

January thru January 2024 YTD

Palisades, Washington, DC (Advertised)

202.262.1261

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lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|-------------|-------------|----------|
| Sold Dollar Volume | \$2,374,000 | \$5,898,999 | -59.76% |
| Avg Sold Price | \$1,228,050 | \$1,942,500 | -36.78% |
| Median Sold Price | \$1,228,050 | \$1,865,000 | -34.15% |
| Units Sold | 2 | 3 | -33.33% |
| Avg Days on Market | 4 | 48 | -91.67% |
| Avg List Price for Solds | \$1,187,000 | \$1,966,333 | -39.63% |
| Avg SP to OLP Ratio | 103.4% | 96.8% | 6.79% |
| Ratio of Avg SP to Avg OLP | 103.5% | 97.3% | 6.31% |
| Attached Avg Sold Price | \$1,150,000 | \$1,512,500 | -23.97% |
| Detached Avg Sold Price | \$1,306,100 | \$2,157,500 | -39.46% |
| Attached Units Sold | 1 | 1 | 0.00% |
| Detached Units Sold | 1 | 2 | -50.00% |

Financing (Sold)

| | |
|--------------|---|
| Assumption | 0 |
| Cash | 0 |
| Conventional | 2 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| | |
|------------|---|
| 0 | 0 |
| 1 to 10 | 2 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| 721+ | 0 |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 5 | 0 | 1 |
| Avg Sold Price | \$0 | \$0 | \$1,306,100 | \$1,150,000 | \$0 | \$0 | \$0 | | | |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$0 | \$1,512,500 | \$2,157,500 | \$0 | \$0 | | | |
| Avg Sold % Change | 0.00% | 0.00% | 0.00% | -23.97% | 0.00% | 0.00% | 0.00% | | | |
| Prev Year - # of Solds | 0 | 0 | 0 | 1 | 2 | 0 | 0 | | | |

January 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****4**

↔ 0.0%

from Dec 2023:
0

↓ -20.0%

from Jan 2023:
5

| YTD | 2024 | 2023 | +/- |
|-----|----------|----------|--------|
| | 4 | 5 | -20.0% |

5-year Jan average: 4

New Pendings**1**

↔ 0.0%

from Dec 2023:
1

↓ -83.3%

from Jan 2023:
6

| YTD | 2024 | 2023 | +/- |
|-----|----------|----------|--------|
| | 1 | 6 | -83.3% |

5-year Jan average: 3

Closed Sales**2**

↓ -33.3%

from Dec 2023:
3

↓ -33.3%

from Jan 2023:
3

| YTD | 2024 | 2023 | +/- |
|-----|----------|----------|--------|
| | 2 | 3 | -33.3% |

5-year Jan average: 4

Median Sold Price**\$1,228,050**

↑ 1.3%

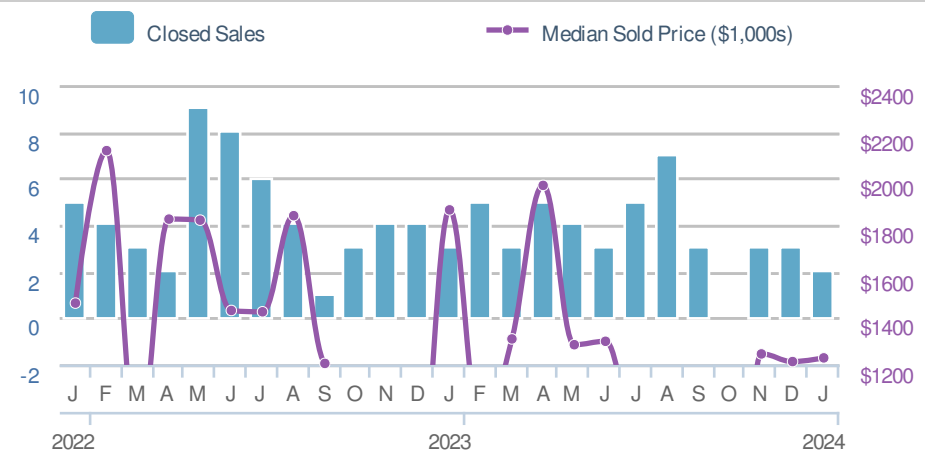
from Dec 2023:
\$1,212,500

↓ -34.2%

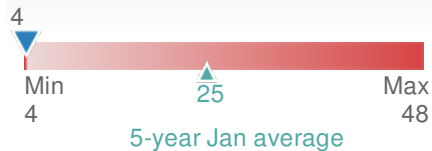
from Jan 2023:
\$1,865,000

| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|--------|
| | \$1,228,050 | \$1,865,000 | -34.2% |

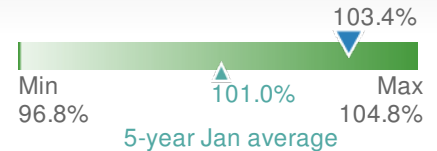
5-year Jan average: \$1,535,360

**Active Listings****6**

| Dec 2023 | Jan 2023 |
|----------|----------|
| 3 | 4 |

Avg DOM**4**

| Dec 2023 | Jan 2023 | YTD |
|-----------|-----------|----------|
| 10 | 48 | 4 |

Avg Sold to OLP Ratio**103.4%**

| Dec 2023 | Jan 2023 | YTD |
|---------------|--------------|---------------|
| 100.3% | 96.8% | 103.4% |

January thru February 2024 YTD
Palisades, Washington, DC (Advertised)

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Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|-------------|--------------|----------|
| Sold Dollar Volume | \$4,113,900 | \$11,641,889 | -64.66% |
| Avg Sold Price | \$1,081,850 | \$1,458,687 | -25.83% |
| Median Sold Price | \$1,105,000 | \$1,620,000 | -31.79% |
| Units Sold | 4 | 8 | -50.00% |
| Avg Days on Market | 5 | 57 | -91.23% |
| Avg List Price for Solds | \$1,028,475 | \$1,455,236 | -29.33% |
| Avg SP to OLP Ratio | 105.5% | 97.9% | 7.78% |
| Ratio of Avg SP to Avg OLP | 105.2% | 99.0% | 6.28% |
| Attached Avg Sold Price | \$980,650 | \$1,054,875 | -7.04% |
| Detached Avg Sold Price | \$1,183,050 | \$1,862,500 | -36.48% |
| Attached Units Sold | 2 | 4 | -50.00% |
| Detached Units Sold | 2 | 4 | -50.00% |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

| | |
|--------------|---|
| Assumption | 0 |
| Cash | 1 |
| Conventional | 3 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| | |
|------------|---|
| 0 | 0 |
| 1 to 10 | 4 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 2 | 1 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 2 | 1 | 0 | 0 | 1 |
| Avg Sold Price | \$0 | \$0 | \$1,183,050 | \$1,150,000 | \$0 | \$0 | \$811,300 |
| Prev Year - Avg Sold Price | \$930,000 | \$0 | \$0 | \$1,620,000 | \$2,173,333 | \$0 | \$489,750 |
| Avg Sold % Change | 0.00% | 0.00% | 0.00% | -29.01% | 0.00% | 0.00% | 65.66% |
| Prev Year - # of Solds | 1 | 0 | 0 | 2 | 3 | 0 | 2 |

Active Detail

| Active Listings | | |
|-----------------|-------------|------------|
| Residential | | Condo/Coop |
| Detached | Attached/TH | Attached |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 1 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 3 | 1 | 0 |
| 3 | 0 | 0 |
| 0 | 0 | 0 |
| 6 | 1 | 1 |

