



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City & Fairfax Counties VA

Prepared by Lenore G. Rubino

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 1/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17												17	
\$2M+ under contract	25												25	
														% change '21
1/1/22 - 1/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28												28	65%
\$2M+ under contract	33												33	32%

Montgomery County, MD

1/1/21 - 1/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16												16	
\$2M+ under contract	17												17	
														% change '21
1/1/22 - 1/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	11												11	-31%
\$2M+ under contract	11												11	-35%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 1/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27												27	
\$2M+ under contract	39												39	
														% change '21
1/1/22 - 1/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	38												38	41%
\$2M+ under contract	45												45	15%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

'Virtually' ready and always client first



Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com
Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000



2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City & Fairfax Counties VA

Prepared by Lenore G. Rubino

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 2/28/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21											38	
\$2M+ under contract	25	31											56	
														% change '21
1/1/22 - 2/28/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	25											53	39%
\$2M+ under contract	33	34											67	20%

Montgomery County, MD

1/1/21 - 2/28/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5											21	
\$2M+ under contract	17	18											35	
														% change '21
1/1/22 - 2/28/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	11	16											27	29%
\$2M+ under contract	11	28											39	11%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 2/28/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27											54	
\$2M+ under contract	39	37											76	
														% change '21
1/1/22 - 2/28/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	38	40											78	44%
\$2M+ under contract	45	62											107	41%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

'Virtually' ready and always client first



Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com
Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000



2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City & Fairfax Counties VA

Prepared by Lenore G. Rubino

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 3/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28										66	
\$2M+ under contract	25	31	37										93	
														% change '21
1/1/22 - 3/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	25	54										107	62%
\$2M+ under contract	34	36	55										125	34%

Montgomery County, MD

1/1/21 - 3/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23										44	
\$2M+ under contract	17	18	45										80	
														% change '21
1/1/22 - 3/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34										62	41%
\$2M+ under contract	16	33	56										105	31%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 3/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43										97	
\$2M+ under contract	39	37	69										145	
														% change '21
1/1/22 - 3/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	39	39	69										147	52%
\$2M+ under contract	50	66	66										182	26%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

'Virtually' ready and always client first



Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com
Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000



2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)

Washington DC

1/1/21 - 4/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33									99	
\$2M+ under contract	25	31	37	49									142	
														% change '21
1/1/22 - 4/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	25	55	59									167	69%
\$2M+ under contract	34	36	55	40									165	16%

Montgomery County, MD

1/1/21 - 4/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42									86	
\$2M+ under contract	17	18	45	39									119	
														% change '21
1/1/22 - 4/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34	33									95	10%
\$2M+ under contract	17	35	42	41									135	13%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 4/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47									144	
\$2M+ under contract	39	37	70	67									213	
														% change '21
1/1/22 - 4/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	39	39	67	69									214	49%
\$2M+ under contract	50	68	73	56									247	16%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com
lenorerubino.com

Karen Nicholson

202.256.0474 - karen.nicholson@wfp.com
karennicholson.com

'Virtually' ready and always client first





**Luxury Market Statistics in District of Columbia, Montgomery County MD
and Arlington, Alexandria City & Fairfax Counties VA**

Prepared by Lenore G. Rubino

Data as of June 13, 2022

**Single-Family & Condo Sales > \$2Million
(by number of units sold/under contract)**

Washington DC

1/1/21 - 5/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43								142	
\$2M+ under contract	25	31	37	49	54								196	
														% change '21
1/1/22 - 5/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	25	54	60	48								215	51%
\$2M+ under contract	34	39	64	44	46								227	16%

Montgomery County, MD

1/1/21 - 5/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	41	35								120	
\$2M+ under contract	17	17	45	39	42								160	
														% change '21
1/1/22 - 5/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34	34	47								143	19%
\$2M+ under contract	17	36	44	44	36								177	11%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 5/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62								206	
\$2M+ under contract	39	37	71	67	52								266	
														% change '21
1/1/22 - 5/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	39	39	67	67	75								287	39%
\$2M+ under contract	50	68	74	58	62								312	17%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

