

**January thru July 2026 YTD**

Georgetown, Washington, DC (Advertised)

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lenorerubino.com**Sold Summary**

|                            | 2026          | 2025          | % Change |
|----------------------------|---------------|---------------|----------|
| Sold Dollar Volume         | \$259,858,487 | \$265,679,699 | -2.19%   |
| Avg Sold Price             | \$1,967,009   | \$2,073,741   | -5.15%   |
| Median Sold Price          | \$1,657,500   | \$1,650,000   | 0.45%    |
| Units Sold                 | 129           | 125           | 3.20%    |
| Avg Days on Market         | 40            | 43            | -6.98%   |
| Avg List Price for Solds   | \$2,030,144   | \$2,125,437   | -4.48%   |
| Avg SP to OLP Ratio        | 96.2%         | 96.8%         | -0.56%   |
| Ratio of Avg SP to Avg OLP | 95.3%         | 95.4%         | -0.09%   |
| Attached Avg Sold Price    | \$1,822,677   | \$1,869,764   | -2.52%   |
| Detached Avg Sold Price    | \$4,131,986   | \$4,702,777   | -12.14%  |
| Attached Units Sold        | 121           | 116           | 4.31%    |
| Detached Units Sold        | 8             | 9             | -11.11%  |

**Financing (Sold)**

|              |    |
|--------------|----|
| Assumption   | 0  |
| Cash         | 72 |
| Conventional | 50 |
| FHA          | 0  |
| Other        | 4  |
| Owner        | 0  |
| VA           | 2  |

**Days on Market (Sold)**

|            |    |
|------------|----|
| 0          | 9  |
| 1 to 10    | 41 |
| 11 to 20   | 16 |
| 21 to 30   | 6  |
| 31 to 60   | 15 |
| 61 to 90   | 15 |
| 91 to 120  | 4  |
| 121 to 180 | 9  |
| 181 to 360 | 11 |
| 361 to 720 | 3  |
| 721+       | 0  |

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail****Active Detail**

| Price Ranges               | Residential  |             |             |             |              |             | Condo/Coop | Active Listings |             |            |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
|                            | 2 or Less BR |             | 3 BR        |             | 4 or More BR |             | All        | Residential     |             | Condo/Coop |
|                            | Detached     | Attached/TH | Detached    | Attached/TH | Detached     | Attached/TH | Attached   | Detached        | Attached/TH | Attached   |
| < \$50,000                 | 0            | 0           | 0           | 0           | 0            | 0           | 1          | 0               | 0           | 1          |
| \$50K to \$99,999          | 0            | 0           | 0           | 0           | 0            | 0           | 1          | 0               | 0           | 0          |
| \$100K to \$149,999        | 0            | 0           | 0           | 0           | 0            | 0           | 0          | 0               | 0           | 0          |
| \$150K to \$199,999        | 0            | 0           | 0           | 0           | 0            | 0           | 1          | 0               | 0           | 0          |
| \$200K to \$299,999        | 0            | 1           | 0           | 0           | 0            | 0           | 1          | 0               | 0           | 1          |
| \$300K to \$399,999        | 0            | 0           | 0           | 0           | 0            | 0           | 7          | 0               | 0           | 3          |
| \$400K to \$499,999        | 0            | 0           | 0           | 0           | 0            | 0           | 3          | 0               | 0           | 2          |
| \$500K to \$599,999        | 0            | 0           | 0           | 0           | 0            | 0           | 3          | 0               | 0           | 3          |
| \$600K to \$799,999        | 0            | 0           | 0           | 0           | 0            | 0           | 9          | 0               | 0           | 5          |
| \$800K to \$999,999        | 0            | 3           | 0           | 1           | 0            | 0           | 9          | 0               | 2           | 3          |
| \$1M to \$2,499,999        | 0            | 14          | 2           | 20          | 0            | 6           | 7          | 0               | 7           | 8          |
| \$2.5M to \$4,999,999      | 1            | 0           | 0           | 4           | 1            | 25          | 2          | 3               | 2           | 1          |
| \$5,000,000+               | 0            | 0           | 0           | 0           | 4            | 2           | 1          | 3               | 0           | 0          |
| <b>Total</b>               | <b>1</b>     | <b>18</b>   | <b>2</b>    | <b>25</b>   | <b>5</b>     | <b>33</b>   | <b>45</b>  | <b>6</b>        | <b>11</b>   | <b>27</b>  |
| Avg Sold Price             | \$2,995,000  | \$1,212,617 | \$1,657,500 | \$1,925,107 | \$5,349,177  | \$3,193,454 | \$991,002  |                 |             |            |
| Prev Year - Avg Sold Price | \$1,195,000  | \$1,231,002 | \$0         | \$2,009,226 | \$5,141,250  | \$3,099,279 | \$993,395  |                 |             |            |
| Avg Sold % Change          | 150.63%      | -1.49%      | 0.00%       | -4.19%      | 4.04%        | 3.04%       | -0.24%     |                 |             |            |
| Prev Year - # of Solds     | 1            | 19          | 0           | 21          | 8            | 36          | 40         |                 |             |            |