February 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****5**

↑ **25.0%**
from Jan 2024:
4

↑ **66.7%**
from Feb 2023:
3

| YTD | 2024 | 2023 | +/- |
|-----|-----------|----------|-------|
| | 10 | 9 | 11.1% |

5-year Feb average: 6

New Pendings**3**

↑ **200.0%**
from Jan 2024:
1

↓ **-57.1%**
from Feb 2023:
7

| YTD | 2024 | 2023 | +/- |
|-----|----------|-----------|--------|
| | 4 | 12 | -66.7% |

5-year Feb average: 4

Closed Sales**2**

↔ **0.0%**
from Jan 2024:
2

↓ **-60.0%**
from Feb 2023:
5

| YTD | 2024 | 2023 | +/- |
|-----|----------|----------|--------|
| | 4 | 8 | -50.0% |

5-year Feb average: 4

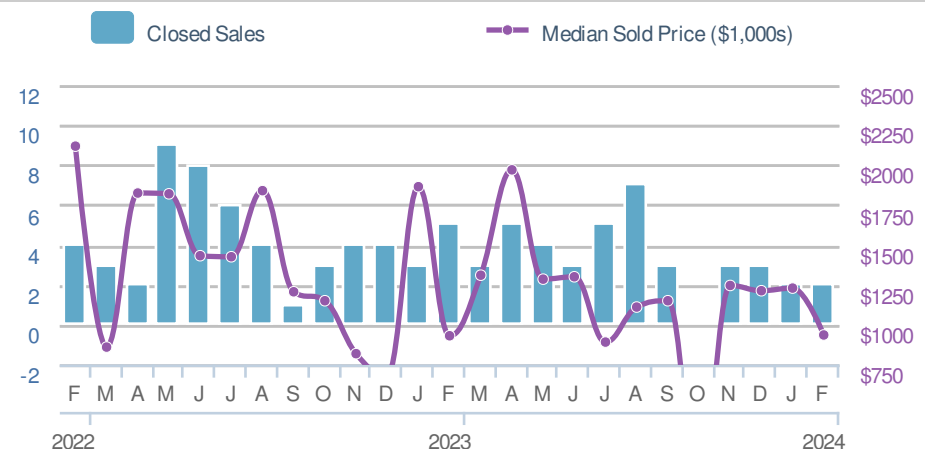
Median Sold Price**\$935,650**

↓ **-23.8%**
from Jan 2024:
\$1,228,050

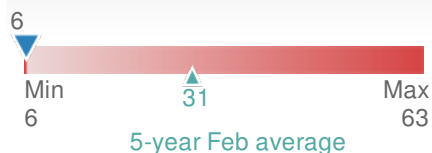
↑ **0.6%**
from Feb 2023:
\$930,000

| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|--------|
| | \$1,105,000 | \$1,620,000 | -31.8% |

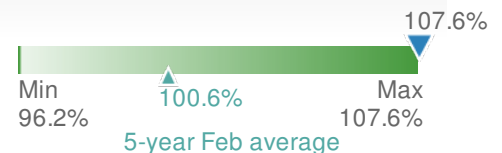
5-year Feb average: \$1,087,901

**Active Listings****8**

| Jan 2024 | Feb 2023 |
|----------|----------|
| 6 | 2 |

Avg DOM**6**

| Jan 2024 | Feb 2023 | YTD |
|----------|-----------|----------|
| 4 | 63 | 5 |

Avg Sold to OLP Ratio**107.6%**

| Jan 2024 | Feb 2023 | YTD |
|---------------|--------------|---------------|
| 103.4% | 98.5% | 105.5% |

January thru March 2024 YTD
Palisades, Washington, DC (Advertised)

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Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|-------------|--------------|----------|
| Sold Dollar Volume | \$9,891,900 | \$14,707,879 | -32.74% |
| Avg Sold Price | \$1,455,628 | \$1,346,545 | 8.10% |
| Median Sold Price | \$1,162,000 | \$1,512,500 | -23.17% |
| Units Sold | 7 | 11 | -36.36% |
| Avg Days on Market | 6 | 46 | -86.96% |
| Avg List Price for Solds | \$1,413,128 | \$1,337,079 | 5.69% |
| Avg SP to OLP Ratio | 104.4% | 98.9% | 5.58% |
| Ratio of Avg SP to Avg OLP | 103.0% | 99.7% | 3.32% |
| Attached Avg Sold Price | \$1,105,825 | \$896,400 | 23.36% |
| Detached Avg Sold Price | \$1,922,033 | \$1,721,666 | 11.64% |
| Attached Units Sold | 4 | 5 | -20.00% |
| Detached Units Sold | 3 | 6 | -50.00% |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

| | |
|--------------|---|
| Assumption | 0 |
| Cash | 1 |
| Conventional | 6 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| | |
|------------|---|
| 0 | 0 |
| 1 to 10 | 7 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 2 | 3 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 2 | 3 | 1 | 0 | 1 |
| Avg Sold Price | \$0 | \$0 | \$1,183,050 | \$1,204,000 | \$3,400,000 | \$0 | \$811,300 |
| Prev Year - Avg Sold Price | \$930,000 | \$0 | \$1,310,000 | \$1,620,000 | \$2,022,500 | \$0 | \$414,000 |
| Avg Sold % Change | 0.00% | 0.00% | -9.69% | -25.68% | 68.11% | 0.00% | 95.97% |
| Prev Year - # of Solds | 1 | 0 | 1 | 2 | 4 | 0 | 3 |

Active Detail

| Active Listings | | |
|-----------------|-------------|------------|
| Residential | | Condo/Coop |
| Detached | Attached/TH | Attached |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 1 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 2 | 1 | 0 |
| 1 | 0 | 0 |
| 0 | 0 | 0 |
| 3 | 1 | 1 |

March 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****6****↑ 20.0%**from Feb 2024:
5**↑ 50.0%**from Mar 2023:
4

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 17 | 14 | 21.4% |

5-year Mar average: 6

New Pendings**8****↑ 166.7%**from Feb 2024:
3**↑ 300.0%**from Mar 2023:
2

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|--------|
| | 12 | 14 | -14.3% |

5-year Mar average: 7

Closed Sales**3****↑ 50.0%**from Feb 2024:
2**↔ 0.0%**from Mar 2023:
3

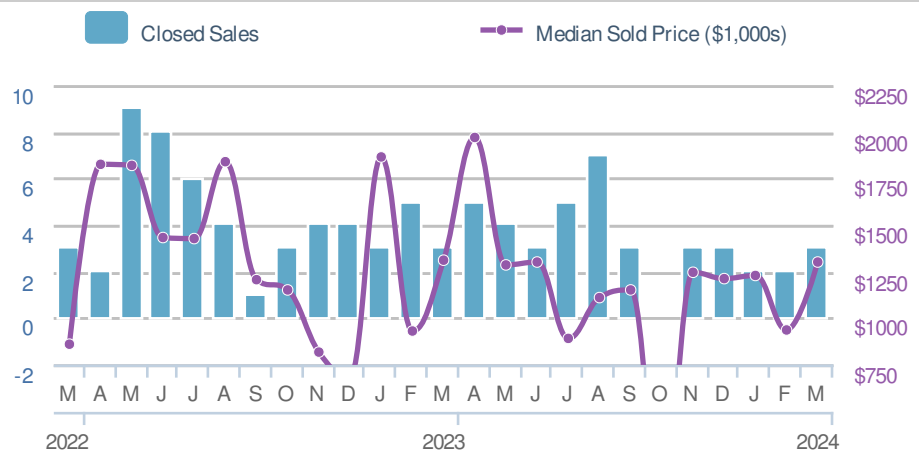
| YTD | 2024 | 2023 | +/- |
|-----|----------|-----------|--------|
| | 7 | 11 | -36.4% |

