#### Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com

lenorerubino.com

## January thru January 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$3,099,999	\$0	0%
Avg Sold Price	\$1,588,500	\$0	0%
Median Sold Price	\$1,588,500	\$0	0%
Units Sold	2	0	0%
Avg Days on Market	31	0	0%
Avg List Price for Solds	\$1,549,999	\$0	0%
Avg SP to OLP Ratio	103.5%	0.0%	0%
Ratio of Avg SP to Avg OLP	102.5%	0.0%	0%
Attached Avg Sold Price	\$0	\$0	0%
Detached Avg Sold Price	\$1,588,500	\$0	0%
Attached Units Sold	0	0	0%
Detached Units Sold	2	0	0%

#### Financing (Sold)

Assumption	0
Cash	0
Conventional	2
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

0	0
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	1
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	idential			Condo/Coop		Active Listing		
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	1	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0	
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0	
\$1M to \$2,499,999	0	0	1	0	1	0	0	3	0	0	
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	0	1	0	1	0	0	3	0	1	
Avg Sold Price	\$0	\$0	\$1,177,000	\$0	\$2,000,000	\$0	\$0				
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%				
Prev Year - # of Solds	0	0	0	0	0	0	0				



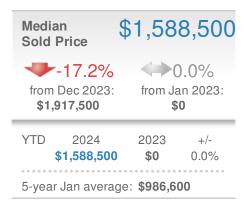
# January 2024

American University Park, Washington, DC

















202.262.1261 lenore.rubino@wfp.com lenorerubino.com

### January thru February 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$4,949,999	\$23,684,950	-79.10%
Avg Sold Price	\$1,675,666	\$4,329,890	-61.30%
Median Sold Price	\$1,850,000	\$1,250,000	48.00%
Units Sold	3	5	-40.00%
Avg Days on Market	21	21	0.00%
Avg List Price for Solds	\$1,649,999	\$4,736,990	-65.17%
Avg SP to OLP Ratio	102.3%	99.1%	3.30%
Ratio of Avg SP to Avg OLP	101.6%	91.0%	11.58%
Attached Avg Sold Price	\$0	\$460,000	0%
Detached Avg Sold Price	\$1,675,666	\$5,297,362	-68.37%
Attached Units Sold	0	1	0%
Detached Units Sold	3	4	-25.00%

#### Financing (Sold)

Assumption	0
Cash	0
Conventional	2
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

0	1
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	1
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

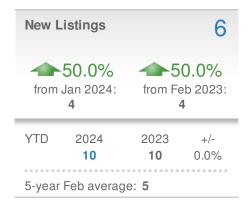
- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential Condo/Coop							Active Listings		
	2 or	Less BR	3	BR	4 or I	Nore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	1	0	2	0	0	3	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	1	0	2	0	0	5	0	1
Avg Sold Price	\$0	\$0	\$1,177,000	\$0	\$1,925,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,250,000	\$0	\$6,646,483	\$0	\$460,000			
Avg Sold % Change	0.00%	0.00%	-5.84%	0.00%	-71.04%	0.00%	0.00%			
Prev Year - # of Solds	0	0	1	0	3	0	1			



202.262.1261 lenore.rubino@wfp.com lenorerubino.com

## February 2024



















202.262.1261 lenore.rubino@wfp.com lenorerubino.com

### January thru March 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$10,993,999	\$27,078,950	-59.40%	
Avg Sold Price	\$1,631,714	\$3,140,431	-48.04%	
Median Sold Price	\$1,840,000	\$1,299,500	41.59%	
Units Sold	7	8	-12.50%	
Avg Days on Market	16	19	-15.79%	
Avg List Price for Solds	\$1,570,571	\$3,384,868	-53.60%	
Avg SP to OLP Ratio	105.0%	99.7%	5.35%	
Ratio of Avg SP to Avg OLP	102.0%	92.4%	10.43%	
Attached Avg Sold Price	\$0	\$405,000	0%	
Detached Avg Sold Price	\$1,631,714	\$4,052,241	-59.73%	
Attached Units Sold	0	2	0%	
Detached Units Sold	7	6	16.67%	

