#### Presented by: Lenore G. Rubino

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### January thru June 2025 YTD

Mc Lean, VA

#### **Sold Summary**

	2025	2024	% Change	
Sold Dollar Volume	\$670,433,138	\$667,434,784	0.45%	
Avg Sold Price	\$1,747,893	\$1,633,728	6.99%	
Median Sold Price	\$1,375,000	\$1,350,000	1.85%	
Units Sold	374	406	-7.88%	
Avg Days on Market	38	35	8.57%	
Avg List Price for Solds	\$1,797,407	\$1,643,928	9.34%	
Avg SP to OLP Ratio	97.3%	99.9%	-2.54%	
Ratio of Avg SP to Avg OLP	95.0%	98.9%	-3.94%	
Attached Avg Sold Price	\$713,770	\$651,828	9.50%	
Detached Avg Sold Price	\$2,550,570	\$2,455,680	3.86%	
Attached Units Sold	164	185	-11.35%	
Detached Units Sold	210	221	-4.98%	

#### Financing (Sold)

Assumption	0	
Cash	150	
Conventional	200	
FHA	1	
Other	5	
Owner	1	
VA	14	

#### Days on Market (Sold)

,	
0	25
1 to 10	156
11 to 20	39
21 to 30	22
31 to 60	43
61 to 90	19
91 to 120	17
121 to 180	24
181 to 360	22
361 to 720	6
721+	1

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

		Residential					Condo/Coop		Active Listings	
	2 or l	ess BR	3	BR	4 or N	lore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	1	0	0	0	0	12	0	0	6
\$300K to \$399,999	0	0	0	0	0	0	31	0	0	12
\$400K to \$499,999	0	2	0	0	0	0	22	0	0	11
\$500K to \$599,999	0	1	0	0	0	0	22	0	1	6
\$600K to \$799,999	0	0	0	0	0	0	14	0	2	3
\$800K to \$999,999	1	0	0	9	0	0	9	0	2	5
\$1M to \$2,499,999	1	2	12	11	123	13	13	46	8	14
\$2.5M to \$4,999,999	0	0	1	1	59	0	0	76	1	2
\$5,000,000+	0	0	0	0	13	0	0	28	0	0
Total	2	6	13	21	195	13	124	150	14	59
Avg Sold Price	\$1,036,767	\$765,583	\$1,462,442	\$1,200,659	\$2,638,638	\$1,241,807	\$572,306			
Prev Year - Avg Sold Price	\$0	\$1,187,646	\$1,405,714	\$1,094,037	\$2,490,025	\$1,011,057	\$581,404			
Avg Sold % Change	0.00%	-35.54%	4.04%	9.75%	5.97%	22.82%	-1.56%			

16

214

159



0

3

Prev Year - # of Solds

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## June 2025

Mc Lean, VA