5-year Mar average: 4

Median Sold Price**\$1,300,000****↑ 38.9%**from Feb 2024:
\$935,650**↓ -0.8%**from Mar 2023:
\$1,310,000

| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|--------|
| | \$1,162,000 | \$1,512,500 | -23.2% |

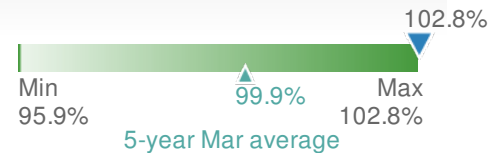
5-year Mar average: \$1,239,000

**Active Listings****5**

| Feb 2024 | Mar 2023 |
|----------|----------|
| 8 | 5 |

Avg DOM**6**

| Feb 2024 | Mar 2023 | YTD |
|----------|----------|-----|
| 6 | 15 | 6 |

Avg Sold to OLP Ratio**102.8%**

| Feb 2024 | Mar 2023 | YTD |
|----------|----------|--------|
| 107.6% | 101.4% | 104.4% |

January thru April 2024 YTD
Palisades, Washington, DC (Advertised)

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lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$15,086,900 | \$25,549,779 | -40.95% |
| Avg Sold Price | \$1,518,440 | \$1,617,621 | -6.13% |
| Median Sold Price | \$1,231,000 | \$1,648,750 | -25.34% |
| Units Sold | 10 | 16 | -37.50% |
| Avg Days on Market | 12 | 48 | -75.00% |
| Avg List Price for Solds | \$1,508,690 | \$1,596,861 | -5.52% |
| Avg SP to OLP Ratio | 102.0% | 99.7% | 2.30% |
| Ratio of Avg SP to Avg OLP | 100.1% | 100.2% | -0.10% |
| Attached Avg Sold Price | \$943,860 | \$1,001,983 | -5.80% |
| Detached Avg Sold Price | \$2,093,020 | \$1,987,003 | 5.34% |
| Attached Units Sold | 5 | 6 | -16.67% |
| Detached Units Sold | 5 | 10 | -50.00% |

Financing (Sold)

| | |
|--------------|---|
| Assumption | 0 |
| Cash | 1 |
| Conventional | 9 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| | |
|------------|---|
| 0 | 0 |
| 1 to 10 | 8 |
| 11 to 20 | 0 |
| 21 to 30 | 1 |
| 31 to 60 | 0 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 2 | 3 | 1 | 0 | 0 | 1 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 0 | 0 | 2 | 3 | 3 | 0 | 2 | 4 | 1 | 1 |
| Avg Sold Price | \$0 | \$0 | \$1,183,050 | \$1,204,000 | \$2,699,666 | \$0 | \$553,650 | | | |
| Prev Year - Avg Sold Price | \$930,000 | \$0 | \$1,310,000 | \$1,589,966 | \$2,203,754 | \$0 | \$414,000 | | | |
| Avg Sold % Change | 0.00% | 0.00% | -9.69% | -24.28% | 22.50% | 0.00% | 33.73% | | | |
| Prev Year - # of Solds | 1 | 0 | 1 | 3 | 8 | 0 | 3 | | | |

April 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****5**

-16.7%
 from Mar 2024: **6**
66.7%
 from Apr 2023: **3**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|--------------|
| | 24 | 17 | 41.2% |

5-year Apr average: **6****New Pendings****5**

-37.5%
 from Mar 2024: **8**
150.0%
 from Apr 2023: **2**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------------|
| | 17 | 16 | 6.3% |

5-year Apr average: **4****Closed Sales****3**

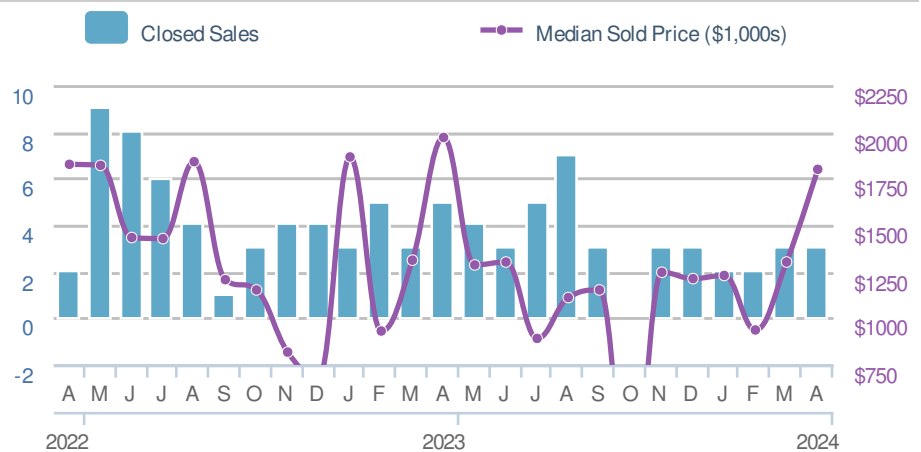
0.0%
 from Mar 2024: **3**
-40.0%
 from Apr 2023: **5**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|---------------|
| | 10 | 16 | -37.5% |

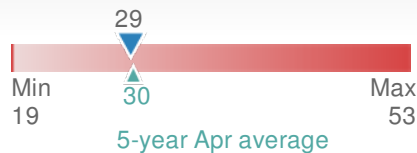
5-year Apr average: **6****Median Sold Price****\$1,799,000**

38.4%
 from Mar 2024: **\$1,300,000**
-8.7%
 from Apr 2023: **\$1,970,000**

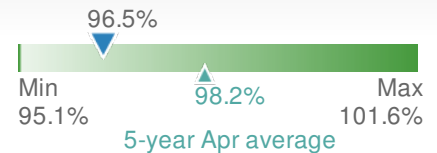
| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|---------------|
| | \$1,231,000 | \$1,648,750 | -25.3% |

5-year Apr average: **\$1,445,600****Active Listings****6**

| Mar 2024 | Apr 2023 |
|----------|----------|
| 5 | 6 |

Avg DOM**29**

| Mar 2024 | Apr 2023 | YTD |
|----------|-----------|-----------|
| 6 | 53 | 12 |

Avg Sold to OLP Ratio**96.5%**

| Mar 2024 | Apr 2023 | YTD |
|---------------|---------------|---------------|
| 102.8% | 101.6% | 102.0% |

