

**January thru January 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$1,250,000	\$7,445,000	-83.21%
Avg Sold Price	\$1,250,000	\$1,872,000	-33.23%
Median Sold Price	\$1,250,000	\$2,037,500	-38.65%
Units Sold	1	4	-75.00%
Avg Days on Market	1	14	-92.86%
Avg List Price for Solds	\$1,250,000	\$1,861,250	-32.84%
Avg SP to OLP Ratio	100.0%	99.6%	0.38%
Ratio of Avg SP to Avg OLP	100.0%	97.7%	2.36%
Attached Avg Sold Price	\$1,250,000	\$1,872,000	-33.23%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	1	4	-75.00%
Detached Units Sold	0	0	%

**Financing (Sold)**

Assumption	0
Cash	0
Conventional	1
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	0
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	1	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	1	0	0	0	0	1	0
Avg Sold Price	\$0	\$0	\$0	\$1,250,000	\$0	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,606,500	\$0	\$2,137,500	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	-22.19%	0.00%	0.00%	0.00%			
Prev Year - # of Solds	0	0	0	2	0	2	0			

**Active Detail**

**January 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****1**

↔ 0.0%    ↘ -75.0%

from Dec 2022:    from Jan 2022:

0    4

YTD    2023    2022    +/-

1    4    -75.0%

5-year Jan average: 2

**New Pendings****3**

↔ 0.0%    ↗ 200.0%

from Dec 2022:    from Jan 2022:

0    1

YTD    2023    2022    +/-

3    1    200.0%

5-year Jan average: 2

**Closed Sales****1**

↘ -50.0%    ↘ -75.0%

from Dec 2022:    from Jan 2022:

2    4

YTD    2023    2022    +/-

1    4    -75.0%

5-year Jan average: 3

**Median Sold Price****\$1,250,000**

↘ -26.3%    ↘ -38.7%

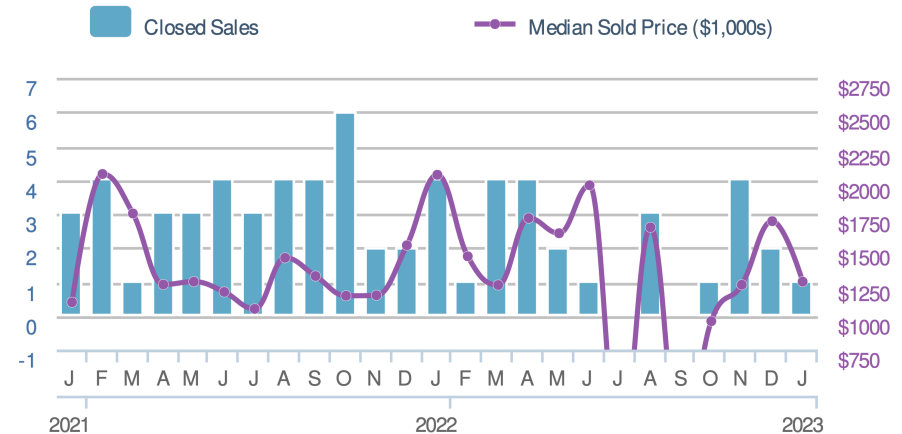
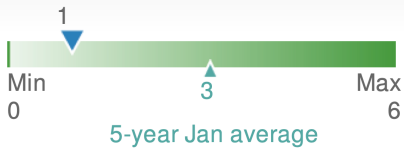
from Dec 2022:    from Jan 2022:

\$1,695,000    \$2,037,500

YTD    2023    2022    +/-

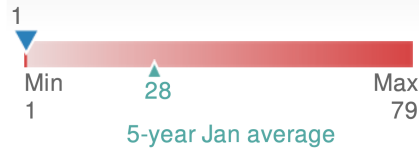
\$1,250,000    \$2,037,500    -38.7%

5-year Jan average: \$1,308,500

**Active Listings****1**

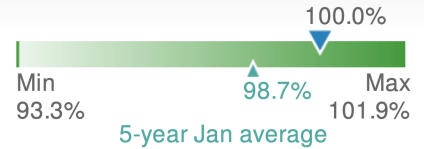
Dec 2022    Jan 2022

4    6

**Avg DOM****1**

Dec 2022    Jan 2022    YTD

3    14    1

**Avg Sold to OLP Ratio****100.0%**

Dec 2022    Jan 2022    YTD

100.0%    99.6%    100.0%

**January thru February 2023 YTD**  
Burleith, Washington, DC (Advertised)

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com

**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$6,910,000	\$9,844,000	-29.80%
Avg Sold Price	\$1,722,500	\$1,662,333	3.62%
Median Sold Price	\$1,722,500	\$1,705,500	1.00%
Units Sold	4	6	-33.33%
Avg Days on Market	41	10	310.00%
Avg List Price for Solds	\$1,727,500	\$1,640,666	5.29%
Avg SP to OLP Ratio	98.7%	100.8%	-2.12%
Ratio of Avg SP to Avg OLP	98.6%	99.1%	-0.54%
Attached Avg Sold Price	\$1,722,500	\$1,662,333	3.62%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	4	6	-33.33%
Detached Units Sold	0	0	%

**Financing (Sold)**

Assumption	0
Cash	1
Conventional	3
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	1
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	2	0	2	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	0	0	0	2	0	2	0	0	1	0
Avg Sold Price	\$0	\$0	\$0	\$1,182,500	\$0	\$2,262,500	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,424,750	\$0	\$2,137,500	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	-17.00%	0.00%	5.85%	0.00%			
Prev Year - # of Solds	0	0	0	4	0	2	0			

