

January thru January 2024 YTD
Georgetown, Washington, DC (Advertised)

202.262.1261
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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$18,988,800	\$24,136,000	-21.33%
Avg Sold Price	\$1,851,350	\$1,664,214	11.24%
Median Sold Price	\$1,325,000	\$1,725,000	-23.19%
Units Sold	10	14	-28.57%
Avg Days on Market	34	35	-2.86%
Avg List Price for Solds	\$1,898,880	\$1,724,000	10.14%
Avg SP to OLP Ratio	93.6%	92.0%	1.83%
Ratio of Avg SP to Avg OLP	93.3%	94.8%	-1.53%
Attached Avg Sold Price	\$1,851,350	\$2,097,636	-11.74%
Detached Avg Sold Price	\$0	\$75,000	0%
Attached Units Sold	10	11	-9.09%
Detached Units Sold	0	3	0%

Financing (Sold)

Assumption	0
Cash	4
Conventional	4
FHA	0
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	4
11 to 20	1
21 to 30	1
31 to 60	3
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	2	0	0	2
\$2.5M to \$4,999,999	0	0	0	0	0	3	0
\$5,000,000+	0	0	0	0	0	0	0
Total	0	1	0	2	0	3	4
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$0	\$3,749,500	\$666,250
Prev Year - Avg Sold Price	\$75,000	\$0	\$0	\$1,740,000	\$0	\$2,721,666	\$762,000
Avg Sold % Change	0.00%	0.00%	0.00%	0.57%	0.00%	37.76%	-12.57%
Prev Year - # of Solds	3	0	0	3	0	6	2

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	1
0	0	0
0	0	0
0	0	2
0	0	0
0	0	0
0	0	1
0	0	4
0	1	3
0	5	12
2	7	4
3	2	4
5	15	31

January 2024

Georgetown, Washington, DC

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140.0%
 from Dec 2023: **10**

26.3%
 from Jan 2023: **19**

YTD	2024	2023	+/-
	24	19	26.3%

5-year Jan average: **25****New Pendings****9**

-43.8%
 from Dec 2023: **16**

-40.0%
 from Jan 2023: **15**

YTD	2024	2023	+/-
	9	15	-40.0%

5-year Jan average: **18****Closed Sales****10**

-37.5%
 from Dec 2023: **16**

-28.6%
 from Jan 2023: **14**

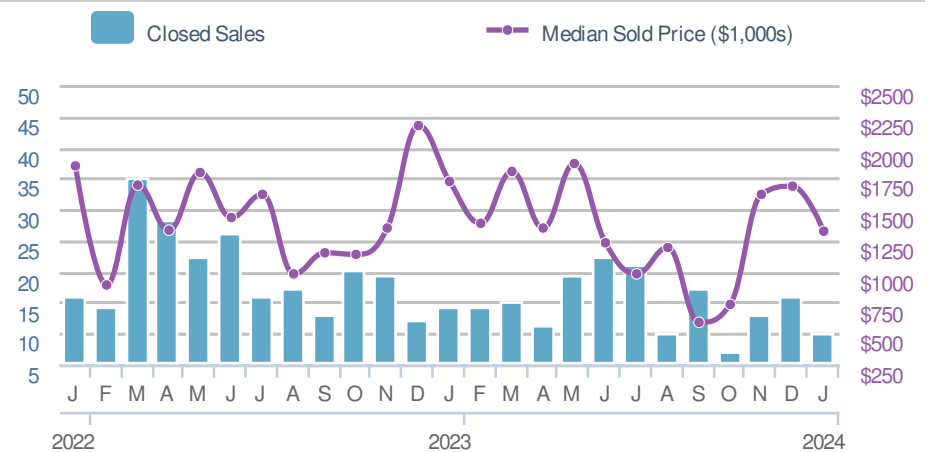
YTD	2024	2023	+/-
	10	14	-28.6%

5-year Jan average: **12****Median Sold Price****\$1,325,000**

-21.5%
 from Dec 2023: **\$1,687,500**

-23.2%
 from Jan 2023: **\$1,725,000**

YTD	2024	2023	+/-
	\$1,325,000	\$1,725,000	-23.2%

5-year Jan average: **\$1,547,500****Active Listings****51**

Min 40 47 51 Max 61
 5-year Jan average

Dec 2023	Jan 2023
37	44

Avg DOM**34**

Min 20 33 34 Max 56
 5-year Jan average

Dec 2023	Jan 2023	YTD
46	35	34

Avg Sold to OLP Ratio**93.6%**

Min 92.0% 94.6% 93.6% Max 97.1%
 5-year Jan average

Dec 2023	Jan 2023	YTD
97.6%	92.0%	93.6%

January thru February 2024 YTD

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$44,216,700	\$44,307,400	-0.20%
Avg Sold Price	\$2,045,190	\$1,516,928	34.82%
Median Sold Price	\$1,550,000	\$1,525,000	1.64%
Units Sold	21	28	-25.00%
Avg Days on Market	33	58	-43.10%
Avg List Price for Solds	\$2,105,557	\$1,582,407	33.06%
Avg SP to OLP Ratio	95.0%	92.3%	2.89%
Ratio of Avg SP to Avg OLP	92.2%	93.4%	-1.32%
Attached Avg Sold Price	\$1,922,450	\$1,689,960	13.76%
Detached Avg Sold Price	\$4,500,000	\$75,000	5,900.00%
Attached Units Sold	20	25	-20.00%
Detached Units Sold	1	3	-66.67%

Financing (Sold)

Assumption	0
Cash	8
Conventional	10
FHA	0
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	9
11 to 20	2
21 to 30	1
31 to 60	4
61 to 90	2
91 to 120	0
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	4
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	3
\$1M to \$2,499,999	0	1	0	2	0	0	3	0	5	12
\$2.5M to \$4,999,999	0	0	0	0	1	8	0	2	9	5
\$5,000,000+	0	0	0	0	0	0	0	4	2	4
Total	0	1	0	2	1	8	9	6	17	31
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$4,500,000	\$3,467,937	\$678,388			
Prev Year - Avg Sold Price	\$75,000	\$1,610,000	\$0	\$1,623,750	\$0	\$2,456,666	\$583,000			
Avg Sold % Change	0.00%	-31.68%	0.00%	7.78%	0.00%	41.16%	16.36%			
Prev Year - # of Solds	3	1	0	4	0	12	8			

February 2024

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↑ **12.5%**
from Jan 2024:
24