#### Financing (Sold)

Assumption	0
Cash	2
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

•	
0	1
1 to 10	4
11 to 20	0
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

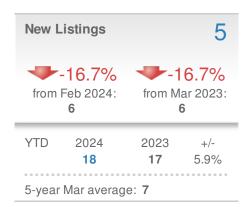
			Res	idential			Condo/Coop		gs	
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	5	0	0	5	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	2	0	5	0	0	7	0	0
Avg Sold Price	\$0	\$0	\$1,191,000	\$0	\$1,808,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,250,000	\$0	\$4,612,690	\$0	\$405,000			
Avg Sold % Change	0.00%	0.00%	-4.72%	0.00%	-60.80%	0.00%	0.00%			



### Lenore G. Rubino

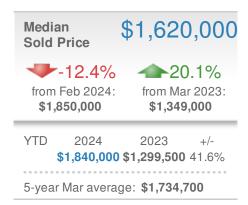
### March 2024

American University Park, Washington, DC



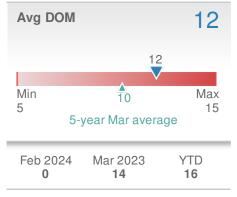














#### Lenore G. Rubino

202.262.1261

lenore.rubino@wfp.com lenorerubino.com

## January thru April 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$21,245,499	\$34,070,950	-37.64%
Avg Sold Price	\$1,463,266	\$2,657,954	-44.95%
Median Sold Price	\$1,550,000	\$1,343,000	15.41%
Units Sold	15	12	25.00%
Avg Days on Market	19	23	-17.39%
Avg List Price for Solds	\$1,416,366	\$2,839,245	-50.11%
Avg SP to OLP Ratio	103.5%	99.5%	4.01%
Ratio of Avg SP to Avg OLP	102.0%	93.4%	9.23%
Attached Avg Sold Price	\$847,333	\$405,000	109.22%
Detached Avg Sold Price	\$1,617,250	\$3,108,545	-47.97%
Attached Units Sold	3	2	50.00%
Detached Units Sold	12	10	20.00%

#### Financing (Sold)

Assumption	0
Cash	5
Conventional	8
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

0	1
1 to 10	9
11 to 20	1
21 to 30	0
31 to 60	2
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		Active Listing	
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	4	0	8	0	1	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	0	8	0	3	9	0	0
Avg Sold Price	\$0	\$0	\$1,313,000	\$0	\$1,769,375	\$0	\$847,333			
Prev Year - Avg Sold Price	\$0	\$0	\$1,380,500	\$0	\$4,260,575	\$0	\$405,000			
Avg Sold % Change	0.00%	0.00%	-4.89%	0.00%	-58.47%	0.00%	109.22%			

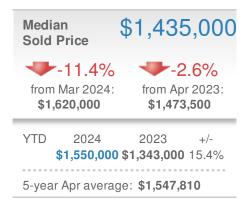
202.262.1261 lenore.rubino@wfp.com lenorerubino.com

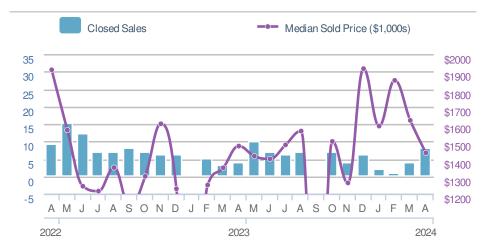
## April 2024



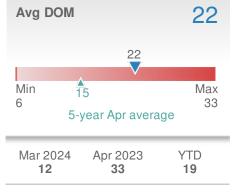














Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### January thru May 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$37,259,999	\$47,070,668	-20.84%	
Avg Sold Price	\$1,597,375	\$2,077,065	-23.09%	
Median Sold Price	\$1,526,000	\$1,374,500	11.02%	
Units Sold	24	22	9.09%	
Avg Days on Market	16	33	-51.52%	
Avg List Price for Solds	\$1,552,499	\$2,139,575	-27.44%	
Avg SP to OLP Ratio	103.3%	101.6%	1.69%	
Ratio of Avg SP to Avg OLP	102.0%	96.3%	5.92%	
Attached Avg Sold Price	\$847,333	\$386,666	119.14%	
Detached Avg Sold Price	\$1,704,523	\$2,343,971	-27.28%	
Attached Units Sold	3	3	0.00%	
Detached Units Sold	21	19	10.53%	

