

**January thru April 2026 YTD**  
Mc Lean, VA

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com

**Sold Summary**

	2026	2025	% Change
Sold Dollar Volume	\$397,846,619	\$387,686,469	2.62%
Avg Sold Price	\$1,891,450	\$2,011,394	-5.96%
Median Sold Price	\$1,500,000	\$1,453,000	3.23%
Units Sold	205	187	9.63%
Avg Days on Market	39	47	-17.02%
Avg List Price for Solds	\$1,950,228	\$2,084,335	-6.43%
Avg SP to OLP Ratio	98.2%	97.3%	0.91%
Ratio of Avg SP to Avg OLP	96.1%	93.8%	2.38%
Attached Avg Sold Price	\$795,466	\$716,666	11.00%
Detached Avg Sold Price	\$2,885,007	\$2,829,116	1.98%
Attached Units Sold	97	73	32.88%
Detached Units Sold	108	114	-5.26%

**Financing (Sold)**

Assumption	1
Cash	85
Conventional	100
FHA	3
Other	6
Owner	0
VA	10

**Days on Market (Sold)**

0	20
1 to 10	88
11 to 20	18
21 to 30	10
31 to 60	18
61 to 90	15
91 to 120	9
121 to 180	9
181 to 360	13
361 to 720	4
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	1	0	0	0	0	6	0	0	5
\$300K to \$399,999	0	1	0	0	0	0	28	0	0	12
\$400K to \$499,999	0	0	0	0	0	0	10	0	0	19
\$500K to \$599,999	0	0	0	0	0	0	11	0	0	10
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	12
\$800K to \$999,999	0	0	1	6	0	1	2	0	3	1
\$1M to \$2,499,999	1	0	4	5	58	6	19	47	5	14
\$2.5M to \$4,999,999	0	0	0	0	34	0	0	79	0	9
\$5,000,000+	0	0	0	0	10	0	0	43	0	0
<b>Total</b>	<b>1</b>	<b>2</b>	<b>5</b>	<b>11</b>	<b>102</b>	<b>7</b>	<b>77</b>	<b>169</b>	<b>8</b>	<b>82</b>
Avg Sold Price	\$1,250,000	\$329,250	\$1,201,000	\$1,101,272	\$2,984,562	\$1,404,999	\$708,477			
Prev Year - Avg Sold Price	\$1,036,767	\$1,096,333	\$1,641,031	\$1,263,106	\$2,954,976	\$1,433,500	\$554,261			
Avg Sold % Change	20.57%	-69.97%	-26.81%	-12.81%	1.00%	-1.99%	27.82%			
Prev Year - # of Solds	2	3	8	8	104	5	57			

**April 2026**  
Mc Lean, VA