↑ **50.0%**
from Feb 2023:
18

YTD	2024	2023	+/-
	52	37	40.5%

5-year Feb average: **24****New Pendings****21**

↑ **133.3%**
from Jan 2024:
9

↑ **31.3%**
from Feb 2023:
16

YTD	2024	2023	+/-
	30	31	-3.2%

5-year Feb average: **21****Closed Sales****11**

↑ **10.0%**
from Jan 2024:
10

↓ **-21.4%**
from Feb 2023:
14

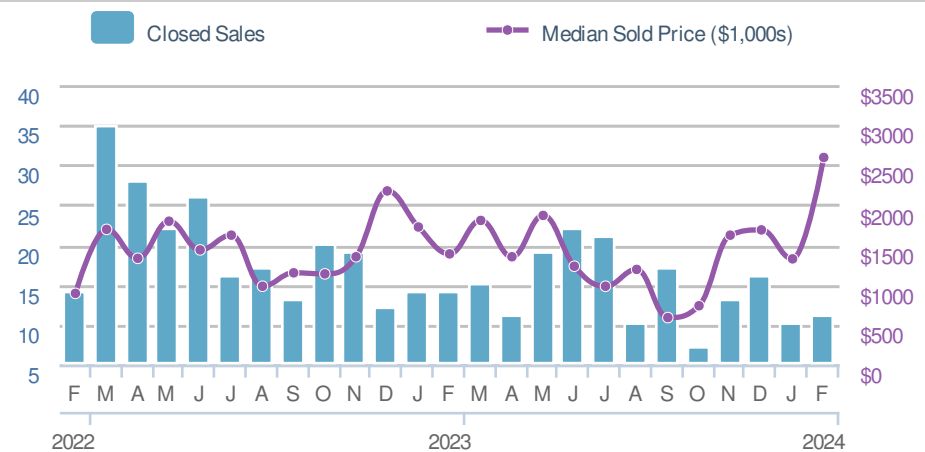
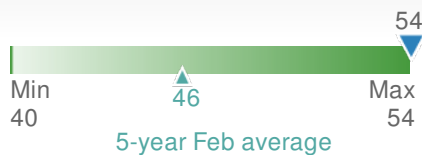
YTD	2024	2023	+/-
	21	28	-25.0%

5-year Feb average: **14****Median Sold Price****\$2,595,000**

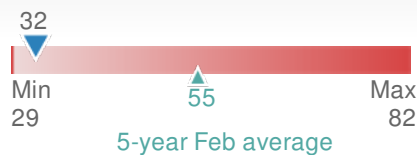
↑ **95.8%**
from Jan 2024:
\$1,325,000

↑ **87.0%**
from Feb 2023:
\$1,387,500

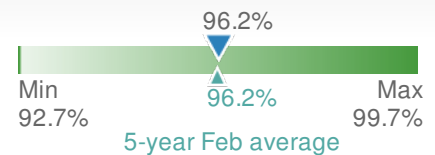
YTD	2024	2023	+/-
	\$1,550,000	\$1,525,000	1.6%

5-year Feb average: **\$1,480,325****Active Listings****54**

Jan 2024	Feb 2023
51	43

Avg DOM**32**

Jan 2024	Feb 2023	YTD
34	82	33

Avg Sold to OLP Ratio**96.2%**

Jan 2024	Feb 2023	YTD
93.6%	92.7%	95.0%

January thru February 2024 YTD

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Avg Sold Price	\$2,045,190	\$1,516,928	34.82%
Median Sold Price	\$1,550,000	\$1,525,000	1.64%
Units Sold	21	28	-25.00%
Avg Days on Market	33	58	-43.10%
Avg List Price for Solds	\$2,105,557	\$1,582,407	33.06%
Avg SP to OLP Ratio	95.0%	92.3%	2.89%
Ratio of Avg SP to Avg OLP	92.2%	93.4%	-1.32%
Attached Avg Sold Price	\$1,922,450	\$1,689,960	13.76%
Detached Avg Sold Price	\$4,500,000	\$75,000	5,900.00%
Attached Units Sold	20	25	-20.00%
Detached Units Sold	1	3	-66.67%

Financing (Sold)

Assumption	0
Cash	8
Conventional	10
FHA	0
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	9
11 to 20	2
21 to 30	1
31 to 60	4
61 to 90	2
91 to 120	0
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	4
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	3
\$1M to \$2,499,999	0	1	0	2	0	0	3	0	5	12
\$2.5M to \$4,999,999	0	0	0	0	1	8	0	2	9	5
\$5,000,000+	0	0	0	0	0	0	0	4	2	4
Total	0	1	0	2	1	8	9	6	17	31
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$4,500,000	\$3,467,937	\$678,388			
Prev Year - Avg Sold Price	\$75,000	\$1,610,000	\$0	\$1,623,750	\$0	\$2,456,666	\$583,000			
Avg Sold % Change	0.00%	-31.68%	0.00%	7.78%	0.00%	41.16%	16.36%			
Prev Year - # of Solds	3	1	0	4	0	12	8			

March 2024

Georgetown, Washington, DC

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lenorerubino.com**New Listings****28** **3.7%**from Feb 2024:
27 **33.3%**from Mar 2023:
21

YTD	2024	2023	+/-
	84	61	37.7%

5-year Mar average: **32****New Pendings****20** **-4.8%**from Feb 2024:
21 **66.7%**from Mar 2023:
12

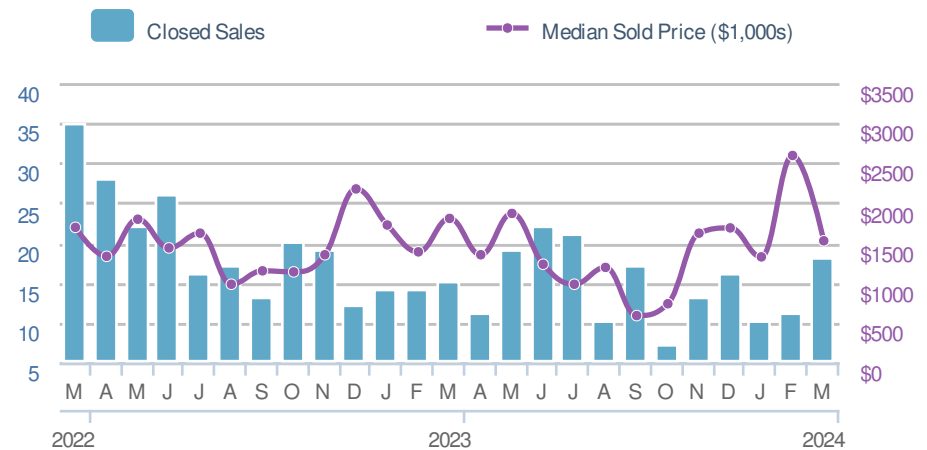
YTD	2024	2023	+/-
	52	43	20.9%

5-year Mar average: **22****Closed Sales****18** **63.6%**from Feb 2024:
11 **20.0%**from Mar 2023:
15

YTD	2024	2023	+/-
	39	43	-9.3%

5-year Mar average: **24****Median Sold Price****\$1,525,000** **-41.2%**from Feb 2024:
\$2,595,000 **-15.5%**from Mar 2023:
\$1,805,000

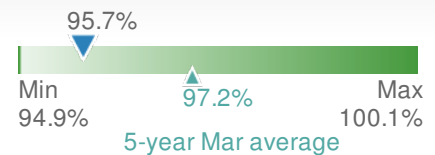
YTD	2024	2023	+/-
	\$1,550,000	\$1,610,000	-3.7%

5-year Mar average: **\$1,560,400****Active Listings****63**

Feb 2024	Mar 2023
54	48

Avg DOM**54**

Feb 2024	Mar 2023	YTD
32	57	42

Avg Sold to OLP Ratio**95.7%**

Feb 2024	Mar 2023	YTD
96.2%	97.6%	95.3%

January thru April 2024 YTD
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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$122,948,711	\$95,680,299	28.50%
Avg Sold Price	\$1,894,047	\$1,712,288	10.61%
Median Sold Price	\$1,450,000	\$1,580,000	-8.23%
Units Sold	63	54	16.67%
Avg Days on Market	43	54	-20.37%
Avg List Price for Solds	\$1,951,566	\$1,771,857	10.14%
Avg SP to OLP Ratio	95.3%	94.8%	0.44%
Ratio of Avg SP to Avg OLP	93.0%	94.8%	-1.87%
Attached Avg Sold Price	\$1,839,101	\$1,752,469	4.94%
Detached Avg Sold Price	\$3,570,000	\$1,318,520	170.76%
Attached Units Sold	59	49	20.41%
Detached Units Sold	3	5	-40.00%