#### Financing (Sold)

Assumption	0
Cash	7
Conventional	13
FHA	0
Other	0
Owner	0
VA	1

#### Days on Market (Sold)

0	1
1 to 10	15
11 to 20	2
21 to 30	1
31 to 60	3
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		gs	
	2 or Less BR		3	BR	4 or N	4 or More BR		Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	7	0	13	0	1	9	1	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	7	0	14	0	3	12	1	0
Avg Sold Price	\$0	\$0	\$1,315,785	\$0	\$1,898,892	\$0	\$847,333			
Prev Year - Avg Sold Price	\$0	\$0	\$1,307,250	\$0	\$3,097,950	\$0	\$386,666			
Avg Sold % Change	0.00%	0.00%	0.65%	0.00%	-38.70%	0.00%	119.14%			



#### Lenore G. Rubino

# May 2024

American University Park, Washington, DC

















#### Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### January thru June 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$61,226,999	\$55,522,668	10.27%	
Avg Sold Price	\$1,629,510	\$1,887,977	-13.69%	
Median Sold Price	\$1,624,529	\$1,400,000	16.04%	
Units Sold	39	29	34.48%	
Avg Days on Market	12	27	-55.56%	
Avg List Price for Solds	\$1,569,923	\$1,914,574	-18.00%	
Avg SP to OLP Ratio	104.0%	103.0%	0.97%	
Ratio of Avg SP to Avg OLP	103.1%	98.0%	5.24%	
Attached Avg Sold Price	\$868,000	\$531,176	63.41%	
Detached Avg Sold Price	\$1,716,539	\$2,170,643	-20.92%	
Attached Units Sold	4	5	-20.00%	
Detached Units Sold	35	24	45.83%	

#### Financing (Sold)

Assumption	0
Cash	10
Conventional	23
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

0	3
1 to 10	26
11 to 20	3
21 to 30	1
31 to 60	4
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

#### **Sold Detail Active Detail**

			Res	idential			Condo/Coop		e Listings	
	2 or Less BR		3	BR	4 or N	4 or More BR		Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	0	0	1	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	1	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	11	0	23	0	1	4	1	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	11	1	24	0	3	7	2	2
Avg Sold Price	\$0	\$0	\$1,354,055	\$930,000	\$1,882,678	\$0	\$847,333			
Prev Year - Avg Sold Price	\$0	\$0	\$1,296,000	\$980,000	\$2,695,430	\$0	\$418,970			
Avg Sold % Change	0.00%	0.00%	4.48%	-5.10%	-30.15%	0.00%	102.24%			



## Local Market Insight

## Presented by:

#### Lenore G. Rubino

### June 2024

American University Park, Washington, DC



















#### Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### January thru July 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$67,179,999	\$63,845,668	5.22%	
Avg Sold Price	\$1,575,192	\$1,821,495	-13.52%	
Median Sold Price	\$1,612,264	\$1,400,000	15.16%	
Units Sold	44	35	25.71%	
Avg Days on Market	14	23	-39.13%	
Avg List Price for Solds	\$1,526,818	\$1,824,161	-16.30%	
Avg SP to OLP Ratio	102.7%	104.1%	-1.41%	
Ratio of Avg SP to Avg OLP	102.0%	99.3%	2.71%	
Attached Avg Sold Price	\$808,228	\$531,176	52.16%	
Detached Avg Sold Price	\$1,720,294	\$2,036,548	-15.53%	
Attached Units Sold	7	5	40.00%	
Detached Units Sold	37	30	23.33%	