'Virtually' ready and always client first



Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com
Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000



2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of July 7, 2022

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 6/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62							204	
\$2M+ under contract	25	31	37	49	54	39							235	
														% change '21
1/1/22 - 6/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	25	54	60	48	47							262	28%
\$2M+ under contract	34	40	64	44	47	28							257	9%

Montgomery County, MD

1/1/21 - 6/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42	35	41							162	
\$2M+ under contract	17	18	45	39	42	34							195	
														% change '21
1/1/22 - 6/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34	33	48	31							174	7%
\$2M+ under contract	17	37	44	45	35	30							208	7%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 6/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58							264	
\$2M+ under contract	39	37	71	68	53	56							324	
														% change '21
1/1/22 - 6/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	39	39	68	67	82	67							362	37%
\$2M+ under contract	50	67	75	58	69	33							352	9%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.

'Virtually' ready and always client first



Lenore G. Rubino • 202-262-1261 • lenore.rubino@wfp.com • lenorerubino.com

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000



2021 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of August 25, 2022

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 7/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62	42						246	
\$2M+ under contract	25	31	37	49	54	40	29						265	
														% change '21
1/1/22 - 7/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	26	54	61	48	47	32						296	20%
\$2M+ under contract	36	40	64	44	48	32	13						277	5%

Montgomery County, MD

1/1/21 - 7/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42	35	41	33						195	
\$2M+ under contract	17	18	45	40	42	34	27						223	
														% change '21
1/1/22 - 7/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34	33	48	32	32						207	6%
\$2M+ under contract	17	37	43	45	33	30	17						222	0%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 7/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58	53						317	
\$2M+ under contract	39	37	72	69	53	56	43						369	
														% change '21
1/1/22 - 7/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	40	39	69	67	81	66	57						419	32%
\$2M+ under contract	51	68	75	59	69	34	24						380	3%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of September 21, 2022

Single-Family & Condo Sales > \$2Million (by number of units sold/ under contract)

Washington DC

1/1/21 - 8/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62	42	25					271	
\$2M+ under contract	25	31	37	49	54	40	29	22					287	
														% change '21
1/1/22 - 8/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	26	54	62	48	47	32	29					326	20%
\$2M+ under contract	36	40	64	44	48	32	13	16					293	2%

Montgomery County, MD

1/1/21 - 8/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42	35	41	33	31					226	
\$2M+ under contract	17	18	45	40	42	34	27	16					239	
														% change '21
1/1/22 - 8/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34	33	48	32	33	28					236	4%
\$2M+ under contract	17	37	43	45	33	31	16	27					249	4%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 8/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58	52	40					356	
\$2M+ under contract	39	37	72	69	53	56	43	43					412	
														% change '21
1/1/22 - 8/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	40	39	69	67	81	67	59	31					453	27%
\$2M+ under contract	51	68	75	59	69	34	26	24					406	-1%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of October 27, 2022

Single-Family & Condo Sales > \$2Million (by number of units sold/ under contract)

Washington DC

1/1/21 - 9/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62	42	25	22				293	
\$2M+ under contract	25	31	37	49	54	40	29	22	43				330	
														% change '21
1/1/22 - 9/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	26	54	62	48	47	32	29	13				339	16%
\$2M+ under contract	36	40	64	44	48	32	13	19	30				326	-1%

Montgomery County, MD

1/1/21 - 9/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42	35	41	33	31	24				250	
\$2M+ under contract	17	18	45	40	42	34	27	16	27				266	
														% change '21
1/1/22 - 9/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	34	33	48	32	33	27	24				259	4%
\$2M+ under contract	17	37	43	45	33	31	16	26	22				270	2%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 9/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58	52	40	43				399	
\$2M+ under contract	39	37	72	69	53	56	43	43	44				456	
														% change '21
1/1/22 - 9/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	40	39	69	67	81	67	59	31	28				481	21%
\$2M+ under contract	51	68	75	59	69	34	26	25	34				441	-3%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of November 21, 2022

Single-Family & Condo Sales > \$2Million (by number of units sold/ under contract)