January thru May 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$38,730,900 | \$34,208,779 | 13.22% |
| Avg Sold Price | \$1,933,020 | \$1,654,616 | 16.83% |
| Median Sold Price | \$1,473,050 | \$1,570,000 | -6.18% |
| Units Sold | 20 | 21 | -4.76% |
| Avg Days on Market | 19 | 39 | -51.28% |
| Avg List Price for Solds | \$1,936,545 | \$1,628,989 | 18.88% |
| Avg SP to OLP Ratio | 101.1% | 101.1% | 0.02% |
| Ratio of Avg SP to Avg OLP | 99.5% | 100.8% | -1.29% |
| Attached Avg Sold Price | \$1,058,042 | \$1,066,487 | -0.79% |
| Detached Avg Sold Price | \$2,404,161 | \$2,016,541 | 19.22% |
| Attached Units Sold | 7 | 8 | -12.50% |
| Detached Units Sold | 13 | 13 | 0.00% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 5 |
| Conventional | 14 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 1 |
| 1 to 10 | 12 |
| 11 to 20 | 2 |
| 21 to 30 | 1 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 4 | 3 | 3 | 1 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 5 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 0 | 0 | 5 | 3 | 8 | 1 | 3 | 4 | 0 | 6 |
| Avg Sold Price | \$0 | \$0 | \$1,769,220 | \$1,204,000 | \$2,801,000 | \$2,350,000 | \$481,433 | | | |
| Prev Year - Avg Sold Price | \$930,000 | \$1,150,000 | \$1,310,000 | \$1,589,966 | \$2,179,548 | \$1,370,000 | \$414,000 | | | |
| Avg Sold % Change | 0.00% | 0.00% | 35.05% | -24.28% | 28.51% | 71.53% | 16.29% | | | |
| Prev Year - # of Solds | 1 | 1 | 1 | 3 | 11 | 1 | 3 | | | |

May 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****9** **80.0%**from Apr 2024:
5 **-10.0%**from May 2023:
10

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 35 | 29 | 20.7% |

5-year May average: **9****New Pendings****5** **0.0%**from Apr 2024:
5 **-16.7%**from May 2023:
6

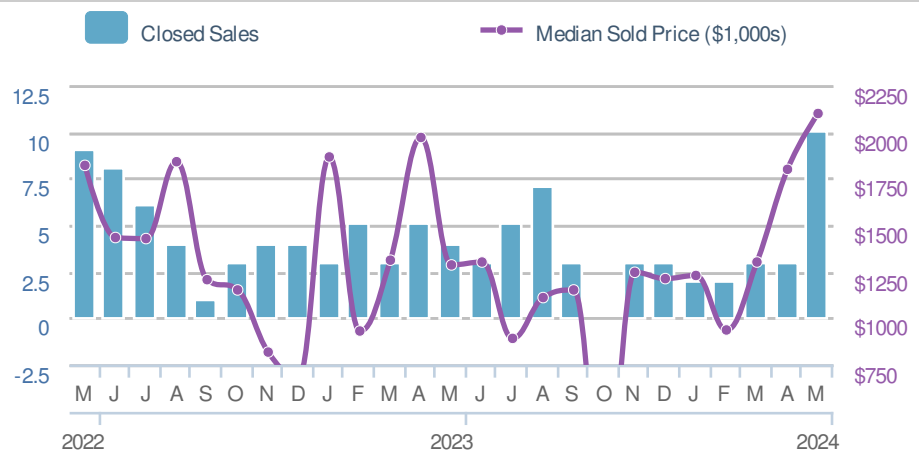
| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|------|
| | 22 | 22 | 0.0% |

5-year May average: **6****Closed Sales****10** **233.3%**from Apr 2024:
3 **150.0%**from May 2023:
4

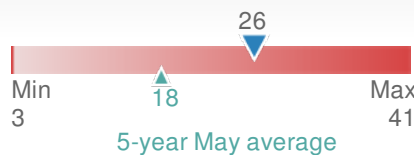
| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 20 | 21 | -4.8% |

5-year May average: **7****Median Sold Price****\$2,099,500** **16.7%**from Apr 2024:
\$1,799,000 **63.4%**from May 2023:
\$1,285,000

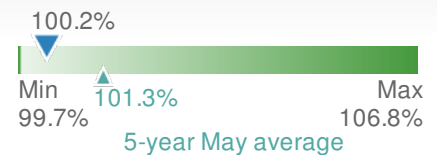
| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|-------|
| | \$1,473,050 | \$1,570,000 | -6.2% |

5-year May average: **\$1,476,400****Active Listings****10**

| Apr 2024 | May 2023 |
|----------|-----------|
| 6 | 12 |

Avg DOM**26**

| Apr 2024 | May 2023 | YTD |
|-----------|-----------|-----------|
| 29 | 12 | 19 |

Avg Sold to OLP Ratio**100.2%**

| Apr 2024 | May 2023 | YTD |
|--------------|---------------|---------------|
| 96.5% | 106.8% | 101.1% |

January thru June 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$45,402,900 | \$37,346,779 | 21.57% |
| Avg Sold Price | \$1,819,776 | \$1,581,914 | 15.04% |
| Median Sold Price | \$1,300,000 | \$1,549,950 | -16.13% |
| Units Sold | 25 | 24 | 4.17% |
| Avg Days on Market | 17 | 39 | -56.41% |
| Avg List Price for Solds | \$1,816,116 | \$1,556,115 | 16.71% |
| Avg SP to OLP Ratio | 101.2% | 100.9% | 0.28% |
| Ratio of Avg SP to Avg OLP | 99.9% | 100.7% | -0.81% |
| Attached Avg Sold Price | \$935,130 | \$1,012,090 | -7.60% |
| Detached Avg Sold Price | \$2,409,540 | \$1,988,931 | 21.15% |
| Attached Units Sold | 10 | 10 | 0.00% |
| Detached Units Sold | 15 | 14 | 7.14% |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 7 |
| Conventional | 17 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 15 |
| 11 to 20 | 2 |
| 21 to 30 | 2 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 4 | 4 | 4 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 6 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 5 | 4 | 10 | 1 | 5 |
| Avg Sold Price | \$0 | \$0 | \$1,769,220 | \$1,220,500 | \$2,729,700 | \$2,350,000 | \$423,860 |
| Prev Year - Avg Sold Price | \$930,000 | \$1,150,000 | \$1,310,000 | \$1,589,966 | \$2,133,753 | \$1,335,000 | \$382,750 |
| Avg Sold % Change | 0.00% | 0.00% | 35.05% | -23.24% | 27.93% | 76.03% | 10.74% |
| Prev Year - # of Solds | 1 | 1 | 1 | 3 | 12 | 2 | 4 |

Active Detail

| Active Listings | | |
|-----------------|-------------|------------|
| Residential | | Condo/Coop |
| Detached | Attached/TH | Attached |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 4 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 1 | 0 | 1 |
| 4 | 0 | 0 |
| 1 | 0 | 0 |
| 6 | 0 | 5 |

June 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****5**

-44.4%
 from May 2024: **9**
-16.7%
 from Jun 2023: **6**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 43 | 36 | 19.4% |

5-year Jun average: **8****New Pendings****5**

0.0%
 from May 2024: **5**
-16.7%
 from Jun 2023: **6**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|------|
| | 28 | 27 | 3.7% |

5-year Jun average: **6****Closed Sales****4**

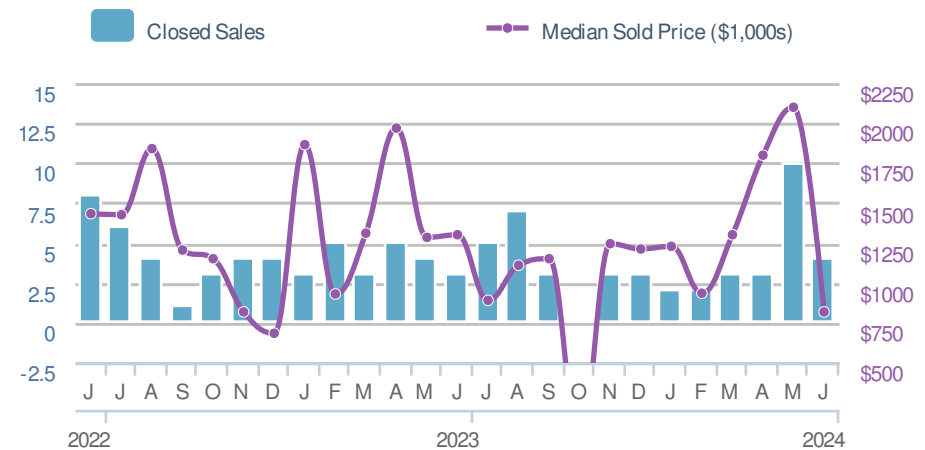
-60.0%
 from May 2024: **10**
33.3%
 from Jun 2023: **3**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|------|
| | 25 | 24 | 4.2% |

