Presented by: Lenore G. Rubino

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January thru August 2025 YTD

Wesley Heights, Washington, DC (Advertised)

Sold Summary

	2025	2024	% Change		
Sold Dollar Volume	\$88,422,090	\$80,360,300	10.03%		
Avg Sold Price	\$1,292,864	\$1,198,970	7.83%		
Median Sold Price	\$830,000	\$680,000	22.06%		
Units Sold	67	65	3.08%		
Avg Days on Market	37	39	-5.13%		
Avg List Price for Solds	\$1,319,732	\$1,236,312	6.75%		
Avg SP to OLP Ratio	96.4%	96.5%	-0.11%		
Ratio of Avg SP to Avg OLP	96.9%	95.3%	1.71%		
Attached Avg Sold Price	\$711,701	\$686,510	3.67%		
Detached Avg Sold Price	\$3,706,923	\$4,017,500	-7.73%		
Attached Units Sold	54	55	-1.82%		
Detached Units Sold	13	10	30.00%		

Financing (Sold)

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Assumption	0
Cash	34
Conventional	28
FHA	1
Other	1
Owner	0
VA	2

Days on Market (Sold)

0 6 1 to 10 20 11 to 20 9 21 to 30 4 31 to 60 9 61 to 90 9 91 to 120 4 121 to 180 4 181 to 360 1 361 to 720 1 721+ 0	.)	
11 to 20 9 21 to 30 4 31 to 60 9 61 to 90 9 91 to 120 4 121 to 180 4 181 to 360 1 361 to 720 1	0	6
21 to 30 4 31 to 60 9 61 to 90 9 11 to 120 4 121 to 180 4 181 to 360 1 361 to 720 1	1 to 10	20
31 to 60 9 61 to 90 9 91 to 120 4 121 to 180 4 181 to 360 1 361 to 720 1	11 to 20	9
61 to 90 9 91 to 120 4 121 to 180 4 181 to 360 1 361 to 720 1	21 to 30	4
91 to 120 4 121 to 180 4 181 to 360 1 361 to 720 1	31 to 60	9
121 to 180 4 181 to 360 1 361 to 720 1	61 to 90	9
181 to 360 1 361 to 720 1	91 to 120	4
361 to 720 1	121 to 180	4
	181 to 360	1
721+ 0	361 to 720	1
	721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail Active Detail

	Residential					Condo/Coop Active Listings			gs	
	2 or	Less BR	3	BR	4 or More BR		All	Residential C		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	9	0	0	7
\$300K to \$399,999	0	0	0	0	0	0	13	0	0	8
\$400K to \$499,999	0	0	0	0	0	0	6	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	3
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	10	0	1	1
\$1M to \$2,499,999	0	0	1	4	4	1	7	2	0	2
\$2.5M to \$4,999,999	0	0	0	0	5	0	0	2	0	0
\$5,000,000+	0	0	0	0	3	0	0	2	0	0
Total	0	0	1	4	12	1	49	6	1	23
Avg Sold Price	\$0	\$0	\$1,975,000	\$1,420,500	\$3,851,250	\$1,500,000	\$637,753			
Prev Year - Avg Sold Price	\$0	\$0	\$1,585,000	\$1,267,283	\$5,060,000	\$0	\$615,395			
Avg Sold % Change	0.00%	0.00%	24.61%	12.09%	-23.89%	0.00%	3.63%			



Prev Year - # of Solds

Local Market Insight

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August 2025

Observatory Circle, Washington, DC

