**Active Detail**

**February 2023**

Burleith, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

**New Listings****1**

↔ 0.0%

from Jan 2023:  
1

↓ -50.0%

from Feb 2022:  
2

YTD	2023	2022	+/-
	<b>2</b>	<b>6</b>	-66.7%

5-year Feb average: **2****New Pendings****0**

↓ -100.0%

from Jan 2023:  
3

↓ -100.0%

from Feb 2022:  
3

YTD	2023	2022	+/-
	<b>4</b>	<b>4</b>	0.0%

5-year Feb average: **1****Closed Sales****3**

↑ 200.0%

from Jan 2023:  
1

↑ 200.0%

from Feb 2022:  
1

YTD	2023	2022	+/-
	<b>4</b>	<b>6</b>	-33.3%

5-year Feb average: **2****Median Sold Price****\$2,195,000**

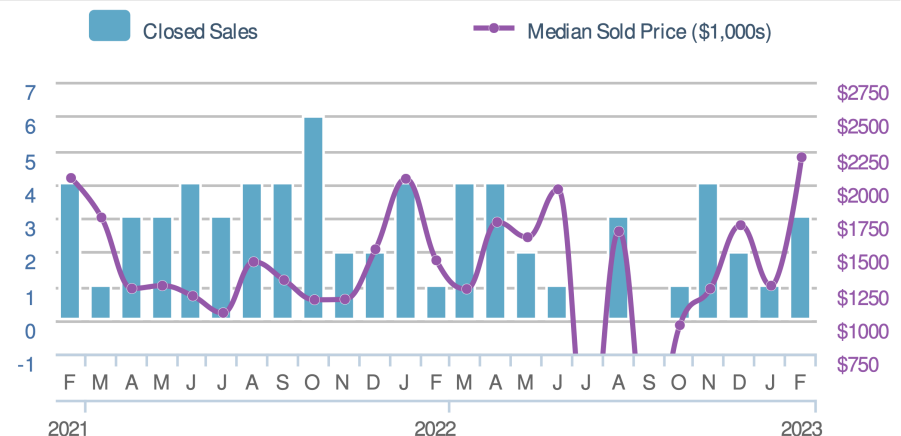
↑ 75.6%

from Jan 2023:  
**\$1,250,000**

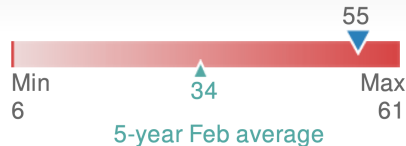
↑ 52.9%

from Feb 2022:  
**\$1,436,000**

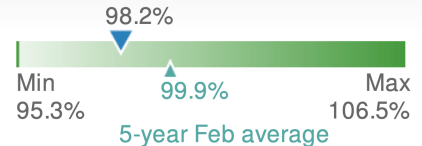
YTD	2023	2022	+/-
	<b>\$1,722,500</b>	<b>\$1,705,500</b>	1.0%

5-year Feb average: **\$1,502,700****Active Listings****1**

Jan 2023	Feb 2022
<b>1</b>	<b>2</b>

**Avg DOM****55**

Jan 2023	Feb 2022	YTD
<b>1</b>	<b>6</b>	<b>41</b>

**Avg Sold to OLP Ratio****98.2%**

Jan 2023	Feb 2022	YTD
<b>100.0%</b>	<b>106.5%</b>	<b>98.7%</b>



**January thru March 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$9,710,000	\$14,981,000	-35.18%
Avg Sold Price	\$1,938,000	\$1,512,400	28.14%
Median Sold Price	\$2,195,000	\$1,393,000	57.57%
Units Sold	5	10	-50.00%
Avg Days on Market	33	12	175.00%
Avg List Price for Solds	\$1,942,000	\$1,498,100	29.63%
Avg SP to OLP Ratio	98.9%	100.8%	-1.82%
Ratio of Avg SP to Avg OLP	99.0%	99.5%	-0.51%
Attached Avg Sold Price	\$1,938,000	\$1,512,400	28.14%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	5	10	-50.00%
Detached Units Sold	0	0	%

**Financing (Sold)**

Assumption	0
Cash	2
Conventional	3
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	2
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	2	0	2	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	4	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	2	0	3	0	0	4	0
Avg Sold Price	\$0	\$0	\$0	\$1,182,500	\$0	\$2,441,666	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,349,833	\$0	\$1,756,250	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	-12.40%	0.00%	39.03%	0.00%			
Prev Year - # of Solds	0	0	0	6	0	4	0			

**Active Detail**

**March 2023**

Burleith, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

**New Listings****7****↑ 600.0%**from Feb 2023:  
1**↑ 16.7%**from Mar 2022:  
6

YTD	2023	2022	+/-
	<b>9</b>	<b>12</b>	-25.0%

5-year Mar average: 5

**New Pendings****3****↔ 0.0%**from Feb 2023:  
0**↔ 0.0%**from Mar 2022:  
3

YTD	2023	2022	+/-
	<b>8</b>	<b>8</b>	0.0%

5-year Mar average: 3

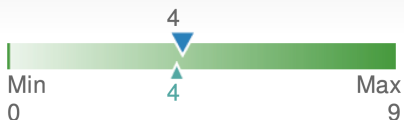
**Closed Sales****1****↓ -66.7%**from Feb 2023:  
3**↓ -75.0%**from Mar 2022:  
4

YTD	2023	2022	+/-
	<b>5</b>	<b>10</b>	-50.0%

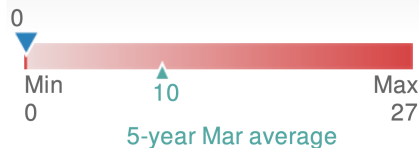
5-year Mar average: 2

**Median Sold Price****\$2,800,000****↑ 27.6%**from Feb 2023:  
**\$2,195,000****↑ 128.6%**from Mar 2022:  
**\$1,225,000**

YTD	2023	2022	+/-
	<b>\$2,195,000</b>	<b>\$1,393,000</b>	57.6%

5-year Mar average: **\$1,648,200****Active Listings****4**

Feb 2023	Mar 2022
<b>1</b>	<b>3</b>

**Avg DOM****0**

Feb 2023	Mar 2022	YTD
<b>55</b>	<b>15</b>	<b>33</b>

**Avg Sold to OLP Ratio****100.0%**

Feb 2023	Mar 2022	YTD
<b>98.2%</b>	<b>100.7%</b>	<b>98.9%</b>

**January thru April 2023 YTD**  
Burleith, Washington, DC (Advertised)

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com

**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$12,160,000	\$21,510,000	-43.47%
Avg Sold Price	\$1,762,142	\$1,572,785	12.04%
Median Sold Price	\$1,525,000	\$1,448,000	5.32%
Units Sold	7	14	-50.00%
Avg Days on Market	25	16	56.25%
Avg List Price for Solds	\$1,737,142	\$1,536,428	13.06%
Avg SP to OLP Ratio	101.4%	102.4%	-0.99%
Ratio of Avg SP to Avg OLP	100.8%	101.0%	-0.20%
Attached Avg Sold Price	\$1,762,142	\$1,572,785	12.04%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	7	14	-50.00%
Detached Units Sold	0	0	%

**Financing (Sold)**

Assumption	0
Cash	3
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	2
1 to 10	3
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1M to \$2,499,999	0	0	0	3	0	3	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	6	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	0	0	0	3	0	4	0	0	7	0
Avg Sold Price	\$0	\$0	\$0	\$1,161,666	\$0	\$2,212,500	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,877,000	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	-19.43%	0.00%	17.87%	0.00%			
Prev Year - # of Solds	0	1	0	8	0	5	0			