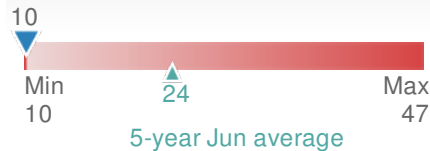
5-year Jun average: **6****Median Sold Price****\$817,500**

-61.1%
 from May 2024: **\$2,099,500**
-37.1%
 from Jun 2023: **\$1,300,000**

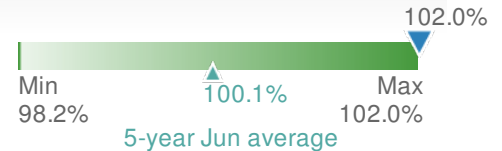
| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|--------|
| | \$1,300,000 | \$1,549,950 | -16.1% |

5-year Jun average: **\$1,205,911****Active Listings****11**

| May 2024 | Jun 2023 |
|-----------|-----------|
| 10 | 11 |

Avg DOM**10**

| May 2024 | Jun 2023 | YTD |
|-----------|-----------|-----------|
| 26 | 36 | 17 |

Avg Sold to OLP Ratio**102.0%**

| May 2024 | Jun 2023 | YTD |
|---------------|--------------|---------------|
| 100.2% | 99.9% | 101.2% |

January thru July 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$50,222,900 | \$44,587,779 | 12.64% |
| Avg Sold Price | \$1,735,065 | \$1,503,764 | 15.38% |
| Median Sold Price | \$1,300,000 | \$1,521,200 | -14.54% |
| Units Sold | 29 | 30 | -3.33% |
| Avg Days on Market | 17 | 34 | -50.00% |
| Avg List Price for Solds | \$1,731,824 | \$1,486,259 | 16.52% |
| Avg SP to OLP Ratio | 100.9% | 100.4% | 0.49% |
| Ratio of Avg SP to Avg OLP | 99.9% | 100.0% | -0.14% |
| Attached Avg Sold Price | \$826,983 | \$919,492 | -10.06% |
| Detached Avg Sold Price | \$2,376,064 | \$2,015,002 | 17.92% |
| Attached Units Sold | 12 | 14 | -14.29% |
| Detached Units Sold | 17 | 16 | 6.25% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 8 |
| Conventional | 20 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 17 |
| 11 to 20 | 3 |
| 21 to 30 | 3 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 4 | 4 | 5 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 7 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 5 | 4 | 12 | 1 | 7 |
| Avg Sold Price | \$0 | \$0 | \$1,769,220 | \$1,220,500 | \$2,628,916 | \$2,350,000 | \$384,542 |
| Prev Year - Avg Sold Price | \$930,000 | \$963,000 | \$1,310,000 | \$1,589,966 | \$2,142,859 | \$1,335,000 | \$424,000 |
| Avg Sold % Change | 0.00% | 0.00% | 35.05% | -23.24% | 22.68% | 76.03% | -9.31% |
| Prev Year - # of Solds | 1 | 3 | 1 | 3 | 14 | 2 | 6 |

Active Detail

| Active Listings | | |
|-----------------|-------------|------------|
| Residential | | Condo/Coop |
| Detached | Attached/TH | Attached |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 4 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 1 | 0 | 0 |
| 1 | 2 | 0 |
| 1 | 0 | 0 |
| 1 | 0 | 0 |
| 3 | 2 | 4 |

July 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****4****↓ -20.0%**from Jun 2024:
5**↔ 0.0%**from Jul 2023:
4

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 50 | 41 | 22.0% |

5-year Jul average: **6****New Pendings****5****↔ 0.0%**from Jun 2024:
5**↓ -37.5%**from Jul 2023:
8

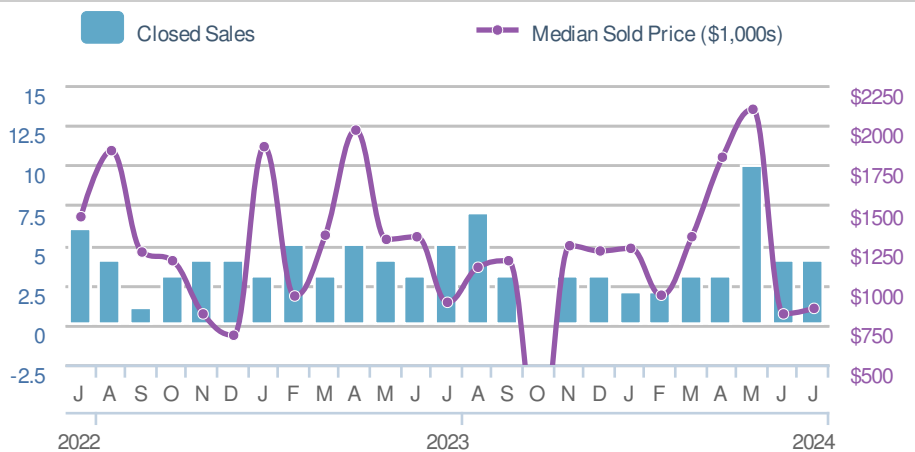
| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 33 | 35 | -5.7% |

5-year Jul average: **6****Closed Sales****4****↔ 0.0%**from Jun 2024:
4**↓ -20.0%**from Jul 2023:
5

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 29 | 30 | -3.3% |

5-year Jul average: **5****Median Sold Price****\$852,500****↑ 4.3%**from Jun 2024:
\$817,500**↓ -4.2%**from Jul 2023:
\$890,000

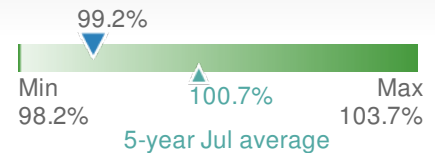
| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|--------|
| | \$1,300,000 | \$1,521,200 | -14.5% |

5-year Jul average: **\$1,006,151****Active Listings****9**

| Jun 2024 | Jul 2023 |
|-----------|----------|
| 11 | 9 |

Avg DOM**15**

| Jun 2024 | Jul 2023 | YTD |
|-----------|-----------|-----------|
| 10 | 18 | 17 |

Avg Sold to OLP Ratio**99.2%**

| Jun 2024 | Jul 2023 | YTD |
|---------------|--------------|---------------|
| 102.0% | 98.2% | 100.9% |

