

## January thru January 2026 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com

### Sold Summary

	2026	2025	% Change
Sold Dollar Volume	\$28,328,999	\$28,499,000	-0.60%
Avg Sold Price	\$2,742,999	\$2,745,090	-0.08%
Median Sold Price	\$1,947,500	\$1,487,500	30.92%
Units Sold	10	10	0.00%
Avg Days on Market	46	38	21.05%
Avg List Price for Solds	\$2,832,899	\$2,849,900	-0.60%
Avg SP to OLP Ratio	96.5%	96.5%	0.05%
Ratio of Avg SP to Avg OLP	95.6%	92.4%	3.41%
Attached Avg Sold Price	\$2,381,666	\$1,428,237	66.76%
Detached Avg Sold Price	\$5,995,000	\$8,012,500	-25.18%
Attached Units Sold	9	8	12.50%
Detached Units Sold	1	2	-50.00%

### Financing (Sold)

Assumption	0
Cash	8
Conventional	1
FHA	0
Other	1
Owner	0
VA	0

### Days on Market (Sold)

0	0
1 to 10	2
11 to 20	2
21 to 30	0
31 to 60	1
61 to 90	3
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Sold Detail

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	2
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	3
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	2
\$1M to \$2,499,999	0	1	0	2	0	1	0	0	8	7
\$2.5M to \$4,999,999	0	0	0	0	0	2	0	1	7	3
\$5,000,000+	0	0	0	0	1	0	1	4	4	0
Total	0	1	0	2	1	3	3	5	20	21
Avg Sold Price	\$0	\$1,415,000	\$0	\$1,780,000	\$5,995,000	\$3,008,333	\$2,478,333			
Prev Year - Avg Sold Price	\$0	\$852,500	\$0	\$2,400,000	\$8,012,500	\$1,995,900	\$975,000			
Avg Sold % Change	0.00%	65.98%	0.00%	-25.83%	-25.18%	50.73%	154.19%			
Prev Year - # of Solds	0	2	0	2	2	1	3			

## January 2026

Georgetown, Washington, DC

New Listings		9
 -25.0%	 0.0%	
from Dec 2025: 12	from Jan 2025: 9	
YTD 2026 2025 +/-		
9	9	0.0%
5-year Jan average: 17		

New Pensions		9
 125.0%	 28.6%	
from Dec 2025: 4	from Jan 2025: 7	
YTD 2026 2025 +/-		
9	7	28.6%
5-year Jan average: 12		

Closed Sales		10
 -16.7%	 0.0%	
from Dec 2025: 12	from Jan 2025: 10	
YTD 2026 2025 +/-		
10	10	0.0%
5-year Jan average: 12		

Median Sold Price		\$1,947,500
 15.4%	 30.9%	
from Dec 2025: \$1,688,000	from Jan 2025: \$1,487,500	
YTD 2026 2025 +/-		
\$1,947,500	\$1,487,500	30.9%
5-year Jan average: \$1,667,000		



Active Listings		46
46	 49	
Min 40	49	Max 63
5-year Jan average		
Dec 2025 51	Jan 2025 63	

Avg DOM		46
46	 42	
Min 34	42	Max 56
5-year Jan average		
Dec 2025 46	Jan 2025 38	YTD 46

Avg Sold to OLP Ratio		96.5%
96.5%	 94.4%	
Min 92.0%	94.4%	Max 96.5%
5-year Jan average		
Dec 2025 95.4%	Jan 2025 96.5%	YTD 96.5%