**Active Detail**

**April 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****2**

**-71.4%**  
 from Mar 2023:  
 7

**-33.3%**  
 from Apr 2022:  
 3

YTD	2023	2022	+/-
	<b>12</b>	<b>15</b>	-20.0%

5-year Apr average: 2

**New Pendings****0**

**-100.0%**  
 from Mar 2023:  
 3

**-100.0%**  
 from Apr 2022:  
 3

YTD	2023	2022	+/-
	<b>8</b>	<b>11</b>	-27.3%

5-year Apr average: 2

**Closed Sales****2**

**100.0%**  
 from Mar 2023:  
 1

**-50.0%**  
 from Apr 2022:  
 4

YTD	2023	2022	+/-
	<b>7</b>	<b>14</b>	-50.0%

5-year Apr average: 3

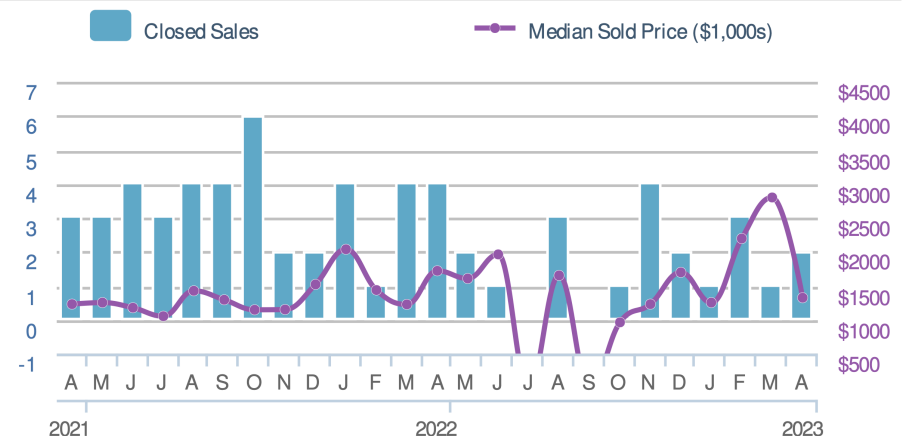
**Median Sold Price****\$1,322,500**

**-52.8%**  
 from Mar 2023:  
 \$2,800,000

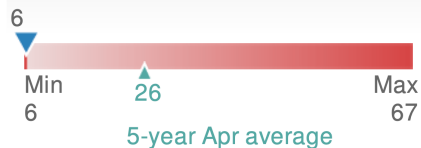
**-23.0%**  
 from Apr 2022:  
 \$1,717,500

YTD	2023	2022	+/-
	<b>\$1,525,000</b>	<b>\$1,448,000</b>	5.3%

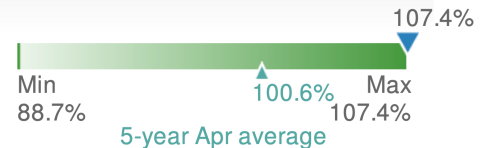
5-year Apr average: \$1,279,500

**Active Listings****7**

Mar 2023	Apr 2022
<b>4</b>	<b>2</b>

**Avg DOM****6**

Mar 2023	Apr 2022	YTD
<b>0</b>	<b>25</b>	<b>25</b>

**Avg Sold to OLP Ratio****107.4%**

Mar 2023	Apr 2022	YTD
<b>100.0%</b>	<b>106.4%</b>	<b>101.4%</b>

**January thru May 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$16,279,000	\$24,254,000	-32.88%
Avg Sold Price	\$1,633,698	\$1,576,937	3.60%
Median Sold Price	\$1,387,500	\$1,448,000	-4.18%
Units Sold	10	16	-37.50%
Avg Days on Market	21	15	40.00%
Avg List Price for Solds	\$1,627,900	\$1,515,875	7.39%
Avg SP to OLP Ratio	99.6%	104.1%	-4.33%
Ratio of Avg SP to Avg OLP	99.9%	102.8%	-2.83%
Attached Avg Sold Price	\$1,633,698	\$1,576,937	3.60%
Detached Avg Sold Price	\$0	\$0	0%
Attached Units Sold	10	16	-37.50%
Detached Units Sold	0	0	0%

**Financing (Sold)**

Assumption	0
Cash	4
Conventional	6
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	2
1 to 10	5
11 to 20	0
21 to 30	1
31 to 60	0
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	3	0	4	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	5	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	4	0	5	0	0	6	0
Avg Sold Price	\$0	\$950,000	\$0	\$1,058,750	\$0	\$2,230,396	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,799,571	\$0			
Avg Sold % Change	0.00%	-13.64%	0.00%	-26.56%	0.00%	23.94%	0.00%			
Prev Year - # of Solds	0	1	0	8	0	7	0			

**Active Detail**

**May 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****3** **50.0%**from Apr 2023:  
2 **0.0%**from May 2022:  
0

YTD	2023	2022	+/-
	<b>15</b>	<b>15</b>	0.0%

5-year May average: 4

**New Pendings****4** **0.0%**from Apr 2023:  
0 **300.0%**from May 2022:  
1

YTD	2023	2022	+/-
	<b>12</b>	<b>12</b>	0.0%

5-year May average: 3

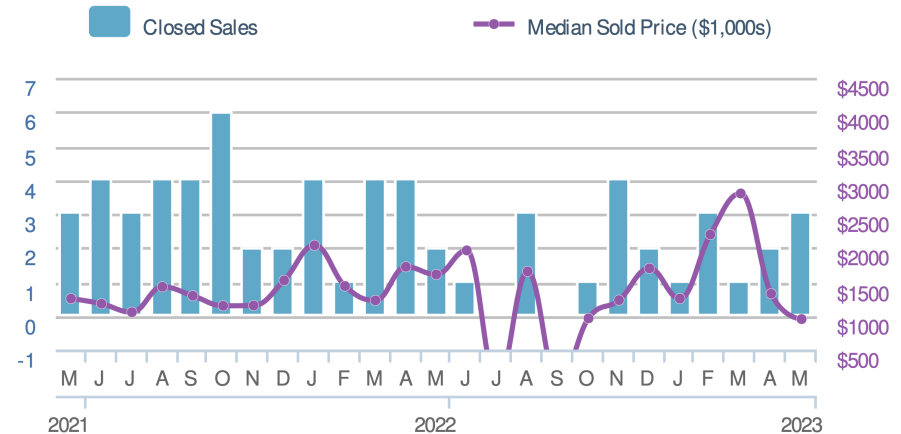
**Closed Sales****3** **50.0%**from Apr 2023:  
2 **50.0%**from May 2022:  
2