**July 2026**

Georgetown, Washington, DC

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↓ -5.3%

from Jun 2026:  
19

↑ 5.9%

from Jul 2025:  
17

| YTD | 2026       | 2025       | +/-   |
|-----|------------|------------|-------|
|     | <b>160</b> | <b>161</b> | -0.6% |

5-year Jul average: **20****New Pendings****17**

↓ -37.0%

from Jun 2026:  
27

↓ -5.6%

from Jul 2025:  
18

| YTD | 2026       | 2025       | +/-   |
|-----|------------|------------|-------|
|     | <b>132</b> | <b>133</b> | -0.8% |

5-year Jul average: **16****Closed Sales****32**

↑ 23.1%

from Jun 2026:  
26

↑ 39.1%

from Jul 2025:  
23

| YTD | 2026       | 2025       | +/-  |
|-----|------------|------------|------|
|     | <b>129</b> | <b>125</b> | 3.2% |

5-year Jul average: **22****Median Sold Price****\$1,512,500**

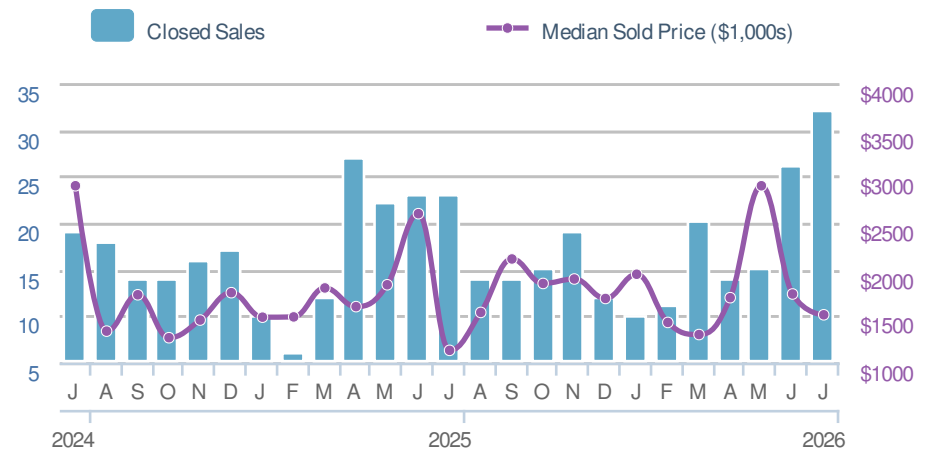
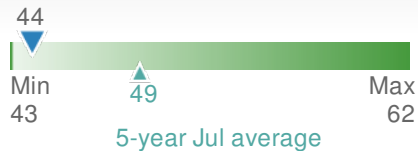
↓ -12.8%

from Jun 2026:  
\$1,735,000

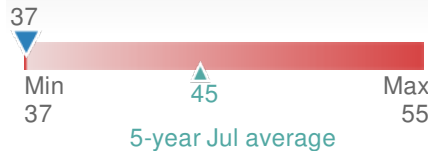
↑ 33.8%

from Jul 2025:  
\$1,130,000

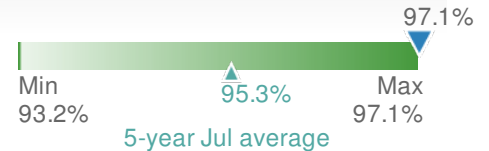
| YTD | 2026               | 2025               | +/-  |
|-----|--------------------|--------------------|------|
|     | <b>\$1,657,500</b> | <b>\$1,650,000</b> | 0.5% |

5-year Jul average: **\$1,629,100****Active Listings****44**

| Jun 2026  | Jul 2025  |
|-----------|-----------|
| <b>46</b> | <b>49</b> |

**Avg DOM****37**

| Jun 2026  | Jul 2025  | YTD       |
|-----------|-----------|-----------|
| <b>31</b> | <b>55</b> | <b>40</b> |

**Avg Sold to OLP Ratio****97.1%**

| Jun 2026     | Jul 2025     | YTD          |
|--------------|--------------|--------------|
| <b>96.5%</b> | <b>95.6%</b> | <b>96.2%</b> |