Presented by:

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January thru May 2022 YTD

Talbot County, MD

Sold Summary

| | 2022 | 2021 | % Change | | |
|----------------------------|---------------|---------------|----------|--|--|
| Sold Dollar Volume | \$189,297,793 | \$248,311,036 | -23.77% | | |
| Avg Sold Price | \$693,822 | \$686,202 | 1.11% | | |
| Median Sold Price | \$407,000 | \$397,000 | 2.52% | | |
| Units Sold | 261 | 344 | -24.13% | | |
| Avg Days on Market | 53 | 58 | -8.62% | | |
| Avg List Price for Solds | \$725,278 | \$722,691 | 0.36% | | |
| Avg SP to OLP Ratio | 96.2% | 96.0% | 0.16% | | |
| Ratio of Avg SP to Avg OLP | 93.9% | 92.6% | 1.45% | | |
| Attached Avg Sold Price | \$333,463 | \$317,866 | 4.91% | | |
| Detached Avg Sold Price | \$755,229 | \$722,683 | 4.50% | | |
| Attached Units Sold | 38 | 31 | 22.58% | | |
| Detached Units Sold | 223 | 313 | -28.75% | | |

Financing (Sold)

| Assumption | 0 | |
|--------------|-----|--|
| Cash | 84 | |
| Conventional | 150 | |
| FHA | 11 | |
| Other | 4 | |
| Owner | 1 | |
| VA | 5 | |

Days on Market (Sold)

| 0 | 13 |
|------------|-----|
| 1 to 10 | 118 |
| 11 to 20 | 26 |
| 21 to 30 | 12 |
| 31 to 60 | 25 |
| 61 to 90 | 23 |
| 91 to 120 | 10 |
| 121 to 180 | 16 |
| 181 to 360 | 12 |
| 361 to 720 | 4 |
| 721+ | 1 |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Active Detail Sold Detail

| | Residential | | | | | Condo/Coop Active Listings | | | gs | |
|----------------------------|-------------|-------------|-----------|--------------|-------------|----------------------------|-------------|----------|-------------|----------|
| 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop | |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$50K to \$99,999 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$100K to \$149,999 | 2 | 0 | 4 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 6 | 6 | 24 | 11 | 6 | 2 | 2 | 7 | 6 | 1 |
| \$300K to \$399,999 | 6 | 2 | 23 | 6 | 10 | 1 | 3 | 16 | 7 | 0 |
| \$400K to \$499,999 | 5 | 0 | 13 | 1 | 13 | 0 | 0 | 8 | 1 | 0 |
| \$500K to \$599,999 | 4 | 1 | 8 | 0 | 10 | 0 | 0 | 7 | 0 | 0 |
| \$600K to \$799,999 | 1 | 0 | 16 | 3 | 14 | 0 | 0 | 12 | 0 | 0 |
| \$800K to \$999,999 | 1 | 0 | 2 | 0 | 5 | 0 | 0 | 6 | 0 | 0 |
| \$1M to \$2,499,999 | 2 | 0 | 14 | 0 | 16 | 0 | 0 | 17 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 19 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 4 | 0 | 0 |
| Total | 33 | 9 | 106 | 21 | 84 | 3 | 5 | 99 | 14 | 1 |
| Avg Sold Price | \$408,500 | \$315,422 | \$554,852 | \$357,138 | \$1,144,301 | \$323,966 | \$272,200 | | | |
| Prev Year - Avg Sold Price | \$305,307 | \$250,600 | \$593,987 | \$368,593 | \$989,290 | \$233,000 | \$279,669 | | | |
| Avg Sold % Change | 33.80% | 25.87% | -6.59% | -3.11% | 15.67% | 39.04% | -2.67% | | | |
| Prev Year - # of Solds | 33 | 5 | 154 | 16 | 126 | 2 | 8 | | | |

Local Market Insight

Presented by: Lenore G. Rubino

May 2022

Talbot County, MD

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