YTD	2023	2022	+/-
	<b>10</b>	<b>16</b>	-37.5%

5-year May average: 2

**Median Sold Price****\$950,000** **-28.2%**from Apr 2023:  
**\$1,322,500** **-40.8%**from May 2022:  
**\$1,606,000**

YTD	2023	2022	+/-
	<b>\$1,387,500</b>	<b>\$1,448,000</b>	-4.2%

5-year May average: **\$1,281,700****Active Listings****6**

Apr 2023	May 2022
<b>7</b>	<b>1</b>

**Avg DOM****12**

Apr 2023	May 2022	YTD
<b>6</b>	<b>13</b>	<b>21</b>

**Avg Sold to OLP Ratio****95.4%**

Apr 2023	May 2022	YTD
<b>107.4%</b>	<b>116.0%</b>	<b>99.6%</b>

**January thru June 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$19,174,000	\$26,213,000	-26.85%
Avg Sold Price	\$1,739,725	\$1,599,411	8.77%
Median Sold Price	\$1,525,000	\$1,460,000	4.45%
Units Sold	11	17	-35.29%
Avg Days on Market	22	17	29.41%
Avg List Price for Solds	\$1,743,090	\$1,541,941	13.05%
Avg SP to OLP Ratio	99.3%	103.4%	-3.94%
Ratio of Avg SP to Avg OLP	99.4%	101.9%	-2.49%
Attached Avg Sold Price	\$1,739,725	\$1,599,411	8.77%
Detached Avg Sold Price	\$0	\$0	0%
Attached Units Sold	11	17	-35.29%
Detached Units Sold	0	0	0%

**Financing (Sold)**

Assumption	0
Cash	4
Conventional	7
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	3
1 to 10	4
11 to 20	0
21 to 30	1
31 to 60	1
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	3	0	4	0	0	4	0
\$2.5M to \$4,999,999	0	0	0	0	0	2	0	0	4	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	0	1	0	4	0	6	0	0	8	0
Avg Sold Price	\$0	\$950,000	\$0	\$1,058,750	\$0	\$2,325,330	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,819,500	\$0			
Avg Sold % Change	0.00%	-13.64%	0.00%	-26.56%	0.00%	27.80%	0.00%			
Prev Year - # of Solds	0	1	0	8	0	8	0			

**Active Detail**

**June 2023**

Burleith, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

**New Listings****5** **66.7%**from May 2023:  
**3** **150.0%**from Jun 2022:  
**2**

YTD	2023	2022	+/-
	<b>21</b>	<b>17</b>	<b>23.5%</b>

5-year Jun average: **4****New Pendings****2** **-50.0%**from May 2023:  
**4** **0.0%**from Jun 2022:  
**0**

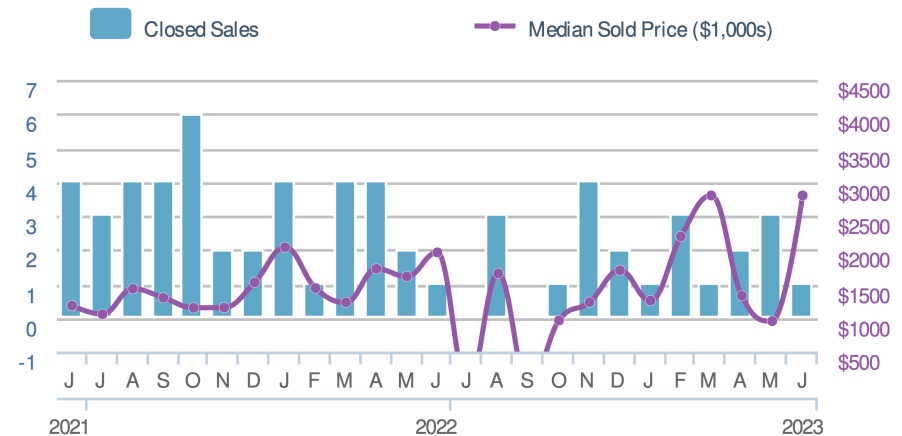
YTD	2023	2022	+/-
	<b>14</b>	<b>12</b>	<b>16.7%</b>

5-year Jun average: **2****Closed Sales****1** **-66.7%**from May 2023:  
**3** **0.0%**from Jun 2022:  
**1**

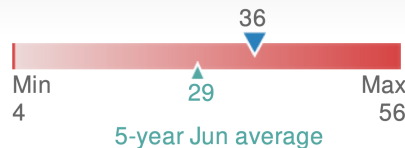
YTD	2023	2022	+/-
	<b>11</b>	<b>17</b>	<b>-35.3%</b>

5-year Jun average: **3****Median Sold Price****\$2,800,000** **194.7%**from May 2023:  
**\$950,000** **42.9%**from Jun 2022:  
**\$1,959,000**

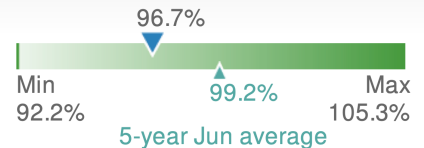
YTD	2023	2022	+/-
	<b>\$1,525,000</b>	<b>\$1,460,000</b>	<b>4.5%</b>

5-year Jun average: **\$1,565,600****Active Listings****8**

May 2023	Jun 2022
<b>6</b>	<b>3</b>

**Avg DOM****36**

May 2023	Jun 2022	YTD
<b>12</b>	<b>39</b>	<b>22</b>

**Avg Sold to OLP Ratio****96.7%**

May 2023	Jun 2022	YTD
<b>95.4%</b>	<b>92.2%</b>	<b>99.3%</b>



**January thru July 2023 YTD**

Burleith, Washington, DC (Advertised)

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$27,883,000	\$26,213,000	6.37%
Avg Sold Price	\$1,854,732	\$1,599,411	15.96%
Median Sold Price	\$1,759,000	\$1,460,000	20.48%
Units Sold	15	17	-11.76%
Avg Days on Market	19	17	11.76%
Avg List Price for Solds	\$1,858,866	\$1,541,941	20.55%
Avg SP to OLP Ratio	99.6%	103.4%	-3.69%
Ratio of Avg SP to Avg OLP	99.4%	101.9%	-2.49%
Attached Avg Sold Price	\$1,738,998	\$1,599,411	8.73%
Detached Avg Sold Price	\$3,475,000	\$0	0%
Attached Units Sold	14	17	-17.65%
Detached Units Sold	1	0	0%