#### Financing (Sold)

Assumption	0
Cash	14
Conventional	24
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

out of the state of the	
0	4
1 to 10	27
11 to 20	4
21 to 30	1
31 to 60	5
61 to 90	3
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	Residential			Condo/Coop		Active Listings		
	2 or	Less BR	3	BR	4 or N	More BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0	
\$800K to \$999,999	0	0	0	1	0	0	1	0	0	0	
\$1M to \$2,499,999	0	0	11	1	25	0	1	5	2	0	
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	0	0	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	0	11	2	26	0	5	5	2	0	
Avg Sold Price	\$0	\$0	\$1,354,055	\$1,005,000	\$1,875,241	\$0	\$729,520				
Prev Year - Avg Sold Price	\$0	\$0	\$1,308,666	\$980,000	\$2,521,802	\$0	\$418,970				
Avg Sold % Change	0.00%	0.00%	3.47%	2.55%	-25.64%	0.00%	74.12%				
D	_		40		10						

### Lenore G. Rubino

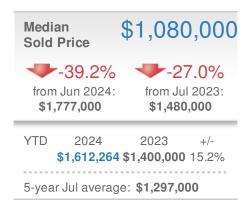
## **July 2024**

American University Park, Washington, DC

















#### Lenore G. Rubino

202 2/2 12/1

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

## January thru August 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$91,190,999	\$75,715,568	20.44%	
Avg Sold Price	\$1,586,113	\$1,793,841	-11.58%	
Median Sold Price	\$1,575,000	\$1,415,500	11.27%	
Units Sold	59	42	40.48%	
Avg Days on Market	17	26	-34.62%	
Avg List Price for Solds	\$1,545,610	\$1,802,751	-14.26%	
Avg SP to OLP Ratio	101.7%	103.0%	-1.34%	
Ratio of Avg SP to Avg OLP	100.5%	98.9%	1.66%	
Attached Avg Sold Price	\$749,145	\$531,176	41.04%	
Detached Avg Sold Price	\$1,777,918	\$1,964,471	-9.50%	
Attached Units Sold	11	5	120.00%	
Detached Units Sold	48	37	29.73%	

#### Financing (Sold)

Assumption	0
Cash	17
Conventional	36
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

0	4
1 to 10	35
11 to 20	6
21 to 30	1
31 to 60	7
61 to 90	5
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

#### Sold Detail Active Detail

Price Ranges < \$50,000 \$50K to \$99,999	2 or I	Less BR Attached/TH		idential  BR  Attached/TH	4 or M	Nore BR	Condo/Coop	Resi	Active Listing	gs Condo/Coop
< \$50,000	<b>Detached</b>	Attached/TH			4 or N	Nore BR	All	Resi	idential	Condo/Coon
< \$50,000	0		Detached	Attached/TH				1100	aciitai	Condo/Coop
		0			Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
\$50K to \$99,999	0		0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	0
\$500K to \$599,999	0	1	0	0	0	0	2	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	1	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	14	1	31	1	1	1	1	0
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	14	2	34	1	7	1	1	0
Avg Sold Price	\$0	\$500,000	\$1,310,686	\$1,005,000	\$1,970,308	\$1,110,000	\$660,085			
Prev Year - Avg Sold Price	\$0	\$0	\$1,320,200	\$980,000	\$2,403,747	\$0	\$418,970			
Avg Sold % Change	0.00%	0.00%	-0.72%	2.55%	-18.03%	0.00%	57.55%			

0



0

### Lenore G. Rubino

## August 2024

American University Park, Washington, DC



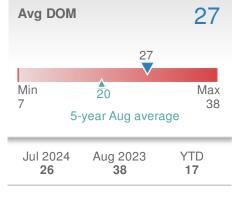














202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### January thru September 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change		
Sold Dollar Volume	\$94,158,999	\$76,915,568	22.42%		
Avg Sold Price	\$1,581,060	\$1,780,031	-11.18%		
Median Sold Price	\$1,550,000	\$1,400,000	10.71%		
Units Sold	61	43	41.86%		
Avg Days on Market	17	25	-32.00%		
Avg List Price for Solds	\$1,543,590	\$1,788,734	-13.70%		
Avg SP to OLP Ratio	101.3%	103.0%	-1.59%		
Ratio of Avg SP to Avg OLP	100.2%	98.9%	1.29%		
Attached Avg Sold Price	\$749,145	\$531,176	41.04%		
Detached Avg Sold Price	\$1,764,081	\$1,944,353	-9.27%		
Attached Units Sold	11	5	120.00%		
Detached Units Sold	50	38	31.58%		

