

January thru January 2024 YTD

Wesley Heights, Washington, DC (Advertised)

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$11,913,800	\$15,923,900	-25.18%
Avg Sold Price	\$1,947,500	\$1,972,987	-1.29%
Median Sold Price	\$1,525,000	\$437,000	248.97%
Units Sold	6	8	-25.00%
Avg Days on Market	62	54	14.81%
Avg List Price for Solds	\$1,985,633	\$1,990,487	-0.24%
Avg SP to OLP Ratio	97.0%	96.6%	0.42%
Ratio of Avg SP to Avg OLP	94.9%	98.8%	-3.94%
Attached Avg Sold Price	\$1,252,500	\$422,316	196.58%
Detached Avg Sold Price	\$3,337,500	\$6,625,000	-49.62%
Attached Units Sold	4	6	-33.33%
Detached Units Sold	2	2	0.00%

Financing (Sold)

Assumption	0
Cash	4
Conventional	2
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	1
21 to 30	1
31 to 60	1
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	2
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	5
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	3
\$1M to \$2,499,999	0	0	1	1	0	0	2	0	2	2
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	2	0	0
Total	0	0	1	1	1	0	3	3	2	13
Avg Sold Price	\$0	\$0	\$1,750,000	\$1,300,000	\$4,925,000	\$0	\$1,236,666			
Prev Year - Avg Sold Price	\$0	\$315,000	\$0	\$0	\$6,625,000	\$0	\$443,780			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-25.66%	0.00%	178.67%			
Prev Year - # of Solds	0	1	0	0	2	0	5			

January 2024

Wesley Heights, Washington, DC

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lenorerubino.com**New Listings****8****↑33.3%**from Dec 2023:
6**↓-11.1%**from Jan 2023:
9

YTD	2024	2023	+/-
	8	9	-11.1%

5-year Jan average: **9****New Pendings****4****↑100.0%**from Dec 2023:
2**↓-42.9%**from Jan 2023:
7

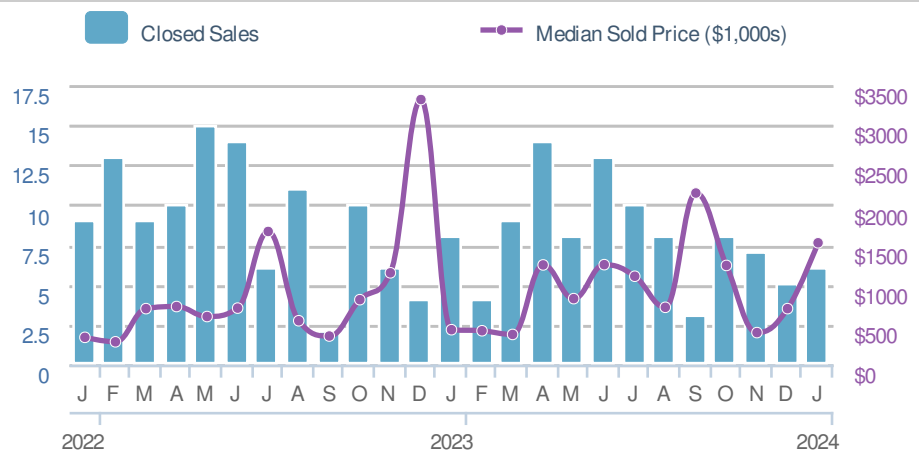
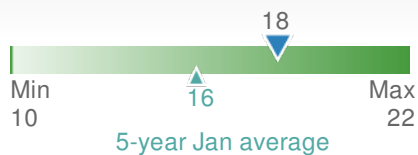
YTD	2024	2023	+/-
	4	7	-42.9%

5-year Jan average: **8****Closed Sales****6****↑20.0%**from Dec 2023:
5**↓-25.0%**from Jan 2023:
8

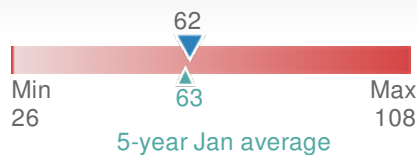
YTD	2024	2023	+/-
	6	8	-25.0%

5-year Jan average: **7****Median Sold Price****\$1,525,000****↑117.9%**from Dec 2023:
\$699,900**↑249.0%**from Jan 2023:
\$437,000

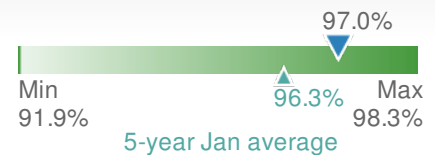
YTD	2024	2023	+/-
	\$1,525,000	\$437,000	249.0%

5-year Jan average: **\$802,900****Active Listings****18**

Dec 2023	Jan 2023
15	16

Avg DOM**62**

Dec 2023	Jan 2023	YTD
21	54	62

Avg Sold to OLP Ratio**97.0%**

Dec 2023	Jan 2023	YTD
96.5%	96.6%	97.0%

January thru February 2024 YTD

Wesley Heights, Washington, DC (Advertised)

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$12,958,300	\$18,096,900	-28.39%
Avg Sold Price	\$1,410,555	\$1,490,991	-5.39%
Median Sold Price	\$1,150,000	\$437,000	163.16%
Units Sold	9	12	-25.00%
Avg Days on Market	67	67	0.00%
Avg List Price for Solds	\$1,439,811	\$1,508,075	-4.53%
Avg SP to OLP Ratio	97.0%	93.7%	3.48%
Ratio of Avg SP to Avg OLP	95.0%	97.5%	-2.51%
Attached Avg Sold Price	\$860,000	\$464,190	85.27%
Detached Avg Sold Price	\$3,337,500	\$6,625,000	-49.62%
Attached Units Sold	7	10	-30.00%
Detached Units Sold	2	2	0.00%

Financing (Sold)

Assumption	0
Cash	6
Conventional	3
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	1
21 to 30	1
31 to 60	1
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	2
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	2	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	2
\$1M to \$2,499,999	0	0	1	1	0	0	2	0	1	2
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	1	1	1	0	6	5	1	12
Avg Sold Price	\$0	\$0	\$1,750,000	\$1,300,000	\$4,925,000	\$0	\$786,666			
Prev Year - Avg Sold Price	\$0	\$315,000	\$0	\$0	\$6,625,000	\$0	\$480,766			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-25.66%	0.00%	63.63%			
Prev Year - # of Solds	0	1	0	0	2	0	9			