**Financing (Sold)**

Assumption	0
Cash	6
Conventional	9
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	4
1 to 10	5
11 to 20	1
21 to 30	1
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	4	0	6	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	1	2	0	0	3	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	5	1	8	0	0	5	0
Avg Sold Price	\$0	\$950,000	\$0	\$1,052,000	\$3,475,000	\$2,266,997	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,819,500	\$0			
Avg Sold % Change	0.00%	-13.64%	0.00%	-27.03%	0.00%	24.59%	0.00%			
Prev Year - # of Solds	0	1	0	8	0	8	0			

**Active Detail**

**July 2023**

Burleith, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

**New Listings****2** **-60.0%**from Jun 2023:  
5 **0.0%**from Jul 2022:  
2

YTD	2023	2022	+/-
	<b>23</b>	<b>19</b>	21.1%

5-year Jul average: **3****New Pendings****3** **50.0%**from Jun 2023:  
2 **50.0%**from Jul 2022:  
2

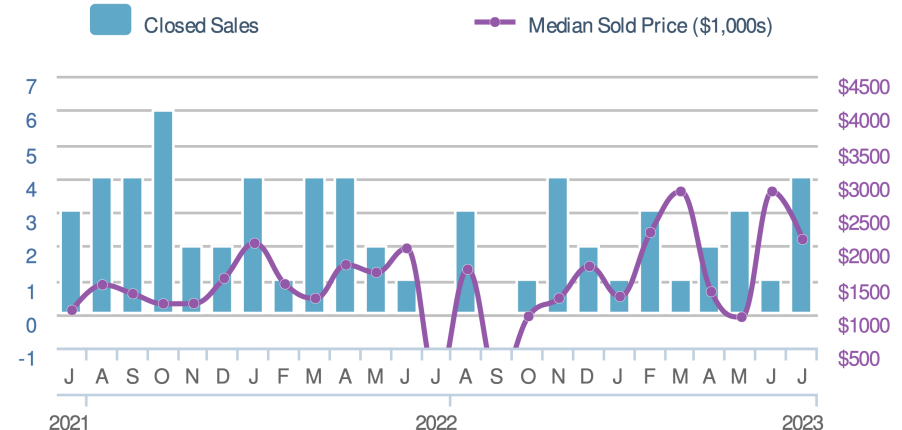
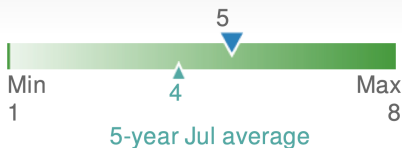
YTD	2023	2022	+/-
	<b>17</b>	<b>14</b>	21.4%

5-year Jul average: **2****Closed Sales****4** **300.0%**from Jun 2023:  
1 **0.0%**from Jul 2022:  
0

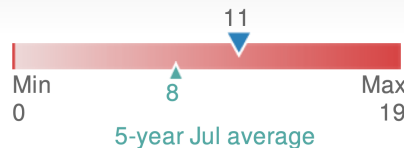
YTD	2023	2022	+/-
	<b>15</b>	<b>17</b>	-11.8%

5-year Jul average: **2****Median Sold Price****\$2,092,000** **-25.3%**from Jun 2023:  
**\$2,800,000** **0.0%**from Jul 2022:  
**\$0**

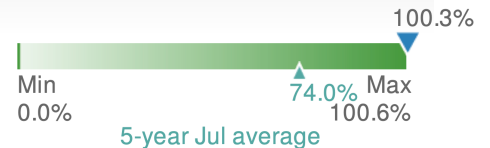
YTD	2023	2022	+/-
	<b>\$1,759,000</b>	<b>\$1,460,000</b>	20.5%

5-year Jul average: **\$1,145,094****Active Listings****5**

Jun 2023	Jul 2022
<b>8</b>	<b>3</b>

**Avg DOM****11**

Jun 2023	Jul 2022	YTD
<b>36</b>	<b>0</b>	<b>19</b>

**Avg Sold to OLP Ratio****100.3%**

Jun 2023	Jul 2022	YTD
<b>96.7%</b>	<b>0.0%</b>	<b>99.6%</b>

**January thru August 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$32,376,000	\$31,853,000	1.64%
Avg Sold Price	\$1,801,165	\$1,644,000	9.56%
Median Sold Price	\$1,725,000	\$1,555,000	10.93%
Units Sold	18	20	-10.00%
Avg Days on Market	18	15	20.00%
Avg List Price for Solds	\$1,798,666	\$1,592,650	12.94%
Avg SP to OLP Ratio	100.5%	103.1%	-2.50%
Ratio of Avg SP to Avg OLP	99.8%	101.8%	-1.92%
Attached Avg Sold Price	\$1,737,248	\$1,644,000	5.67%
Detached Avg Sold Price	\$2,312,500	\$0	0%
Attached Units Sold	16	20	-20.00%
Detached Units Sold	2	0	0%

**Financing (Sold)**

Assumption	0
Cash	8
Conventional	10
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	4
1 to 10	6
11 to 20	2
21 to 30	1
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	1	5	0	7	0	0	5	0
\$2.5M to \$4,999,999	0	0	0	0	1	2	0	0	4	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	1	6	1	9	0	0	9	0
Avg Sold Price	\$0	\$950,000	\$1,150,000	\$1,160,000	\$3,475,000	\$2,209,553	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,405,444	\$0	\$1,913,100	\$0			
Avg Sold % Change	0.00%	-13.64%	0.00%	-17.46%	0.00%	15.50%	0.00%			
Prev Year - # of Solds	0	1	0	9	0	10	0			