#### Financing (Sold)

Assumption	0
Cash	18
Conventional	37
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

0	4
1 to 10	36
11 to 20	6
21 to 30	2
31 to 60	7
61 to 90	5
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

			Resi	dential			Condo/Coop		Active Listings			
	2 or l	ess BR	3	BR	4 or M	lore BR	All	Res	idential	Condo/Coop		
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached		
< \$50,000	0	0	0	0	0	0	0	0	0	0		
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0		
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0		
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0		
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0		
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0		
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	0		
\$500K to \$599,999	0	1	0	0	0	0	2	0	0	0		
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0		
\$800K to \$999,999	0	0	0	1	0	0	1	0	0	0		
\$1M to \$2,499,999	0	0	15	1	32	1	1	2	1	0		
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	0	0	0		
\$5,000,000+	0	0	0	0	0	0	0	0	0	0		
Total	0	1	15	2	35	1	7	2	1	0		
Avg Sold Price	\$0	\$500,000	\$1,323,307	\$1,005,000	\$1,952,985	\$1,110,000	\$660,085					
Prev Year - Avg Sold Price	\$1,200,000	\$0	\$1,320,200	\$980,000	\$2,403,747	\$0	\$418,970					
Avg Sold % Change	0.00%	0.00%	0.24%	2.55%	-18.75%	0.00%	57.55%					
Prev Year - # of Solds	1	0	15	1	22	0	4					



202.262.1261 lenore.rubino@wfp.com lenorerubino.com

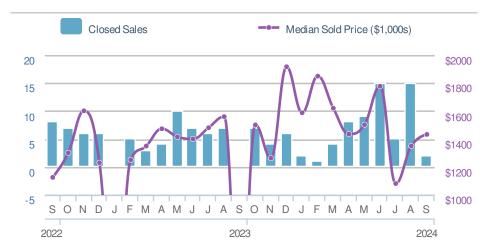
## September 2024

















202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### **January thru October 2024 YTD**

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$100,607,999	\$86,574,568	16.21%	
Avg Sold Price	\$1,560,586	\$1,725,026	-9.53%	
Median Sold Price	\$1,536,555	\$1,415,500	8.55%	
Units Sold	66	50	32.00%	
Avg Days on Market	16	25	-36.00%	
Avg List Price for Solds	\$1,524,363	\$1,731,491	-11.96%	
Avg SP to OLP Ratio	101.3%	102.4%	-1.07%	
Ratio of Avg SP to Avg OLP	100.2%	98.9%	1.31%	
Attached Avg Sold Price	\$749,145	\$755,735	-0.87%	
Detached Avg Sold Price	\$1,722,874	\$1,909,653	-9.78%	
Attached Units Sold	11	8	37.50%	
Detached Units Sold	55	42	30.95%	

#### Financing (Sold)

Assumption	0
Cash	18
Conventional	40
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

_ u	
0	6
1 to 10	38
11 to 20	6
21 to 30	3
31 to 60	7
61 to 90	5
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential						Condo/Coop	Active Listings		
	2 or l	ess BR	3	BR	4 or N	lore BR	All	Res	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	0
\$500K to \$599,999	0	1	0	0	0	0	2	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	1	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	19	1	33	1	1	4	0	0
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	19	2	36	1	7	4	0	0
Avg Sold Price	\$0	\$500,000	\$1,323,874	\$1,005,000	\$1,933,457	\$1,110,000	\$660,085			
Prev Year - Avg Sold Price	\$1,205,000	\$0	\$1,320,200	\$980,000	\$2,319,698	\$2,365,000	\$450,147			
Avg Sold % Change	0.00%	0.00%	0.28%	2.55%	-16.65%	-53.07%	46.64%			
Prev Year - # of Solds	2	0	15	1	25	1	6			



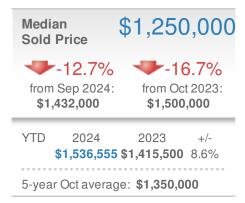
202.262.1261 lenore.rubino@wfp.com lenorerubino.com