Financing (Sold)

Assumption	0
Cash	38
Conventional	21
FHA	0
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	5
1 to 10	22
11 to 20	5
21 to 30	3
31 to 60	6
61 to 90	7
91 to 120	1
121 to 180	11
181 to 360	3
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	4
\$800K to \$999,999	0	1	0	0	0	0	2	0	0	1
\$1M to \$2,499,999	0	8	0	4	0	3	15	0	7	9
\$2.5M to \$4,999,999	0	0	1	0	2	13	0	2	11	6
\$5,000,000+	0	0	0	0	0	1	1	5	3	4
Total	0	9	1	4	2	17	29	7	21	31
Avg Sold Price	\$0	\$1,331,111	\$2,710,000	\$1,733,750	\$4,000,000	\$3,298,823	\$1,155,586			
Prev Year - Avg Sold Price	\$75,000	\$1,256,800	\$1,442,600	\$1,750,000	\$4,925,000	\$2,590,136	\$614,571			
Avg Sold % Change	0.00%	5.91%	87.86%	-0.93%	-18.78%	27.36%	88.03%			
Prev Year - # of Solds	3	5	1	8	1	22	14			

April 2024

Georgetown, Washington, DC

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28 **36.4%**from Apr 2023:
22

YTD	2024	2023	+/-
	119	84	41.7%

5-year Apr average: **29****New Pendings****32** **60.0%**from Mar 2024:
20 **88.2%**from Apr 2023:
17

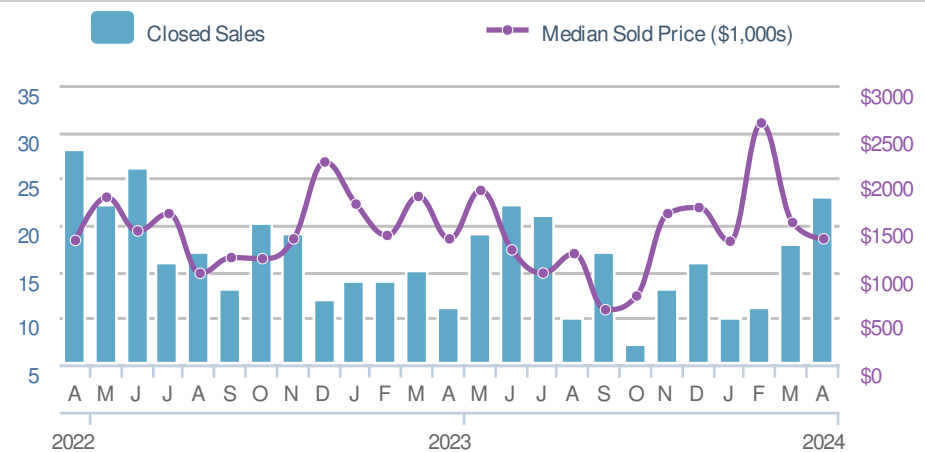
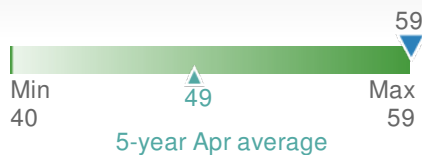
YTD	2024	2023	+/-
	83	61	36.1%

5-year Apr average: **24****Closed Sales****23** **27.8%**from Mar 2024:
18 **109.1%**from Apr 2023:
11

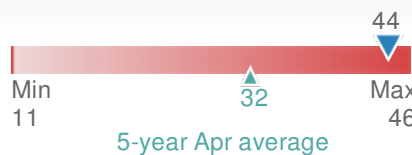
YTD	2024	2023	+/-
	63	54	16.7%

5-year Apr average: **20****Median Sold Price****\$1,350,000** **-11.5%**from Mar 2024:
\$1,525,000 **0.0%**from Apr 2023:
\$1,350,000

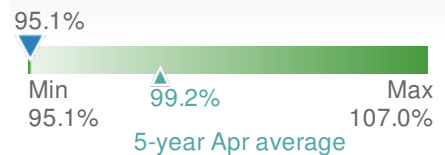
YTD	2024	2023	+/-
	\$1,450,000	\$1,580,000	-8.2%

5-year Apr average: **\$1,416,000****Active Listings****59**

Mar 2024	Apr 2023
63	50

Avg DOM**44**

Mar 2024	Apr 2023	YTD
54	36	43

Avg Sold to OLP Ratio**95.1%**

Mar 2024	Apr 2023	YTD
95.7%	97.5%	95.3%

January thru May 2024 YTD
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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$169,736,611	\$132,512,699	28.09%
Avg Sold Price	\$1,799,315	\$1,757,937	2.35%
Median Sold Price	\$1,380,000	\$1,550,000	-10.97%
Units Sold	92	73	26.03%
Avg Days on Market	38	49	-22.45%
Avg List Price for Solds	\$1,844,963	\$1,815,242	1.64%
Avg SP to OLP Ratio	96.5%	95.6%	0.99%
Ratio of Avg SP to Avg OLP	94.3%	95.2%	-0.93%
Attached Avg Sold Price	\$1,688,593	\$1,757,266	-3.91%
Detached Avg Sold Price	\$4,042,000	\$1,765,433	128.95%
Attached Units Sold	86	67	28.36%
Detached Units Sold	5	6	-16.67%

Financing (Sold)

Assumption	0
Cash	52
Conventional	35
FHA	0
Other	2
Owner	0
VA	1

Days on Market (Sold)

0	6
1 to 10	33
11 to 20	6
21 to 30	7
31 to 60	12
61 to 90	13
91 to 120	1
121 to 180	11
181 to 360	3
361 to 720	0
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	6	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	4	0	0	5
\$800K to \$999,999	0	4	0	0	0	0	2	0	0	2
\$1M to \$2,499,999	0	9	0	11	1	3	22	0	11	7
\$2.5M to \$4,999,999	0	0	1	1	2	14	1	1	13	5
\$5,000,000+	0	0	0	0	1	1	1	5	4	5
Total	0	13	1	12	4	18	43	6	28	31
Avg Sold Price	\$0	\$1,249,538	\$2,710,000	\$1,840,000	\$4,375,000	\$3,266,944	\$1,118,372			
Prev Year - Avg Sold Price	\$75,000	\$1,239,259	\$1,442,600	\$2,000,000	\$4,462,500	\$2,568,565	\$875,325			
Avg Sold % Change	0.00%	0.83%	87.86%	-8.00%	-1.96%	27.19%	27.77%			
Prev Year - # of Solds	3	9	1	15	2	23	20			