**Active Detail**

**August 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****4**

**100.0%** **100.0%**  
 from Jul 2023: 2 from Aug 2022: 2

YTD	2023	2022	+/-
	<b>29</b>	<b>21</b>	38.1%

5-year Aug average: 4

**New Pendings****2**

**-33.3%** **0.0%**  
 from Jul 2023: 3 from Aug 2022: 0

YTD	2023	2022	+/-
	<b>19</b>	<b>14</b>	35.7%

5-year Aug average: 3

**Closed Sales****3**

**-25.0%** **0.0%**  
 from Jul 2023: 4 from Aug 2022: 3

YTD	2023	2022	+/-
	<b>18</b>	<b>20</b>	-10.0%

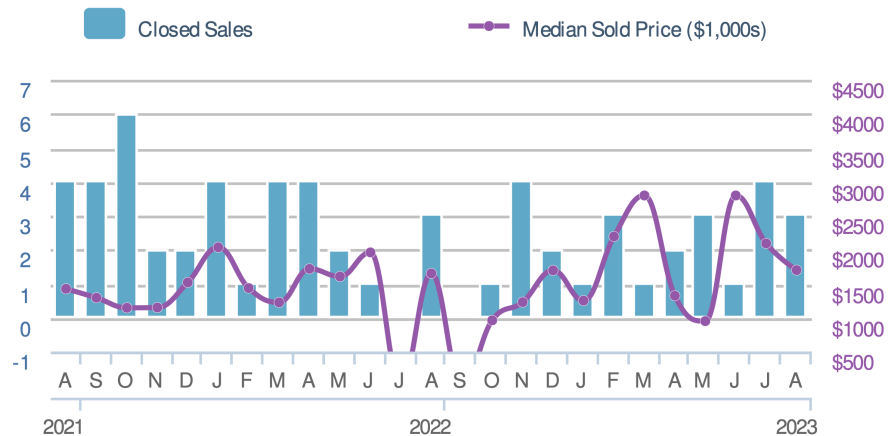
5-year Aug average: 3

**Median Sold Price****\$1,700,000**

**-18.7%** **3.0%**  
 from Jul 2023: **\$2,092,000** from Aug 2022: **\$1,650,000**

YTD	2023	2022	+/-
	<b>\$1,725,000</b>	<b>\$1,555,000</b>	10.9%

5-year Aug average: \$1,360,000

**Active Listings****9**

Min 1 Max 9  
 5-year Aug average: 5

Jul 2023	Aug 2022
<b>5</b>	<b>3</b>

**Avg DOM****13**

Min 1 Max 13  
 5-year Aug average: 7

Jul 2023	Aug 2022	YTD
<b>11</b>	<b>6</b>	<b>18</b>

**Avg Sold to OLP Ratio****105.3%**

Min 99.4% Max 105.3%  
 5-year Aug average: 101.8%

Jul 2023	Aug 2022	YTD
<b>100.3%</b>	<b>101.6%</b>	<b>100.5%</b>

**January thru September 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$35,216,000	\$31,853,000	10.56%
Avg Sold Price	\$1,767,049	\$1,644,000	7.48%
Median Sold Price	\$1,695,000	\$1,555,000	9.00%
Units Sold	20	20	0.00%
Avg Days on Market	18	15	20.00%
Avg List Price for Solds	\$1,760,800	\$1,592,650	10.56%
Avg SP to OLP Ratio	100.9%	103.1%	-2.10%
Ratio of Avg SP to Avg OLP	100.2%	101.8%	-1.56%
Attached Avg Sold Price	\$1,706,443	\$1,644,000	3.80%
Detached Avg Sold Price	\$2,312,500	\$0	0%
Attached Units Sold	18	20	-10.00%
Detached Units Sold	2	0	0%

**Financing (Sold)**

Assumption	0
Cash	9
Conventional	11
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	4
1 to 10	7
11 to 20	2
21 to 30	2
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.


**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	1	6	0	8	0	0	4	0
\$2.5M to \$4,999,999	0	0	0	0	1	2	0	0	5	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	1	7	1	10	0	0	9	0
Avg Sold Price	\$0	\$950,000	\$1,150,000	\$1,235,714	\$3,475,000	\$2,111,598	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,405,444	\$0	\$1,913,100	\$0			
Avg Sold % Change	0.00%	-13.64%	0.00%	-12.08%	0.00%	10.38%	0.00%			
Prev Year - # of Solds	0	1	0	9	0	10	0			

**Active Detail**

**September 2023**


Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****7**
 **75.0%**  
from Aug 2023:  
4

 **133.3%**  
from Sep 2022:  
3

YTD	2023	2022	+/-
	<b>36</b>	<b>24</b>	50.0%


5-year Sep average: 4


**New Pendings****7**
 **250.0%**  
from Aug 2023:  
2

 **133.3%**  
from Sep 2022:  
3

YTD	2023	2022	+/-
	<b>26</b>	<b>17</b>	52.9%



5-year Sep average: 4

**Closed Sales****2**
 **-33.3%**  
from Aug 2023:  
3

 **0.0%**  
from Sep 2022:  
0

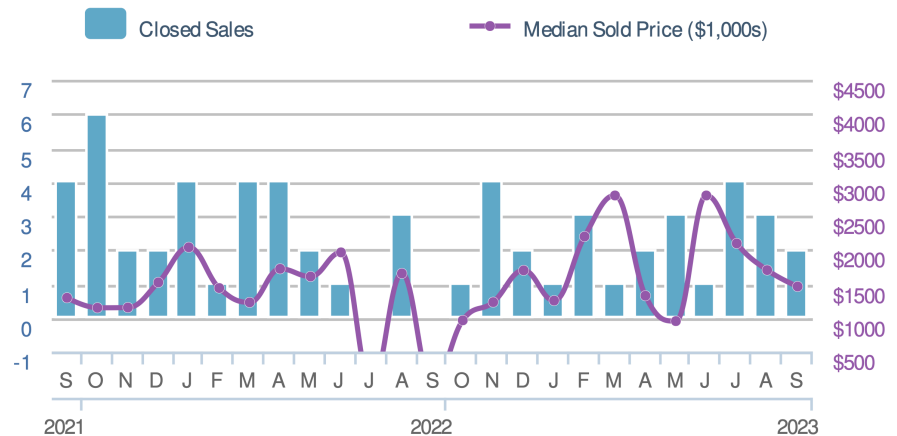
YTD	2023	2022	+/-
	<b>20</b>	<b>20</b>	0.0%

5-year Sep average: 2

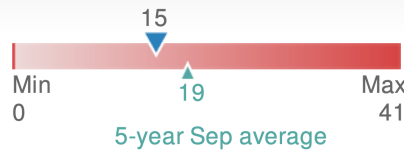
**Median Sold Price****\$1,460,000**
 **-14.1%**  
from Aug 2023:  
**\$1,700,000**
 **0.0%**  
from Sep 2022:  
**\$0**

YTD	2023	2022	+/-
	<b>\$1,695,000</b>	<b>\$1,555,000</b>	9.0%

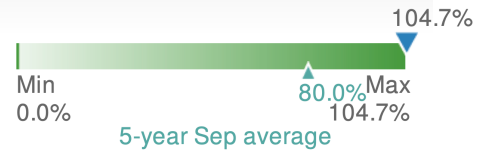
5-year Sep average: \$860,700

**Active Listings****9**

Aug 2023	Sep 2022
<b>9</b>	<b>2</b>

**Avg DOM****15**

Aug 2023	Sep 2022	YTD
<b>13</b>	<b>0</b>	<b>18</b>

**Avg Sold to OLP Ratio****104.7%**

Aug 2023	Sep 2022	YTD
<b>105.3%</b>	<b>0.0%</b>	<b>100.9%</b>

**January thru October 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$40,406,000	\$33,911,000	19.15%
Avg Sold Price	\$1,693,952	\$1,593,818	6.28%
Median Sold Price	\$1,607,500	\$1,448,000	11.02%
Units Sold	24	22	9.09%
Avg Days on Market	17	16	6.25%
Avg List Price for Solds	\$1,683,583	\$1,541,409	9.22%
Avg SP to OLP Ratio	101.3%	103.0%	-1.58%
Ratio of Avg SP to Avg OLP	100.1%	101.7%	-1.63%
Attached Avg Sold Price	\$1,637,720	\$1,593,818	2.75%
Detached Avg Sold Price	\$2,312,500	\$0	0%
Attached Units Sold	22	22	0.00%
Detached Units Sold	2	0	0%