February 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****9**

↑ **12.5%**
from Jan 2024:
8

↑ **50.0%**
from Feb 2023:
6

YTD	2024	2023	+/-
	17	17	0.0%

5-year Feb average: 9

New Pendings**10**

↑ **150.0%**
from Jan 2024:
4

↑ **42.9%**
from Feb 2023:
7

YTD	2024	2023	+/-
	14	14	0.0%

5-year Feb average: 9

Closed Sales**3**

↓ **-50.0%**
from Jan 2024:
6

↓ **-25.0%**
from Feb 2023:
4

YTD	2024	2023	+/-
	9	12	-25.0%

5-year Feb average: 7

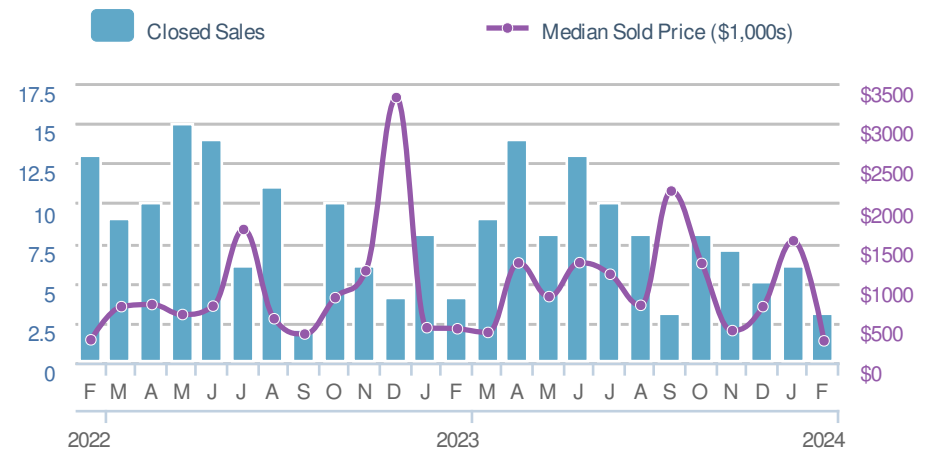
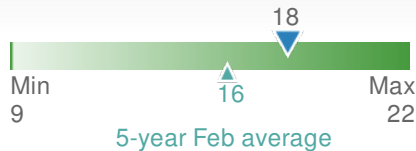
Median Sold Price**\$270,000**

↓ **-82.3%**
from Jan 2024:
\$1,525,000

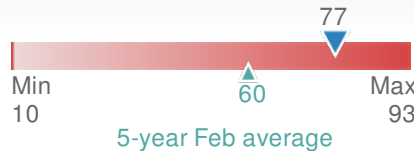
↓ **-36.3%**
from Feb 2023:
\$424,000

YTD	2024	2023	+/-
	\$1,150,000	\$437,000	163.2%

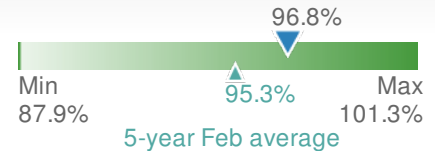
5-year Feb average: \$471,800

**Active Listings****18**

Jan 2024	Feb 2023
18	17

Avg DOM**77**

Jan 2024	Feb 2023	YTD
62	93	67

Avg Sold to OLP Ratio**96.8%**

Jan 2024	Feb 2023	YTD
97.0%	87.9%	97.0%

January thru March 2024 YTD
Wesley Heights, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$22,558,300	\$27,664,399	-18.46%
Avg Sold Price	\$1,078,900	\$1,286,114	-16.11%
Median Sold Price	\$905,000	\$392,500	130.57%
Units Sold	21	21	0.00%
Avg Days on Market	40	64	-37.50%
Avg List Price for Solds	\$1,074,204	\$1,317,352	-18.46%
Avg SP to OLP Ratio	98.6%	94.7%	4.19%
Ratio of Avg SP to Avg OLP	97.9%	95.3%	2.68%
Attached Avg Sold Price	\$841,152	\$425,582	97.65%
Detached Avg Sold Price	\$3,337,500	\$4,943,375	-32.49%
Attached Units Sold	19	17	11.76%
Detached Units Sold	2	4	-50.00%

Financing (Sold)

Assumption	0
Cash	10
Conventional	10
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	7
11 to 20	1
21 to 30	1
31 to 60	5
61 to 90	2
91 to 120	0
121 to 180	2
181 to 360	2
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail


Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	5	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	2	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	2	0	0	0
\$1M to \$2,499,999	0	0	1	5	0	0	3	0	1	3
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	1	5	1	0	14	5	1	14
Avg Sold Price	\$0	\$0	\$1,750,000	\$1,301,740	\$4,925,000	\$0	\$676,657			
Prev Year - Avg Sold Price	\$0	\$315,000	\$0	\$0	\$4,943,375	\$0	\$432,493			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-0.37%	0.00%	56.46%			
Prev Year - # of Solds	0	1	0	0	4	0	16			

March 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.comEmail: lenore.rubino@wfp.com
Mobile Phone: 202-262-1261
Web: lenorerubino.com**New Listings 10**

 **11.1%**
 from Feb 2024: **9**

 **-23.1%**
 from Mar 2023: **13**

YTD	2024	2023	+/-
	30	30	0.0%


5-year Mar average: **13****New Pendings 10**


 **0.0%**
 from Feb 2024: **10**

 **-33.3%**
 from Mar 2023: **15**

YTD	2024	2023	+/-
	24	29	-17.2%


5-year Mar average: **12****Closed Sales 12**


 **300.0%**
 from Feb 2024: **3**

 **33.3%**
 from Mar 2023: **9**

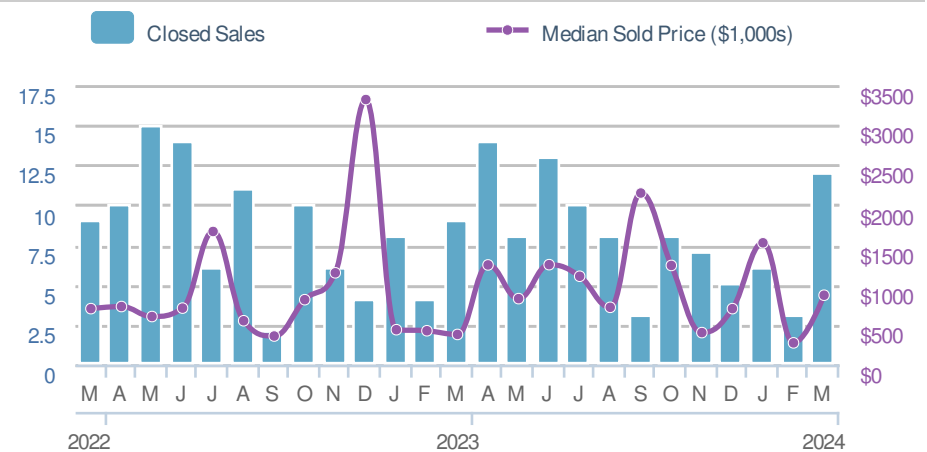
YTD	2024	2023	+/-
	21	21	0.0%

5-year Mar average: **9****Median Sold Price \$867,500**

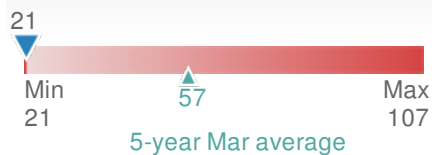
 **221.3%**
 from Feb 2024: **\$270,000**