May 2024

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****30**

↔ 0.0%

from Apr 2024:
30

↑ 25.0%

from May 2023:
24

YTD	2024	2023	+/-
	151	113	33.6%

5-year May average: **33****New Pendings****18**

↓ -43.8%

from Apr 2024:
32

↓ -14.3%

from May 2023:
21

YTD	2024	2023	+/-
	104	83	25.3%

5-year May average: **23****Closed Sales****28**

↑ 21.7%

from Apr 2024:
23

↑ 47.4%

from May 2023:
19

YTD	2024	2023	+/-
	92	73	26.0%

5-year May average: **25****Median Sold Price****\$1,320,000**

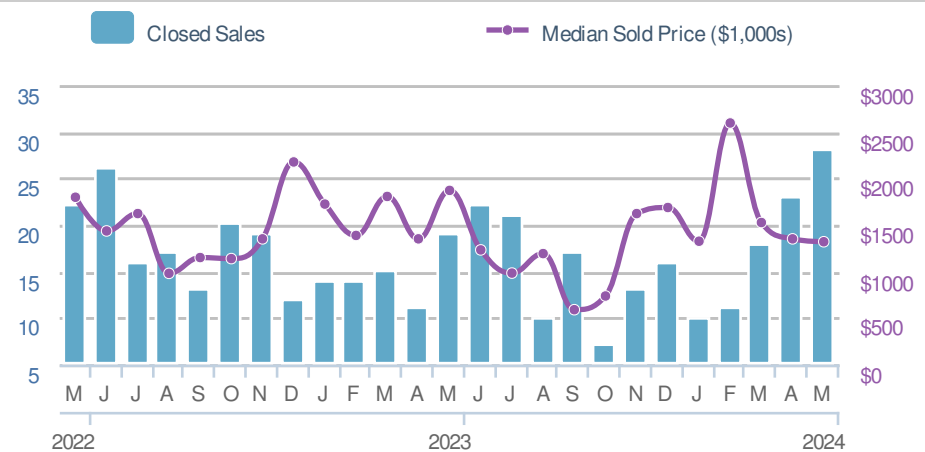
↓ -2.2%

from Apr 2024:
\$1,350,000

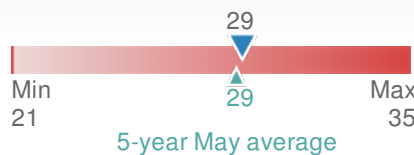
↓ -29.4%

from May 2023:
\$1,870,000

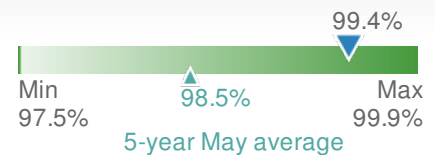
YTD	2024	2023	+/-
	\$1,380,000	\$1,550,000	-11.0%

5-year May average: **\$1,557,500****Active Listings****65**

Apr 2024	May 2023
59	51

Avg DOM**29**

Apr 2024	May 2023	YTD
44	35	38

Avg Sold to OLP Ratio**99.4%**

Apr 2024	May 2023	YTD
95.1%	97.9%	96.5%

January thru June 2024 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$223,542,511	\$167,389,199	33.55%
Avg Sold Price	\$1,873,926	\$1,710,283	9.57%
Median Sold Price	\$1,492,750	\$1,500,000	-0.48%
Units Sold	116	95	22.11%
Avg Days on Market	42	48	-12.50%
Avg List Price for Solds	\$1,927,090	\$1,761,991	9.37%
Avg SP to OLP Ratio	96.8%	96.2%	0.62%
Ratio of Avg SP to Avg OLP	94.7%	95.5%	-0.86%
Attached Avg Sold Price	\$1,791,431	\$1,698,555	5.47%
Detached Avg Sold Price	\$4,042,000	\$1,837,825	119.93%
Attached Units Sold	110	87	26.44%
Detached Units Sold	5	8	-37.50%

Financing (Sold)

Assumption	0
Cash	65
Conventional	45
FHA	0
Other	3
Owner	0
VA	1

Days on Market (Sold)

0	6
1 to 10	44
11 to 20	10
21 to 30	8
31 to 60	17
61 to 90	13
91 to 120	1
121 to 180	11
181 to 360	5
361 to 720	1
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	6	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	7	0	0	4
\$800K to \$999,999	0	4	0	0	0	0	2	0	0	4
\$1M to \$2,499,999	0	10	0	18	1	5	23	1	12	7
\$2.5M to \$4,999,999	0	0	1	1	2	18	2	1	10	4
\$5,000,000+	0	0	0	0	1	1	3	4	4	4
Total	0	14	1	19	4	24	53	6	26	31
Avg Sold Price	\$0	\$1,233,142	\$2,710,000	\$1,791,578	\$4,375,000	\$3,221,041	\$1,291,481			
Prev Year - Avg Sold Price	\$271,250	\$1,228,030	\$1,442,600	\$2,121,375	\$4,058,333	\$2,586,600	\$876,564			
Avg Sold % Change	0.00%	0.42%	87.86%	-15.55%	7.80%	24.53%	47.33%			
Prev Year - # of Solds	4	11	1	20	3	25	31			

June 2024

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****20** **-33.3%**from May 2024:
30 **53.8%**from Jun 2023:
13

YTD	2024	2023	+/-
	175	129	35.7%

5-year Jun average: **29****New Pendings****18** **0.0%**from May 2024:
18 **-10.0%**from Jun 2023:
20

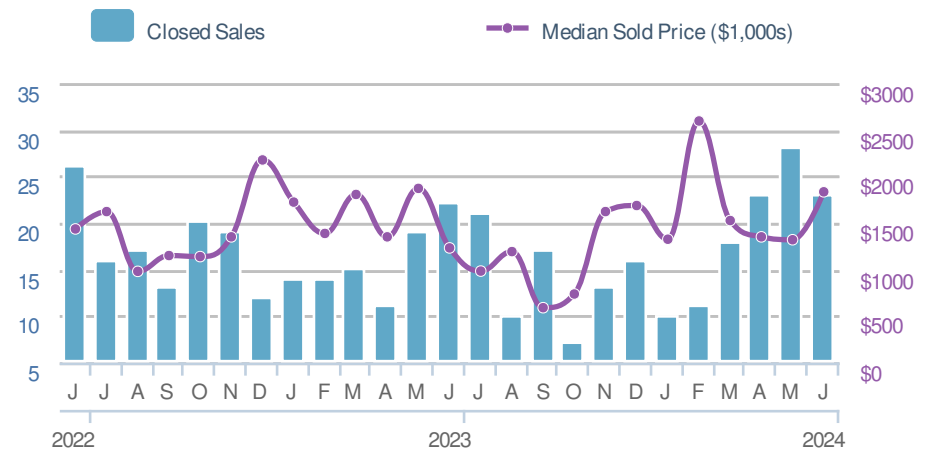
YTD	2024	2023	+/-
	123	102	20.6%

5-year Jun average: **18****Closed Sales****23** **-17.9%**from May 2024:
28 **4.5%**from Jun 2023:
22

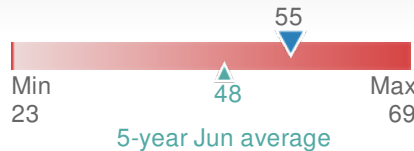
YTD	2024	2023	+/-
	116	95	22.1%

5-year Jun average: **23****Median Sold Price****\$1,835,000** **39.0%**from May 2024:
\$1,320,000 **49.0%**from Jun 2023:
\$1,231,250