**Financing (Sold)**

Assumption	0
Cash	9
Conventional	15
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	4
1 to 10	10
11 to 20	2
21 to 30	3
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	1	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	1	7	0	9	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	1	2	0	0	5	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	1	9	1	11	0	0	7	0
Avg Sold Price	\$0	\$1,025,000	\$1,150,000	\$1,209,319	\$3,475,000	\$2,099,634	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,360,800	\$0	\$1,850,545	\$0			
Avg Sold % Change	0.00%	-6.82%	0.00%	-11.13%	0.00%	13.46%	0.00%			
Prev Year - # of Solds	0	1	0	10	0	11	0			

**Active Detail**

**October 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****2**

**-71.4%**    **-60.0%**  
 from Sep 2023:    from Oct 2022:  
 7                      5

YTD	2023	2022	+/-
	<b>38</b>	<b>29</b>	31.0%

5-year Oct average: 4

**New Pendings****2**

**-71.4%**    **0.0%**  
 from Sep 2023:    from Oct 2022:  
 7                      2

YTD	2023	2022	+/-
	<b>28</b>	<b>19</b>	47.4%

5-year Oct average: 3

**Closed Sales****4**

**100.0%**    **300.0%**  
 from Sep 2023:    from Oct 2022:  
 2                      1

YTD	2023	2022	+/-
	<b>24</b>	<b>22</b>	9.1%

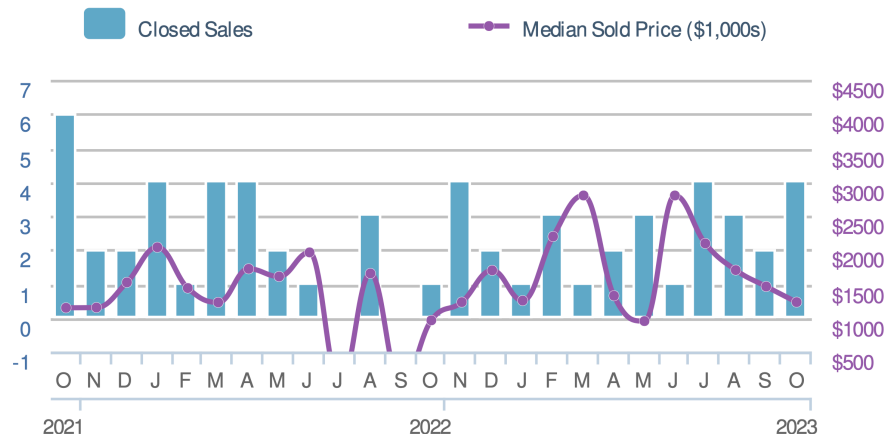
5-year Oct average: 3

**Median Sold Price****\$1,230,000**

**-15.8%**    **28.3%**  
 from Sep 2023:    from Oct 2022:  
 \$1,460,000        \$959,000

YTD	2023	2022	+/-
	<b>\$1,607,500</b>	<b>\$1,448,000</b>	11.0%

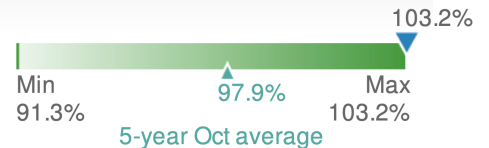
5-year Oct average: \$1,229,800

**Active Listings****7**

Sep 2023	Oct 2022
<b>9</b>	<b>4</b>

**Avg DOM****13**

Sep 2023	Oct 2022	YTD
<b>15</b>	<b>43</b>	<b>17</b>

**Avg Sold to OLP Ratio****103.2%**

Sep 2023	Oct 2022	YTD
<b>104.7%</b>	<b>91.3%</b>	<b>101.3%</b>



**January thru November 2023 YTD**  
Burleith, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$45,445,900	\$39,033,000	16.43%
Avg Sold Price	\$1,678,698	\$1,548,307	8.42%
Median Sold Price	\$1,525,000	\$1,448,000	5.32%
Units Sold	27	26	3.85%
Avg Days on Market	21	14	50.00%
Avg List Price for Solds	\$1,683,181	\$1,501,269	12.12%
Avg SP to OLP Ratio	99.7%	102.7%	-2.90%
Ratio of Avg SP to Avg OLP	98.7%	101.7%	-2.93%
Attached Avg Sold Price	\$1,609,610	\$1,602,750	0.43%
Detached Avg Sold Price	\$3,475,000	\$895,000	288.27%
Attached Units Sold	26	24	8.33%
Detached Units Sold	1	2	-50.00%

**Financing (Sold)**

Assumption	0
Cash	12
Conventional	15
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	4
1 to 10	10
11 to 20	2
21 to 30	3
31 to 60	5
61 to 90	2
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail****Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	2	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	11	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	1	2	0	0	5	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	0	11	1	13	0	0	6	0
Avg Sold Price	\$0	\$1,025,000	\$0	\$1,182,170	\$3,475,000	\$2,061,229	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$895,000	\$1,370,272	\$0	\$1,857,750	\$0			
Avg Sold % Change	0.00%	-6.82%	0.00%	-13.73%	0.00%	10.95%	0.00%			
Prev Year - # of Solds	0	1	2	11	0	12	0			