 **129.8%**
 from Mar 2023: **\$377,500**

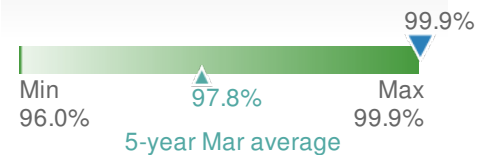
YTD	2024	2023	+/-
	\$905,000	\$392,500	130.6%

5-year Mar average: **\$707,000****Active Listings 20**

Feb 2024	Mar 2023
18	12

Avg DOM 21

Feb 2024	Mar 2023	YTD
77	61	40

Avg Sold to OLP Ratio 99.9%

Feb 2024	Mar 2023	YTD
96.8%	96.0%	98.6%

January thru April 2024 YTD
Wesley Heights, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$36,069,200	\$53,672,299	-32.80%
Avg Sold Price	\$1,207,134	\$1,496,782	-19.35%
Median Sold Price	\$905,000	\$551,000	64.25%
Units Sold	29	35	-17.14%
Avg Days on Market	41	49	-16.33%
Avg List Price for Solds	\$1,243,765	\$1,533,494	-18.89%
Avg SP to OLP Ratio	97.3%	96.0%	1.39%
Ratio of Avg SP to Avg OLP	95.2%	95.5%	-0.37%
Attached Avg Sold Price	\$797,276	\$599,765	32.93%
Detached Avg Sold Price	\$3,768,750	\$4,088,166	-7.81%
Attached Units Sold	25	26	-3.85%
Detached Units Sold	4	9	-55.56%

Financing (Sold)

Assumption	0
Cash	12
Conventional	16
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	7
11 to 20	5
21 to 30	1
31 to 60	7
61 to 90	2
91 to 120	0
121 to 180	4
181 to 360	2
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	6	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	7
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	2	0	0	2
\$800K to \$999,999	0	0	0	0	0	0	3	0	0	2
\$1M to \$2,499,999	0	0	1	6	0	0	3	0	1	2
\$2.5M to \$4,999,999	0	0	0	0	2	0	0	2	0	0
\$5,000,000+	0	0	0	0	1	0	0	3	0	0
Total	0	0	1	6	3	0	19	5	1	16
Avg Sold Price	\$0	\$0	\$1,750,000	\$1,267,283	\$4,441,666	\$0	\$648,852			
Prev Year - Avg Sold Price	\$0	\$332,500	\$0	\$1,200,000	\$4,088,166	\$1,299,000	\$564,995			
Avg Sold % Change	0.00%	0.00%	0.00%	5.61%	8.65%	0.00%	14.84%			
Prev Year - # of Solds	0	2	0	1	9	1	22			

April 2024

Wesley Heights, Washington, DC

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10**↔0.0%**from Apr 2023:
13

YTD	2024	2023	+/-
	44	46	-4.3%

5-year Apr average: **14****New Pendings****11****↑10.0%**from Mar 2024:
10**↑10.0%**from Apr 2023:
10

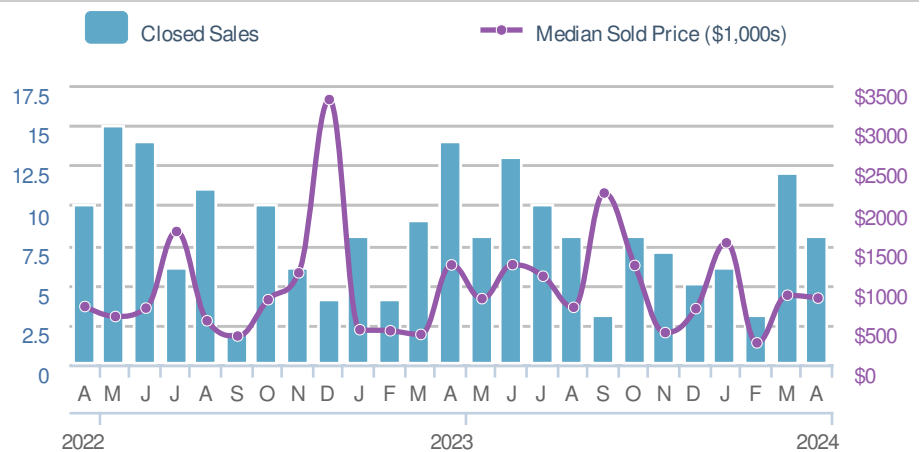
YTD	2024	2023	+/-
	35	38	-7.9%

5-year Apr average: **11****Closed Sales****8****↓-33.3%**from Mar 2024:
12**↓-42.9%**from Apr 2023:
14

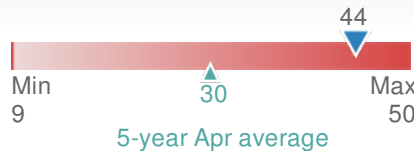
YTD	2024	2023	+/-
	29	35	-17.1%

5-year Apr average: **10****Median Sold Price****\$832,500****↓-4.0%**from Mar 2024:
\$867,500**↓-33.4%**from Apr 2023:
\$1,249,500

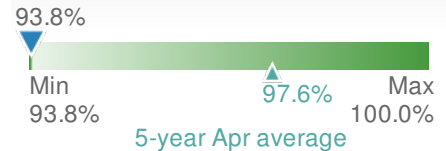
YTD	2024	2023	+/-
	\$905,000	\$551,000	64.2%

5-year Apr average: **\$917,650****Active Listings****22**

Mar 2024	Apr 2023
20	17

Avg DOM**44**

Mar 2024	Apr 2023	YTD
21	27	41

Avg Sold to OLP Ratio**93.8%**

Mar 2024	Apr 2023	YTD
99.9%	97.9%	97.3%

January thru May 2024 YTD
Wesley Heights, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$43,204,600	\$65,419,299	-33.96%
Avg Sold Price	\$1,110,135	\$1,456,134	-23.76%
Median Sold Price	\$782,500	\$600,000	30.42%
Units Sold	38	44	-13.64%
Avg Days on Market	37	42	-11.90%
Avg List Price for Solds	\$1,136,963	\$1,486,802	-23.53%
Avg SP to OLP Ratio	97.5%	96.6%	0.91%
Ratio of Avg SP to Avg OLP	95.9%	96.1%	-0.29%
Attached Avg Sold Price	\$731,567	\$602,543	21.41%
Detached Avg Sold Price	\$3,129,166	\$3,732,375	-16.16%
Attached Units Sold	32	32	0.00%
Detached Units Sold	6	12	-50.00%

Financing (Sold)

Assumption	0
Cash	19
Conventional	17
FHA	1
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	11
11 to 20	6
21 to 30	1
31 to 60	10
61 to 90	3
91 to 120	0
121 to 180	4
181 to 360	2
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail


Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	8	0	0	7
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	6
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	3	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	4	0	0	2
\$1M to \$2,499,999	0	0	2	6	1	0	3	0	1	3
\$2.5M to \$4,999,999	0	0	0	0	2	0	0	4	0	0
\$5,000,000+	0	0	0	0	1	0	0	4	0	0
Total	0	0	2	6	4	0	26	8	1	21
Avg Sold Price	\$0	\$0	\$1,625,000	\$1,267,283	\$3,881,250	\$0	\$607,940			
Prev Year - Avg Sold Price	\$0	\$332,500	\$0	\$1,200,000	\$3,732,375	\$1,299,000	\$575,621			
Avg Sold % Change	0.00%	0.00%	0.00%	5.61%	3.99%	0.00%	5.61%			
Prev Year - # of Solds	0	2	0	1	12	1	28			

May 2024



Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****16**
 **23.1%**
from Apr 2024:
13
 **33.3%**
from May 2023:
12



YTD	2024	2023	+/-
	63	59	6.8%

5-year May average: **15****New Pendings****12**
 **9.1%**
from Apr 2024:
11
 **-7.7%**
from May 2023:
13

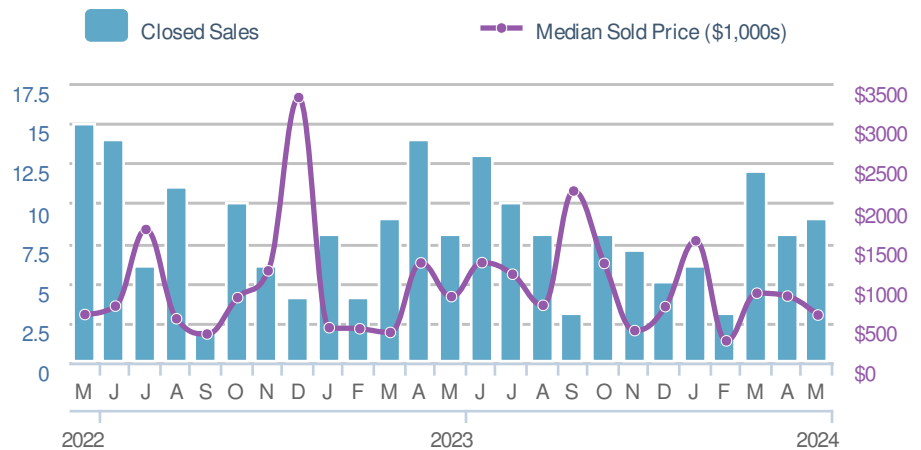
YTD	2024	2023	+/-
	46	52	-11.5%

5-year May average: **12****Closed Sales****9**
 **12.5%**
from Apr 2024:
8
 **12.5%**
from May 2023:
8

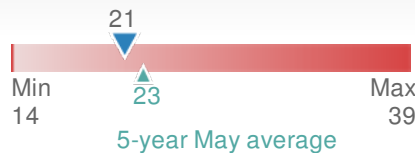
YTD	2024	2023	+/-
	38	44	-13.6%

5-year May average: **11****Median Sold Price****\$594,000**
 **-28.6%**
from Apr 2024:
\$832,500
 **-28.0%**
from May 2023:
\$825,000

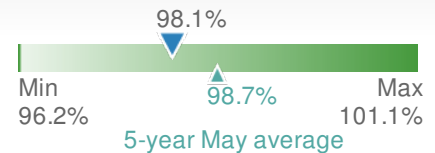
YTD	2024	2023	+/-
	\$782,500	\$600,000	30.4%

5-year May average: **\$655,800****Active Listings****30**

Apr 2024	May 2023
22	16

Avg DOM**21**

Apr 2024	May 2023	YTD
44	17	37

Avg Sold to OLP Ratio**98.1%**

Apr 2024	May 2023	YTD
93.8%	98.9%	97.5%

January thru June 2024 YTD
Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$62,338,500	\$86,700,699	-28.10%
Avg Sold Price	\$1,244,441	\$1,479,035	-15.86%
Median Sold Price	\$825,000	\$800,000	3.13%
Units Sold	49	57	-14.04%
Avg Days on Market	35	36	-2.78%
Avg List Price for Solds	\$1,272,214	\$1,521,064	-16.36%
Avg SP to OLP Ratio	97.5%	97.0%	0.51%
Ratio of Avg SP to Avg OLP	96.5%	95.8%	0.64%
Attached Avg Sold Price	\$735,691	\$698,102	5.38%
Detached Avg Sold Price	\$3,505,555	\$4,122,192	-14.96%
Attached Units Sold	40	44	-9.09%
Detached Units Sold	9	13	-30.77%

Financing (Sold)

Assumption	0
Cash	23
Conventional	23
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	16
11 to 20	8
21 to 30	3
31 to 60	11
61 to 90	3
91 to 120	0
121 to 180	4
181 to 360	3
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	9	0	0	5
\$300K to \$399,999	0	0	0	0	0	0	7	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	4	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	6	0	0	3
\$1M to \$2,499,999	0	0	3	6	1	0	4	1	2	2
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	3	0	0
\$5,000,000+	0	0	0	0	2	0	0	4	0	0
Total	0	0	3	6	6	0	34	8	2	19
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,267,283	\$4,465,833	\$0	\$641,880			
Prev Year - Avg Sold Price	\$0	\$332,500	\$0	\$1,316,100	\$4,122,192	\$1,299,000	\$595,882			
Avg Sold % Change	0.00%	0.00%	0.00%	-3.71%	8.34%	0.00%	7.72%			
Prev Year - # of Solds	0	2	0	6	13	1	35			

June 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****12****↓ -25.0%**from May 2024:
16**↓ -7.7%**from Jun 2023:
13

YTD	2024	2023	+/-
	77	73	5.5%

5-year Jun average: **14****New Pendings****8****↓ -33.3%**from May 2024:
12**↑ 14.3%**from Jun 2023:
7

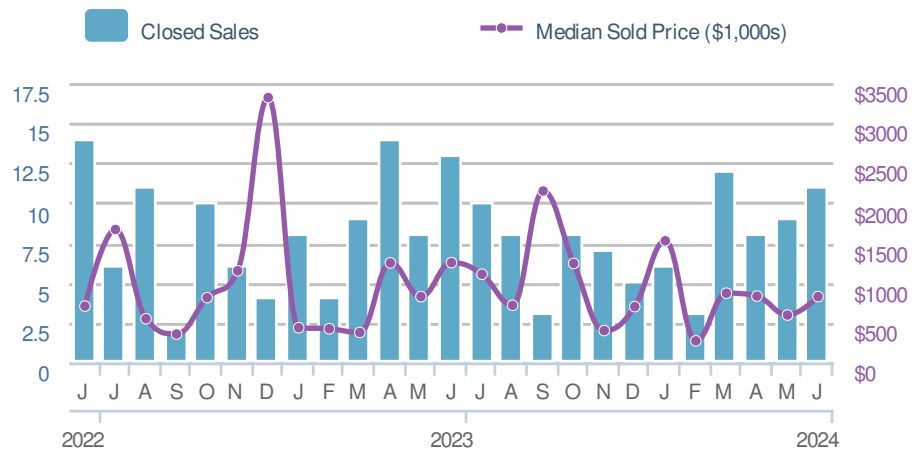
YTD	2024	2023	+/-
	54	60	-10.0%

5-year Jun average: **9****Closed Sales****11****↑ 22.2%**from May 2024:
9**↓ -15.4%**from Jun 2023:
13