January thru August 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$52,959,400 | \$55,285,429 | -4.21% |
| Avg Sold Price | \$1,607,512 | \$1,509,292 | 6.51% |
| Median Sold Price | \$1,300,000 | \$1,512,500 | -14.05% |
| Units Sold | 33 | 37 | -10.81% |
| Avg Days on Market | 17 | 33 | -48.48% |
| Avg List Price for Solds | \$1,604,830 | \$1,494,200 | 7.40% |
| Avg SP to OLP Ratio | 100.6% | 100.5% | 0.14% |
| Ratio of Avg SP to Avg OLP | 99.9% | 99.6% | 0.33% |
| Attached Avg Sold Price | \$790,925 | \$894,655 | -11.59% |
| Detached Avg Sold Price | \$2,376,064 | \$2,091,580 | 13.60% |
| Attached Units Sold | 16 | 18 | -11.11% |
| Detached Units Sold | 17 | 19 | -10.53% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 9 |
| Conventional | 23 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 19 |
| 11 to 20 | 4 |
| 21 to 30 | 3 |
| 31 to 60 | 3 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 4 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 4 | 5 | 5 | 1 | 0 | 0 | 1 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 7 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| Total | 0 | 0 | 5 | 5 | 12 | 1 | 10 | 3 | 1 | 4 |
| Avg Sold Price | \$0 | \$0 | \$1,769,220 | \$1,278,400 | \$2,628,916 | \$2,350,000 | \$391,280 | | | |
| Prev Year - Avg Sold Price | \$930,000 | \$963,000 | \$1,210,000 | \$1,779,975 | \$2,274,377 | \$1,335,000 | \$380,544 | | | |
| Avg Sold % Change | 0.00% | 0.00% | 46.22% | -28.18% | 15.59% | 76.03% | 2.82% | | | |
| Prev Year - # of Solds | 1 | 3 | 2 | 4 | 16 | 2 | 9 | | | |

August 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****3**

-25.0% **50.0%**
 from Jul 2024: from Aug 2023:
 4 2

| YTD | 2024 | 2023 | +/- |
|-----|-----------|------|-------|
| | 54 | 42 | 28.6% |

5-year Aug average: 5

New Pendings**3**

-40.0% **50.0%**
 from Jul 2024: from Aug 2023:
 5 2

| YTD | 2024 | 2023 | +/- |
|-----|-----------|------|-------|
| | 35 | 36 | -2.8% |

5-year Aug average: 4

Closed Sales**4**

0.0% **-42.9%**
 from Jul 2024: from Aug 2023:
 4 7

| YTD | 2024 | 2023 | +/- |
|-----|-----------|------|--------|
| | 33 | 37 | -10.8% |

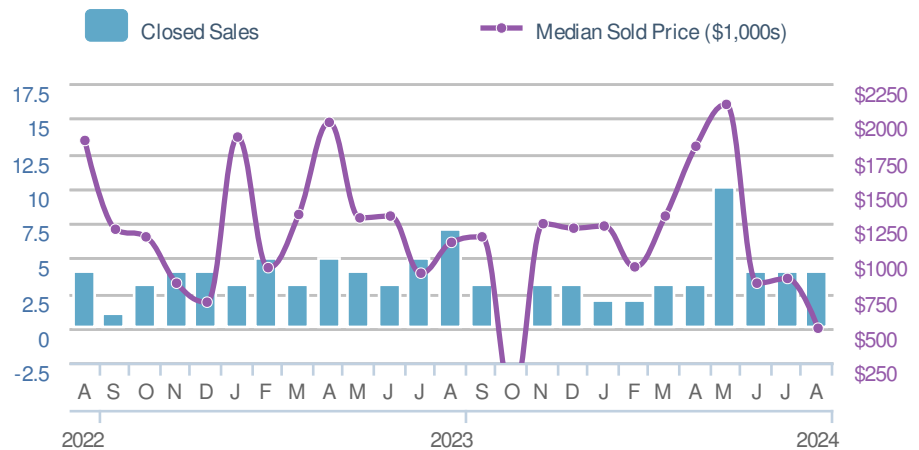
5-year Aug average: 5

Median Sold Price**\$495,500**

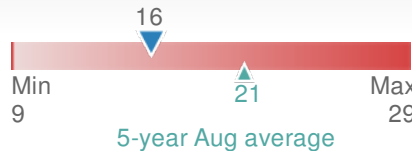
-41.9% **-55.4%**
 from Jul 2024: from Aug 2023:
 \$852,500 \$1,110,000

| YTD | 2024 | 2023 | +/- |
|-----|--------------------|-------------|--------|
| | \$1,300,000 | \$1,512,500 | -14.0% |

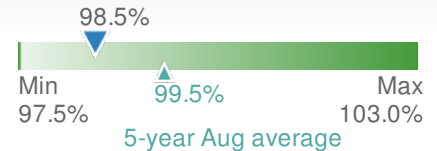
5-year Aug average: \$1,110,300

**Active Listings****8**

| Jul 2024 | Aug 2023 |
|----------|----------|
| 9 | 5 |

Avg DOM**16**

| Jul 2024 | Aug 2023 | YTD |
|----------|----------|-----|
| 15 | 29 | 17 |

Avg Sold to OLP Ratio**98.5%**

| Jul 2024 | Aug 2023 | YTD |
|----------|----------|--------|
| 99.2% | 100.7% | 100.6% |

January thru September 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$58,604,350 | \$61,315,429 | -4.42% |
| Avg Sold Price | \$1,579,402 | \$1,544,595 | 2.25% |
| Median Sold Price | \$1,270,000 | \$1,441,250 | -11.88% |
| Units Sold | 37 | 40 | -7.50% |
| Avg Days on Market | 18 | 34 | -47.06% |
| Avg List Price for Solds | \$1,583,901 | \$1,532,885 | 3.33% |
| Avg SP to OLP Ratio | 99.9% | 100.3% | -0.37% |
| Ratio of Avg SP to Avg OLP | 99.4% | 99.5% | -0.03% |
| Attached Avg Sold Price | \$806,305 | \$919,690 | -12.33% |
| Detached Avg Sold Price | \$2,395,450 | \$2,169,501 | 10.41% |
| Attached Units Sold | 19 | 20 | -5.00% |
| Detached Units Sold | 18 | 20 | -10.00% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 11 |
| Conventional | 25 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 19 |
| 11 to 20 | 6 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 5 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 4 | 6 | 5 | 2 | 0 | 3 | 1 | 1 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 8 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 0 | 0 | 5 | 6 | 13 | 2 | 11 | 6 | 1 | 6 |
| Avg Sold Price | \$0 | \$0 | \$1,769,220 | \$1,275,333 | \$2,636,307 | \$1,737,500 | \$381,163 | | | |
| Prev Year - Avg Sold Price | \$930,000 | \$963,000 | \$1,210,000 | \$1,568,316 | \$2,355,296 | \$1,335,000 | \$380,544 | | | |
| Avg Sold % Change | 0.00% | 0.00% | 46.22% | -18.68% | 11.93% | 30.15% | 0.16% | | | |
| Prev Year - # of Solds | 1 | 3 | 2 | 6 | 17 | 2 | 9 | | | |

September 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****6****↑ 100.0%**from Aug 2024:
3**↑ 50.0%**from Sep 2023:
4

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|--------------|
| | 62 | 47 | 31.9% |

5-year Sep average: **8****New Pendings****3****↔ 0.0%**from Aug 2024:
3**↔ 0.0%**from Sep 2023:
3

