### Presented by:

### Lenore G. Rubino

202.262.1261 lenore.rubino@wfp.com lenorerubino.com

# January thru December 2022 YTD

Talbot County, MD

#### **Sold Summary**

	2022	2021	% Change		
Sold Dollar Volume	\$462,223,809	\$633,803,199	-27.07%		
Avg Sold Price	\$693,912	\$721,389	-3.81%		
Median Sold Price	\$419,000	\$415,000	0.96%		
Units Sold	646	843	-23.37%		
Avg Days on Market	42	43	-2.33%		
Avg List Price for Solds	\$716,626	\$752,192	-4.73%		
Avg SP to OLP Ratio	95.9%	96.4%	-0.46%		
Ratio of Avg SP to Avg OLP	94.2%	93.3%	0.94%		
Attached Avg Sold Price	\$354,508	\$341,193	3.90%		
Detached Avg Sold Price	\$741,969	\$767,397	-3.31%		
Attached Units Sold	80	91	-12.09%		
Detached Units Sold	566	752	-24.73%		

#### Financing (Sold)

Assumption	0	
Cash	212	
Conventional	370	
FHA	22	
Other	12	
Owner	1	
VA	12	

### **Days on Market (Sold)**

0	22		
1 to 10	293		
11 to 20	81		
21 to 30	37		
31 to 60	74		
61 to 90	57		
91 to 120	23		
121 to 180	29		
181 to 360	19		
361 to 720	8		
721+	2		

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail Active Detail

	Residential					Condo/Coop	o/Coop Active Listings			
	2 or	Less BR	3	BR	4 or N	lore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	4	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	5	0	3	0	0	0	0	1	0	0
\$100K to \$149,999	4	0	7	0	2	0	0	1	0	0
\$150K to \$199,999	3	0	8	0	0	0	0	1	0	0
\$200K to \$299,999	21	8	53	18	12	5	3	7	1	1
\$300K to \$399,999	12	4	73	17	22	6	6	16	2	0
\$400K to \$499,999	11	0	42	3	35	0	2	14	0	1
\$500K to \$599,999	6	1	21	0	25	0	0	10	0	0
\$600K to \$799,999	2	0	42	6	29	0	0	8	0	0
\$800K to \$999,999	3	0	9	0	13	0	0	6	0	0
\$1M to \$2,499,999	3	0	34	0	36	1	0	5	0	0
\$2.5M to \$4,999,999	0	0	2	0	22	0	0	7	0	0
\$5,000,000+	0	0	0	0	2	0	0	5	0	0
Total	74	13	294	44	198	12	11	82	3	2
Avg Sold Price	\$372,414	\$315,984	\$562,339	\$362,515	\$1,144,941	\$400,391	\$317,954			
Prev Year - Avg Sold Price	\$371,601	\$273,593	\$561,029	\$388,372	\$1,124,529	\$318,540	\$289,781			
Avg Sold % Change	0.22%	15.49%	0.23%	-6.66%	1.82%	25.70%	9.72%			
Prev Year - # of Solds	94	15	351	47	307	10	19			

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# December 2022

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