YTD	2024	2023	+/-
	49	57	-14.0%

5-year Jun average: **13****Median Sold Price****\$825,000****↑ 38.9%**from May 2024:
\$594,000**↓ -34.1%**from Jun 2023:
\$1,251,600

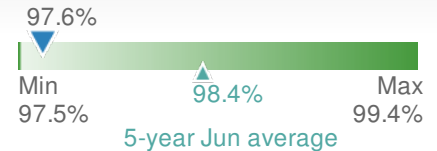
YTD	2024	2023	+/-
	\$825,000	\$800,000	3.1%

5-year Jun average: **\$910,832****Active Listings****29**

May 2024	Jun 2023
30	17

Avg DOM**32**

May 2024	Jun 2023	YTD
21	15	35

Avg Sold to OLP Ratio**97.6%**

May 2024	Jun 2023	YTD
98.1%	98.4%	97.5%

January thru July 2024 YTD
Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$77,631,300	\$98,641,699	-21.30%
Avg Sold Price	\$1,255,144	\$1,434,331	-12.49%
Median Sold Price	\$760,000	\$815,000	-6.75%
Units Sold	60	67	-10.45%
Avg Days on Market	40	34	17.65%
Avg List Price for Solds	\$1,293,855	\$1,472,264	-12.12%
Avg SP to OLP Ratio	96.7%	97.2%	-0.50%
Ratio of Avg SP to Avg OLP	95.3%	96.1%	-0.84%
Attached Avg Sold Price	\$702,673	\$761,541	-7.73%
Detached Avg Sold Price	\$4,017,500	\$3,981,321	0.91%
Attached Units Sold	50	53	-5.66%
Detached Units Sold	10	14	-28.57%

Financing (Sold)

Assumption	0
Cash	29
Conventional	28
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	17
11 to 20	10
21 to 30	3
31 to 60	13
61 to 90	4
91 to 120	2
121 to 180	6
181 to 360	3
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	13
\$300K to \$399,999	0	0	0	0	0	0	8
\$400K to \$499,999	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	6
\$600K to \$799,999	0	0	0	0	0	0	4
\$800K to \$999,999	0	0	0	0	0	0	8
\$1M to \$2,499,999	0	0	3	6	1	0	5
\$2.5M to \$4,999,999	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	3	0	0
Total	0	0	3	6	7	0	44
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,267,283	\$5,060,000	\$0	\$625,680
Prev Year - Avg Sold Price	\$0	\$332,500	\$0	\$1,297,450	\$3,981,321	\$1,299,000	\$667,097
Avg Sold % Change	0.00%	0.00%	0.00%	-2.33%	27.09%	0.00%	-6.21%
Prev Year - # of Solds	0	2	0	8	14	1	42

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	4
0	0	6
0	0	2
0	0	1
0	0	1
0	0	1
1	2	0
1	0	0
4	0	0
6	2	15

July 2024

Wesley Heights, Washington, DC


202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****4**


 **-66.7%**
 from Jun 2024: **12**

 **-55.6%**
 from Jul 2023: **9**

YTD	2024	2023	+/-
	82	81	1.2%


5-year Jul average: **9****New Pendings****6**


 **-25.0%**
 from Jun 2024: **8**

 **-33.3%**
 from Jul 2023: **9**

YTD	2024	2023	+/-
	59	70	-15.7%


5-year Jul average: **7****Closed Sales****10**


 **-9.1%**
 from Jun 2024: **11**

 **0.0%**
 from Jul 2023: **10**

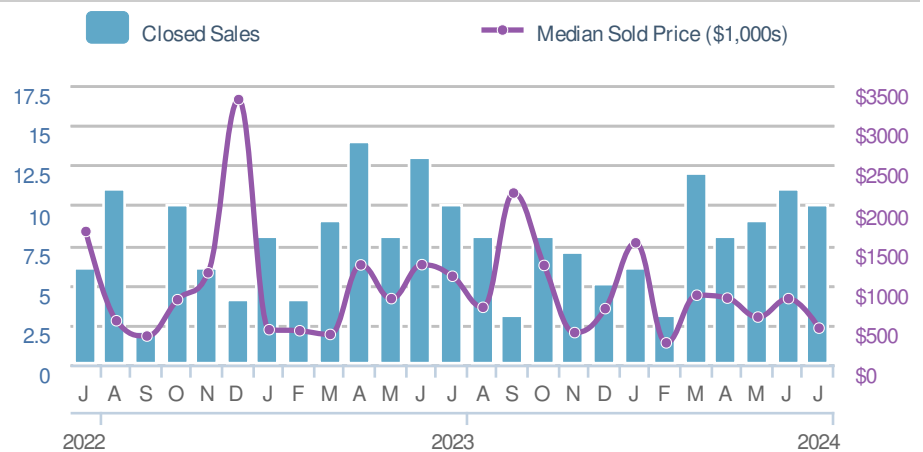
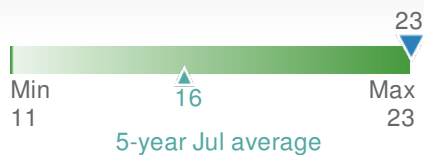
YTD	2024	2023	+/-
	60	67	-10.4%

5-year Jul average: **9****Median Sold Price****\$455,500**

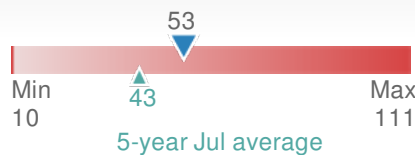
 **-44.8%**
 from Jun 2024: **\$825,000**

 **-58.9%**
 from Jul 2023: **\$1,107,000**

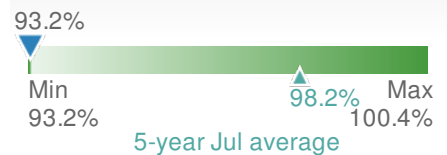
YTD	2024	2023	+/-
	\$760,000	\$815,000	-6.7%

5-year Jul average: **\$957,950****Active Listings****23**

Jun 2024	Jul 2023
29	12

Avg DOM**53**

Jun 2024	Jul 2023	YTD
32	22	40

Avg Sold to OLP Ratio**93.2%**

Jun 2024	Jul 2023	YTD
97.6%	98.4%	96.7%

January thru August 2024 YTD
Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$80,360,300	\$107,244,699	-25.07%
Avg Sold Price	\$1,198,970	\$1,394,402	-14.02%
Median Sold Price	\$680,000	\$815,000	-16.56%
Units Sold	65	75	-13.33%
Avg Days on Market	39	32	21.88%
Avg List Price for Solds	\$1,236,312	\$1,429,929	-13.54%
Avg SP to OLP Ratio	96.5%	97.3%	-0.84%
Ratio of Avg SP to Avg OLP	95.3%	96.2%	-0.96%
Attached Avg Sold Price	\$686,510	\$749,096	-8.35%
Detached Avg Sold Price	\$4,017,500	\$3,773,968	6.45%
Attached Units Sold	55	59	-6.78%
Detached Units Sold	10	16	-37.50%