YTD	2024	2023	+/-
	\$1,492,750	\$1,500,000	-0.5%

5-year Jun average: **\$1,478,360****Active Listings****63**

May 2024	Jun 2023
65	43

Avg DOM**55**

May 2024	Jun 2023	YTD
29	44	42

Avg Sold to OLP Ratio**97.9%**

May 2024	Jun 2023	YTD
99.4%	98.3%	96.8%

January thru July 2024 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$285,853,511	\$199,051,642	43.61%
Avg Sold Price	\$2,063,329	\$1,659,123	24.36%
Median Sold Price	\$1,600,000	\$1,468,800	8.93%
Units Sold	135	116	16.38%
Avg Days on Market	42	47	-10.64%
Avg List Price for Solds	\$2,117,433	\$1,715,962	23.40%
Avg SP to OLP Ratio	96.7%	95.7%	1.06%
Ratio of Avg SP to Avg OLP	94.4%	94.8%	-0.35%
Attached Avg Sold Price	\$1,974,503	\$1,639,205	20.45%
Detached Avg Sold Price	\$4,284,166	\$1,870,260	129.07%
Attached Units Sold	128	106	20.75%
Detached Units Sold	6	10	-40.00%

Financing (Sold)

Assumption	0
Cash	73
Conventional	54
FHA	0
Other	5
Owner	0
VA	1

Days on Market (Sold)

0	9
1 to 10	48
11 to 20	12
21 to 30	10
31 to 60	19
61 to 90	16
91 to 120	2
121 to 180	12
181 to 360	6
361 to 720	1
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	2	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	6	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	7	0	0	5
\$800K to \$999,999	0	4	0	0	0	0	2	0	0	5
\$1M to \$2,499,999	0	13	0	19	1	5	24	1	8	6
\$2.5M to \$4,999,999	0	0	1	3	2	22	3	0	6	3
\$5,000,000+	0	0	1	0	1	4	3	4	4	4
Total	0	17	2	22	4	31	58	5	18	26
Avg Sold Price	\$0	\$1,328,176	\$4,102,500	\$1,888,181	\$4,375,000	\$3,673,548	\$1,288,577			
Prev Year - Avg Sold Price	\$271,250	\$1,232,809	\$1,171,300	\$2,104,659	\$3,818,750	\$2,616,913	\$792,162			
Avg Sold % Change	0.00%	7.74%	250.25%	-10.29%	14.57%	40.38%	62.67%			
Prev Year - # of Solds	4	14	2	22	4	30	40			

July 2024

Georgetown, Washington, DC


202.262.1261
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 **-40.0%**
 from Jun 2024:
20

 **-45.5%**
 from Jul 2023:
22

YTD	2024	2023	+/-
	189	152	24.3%


5-year Jul average: **26****New Pendings****15**


 **-16.7%**
 from Jun 2024:
18

 **7.1%**
 from Jul 2023:
14

YTD	2024	2023	+/-
	138	118	16.9%


5-year Jul average: **18****Closed Sales****19**


 **-17.4%**
 from Jun 2024:
23

 **-9.5%**
 from Jul 2023:
21

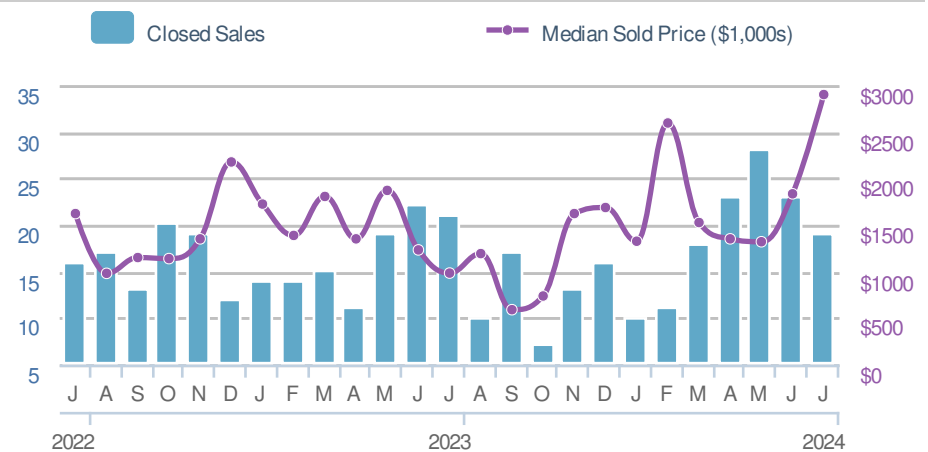
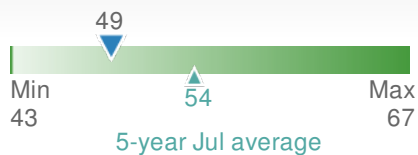
YTD	2024	2023	+/-
	135	116	16.4%

5-year Jul average: **20****Median Sold Price****\$2,900,000**

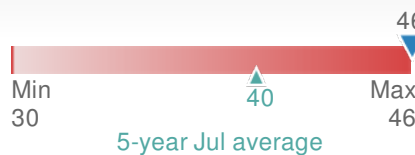
 **58.0%**
 from Jun 2024:
\$1,835,000

 **195.6%**
 from Jul 2023:
\$981,000

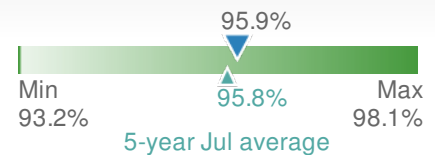
YTD	2024	2023	+/-
	\$1,600,000	\$1,468,800	8.9%

5-year Jul average: **\$1,775,600****Active Listings****49**

Jun 2024	Jul 2023
63	43

Avg DOM**46**

Jun 2024	Jul 2023	YTD
55	45	42

Avg Sold to OLP Ratio**95.9%**

Jun 2024	Jul 2023	YTD
97.9%	93.2%	96.7%

January thru August 2024 YTD
Georgetown, Washington, DC (Advertised)

202.262.1261
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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$318,230,910	\$222,506,142	43.02%
Avg Sold Price	\$2,023,096	\$1,691,179	19.63%
Median Sold Price	\$1,550,000	\$1,442,600	7.44%
Units Sold	153	127	20.47%
Avg Days on Market	43	46	-6.52%
Avg List Price for Solds	\$2,079,940	\$1,752,016	18.72%
Avg SP to OLP Ratio	96.5%	95.5%	1.09%
Ratio of Avg SP to Avg OLP	94.2%	94.4%	-0.19%
Attached Avg Sold Price	\$1,936,005	\$1,675,873	15.52%
Detached Avg Sold Price	\$4,100,714	\$1,870,260	119.26%
Attached Units Sold	145	117	23.93%
Detached Units Sold	7	10	-30.00%

Financing (Sold)

Assumption	0
Cash	81
Conventional	63
FHA	0
Other	6
Owner	0
VA	1

Days on Market (Sold)