### October 2024

















202.262.1261 lenore.rubino@wfp.com lenorerubino.com

### January thru November 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$107,621,999	\$91,692,568	17.37%	
Avg Sold Price	\$1,528,995	\$1,695,432	-9.82%	
Median Sold Price	\$1,501,000	\$1,400,000	7.21%	
Units Sold	72	54	33.33%	
Avg Days on Market	15	24	-37.50%	
Avg List Price for Solds	\$1,494,749	\$1,698,010	-11.97%	
Avg SP to OLP Ratio	101.1%	102.5%	-1.37%	
Ratio of Avg SP to Avg OLP	100.1%	99.1%	1.07%	
Attached Avg Sold Price	\$729,300	\$755,735	-3.50%	
Detached Avg Sold Price	\$1,688,934	\$1,858,857	-9.14%	
Attached Units Sold	12	8	50.00%	
Detached Units Sold	60	46	30.43%	

#### Financing (Sold)

Assumption	0
Cash	21
Conventional	43
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

8
41
7
3
7
5
1
0
0
0
0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

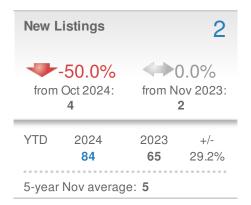
Sold Detail Active Detail

		Residential						Active Listings		
	2 or l	ess BR	3	BR	4 or N	lore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	0
\$500K to \$599,999	0	1	0	0	0	0	3	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	1	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	23	1	34	1	1	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	23	2	37	1	8	2	0	0
Avg Sold Price	\$0	\$500,000	\$1,313,200	\$1,005,000	\$1,922,499	\$1,110,000	\$641,450			,
Prev Year - Avg Sold Price	\$1,119,666	\$0	\$1,313,352	\$980,000	\$2,300,825	\$2,365,000	\$450,147			
Avg Sold % Change	0.00%	0.00%	-0.01%	2.55%	-16.44%	-53.07%	42.50%			



202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### November 2024



















#### Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### January thru December 2024 YTD

American University Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$116,067,999	\$104,451,567	11.12%	
Avg Sold Price	\$1,523,464	\$1,703,005	-10.54%	
Median Sold Price	\$1,501,000	\$1,400,000	7.21%	
Units Sold	78	61	27.87%	
Avg Days on Market	16	24	-33.33%	
Avg List Price for Solds	\$1,488,051	\$1,712,320	-13.10%	
Avg SP to OLP Ratio	101.5%	101.7%	-0.29%	
Ratio of Avg SP to Avg OLP	100.3%	98.7%	1.63%	
Attached Avg Sold Price	\$743,200	\$745,098	-0.25%	
Detached Avg Sold Price	\$1,679,516	\$1,868,797	-10.13%	
Attached Units Sold	13	9	44.44%	
Detached Units Sold	65	52	25.00%	

#### Financing (Sold)

<b>O</b> ( ,	
Assumption	0
Cash	23
Conventional	47
FHA	0
Other	2
Owner	0
VA	1

#### Days on Market (Sold)

Dayo on markor (	
0	8
1 to 10	44
11 to 20	8
21 to 30	3
31 to 60	8
61 to 90	5
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	1
721+	0

#### Notes:

- SP = Sold Price
  OLP = Original List Price
  LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	Residential			Condo/Coop		Active Listings		
	2 or l	ess BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0	
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	1	
\$500K to \$599,999	0	1	0	0	0	0	3	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0	
\$800K to \$999,999	0	0	0	2	0	0	1	0	0	0	
\$1M to \$2,499,999	0	0	26	1	36	1	1	0	0	0	
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	1	0	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	1	26	3	39	1	8	1	0	1	
Avg Sold Price	\$0	\$500,000	\$1,329,946	\$973,333	\$1,912,563	\$1,110,000	\$641,450				
Prev Year - Avg Sold Price	\$1,119,666	\$0	\$1,290,105	\$980,000	\$2,310,215	\$2,365,000	\$480,126				
Avg Sold % Change	0.00%	0.00%	3.09%	-0.68%	-17.21%	-53.07%	33.60%				
Prev Year - # of Solds	3	0	19	1	30	1	7				



## Local Market Insight

Presented by:
Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

#### December 2024

