Financing (Sold)

Assumption	0
Cash	31
Conventional	31
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	3
1 to 10	18
11 to 20	10
21 to 30	3
31 to 60	13
61 to 90	6
91 to 120	2
121 to 180	7
181 to 360	3
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	15
\$300K to \$399,999	0	0	0	0	0	0	8
\$400K to \$499,999	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	6
\$600K to \$799,999	0	0	0	0	0	0	6
\$800K to \$999,999	0	0	0	0	0	0	9
\$1M to \$2,499,999	0	0	3	6	1	0	5
\$2.5M to \$4,999,999	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	3	0	0
Total	0	0	3	6	7	0	49
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,267,283	\$5,060,000	\$0	\$615,395
Prev Year - Avg Sold Price	\$0	\$315,000	\$1,995,000	\$1,297,450	\$3,892,566	\$1,367,000	\$641,002
Avg Sold % Change	0.00%	0.00%	-20.55%	-2.33%	29.99%	0.00%	-3.99%
Prev Year - # of Solds	0	1	1	8	15	2	48

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	2
0	0	3
0	0	3
0	0	1
0	0	1
0	0	0
0	1	1
2	0	0
3	0	0
5	1	11

August 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****9****↑125.0%**from Jul 2024:
4**↑50.0%**from Aug 2023:
6

YTD	2024	2023	+/-
	91	88	3.4%

5-year Aug average: **9****New Pendings****8****↑33.3%**from Jul 2024:
6**↔0.0%**from Aug 2023:
0

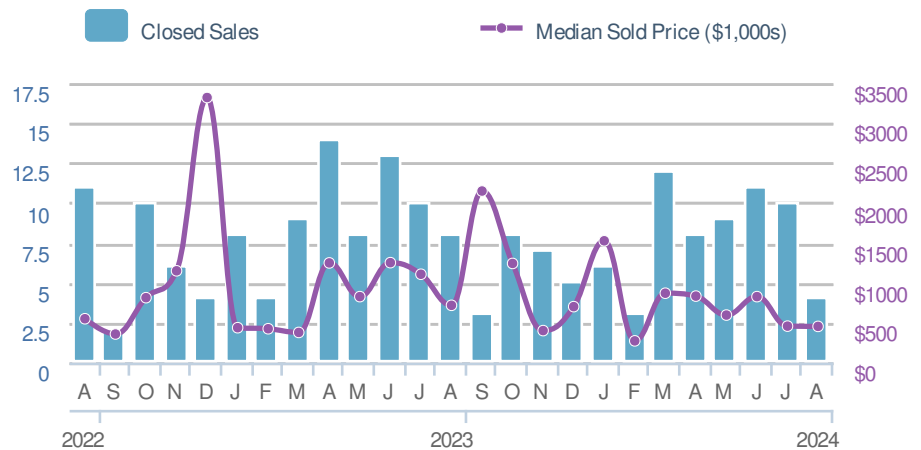
YTD	2024	2023	+/-
	68	70	-2.9%

5-year Aug average: **6****Closed Sales****4****↓-60.0%**from Jul 2024:
10**↓-50.0%**from Aug 2023:
8

YTD	2024	2023	+/-
	65	75	-13.3%

5-year Aug average: **8****Median Sold Price****\$453,225****↓-0.5%**from Jul 2024:
\$455,500**↓-36.8%**from Aug 2023:
\$717,500

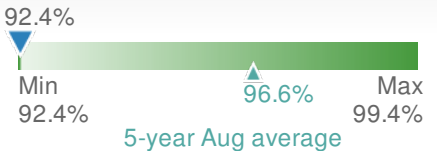
YTD	2024	2023	+/-
	\$680,000	\$815,000	-16.6%

5-year Aug average: **\$522,945****Active Listings****17**

Jul 2024	Aug 2023
23	17

Avg DOM**38**

Jul 2024	Aug 2023	YTD
53	22	39

Avg Sold to OLP Ratio**92.4%**

Jul 2024	Aug 2023	YTD
93.2%	98.2%	96.5%

January thru September 2024 YTD
Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$91,842,850	\$114,129,699	-19.53%
Avg Sold Price	\$1,293,487	\$1,424,297	-9.18%
Median Sold Price	\$735,000	\$822,500	-10.64%
Units Sold	69	78	-11.54%
Avg Days on Market	40	32	25.00%
Avg List Price for Solds	\$1,331,055	\$1,463,201	-9.03%
Avg SP to OLP Ratio	96.6%	97.2%	-0.62%
Ratio of Avg SP to Avg OLP	95.2%	96.1%	-0.94%
Attached Avg Sold Price	\$700,011	\$742,695	-5.75%
Detached Avg Sold Price	\$4,112,500	\$3,696,305	11.26%
Attached Units Sold	57	60	-5.00%
Detached Units Sold	12	18	-33.33%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	32
Conventional	34
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	3
1 to 10	18
11 to 20	10
21 to 30	3
31 to 60	13
61 to 90	9
91 to 120	2
121 to 180	8
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	15
\$300K to \$399,999	0	0	0	0	0	0	9
\$400K to \$499,999	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	6
\$600K to \$799,999	0	0	0	0	0	0	6
\$800K to \$999,999	0	0	0	0	0	0	9
\$1M to \$2,499,999	0	0	3	6	1	0	6
\$2.5M to \$4,999,999	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	4	0	0
Total	0	0	3	6	9	0	51
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,267,283	\$4,955,000	\$0	\$633,273
Prev Year - Avg Sold Price	\$0	\$315,000	\$1,995,000	\$1,297,450	\$3,796,382	\$1,367,000	\$635,369
Avg Sold % Change	0.00%	0.00%	-20.55%	-2.33%	30.52%	0.00%	-0.33%
Prev Year - # of Solds	0	1	1	8	17	2	49

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	2
0	0	4
0	0	2
0	0	0
0	0	1
0	0	0
0	1	1
1	0	0
2	0	0
3	1	10