0	9
1 to 10	54
11 to 20	13
21 to 30	14
31 to 60	21
61 to 90	17
91 to 120	3
121 to 180	13
181 to 360	8
361 to 720	1
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	3	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	8	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	7	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	7	0	1	5
\$800K to \$999,999	0	4	0	0	0	0	3	0	0	3
\$1M to \$2,499,999	0	14	0	22	1	6	26	1	8	7
\$2.5M to \$4,999,999	0	0	1	3	3	26	3	1	2	2
\$5,000,000+	0	0	1	0	1	4	3	4	4	4
Total	0	18	2	25	5	36	66	6	15	23
Avg Sold Price	\$0	\$1,321,055	\$4,102,500	\$1,874,600	\$4,100,000	\$3,622,534	\$1,207,053			
Prev Year - Avg Sold Price	\$271,250	\$1,213,083	\$1,171,300	\$2,112,395	\$3,818,750	\$2,762,042	\$791,431			
Avg Sold % Change	0.00%	8.90%	250.25%	-11.26%	7.36%	31.15%	52.52%			
Prev Year - # of Solds	4	16	2	24	4	33	44			

August 2024

Georgetown, Washington, DC

202.262.1261
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lenorerubino.com**New Listings****17** **41.7%**from Jul 2024:
12 **30.8%**from Aug 2023:
13

YTD	2024	2023	+/-
	207	167	24.0%

5-year Aug average: **19****New Pendings****13** **-13.3%**from Jul 2024:
15 **-7.1%**from Aug 2023:
14

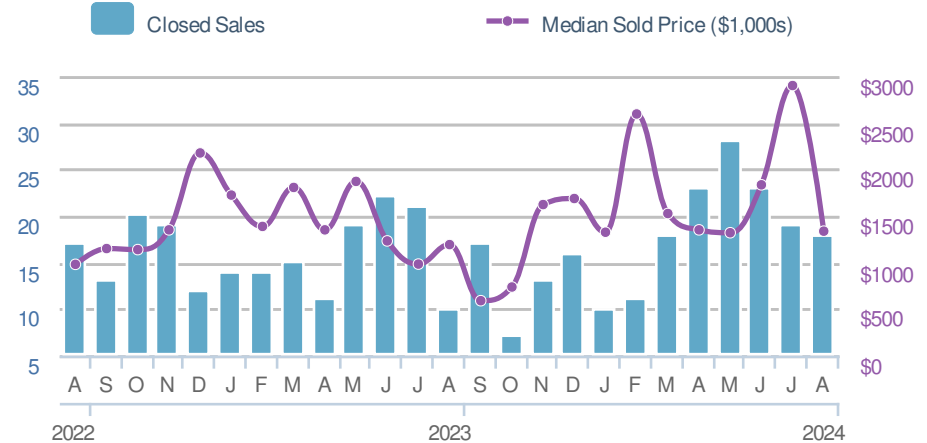
YTD	2024	2023	+/-
	151	132	14.4%

5-year Aug average: **16****Closed Sales****18** **-5.3%**from Jul 2024:
19 **80.0%**from Aug 2023:
10

YTD	2024	2023	+/-
	153	127	20.5%

5-year Aug average: **18****Median Sold Price****\$1,337,500** **-53.9%**from Jul 2024:
\$2,900,000 **12.2%**from Aug 2023:
\$1,192,500

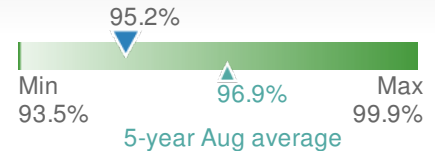
YTD	2024	2023	+/-
	\$1,550,000	\$1,442,600	7.4%

5-year Aug average: **\$1,167,400****Active Listings****44**

Jul 2024	Aug 2023
49	41

Avg DOM**47**

Jul 2024	Aug 2023	YTD
46	43	43

Avg Sold to OLP Ratio**95.2%**

Jul 2024	Aug 2023	YTD
95.9%	93.5%	96.5%

January thru September 2024 YTD
Georgetown, Washington, DC (Advertised)

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lenorerubino.com

Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$344,048,910	\$252,854,131	36.07%
Avg Sold Price	\$2,002,963	\$1,698,179	17.95%
Median Sold Price	\$1,550,000	\$1,412,500	9.73%
Units Sold	167	144	15.97%
Avg Days on Market	43	46	-6.52%
Avg List Price for Solds	\$2,060,173	\$1,755,931	17.33%
Avg SP to OLP Ratio	96.4%	95.5%	0.92%
Ratio of Avg SP to Avg OLP	94.2%	94.6%	-0.37%
Attached Avg Sold Price	\$1,922,527	\$1,656,091	16.09%
Detached Avg Sold Price	\$4,100,714	\$2,207,054	85.80%
Attached Units Sold	159	133	19.55%
Detached Units Sold	7	11	-36.36%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	88
Conventional	68
FHA	0
Other	7
Owner	0
VA	1

Days on Market (Sold)

0	11
1 to 10	58
11 to 20	14
21 to 30	15
31 to 60	21
61 to 90	20
91 to 120	4
121 to 180	13
181 to 360	10
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	8
\$400K to \$499,999	0	0	0	0	0	0	7
\$500K to \$599,999	0	0	0	0	0	0	5
\$600K to \$799,999	0	0	0	0	0	0	8
\$800K to \$999,999	0	4	0	0	0	0	3
\$1M to \$2,499,999	0	18	0	22	1	9	28
\$2.5M to \$4,999,999	0	0	1	4	3	29	3
\$5,000,000+	0	0	1	0	1	4	3
Total	0	22	2	26	5	42	69
Avg Sold Price	\$0	\$1,340,181	\$4,102,500	\$1,910,192	\$4,100,000	\$3,422,556	\$1,199,789
Prev Year - Avg Sold Price	\$271,250	\$1,213,083	\$1,171,300	\$2,124,900	\$4,170,000	\$2,853,308	\$766,472
Avg Sold % Change	0.00%	10.48%	250.25%	-10.10%	-1.68%	19.95%	56.53%
Prev Year - # of Solds	4	16	2	25	5	37	55

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	1
0	0	0
0	0	1
0	1	7
0	0	3
1	11	10
3	5	4
5	4	5
9	21	31

September 2024

Georgetown, Washington, DC

202.262.1261
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lenorerubino.com**New Listings 27**

↑ **58.8%** ↑ **35.0%**
from Aug 2024: from Sep 2023:
17 20

YTD	2024	2023	+/-
	243	188	29.3%

5-year Sep average: **34****New Pendings 17**

↑ **30.8%** ↑ **112.5%**
from Aug 2024: from Sep 2023:
13 8

YTD	2024	2023	+/-
	169	140	20.7%

5-year Sep average: **17****Closed Sales 14**

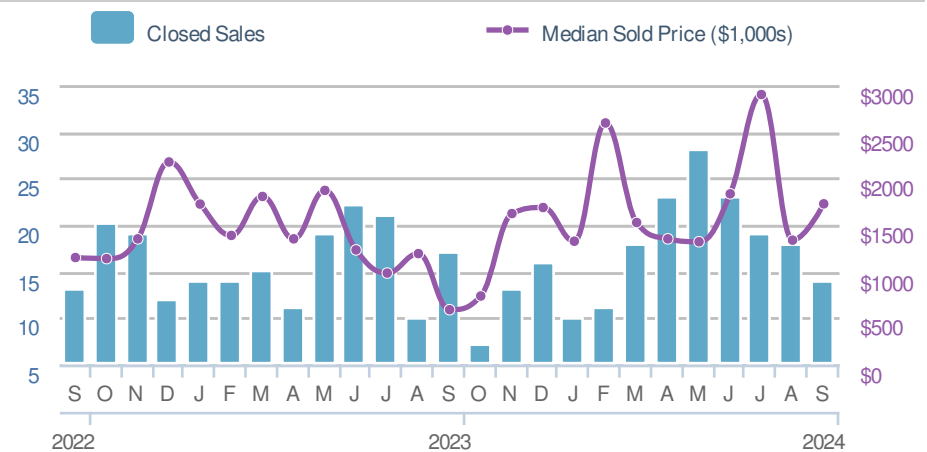
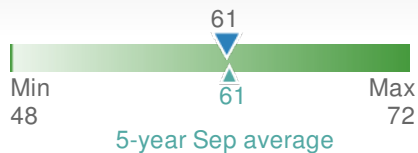
↓ **-22.2%** ↓ **-17.6%**
from Aug 2024: from Sep 2023:
18 17

