20
61 to 90	10
91 to 120	8
121 to 180	17
181 to 360	16
361 to 720	4
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail****Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	3
\$600K to \$799,999	0	4	0	0	0	0	7	0	0	2
\$800K to \$999,999	0	7	0	0	0	0	15	0	1	1
\$1M to \$2,499,999	2	21	0	29	0	19	12	0	9	8
\$2.5M to \$4,999,999	0	0	0	5	6	28	4	0	6	2
\$5,000,000+	0	0	0	0	8	5	0	5	3	1
<b>Total</b>	2	32	0	34	14	52	57	5	19	26
Avg Sold Price	\$1,185,000	\$1,212,704	\$0	\$2,038,272	\$5,686,214	\$3,175,491	\$1,033,987			
Prev Year - Avg Sold Price	\$1,660,000	\$1,348,518	\$4,102,500	\$1,861,352	\$4,100,000	\$3,638,667	\$1,138,487			
Avg Sold % Change	-28.61%	-10.07%	0.00%	9.50%	38.69%	-12.73%	-9.18%			
Prev Year - # of Solds	1	27	2	34	5	47	81			

**November 2025**

Georgetown, Washington, DC


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 **-71.9%**  
 from Oct 2025: **32**

 **-30.8%**  
 from Nov 2024: **13**

YTD	2025	2024	+/-
	<b>270</b>	<b>289</b>	-6.6%

5-year Nov average: **17****New Pendings****19**


 **0.0%**  
 from Oct 2025: **19**

 **58.3%**  
 from Nov 2024: **12**

YTD	2025	2024	+/-
	<b>201</b>	<b>201</b>	0.0%


5-year Nov average: **15****Closed Sales****19**


 **26.7%**  
 from Oct 2025: **15**

 **18.8%**  
 from Nov 2024: **16**

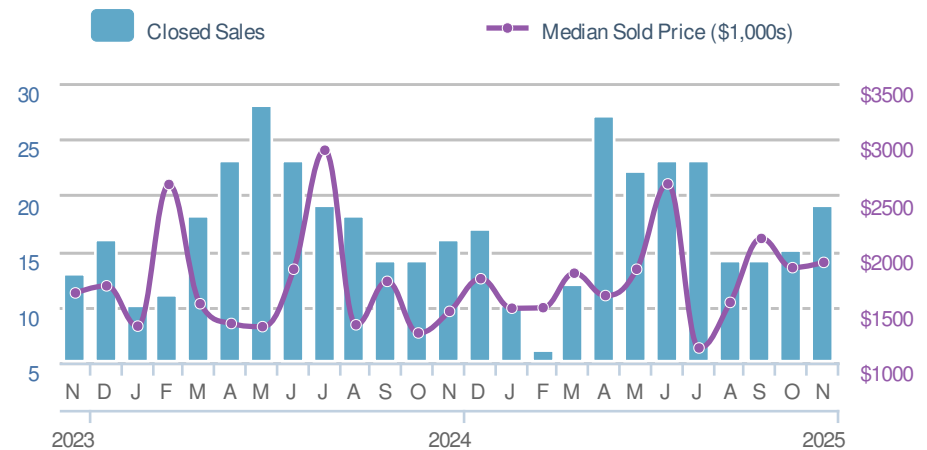
YTD	2025	2024	+/-
	<b>191</b>	<b>198</b>	-3.5%

5-year Nov average: **18****Median Sold Price****\$1,896,000**

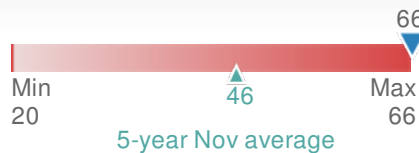
 **2.5%**  
 from Oct 2025: **\$1,850,000**

 **30.1%**  
 from Nov 2024: **\$1,457,500**

YTD	2025	2024	+/-
	<b>\$1,700,000</b>	<b>\$1,512,500</b>	12.4%

5-year Nov average: **\$1,540,200****Active Listings****50**

Oct 2025	Nov 2024
<b>67</b>	<b>60</b>

**Avg DOM****66**

Oct 2025	Nov 2024	YTD
<b>71</b>	<b>51</b>	<b>48</b>

**Avg Sold to OLP Ratio****94.2%**

Oct 2025	Nov 2024	YTD
<b>91.7%</b>	<b>94.1%</b>	<b>96.2%</b>