September 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****6**

↓ **-33.3%** ↓ **-50.0%**
from Aug 2024: **9** from Sep 2023: **12**

YTD	2024	2023	+/-
	100	103	-2.9%

5-year Sep average: **12****New Pendings****11**

↑ **37.5%** ↑ **10.0%**
from Aug 2024: **8** from Sep 2023: **10**

YTD	2024	2023	+/-
	77	80	-3.8%

5-year Sep average: **9****Closed Sales****4**

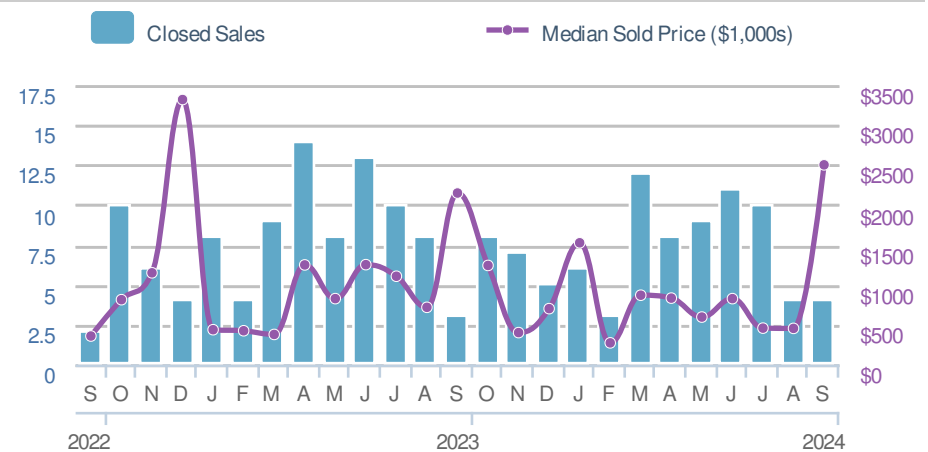
↔ **0.0%** ↑ **33.3%**
from Aug 2024: **4** from Sep 2023: **3**

YTD	2024	2023	+/-
	69	78	-11.5%

5-year Sep average: **4****Median Sold Price****\$2,502,500**

↑ **452.2%** ↑ **16.4%**
from Aug 2024: **\$453,225** from Sep 2023: **\$2,150,000**

YTD	2024	2023	+/-
	\$735,000	\$822,500	-10.6%

5-year Sep average: **\$1,405,750****Active Listings****14**

14
Min 14 20 Max 34
5-year Sep average

Aug 2024	Sep 2023
17	20

Avg DOM**60**

60
Min 11 32 Max 60
5-year Sep average

Aug 2024	Sep 2023	YTD
38	29	40

Avg Sold to OLP Ratio**97.7%**

97.7%
Min 93.6% 95.6% Max 97.7%
5-year Sep average

Aug 2024	Sep 2023	YTD
92.4%	93.6%	96.6%

January thru October 2024 YTD

Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$103,155,850	\$128,249,699	-19.57%
Avg Sold Price	\$1,235,557	\$1,452,806	-14.95%
Median Sold Price	\$650,000	\$917,500	-29.16%
Units Sold	81	86	-5.81%
Avg Days on Market	43	32	34.38%
Avg List Price for Solds	\$1,273,529	\$1,491,275	-14.60%
Avg SP to OLP Ratio	96.2%	97.3%	-1.10%
Ratio of Avg SP to Avg OLP	95.1%	96.2%	-1.17%
Attached Avg Sold Price	\$677,315	\$753,890	-10.16%
Detached Avg Sold Price	\$3,907,142	\$3,616,119	8.05%
Attached Units Sold	67	65	3.08%
Detached Units Sold	14	21	-33.33%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	39
Conventional	39
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	3
1 to 10	20
11 to 20	13
21 to 30	3
31 to 60	14
61 to 90	11
91 to 120	3
121 to 180	10
181 to 360	4
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	17
\$300K to \$399,999	0	0	0	0	0	0	12
\$400K to \$499,999	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	7
\$600K to \$799,999	0	0	0	0	0	0	8
\$800K to \$999,999	0	0	0	0	0	0	9
\$1M to \$2,499,999	0	0	3	7	2	0	6
\$2.5M to \$4,999,999	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	4	0	0
Total	0	0	3	7	11	0	60
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,300,528	\$4,540,454	\$0	\$604,607
Prev Year - Avg Sold Price	\$0	\$766,000	\$1,995,000	\$1,294,400	\$3,697,175	\$1,367,000	\$636,294
Avg Sold % Change	0.00%	0.00%	-20.55%	0.47%	22.81%	0.00%	-4.98%
Prev Year - # of Solds	0	2	1	9	20	2	52

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	5
0	0	5
0	0	3
0	0	1
0	0	1
0	0	3
0	1	2
1	0	0
3	0	0
4	1	20

October 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****17****↑ 183.3%**from Sep 2024:
6**↑ 325.0%**from Oct 2023:
4

YTD	2024	2023	+/-
	121	110	10.0%

5-year Oct average: **12****New Pendings****4****↓ -63.6%**from Sep 2024:
11**↓ -42.9%**from Oct 2023:
7

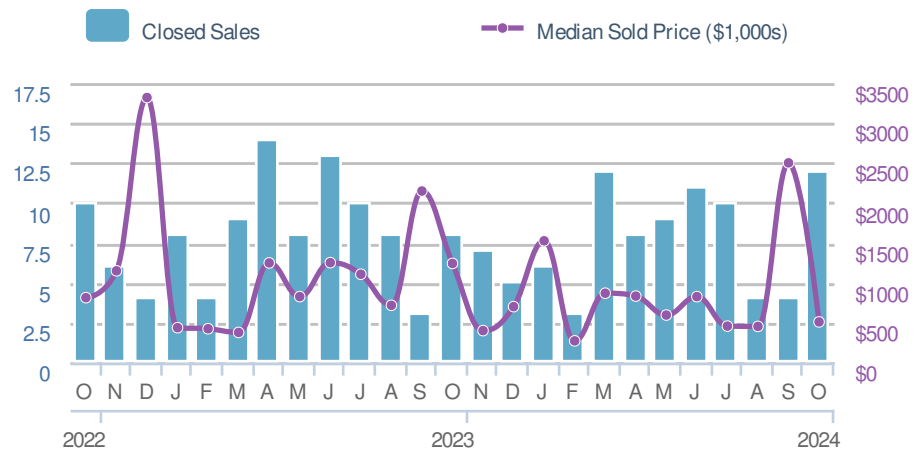
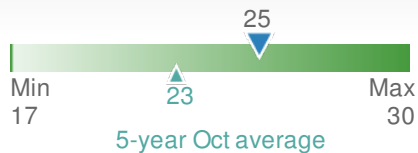
YTD	2024	2023	+/-
	80	87	-8.0%

5-year Oct average: **7****Closed Sales****12****↑ 200.0%**from Sep 2024:
4**↑ 50.0%**from Oct 2023:
8

YTD	2024	2023	+/-
	81	86	-5.8%

5-year Oct average: **8****Median Sold Price****\$507,500****↓ -79.7%**from Sep 2024:
\$2,502,500**↓ -59.2%**from Oct 2023:
\$1,243,500

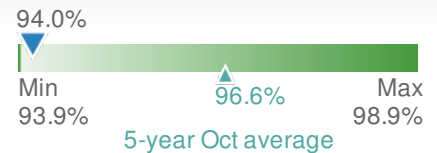
YTD	2024	2023	+/-
	\$650,000	\$917,500	-29.2%