YTD	2024	2023	+/-
	167	144	16.0%

5-year Sep average: **17****Median Sold Price \$1,727,500**

↑ **29.2%** ↑ **192.8%**
from Aug 2024: from Sep 2023:
\$1,337,500 **\$589,999**

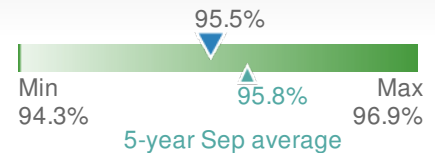
YTD	2024	2023	+/-
	\$1,550,000	\$1,412,500	9.7%

5-year Sep average: **\$1,177,480****Active Listings 61**

Aug 2024	Sep 2023
44	48

Avg DOM 50

Aug 2024	Sep 2023	YTD
47	43	43

Avg Sold to OLP Ratio 95.5%

Aug 2024	Sep 2023	YTD
95.2%	96.1%	96.4%

January thru October 2024 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$372,569,810	\$264,917,131	40.64%
Avg Sold Price	\$2,003,366	\$1,693,906	18.27%
Median Sold Price	\$1,500,000	\$1,350,000	11.11%
Units Sold	181	151	19.87%
Avg Days on Market	43	48	-10.42%
Avg List Price for Solds	\$2,058,396	\$1,754,418	17.33%
Avg SP to OLP Ratio	96.5%	95.5%	1.08%
Ratio of Avg SP to Avg OLP	94.5%	94.3%	0.23%
Attached Avg Sold Price	\$1,929,458	\$1,614,044	19.54%
Detached Avg Sold Price	\$4,100,714	\$2,618,966	56.58%
Attached Units Sold	173	139	24.46%
Detached Units Sold	7	12	-41.67%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	95
Conventional	75
FHA	0
Other	7
Owner	0
VA	1

Days on Market (Sold)

0	12
1 to 10	61
11 to 20	18
21 to 30	18
31 to 60	22
61 to 90	20
91 to 120	5
121 to 180	13
181 to 360	11
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	10
\$400K to \$499,999	0	0	0	0	0	0	7
\$500K to \$599,999	0	0	0	0	0	0	6
\$600K to \$799,999	0	0	0	0	0	0	8
\$800K to \$999,999	0	4	0	0	0	0	5
\$1M to \$2,499,999	0	21	0	26	1	9	29
\$2.5M to \$4,999,999	0	0	1	4	3	29	3
\$5,000,000+	0	0	1	0	1	5	3
Total	0	25	2	30	5	43	75
Avg Sold Price	\$0	\$1,365,000	\$4,102,500	\$1,906,166	\$4,100,000	\$3,617,380	\$1,159,186
Prev Year - Avg Sold Price	\$271,250	\$1,179,960	\$1,171,300	\$2,096,057	\$4,666,666	\$2,853,308	\$749,542
Avg Sold % Change	0.00%	15.68%	250.25%	-9.06%	-12.14%	26.78%	54.65%
Prev Year - # of Solds	4	17	2	26	6	37	59

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	3
0	0	0
0	0	0
0	1	7
0	0	4
0	8	12
5	7	3
5	5	4
10	21	33

October 2024

Georgetown, Washington, DC

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lenorerubino.com**New Listings****24** **-11.1%**from Sep 2024:
27 **33.3%**from Oct 2023:
18

YTD	2024	2023	+/-
	272	208	30.8%

5-year Oct average: **31****New Pendings****23** **35.3%**from Sep 2024:
17 **76.9%**from Oct 2023:
13

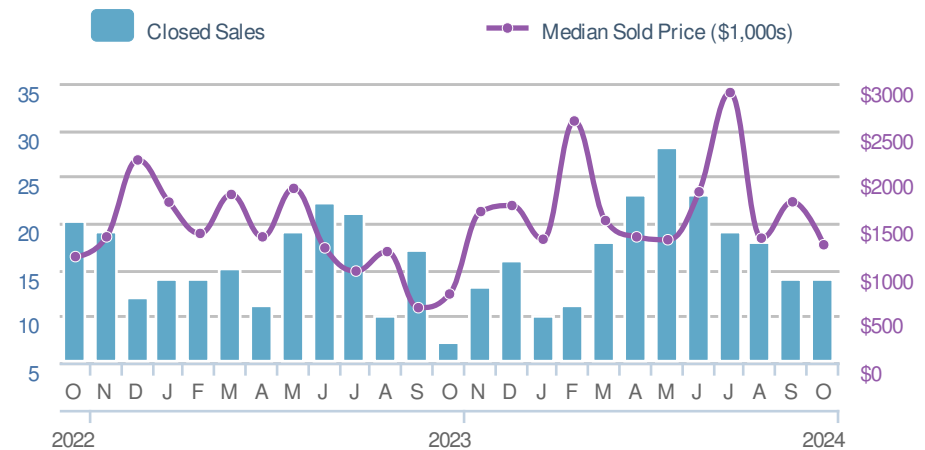
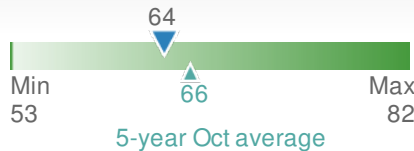
YTD	2024	2023	+/-
	189	153	23.5%

5-year Oct average: **21****Closed Sales****14** **0.0%**from Sep 2024:
14 **100.0%**from Oct 2023:
7

YTD	2024	2023	+/-
	181	151	19.9%

5-year Oct average: **17****Median Sold Price****\$1,265,000** **-26.8%**from Sep 2024:
\$1,727,500 **72.1%**from Oct 2023:
\$735,000

YTD	2024	2023	+/-
	\$1,500,000	\$1,350,000	11.1%

5-year Oct average: **\$1,120,900****Active Listings****64**

Sep 2024	Oct 2023
61	53

Avg DOM**37**

Sep 2024	Oct 2023	YTD
50	86	43

Avg Sold to OLP Ratio**97.4%**

Sep 2024	Oct 2023	YTD
95.5%	94.0%	96.5%

January thru November 2024 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2024	2023	% Change
Sold Dollar Volume	\$404,169,710	\$287,607,131	40.53%
Avg Sold Price	\$1,986,888	\$1,790,066	11.00%
Median Sold Price	\$1,512,500	\$1,375,000	10.00%
Units Sold	198	164	20.73%
Avg Days on Market	43	46	-6.52%
Avg List Price for Solds	\$2,041,261	\$1,810,104	12.77%
Avg SP to OLP Ratio	96.3%	95.3%	1.03%
Ratio of Avg SP to Avg OLP	94.4%	91.5%	3.20%
Attached Avg Sold Price	\$1,920,269	\$1,629,121	17.87%
Detached Avg Sold Price	\$3,795,625	\$3,514,471	8.00%
Attached Units Sold	189	150	26.00%
Detached Units Sold	8	14	-42.86%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	104
Conventional	83
FHA	0
Other	7
Owner	0
VA	1