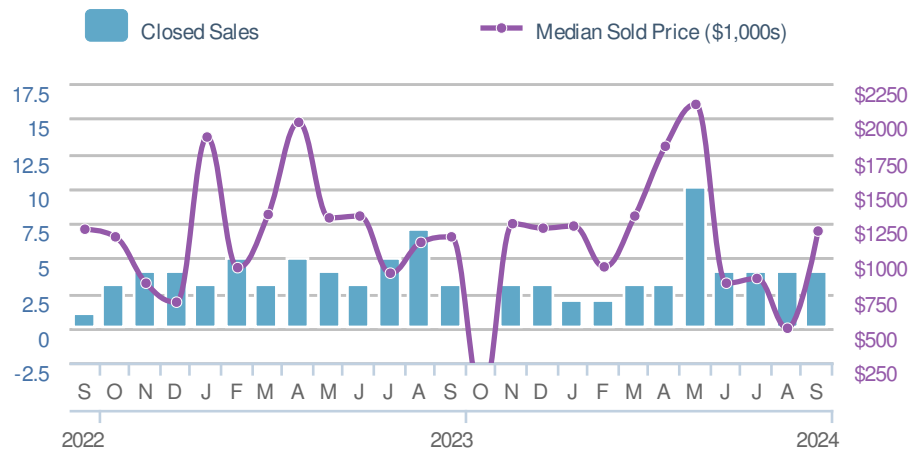
| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------------|
| | 39 | 39 | 0.0% |

5-year Sep average: **5****Closed Sales****4****↔ 0.0%**from Aug 2024:
4**↑ 33.3%**from Sep 2023:
3

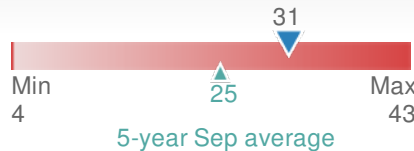
| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|--------------|
| | 37 | 40 | -7.5% |

5-year Sep average: **3****Median Sold Price****\$1,192,500****↑ 140.7%**from Aug 2024:
\$495,500**↑ 3.7%**from Sep 2023:
\$1,150,000

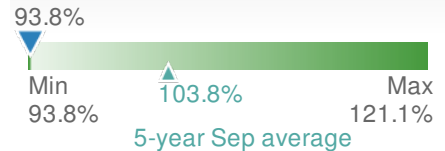
| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|---------------|
| | \$1,270,000 | \$1,441,250 | -11.9% |

5-year Sep average: **\$962,512****Active Listings****13**

| Aug 2024 | Sep 2023 |
|----------|----------|
| 8 | 6 |

Avg DOM**31**

| Aug 2024 | Sep 2023 | YTD |
|-----------|-----------|-----------|
| 16 | 43 | 18 |

Avg Sold to OLP Ratio**93.8%**

| Aug 2024 | Sep 2023 | YTD |
|--------------|--------------|--------------|
| 98.5% | 97.5% | 99.9% |

January thru October 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$72,109,250 | \$61,315,429 | 17.60% |
| Avg Sold Price | \$1,698,941 | \$1,544,595 | 9.99% |
| Median Sold Price | \$1,300,000 | \$1,441,250 | -9.80% |
| Units Sold | 42 | 40 | 5.00% |
| Avg Days on Market | 23 | 34 | -32.35% |
| Avg List Price for Solds | \$1,716,886 | \$1,532,885 | 12.00% |
| Avg SP to OLP Ratio | 99.4% | 100.3% | -0.85% |
| Ratio of Avg SP to Avg OLP | 98.6% | 99.5% | -0.83% |
| Attached Avg Sold Price | \$777,240 | \$919,690 | -15.49% |
| Detached Avg Sold Price | \$2,536,852 | \$2,169,501 | 16.93% |
| Attached Units Sold | 20 | 20 | 0.00% |
| Detached Units Sold | 22 | 20 | 10.00% |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 11 |
| Conventional | 30 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 20 |
| 11 to 20 | 6 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 3 |
| 91 to 120 | 0 |
| 121 to 180 | 2 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 5 | 6 | 6 | 2 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 9 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 0 | 0 | 6 | 6 | 16 | 2 | 12 |
| Avg Sold Price | \$0 | \$0 | \$1,692,563 | \$1,275,333 | \$2,853,460 | \$1,737,500 | \$368,150 |
| Prev Year - Avg Sold Price | \$930,000 | \$963,000 | \$1,210,000 | \$1,568,316 | \$2,355,296 | \$1,335,000 | \$380,544 |
| Avg Sold % Change | 0.00% | 0.00% | 39.88% | -18.68% | 21.15% | 30.15% | -3.26% |
| Prev Year - # of Solds | 1 | 3 | 2 | 6 | 17 | 2 | 9 |



Active Detail

| Active Listings | | |
|-----------------|-------------|------------|
| Residential | | Condo/Coop |
| Detached | Attached/TH | Attached |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 4 |
| 0 | 0 | 1 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 1 | 0 | 0 |
| 3 | 1 | 0 |
| 1 | 0 | 0 |
| 1 | 0 | 0 |
| 6 | 1 | 5 |

October 2024



Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****4**

 **-33.3%**
 from Sep 2024: **6**
 **-42.9%**
 from Oct 2023: **7**



| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|--------------|
| | 66 | 55 | 20.0% |

5-year Oct average: **8****New Pendings****4**

 **33.3%**
 from Sep 2024: **3**
 **0.0%**
 from Oct 2023: **4**



| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------------|
| | 43 | 42 | 2.4% |

5-year Oct average: **7****Closed Sales****5**

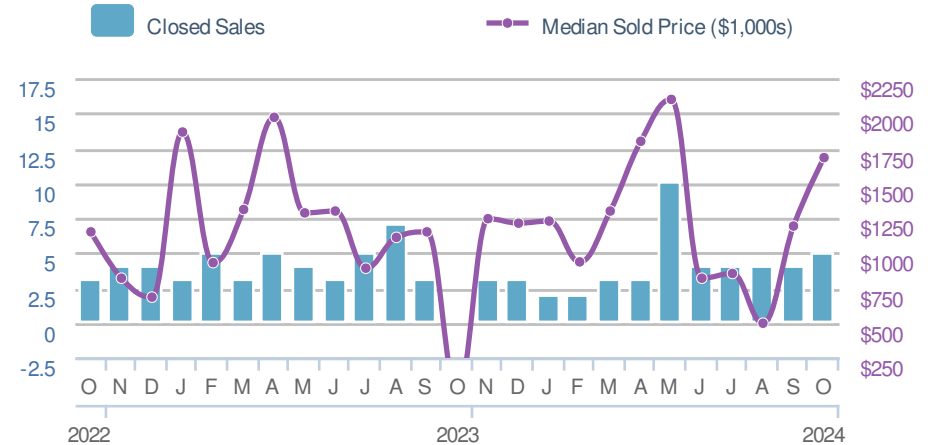
 **25.0%**
 from Sep 2024: **4**
 **0.0%**
 from Oct 2023: **0**

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------------|
| | 42 | 40 | 5.0% |

5-year Oct average: **5****Median Sold Price****\$1,683,375**

 **41.2%**
 from Sep 2024: **\$1,192,500**
 **0.0%**
 from Oct 2023: **\$0**

| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|--------------|
| | \$1,300,000 | \$1,441,250 | -9.8% |

5-year Oct average: **\$969,675****Active Listings****12**

Min 8
 11
 12
 Max 13
 5-year Oct average

| Sep 2024 | Oct 2023 |
|-----------|-----------|
| 13 | 10 |

Avg DOM**60**

Min 0
 43
 60
 Max 97
 5-year Oct average

| Sep 2024 | Oct 2023 | YTD |
|-----------|----------|-----------|
| 31 | 0 | 23 |

Avg Sold to OLP Ratio**95.8%**

Min 0.0%
 77.2%
 95.8%
 Max 97.5%
 5-year Oct average

| Sep 2024 | Oct 2023 | YTD |
|--------------|-------------|--------------|
| 93.8% | 0.0% | 99.4% |