5-year Oct average: **\$755,690****Active Listings****25**

Sep 2024	Oct 2023
14	18

Avg DOM**63**

Sep 2024	Oct 2023	YTD
60	29	43

Avg Sold to OLP Ratio**94.0%**

Sep 2024	Oct 2023	YTD
97.7%	98.1%	96.2%

January thru November 2024 YTD
Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$107,054,850	\$136,659,499	-21.66%
Avg Sold Price	\$1,253,664	\$1,431,369	-12.42%
Median Sold Price	\$680,000	\$825,000	-17.58%
Units Sold	83	93	-10.75%
Avg Days on Market	43	35	22.86%
Avg List Price for Solds	\$1,289,817	\$1,469,456	-12.22%
Avg SP to OLP Ratio	96.4%	96.6%	-0.27%
Ratio of Avg SP to Avg OLP	95.3%	96.1%	-0.80%
Attached Avg Sold Price	\$686,105	\$732,801	-6.37%
Detached Avg Sold Price	\$3,826,600	\$3,685,840	3.82%
Attached Units Sold	68	71	-4.23%
Detached Units Sold	15	22	-31.82%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	41
Conventional	39
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	3
1 to 10	22
11 to 20	13
21 to 30	3
31 to 60	14
61 to 90	11
91 to 120	3
121 to 180	10
181 to 360	4
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	17
\$300K to \$399,999	0	0	0	0	0	0	12
\$400K to \$499,999	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	7
\$600K to \$799,999	0	0	0	0	0	0	8
\$800K to \$999,999	0	0	0	0	0	0	9
\$1M to \$2,499,999	0	0	3	7	2	0	7
\$2.5M to \$4,999,999	0	0	0	0	6	0	0
\$5,000,000+	0	0	0	0	4	0	0
Total	0	0	3	7	12	0	61
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,300,528	\$4,387,000	\$0	\$615,597
Prev Year - Avg Sold Price	\$0	\$766,000	\$1,995,000	\$1,294,400	\$3,766,357	\$1,367,000	\$622,643
Avg Sold % Change	0.00%	0.00%	-20.55%	0.47%	16.48%	0.00%	-1.13%
Prev Year - # of Solds	0	2	1	9	21	2	58

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	4
0	0	9
0	0	2
0	0	1
0	0	1
0	0	3
0	1	1
0	0	0
4	0	0
4	1	21

November 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****6****↓ -64.7%**from Oct 2024:
17**↔ 0.0%**from Nov 2023:
6

YTD	2024	2023	+/-
	127	118	7.6%

5-year Nov average: **9****New Pendings****1****↓ -75.0%**from Oct 2024:
4**↓ -85.7%**from Nov 2023:
7

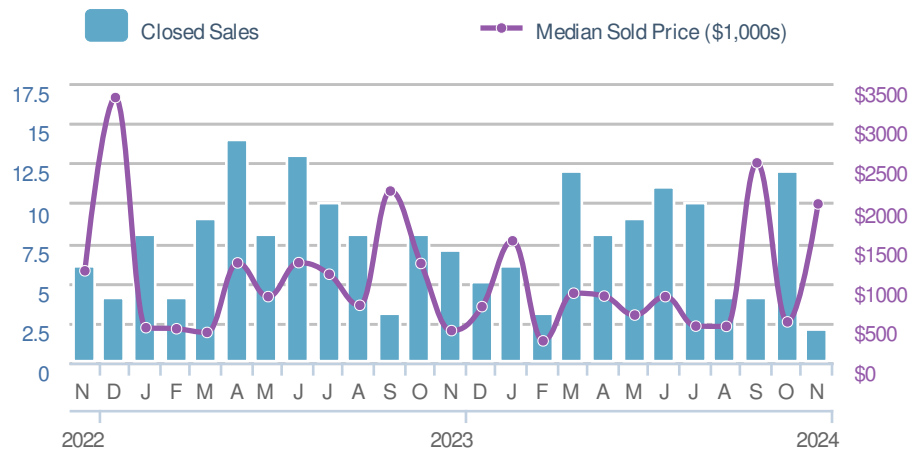
YTD	2024	2023	+/-
	81	95	-14.7%

5-year Nov average: **6****Closed Sales****2****↓ -83.3%**from Oct 2024:
12**↓ -71.4%**from Nov 2023:
7

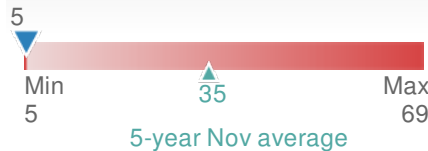
YTD	2024	2023	+/-
	83	93	-10.8%

5-year Nov average: **7****Median Sold Price****\$1,987,000****↑ 291.5%**from Oct 2024:
\$507,500**↑ 396.8%**from Nov 2023:
\$399,999

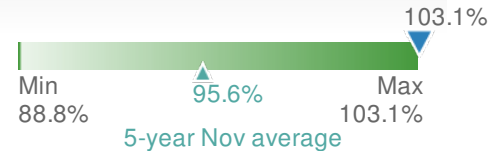
YTD	2024	2023	+/-
	\$680,000	\$825,000	-17.6%

5-year Nov average: **\$978,400****Active Listings****26**

Oct 2024	Nov 2023
25	14

Avg DOM**5**

Oct 2024	Nov 2023	YTD
63	69	43

Avg Sold to OLP Ratio**103.1%**

Oct 2024	Nov 2023	YTD
94.0%	88.8%	96.4%

January thru December 2024 YTD

Wesley Heights, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$108,383,850	\$142,009,399	-23.68%
Avg Sold Price	\$1,210,737	\$1,398,612	-13.43%
Median Sold Price	\$645,000	\$825,000	-21.82%
Units Sold	87	99	-12.12%
Avg Days on Market	43	34	26.47%
Avg List Price for Solds	\$1,245,791	\$1,434,438	-13.15%
Avg SP to OLP Ratio	96.3%	96.7%	-0.38%
Ratio of Avg SP to Avg OLP	95.3%	96.2%	-0.95%
Attached Avg Sold Price	\$665,765	\$745,118	-10.65%
Detached Avg Sold Price	\$3,826,600	\$3,685,840	3.82%
Attached Units Sold	72	77	-6.49%
Detached Units Sold	15	22	-31.82%

Financing (Sold)

Assumption	0
Cash	43
Conventional	40
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	3
1 to 10	22
11 to 20	14
21 to 30	4
31 to 60	14
61 to 90	11
91 to 120	3
121 to 180	12
181 to 360	4
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	18	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	14	0	0	7
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	8	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	9	0	0	2
\$1M to \$2,499,999	0	0	3	7	2	0	7	0	0	1
\$2.5M to \$4,999,999	0	0	0	0	6	0	0	1	0	0
\$5,000,000+	0	0	0	0	4	0	0	4	0	0
Total	0	0	3	7	12	0	65	5	0	17
Avg Sold Price	\$0	\$0	\$1,585,000	\$1,300,528	\$4,387,000	\$0	\$597,406			
Prev Year - Avg Sold Price	\$0	\$766,000	\$1,995,000	\$1,286,490	\$3,766,357	\$1,367,000	\$638,780			
Avg Sold % Change	0.00%	0.00%	-20.55%	1.09%	16.48%	0.00%	-6.48%			
Prev Year - # of Solds	0	2	1	10	21	2	63			

Active Detail

December 2024

Wesley Heights, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com