Days on Market (Sold)

0	12
1 to 10	70
11 to 20	18
21 to 30	19
31 to 60	23
61 to 90	21
91 to 120	6
121 to 180	15
181 to 360	13
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	11
\$400K to \$499,999	0	0	0	0	0	0	7
\$500K to \$599,999	0	0	0	0	0	0	6
\$600K to \$799,999	0	0	0	0	0	0	10
\$800K to \$999,999	0	5	0	0	0	0	6
\$1M to \$2,499,999	1	22	0	30	1	11	30
\$2.5M to \$4,999,999	0	0	1	4	3	29	3
\$5,000,000+	0	0	1	0	1	7	3
Total	1	27	2	34	5	47	81
Avg Sold Price	\$1,660,000	\$1,348,518	\$4,102,500	\$1,861,352	\$4,100,000	\$3,638,667	\$1,138,487
Prev Year - Avg Sold Price	\$271,250	\$1,200,240	\$1,171,300	\$2,096,057	\$5,721,875	\$2,914,685	\$783,015
Avg Sold % Change	511.98%	12.35%	250.25%	-11.20%	-28.35%	24.84%	45.40%
Prev Year - # of Solds	4	18	2	26	8	40	66

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	0
0	0	3
0	0	0
0	0	1
0	1	4
0	1	3
0	6	13
3	10	3
4	5	3
7	23	30

November 2024



Georgetown, Washington, DC

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 **-45.8%**
 from Oct 2024: **24**
 **-38.1%**
 from Nov 2023: **21**


YTD	2024	2023	+/-
	289	230	25.7%

5-year Nov average: **18****New Pendings****12**

 **-47.8%**
 from Oct 2024: **23**
 **-20.0%**
 from Nov 2023: **15**



YTD	2024	2023	+/-
	201	167	20.4%

5-year Nov average: **15****Closed Sales****16**

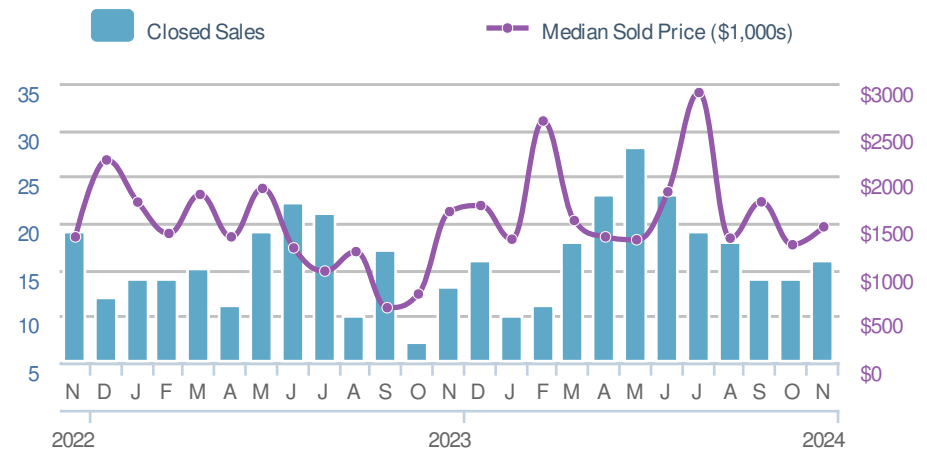
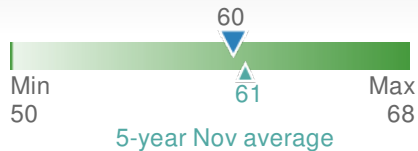
 **14.3%**
 from Oct 2024: **14**
 **23.1%**
 from Nov 2023: **13**

YTD	2024	2023	+/-
	198	164	20.7%

5-year Nov average: **19****Median Sold Price****\$1,457,500**

 **15.2%**
 from Oct 2024: **\$1,265,000**
 **-10.2%**
 from Nov 2023: **\$1,622,500**

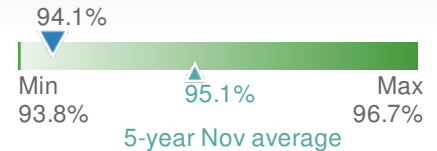
YTD	2024	2023	+/-
	\$1,512,500	\$1,375,000	10.0%

5-year Nov average: **\$1,385,000****Active Listings****60**

Oct 2024	Nov 2023
64	50

Avg DOM**51**

Oct 2024	Nov 2023	YTD
37	20	43

Avg Sold to OLP Ratio**94.1%**

Oct 2024	Nov 2023	YTD
97.4%	93.8%	96.3%

January thru December 2024 YTD
Georgetown, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$471,569,510	\$329,162,630	43.26%
Avg Sold Price	\$2,115,411	\$1,855,702	14.00%
Median Sold Price	\$1,537,500	\$1,475,000	4.24%
Units Sold	216	180	20.00%
Avg Days on Market	50	46	8.70%
Avg List Price for Solds	\$2,183,192	\$1,880,070	16.12%
Avg SP to OLP Ratio	96.1%	95.5%	0.57%
Ratio of Avg SP to Avg OLP	93.8%	91.9%	2.08%
Attached Avg Sold Price	\$1,978,809	\$1,715,806	15.33%
Detached Avg Sold Price	\$5,116,500	\$3,514,471	45.58%
Attached Units Sold	205	166	23.49%
Detached Units Sold	10	14	-28.57%

Financing (Sold)

Assumption	0
Cash	113
Conventional	90
FHA	0
Other	8
Owner	0
VA	2

Days on Market (Sold)

0	13
1 to 10	73
11 to 20	20
21 to 30	20
31 to 60	25
61 to 90	22
91 to 120	7
121 to 180	16
181 to 360	16
361 to 720	4
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	4	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	12	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	7	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	13	0	0	4
\$800K to \$999,999	0	5	0	0	0	0	6	0	0	3
\$1M to \$2,499,999	1	24	0	31	1	12	32	0	8	9
\$2.5M to \$4,999,999	0	0	1	4	3	30	4	3	9	3
\$5,000,000+	0	0	1	0	3	8	5	3	6	2
Total	1	29	2	35	7	50	91	6	23	25
Avg Sold Price	\$1,660,000	\$1,344,827	\$4,102,500	\$1,855,314	\$5,900,000	\$3,657,397	\$1,306,043			
Prev Year - Avg Sold Price	\$271,250	\$1,242,716	\$1,171,300	\$2,060,833	\$5,721,875	\$2,900,124	\$979,708			
Avg Sold % Change	511.98%	8.22%	250.25%	-9.97%	3.11%	26.11%	33.31%			
Prev Year - # of Solds	4	20	2	30	8	44	72			

Active Detail

December 2024

Georgetown, Washington, DC

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