**November 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****1**

**-50.0%**  
 from Oct 2023: **2**

**-75.0%**  
 from Nov 2022: **4**

YTD	2023	2022	+/-
	<b>40</b>	<b>33</b>	21.2%

5-year Nov average: **3****New Pendings****1**

**-50.0%**  
 from Oct 2023: **2**

**0.0%**  
 from Nov 2022: **0**

YTD	2023	2022	+/-
	<b>29</b>	<b>21</b>	38.1%

5-year Nov average: **1****Closed Sales****2**

**-50.0%**  
 from Oct 2023: **4**

**-50.0%**  
 from Nov 2022: **4**

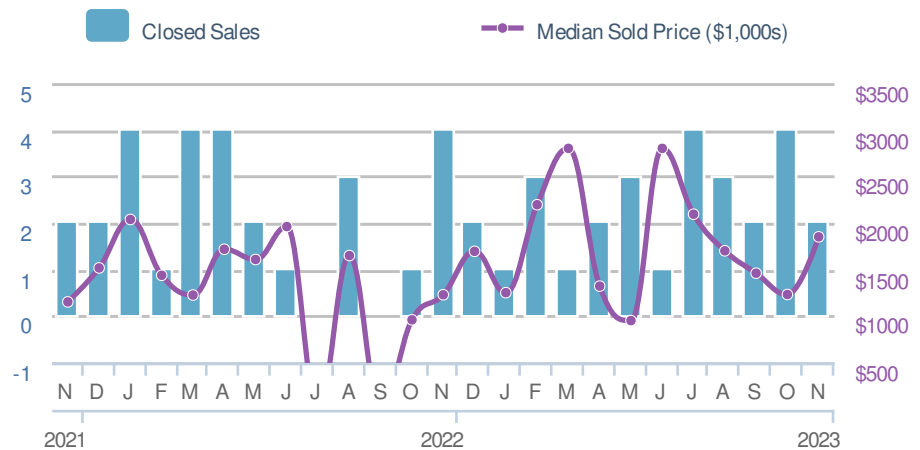
YTD	2023	2022	+/-
	<b>27</b>	<b>26</b>	3.8%

5-year Nov average: **3****Median Sold Price****\$1,850,000**

**50.4%**  
 from Oct 2023: **\$1,230,000**

**50.7%**  
 from Nov 2022: **\$1,227,500**

YTD	2023	2022	+/-
	<b>\$1,525,000</b>	<b>\$1,448,000</b>	5.3%

5-year Nov average: **\$1,523,000****Active Listings****6**

Oct 2023	Nov 2022
<b>7</b>	<b>4</b>

**Avg DOM****42**

Oct 2023	Nov 2022	YTD
<b>13</b>	<b>5</b>	<b>21</b>

**Avg Sold to OLP Ratio****93.0%**

Oct 2023	Nov 2022	YTD
<b>103.2%</b>	<b>101.3%</b>	<b>99.7%</b>

**January thru December 2023 YTD**

Burleith, Washington, DC (Advertised)

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$45,445,900	\$42,423,000	7.13%
Avg Sold Price	\$1,678,698	\$1,558,785	7.69%
Median Sold Price	\$1,525,000	\$1,462,500	4.27%
Units Sold	27	28	-3.57%
Avg Days on Market	21	13	61.54%
Avg List Price for Solds	\$1,683,181	\$1,515,107	11.09%
Avg SP to OLP Ratio	99.7%	102.5%	-2.71%
Ratio of Avg SP to Avg OLP	98.7%	101.6%	-2.80%
Attached Avg Sold Price	\$1,609,610	\$1,609,846	-0.01%
Detached Avg Sold Price	\$3,475,000	\$895,000	288.27%
Attached Units Sold	26	26	0.00%
Detached Units Sold	1	2	-50.00%

**Financing (Sold)**

Assumption	0
Cash	12
Conventional	15
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	4
1 to 10	10
11 to 20	2
21 to 30	3
31 to 60	5
61 to 90	2
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail****Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	1	0	0	0	0	0	0
\$800K to \$999,999	0	1	0	2	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	11	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	1	2	0	0	3	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	0	2	0	11	1	13	0	0	5	0
Avg Sold Price	\$0	\$1,025,000	\$0	\$1,182,170	\$3,475,000	\$2,061,229	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$895,000	\$1,370,272	\$0	\$1,834,500	\$0			
Avg Sold % Change	0.00%	-6.82%	0.00%	-13.73%	0.00%	12.36%	0.00%			
Prev Year - # of Solds	0	1	2	11	0	14	0			

**December 2023**

Burleith, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**New Listings****1**

↔ 0.0%

from Nov 2023:

**1**

↔ 0.0%

from Dec 2022:

**0**

YTD	2023	2022	+/-
	<b>41</b>	<b>33</b>	24.2%

5-year Dec average: **2****New Pendings****2**

↑ 100.0%

from Nov 2023:

**1**

↔ 0.0%

from Dec 2022:

**0**

YTD	2023	2022	+/-
	<b>31</b>	<b>21</b>	47.6%

5-year Dec average: **2****Closed Sales****0**

↓ -100.0%

from Nov 2023:

**2**

↓ -100.0%

from Dec 2022:

**2**

YTD	2023	2022	+/-
	<b>27</b>	<b>28</b>	-3.6%

5-year Dec average: **2****Median Sold Price****\$0**

↓ -100.0%

from Nov 2023:

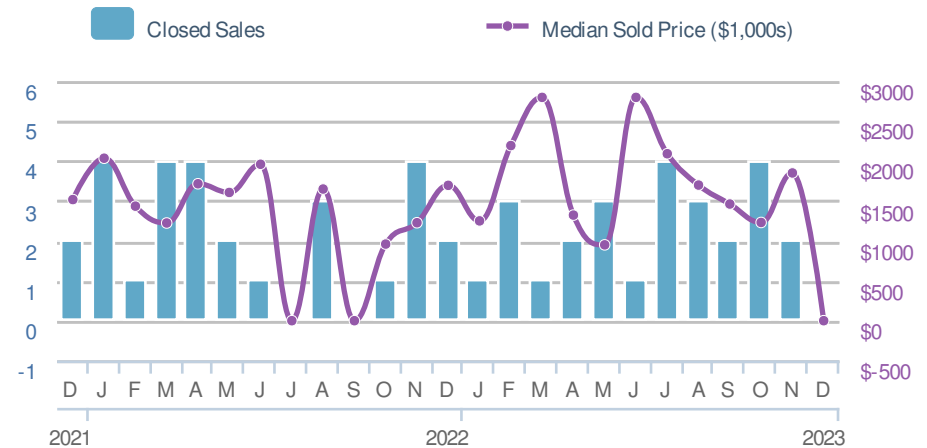
**\$1,850,000**

↓ -100.0%

from Dec 2022:

**\$1,695,000**

YTD	2023	2022	+/-
	<b>\$1,525,000</b>	<b>\$1,462,500</b>	4.3%

5-year Dec average: **\$967,000****Active Listings****5**

Nov 2023	Dec 2022
<b>6</b>	<b>4</b>

**Avg DOM****0**

Nov 2023	Dec 2022	YTD
<b>42</b>	<b>3</b>	<b>21</b>

**Avg Sold to OLP Ratio****0.0%**

Nov 2023	Dec 2022	YTD
<b>93.0%</b>	<b>100.0%</b>	<b>99.7%</b>