January thru November 2024 YTD
Palisades, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$74,287,250 | \$64,930,429 | 14.41% |
| Avg Sold Price | \$1,668,648 | \$1,512,647 | 10.31% |
| Median Sold Price | \$1,300,000 | \$1,370,000 | -5.11% |
| Units Sold | 44 | 43 | 2.33% |
| Avg Days on Market | 24 | 35 | -31.43% |
| Avg List Price for Solds | \$1,688,346 | \$1,510,009 | 11.81% |
| Avg SP to OLP Ratio | 99.2% | 99.4% | -0.22% |
| Ratio of Avg SP to Avg OLP | 98.5% | 98.6% | -0.04% |
| Attached Avg Sold Price | \$753,085 | \$927,672 | -18.82% |
| Detached Avg Sold Price | \$2,504,598 | \$2,125,477 | 17.84% |
| Attached Units Sold | 21 | 22 | -4.55% |
| Detached Units Sold | 23 | 21 | 9.52% |

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 11 |
| Conventional | 32 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 20 |
| 11 to 20 | 6 |
| 21 to 30 | 4 |
| 31 to 60 | 6 |
| 61 to 90 | 3 |
| 91 to 120 | 0 |
| 121 to 180 | 2 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 5 | 6 | 7 | 2 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 9 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Total | 0 | 0 | 6 | 6 | 17 | 2 | 13 |
| Avg Sold Price | \$0 | \$0 | \$1,692,563 | \$1,275,333 | \$2,791,198 | \$1,737,500 | \$360,600 |
| Prev Year - Avg Sold Price | \$930,000 | \$963,000 | \$1,221,666 | \$1,584,985 | \$2,355,296 | \$1,335,000 | \$375,490 |
| Avg Sold % Change | 0.00% | 0.00% | 38.55% | -19.54% | 18.51% | 30.15% | -3.97% |
| Prev Year - # of Solds | 1 | 3 | 3 | 7 | 17 | 2 | 10 |

Active Detail

| Active Listings | | |
|-----------------|-------------|------------|
| Residential | | Condo/Coop |
| Detached | Attached/TH | Attached |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 7 |
| 0 | 0 | 1 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 2 | 0 | 0 |
| 2 | 0 | 0 |
| 1 | 0 | 0 |
| 5 | 0 | 8 |

November 2024

Palisades, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****5****↑ 25.0%**from Oct 2024:
4**↑ 66.7%**from Nov 2023:
3

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 74 | 59 | 25.4% |

5-year Nov average: 5

New Pendings**7****↑ 75.0%**from Oct 2024:
4**↑ 75.0%**from Nov 2023:
4

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|-------|
| | 50 | 45 | 11.1% |

5-year Nov average: 5

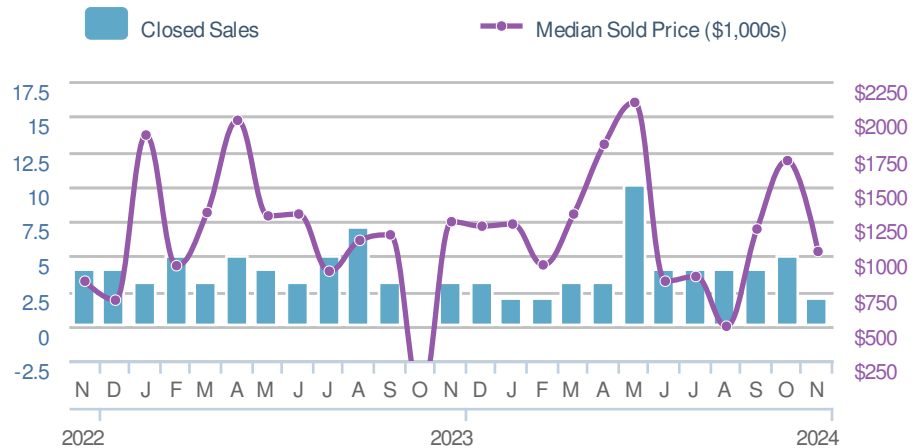
Closed Sales**2****↓ -60.0%**from Oct 2024:
5**↓ -33.3%**from Nov 2023:
3

| YTD | 2024 | 2023 | +/- |
|-----|-----------|-----------|------|
| | 44 | 43 | 2.3% |

5-year Nov average: 4

Median Sold Price**\$1,032,500****↓ -38.7%**from Oct 2024:
\$1,683,375**↓ -17.1%**from Nov 2023:
\$1,245,000

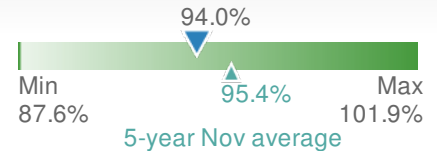
| YTD | 2024 | 2023 | +/- |
|-----|--------------------|--------------------|-------|
| | \$1,300,000 | \$1,370,000 | -5.1% |

5-year Nov average: **\$1,228,150****Active Listings****13**

| Oct 2024 | Nov 2023 |
|-----------|----------|
| 12 | 9 |

Avg DOM**38**

| Oct 2024 | Nov 2023 | YTD |
|-----------|-----------|-----------|
| 60 | 57 | 24 |

Avg Sold to OLP Ratio**94.0%**

| Oct 2024 | Nov 2023 | YTD |
|--------------|--------------|--------------|
| 95.8% | 87.6% | 99.2% |

January thru December 2024 YTD
Palisades, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

| | 2024 | 2023 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$83,613,250 | \$69,048,317 | 21.09% |
| Avg Sold Price | \$1,619,128 | \$1,472,983 | 9.92% |
| Median Sold Price | \$1,300,000 | \$1,310,000 | -0.76% |
| Units Sold | 51 | 47 | 8.51% |
| Avg Days on Market | 25 | 33 | -24.24% |
| Avg List Price for Solds | \$1,639,475 | \$1,469,113 | 11.60% |
| Avg SP to OLP Ratio | 98.8% | 99.6% | -0.76% |
| Ratio of Avg SP to Avg OLP | 98.4% | 98.7% | -0.33% |
| Attached Avg Sold Price | \$817,592 | \$916,987 | -10.84% |
| Detached Avg Sold Price | \$2,389,836 | \$2,053,153 | 16.40% |
| Attached Units Sold | 25 | 24 | 4.17% |
| Detached Units Sold | 26 | 23 | 13.04% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 12 |
| Conventional | 38 |
| FHA | 0 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 2 |
| 1 to 10 | 23 |
| 11 to 20 | 6 |
| 21 to 30 | 5 |
| 31 to 60 | 8 |
| 61 to 90 | 4 |
| 91 to 120 | 0 |
| 121 to 180 | 2 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 6 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 1 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$800K to \$999,999 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 1 | 7 | 7 | 7 | 2 | 1 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 1 | 0 | 9 | 0 | 0 | 2 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 1 | 8 | 7 | 17 | 2 | 15 | 2 | 0 | 7 |
| Avg Sold Price | \$920,000 | \$1,220,000 | \$1,720,672 | \$1,333,857 | \$2,791,198 | \$1,737,500 | \$427,186 | | | |
| Prev Year - Avg Sold Price | \$930,000 | \$963,000 | \$1,221,666 | \$1,550,612 | \$2,243,554 | \$1,335,000 | \$367,617 | | | |
| Avg Sold % Change | -1.08% | 26.69% | 40.85% | -13.98% | 24.41% | 30.15% | 16.20% | | | |
| Prev Year - # of Solds | 1 | 3 | 3 | 8 | 19 | 2 | 11 | | | |

Active Detail

December 2024

Palisades, Washington, DC

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