Washington DC

1/1/21 - 10/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62	42	25	22	35			328	
\$2M+ under contract	25	31	37	49	54	40	29	22	43	54			384	
														% change '21
1/1/22 - 10/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	26	54	62	48	47	32	30	13	23			363	11%
\$2M+ under contract	36	40	64	44	48	32	13	19	31	20			347	-10%

Montgomery County, MD

1/1/21 - 10/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42	35	41	33	31	24	26			276	
\$2M+ under contract	17	18	45	40	42	35	27	16	27	27			294	
														% change '21
1/1/22 - 10/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	35	34	48	32	33	28	24	20			282	2%
\$2M+ under contract	17	37	43	45	33	31	17	27	23	16			289	-2%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 10/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58	53	41	43	55			456	
\$2M+ under contract	39	37	72	69	53	56	43	43	44	46			502	
														% change '21
1/1/22 - 10/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	40	39	69	67	81	68	59	32	29	42			526	15%
\$2M+ under contract	51	68	75	59	68	35	26	26	36	25			469	-7%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of December 15, 2022

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 11/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62	42	25	22	35	55		383	
\$2M+ under contract	25	31	37	49	54	40	29	22	43	54	28		412	
														% change '21
1/1/22 - 11/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	28	26	54	62	48	47	32	30	13	22	29		391	2%
\$2M+ under contract	36	40	64	44	48	32	13	19	31	21	21		369	-10%

Montgomery County, MD

1/1/21 - 11/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	42	35	41	33	31	24	26	25		301	
\$2M+ under contract	17	18	45	40	42	35	27	16	27	27	18		312	
														% change '21
1/1/22 - 11/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	35	34	48	32	33	28	24	20	21		303	1%
\$2M+ under contract	17	37	43	45	33	31	17	27	23	18	10		301	-4%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 11/30/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58	53	41	43	55	42		498	
\$2M+ under contract	39	37	72	69	53	56	43	43	44	46	52		554	
														% change '21
1/1/22 - 11/30/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	40	39	69	67	81	68	59	32	29	42	32		558	12%
\$2M+ under contract	51	68	75	59	68	35	26	26	36	25	25		494	-11%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.



Luxury Market Statistics in District of Columbia, Montgomery County MD and Arlington, Alexandria City and Fairfax Counties VA

Prepared by: Lenore G. Rubino

Data as of January 10, 2023

Single-Family & Condo Sales > \$2Million (by number of units sold/under contract)

Washington DC

1/1/21 - 12/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	17	21	28	33	43	62	42	25	22	35	55	37	420	
\$2M+ under contract	25	31	37	49	54	40	29	22	43	54	28	33	445	
														% change '21
1/1/22 - 12/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	29	26	54	63	48	47	32	30	13	22	29	24	417	-1%
\$2M+ under contract	37	40	67	44	48	32	13	19	30	20	22	19	391	-12%

Montgomery County, MD

1/1/21 - 12/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	16	5	23	41	35	41	33	31	24	26	25	22	322	
\$2M+ under contract	17	18	45	40	42	35	27	16	27	28	18	13	326	
														% change '21
1/1/22 - 12/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	12	16	37	34	48	33	33	28	24	20	21	20	326	1%
\$2M+ under contract	19	37	45	45	34	30	17	28	23	17	11	9	315	-3%

Arlington, Alexandria & Fairfax Counties, VA

1/1/21 - 12/31/21	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	
\$2M+ closed	27	27	43	47	62	58	53	41	43	55	42	57	555	
\$2M+ under contract	39	38	72	69	53	56	43	42	44	46	52	44	598	
														% change '21
1/1/22 - 12/31/22	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	total	to '22
\$2M+ closed	42	40	70	68	80	68	59	32	30	42	26	28	585	5%
\$2M+ under contract	54	70	77	60	67	35	28	25	35	26	25	17	519	-13%

In the event that your property is currently listed for sale, this is not intended as a solicitation for services. This material is based upon information which we consider reliable, but because it has been provided by third parties, we cannot represent that it is accurate or complete, and it should not be relied upon as such. This material is subject to errors, omissions, changes or withdrawal without notice.