

January thru January 2026 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2026	2025	% Change
Sold Dollar Volume	\$28,328,999	\$28,499,000	-0.60%
Avg Sold Price	\$2,742,999	\$2,745,090	-0.08%
Median Sold Price	\$1,947,500	\$1,487,500	30.92%
Units Sold	10	10	0.00%
Avg Days on Market	46	38	21.05%
Avg List Price for Solds	\$2,832,899	\$2,849,900	-0.60%
Avg SP to OLP Ratio	96.5%	96.5%	0.05%
Ratio of Avg SP to Avg OLP	95.6%	92.4%	3.41%
Attached Avg Sold Price	\$2,381,666	\$1,428,237	66.76%
Detached Avg Sold Price	\$5,995,000	\$8,012,500	-25.18%
Attached Units Sold	9	8	12.50%
Detached Units Sold	1	2	-50.00%

Financing (Sold)

Assumption	0
Cash	8
Conventional	1
FHA	0
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	2
21 to 30	0
31 to 60	1
61 to 90	3
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	2
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	3
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	2
\$1M to \$2,499,999	0	1	0	2	0	1	0	0	8	7
\$2.5M to \$4,999,999	0	0	0	0	0	2	0	1	7	3
\$5,000,000+	0	0	0	0	1	0	1	4	4	0
Total	0	1	0	2	1	3	3	5	20	21
Avg Sold Price	\$0	\$1,415,000	\$0	\$1,780,000	\$5,995,000	\$3,008,333	\$2,478,333			
Prev Year - Avg Sold Price	\$0	\$852,500	\$0	\$2,400,000	\$8,012,500	\$1,995,900	\$975,000			
Avg Sold % Change	0.00%	65.98%	0.00%	-25.83%	-25.18%	50.73%	154.19%			
Prev Year - # of Solds	0	2	0	2	2	1	3			

January 2026

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12 **0.0%**from Jan 2025:
9

YTD	2026	2025	+/-
	9	9	0.0%

5-year Jan average: **17****New Pendings****9** **125.0%**from Dec 2025:
4 **28.6%**from Jan 2025:
7

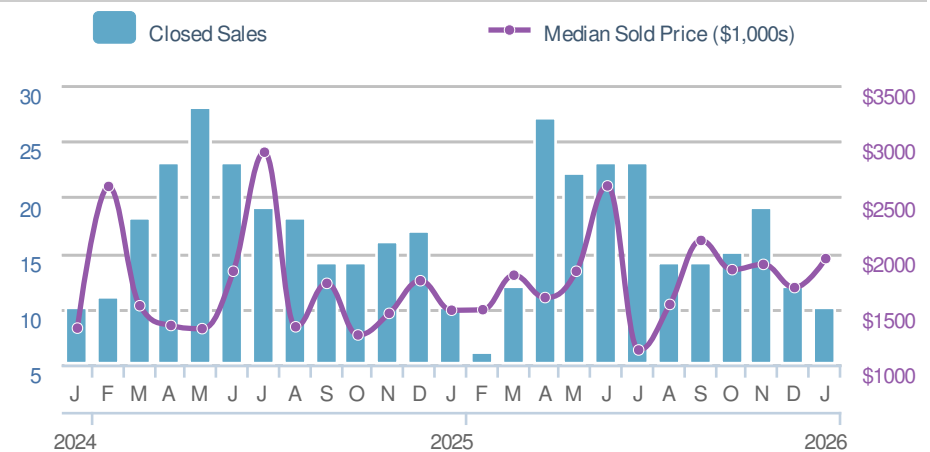
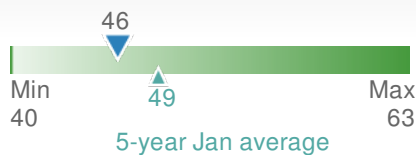
YTD	2026	2025	+/-
	9	7	28.6%

5-year Jan average: **12****Closed Sales****10** **-16.7%**from Dec 2025:
12 **0.0%**from Jan 2025:
10

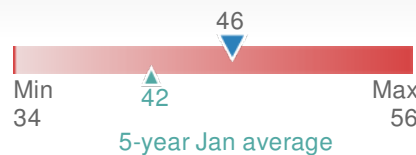
YTD	2026	2025	+/-
	10	10	0.0%

5-year Jan average: **12****Median Sold Price****\$1,947,500** **15.4%**from Dec 2025:
\$1,688,000 **30.9%**from Jan 2025:
\$1,487,500

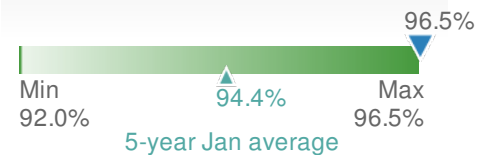
YTD	2026	2025	+/-
	\$1,947,500	\$1,487,500	30.9%

5-year Jan average: **\$1,667,000****Active Listings****46**

Dec 2025	Jan 2025
51	63

Avg DOM**46**

Dec 2025	Jan 2025	YTD
46	38	46

Avg Sold to OLP Ratio**96.5%**

Dec 2025	Jan 2025	YTD
95.4%	96.5%	96.5%

January thru February 2026 YTD

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	2026	2025	% Change
Sold Dollar Volume	\$45,761,200	\$39,069,000	17.13%
Avg Sold Price	\$2,095,357	\$2,222,376	-5.72%
Median Sold Price	\$1,740,000	\$1,450,000	20.00%
Units Sold	21	17	23.53%
Avg Days on Market	43	47	-8.51%
Avg List Price for Solds	\$2,179,104	\$2,298,176	-5.18%
Avg SP to OLP Ratio	94.1%	96.2%	-2.14%
Ratio of Avg SP to Avg OLP	94.4%	93.1%	1.41%
Attached Avg Sold Price	\$1,858,749	\$1,364,314	36.24%
Detached Avg Sold Price	\$3,515,000	\$6,226,666	-43.55%
Attached Units Sold	18	14	28.57%
Detached Units Sold	3	3	0.00%

Financing (Sold)

Assumption	0
Cash	15
Conventional	3
FHA	0
Other	3
Owner	0
VA	0

Days on Market (Sold)

0	2
1 to 10	3
11 to 20	2
21 to 30	0
31 to 60	5
61 to 90	5
91 to 120	2
121 to 180	1
181 to 360	1
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	2	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	2
\$800K to \$999,999	0	0	0	1	0	0	0	0	0	3
\$1M to \$2,499,999	0	1	1	4	0	1	0	0	8	8
\$2.5M to \$4,999,999	0	0	0	1	1	3	0	0	9	3
\$5,000,000+	0	0	0	0	1	0	1	4	5	0
Total	0	1	1	6	2	4	7	4	22	20
Avg Sold Price	\$0	\$1,415,000	\$1,650,000	\$1,942,083	\$4,447,500	\$2,981,250	\$1,209,285			
Prev Year - Avg Sold Price	\$0	\$849,000	\$0	\$1,976,500	\$6,226,666	\$1,995,900	\$935,000			
Avg Sold % Change	0.00%	66.67%	0.00%	-1.74%	-28.57%	49.37%	29.34%			
Prev Year - # of Solds	0	3	0	5	3	1	5			

February 2026

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9**↓ -26.7%**from Feb 2025:
15

YTD	2026	2025	+/-
	23	27	-14.8%

5-year Feb average: **20****New Pendings****16****↑ 77.8%**from Jan 2026:
9**↑ 23.1%**from Feb 2025:
13

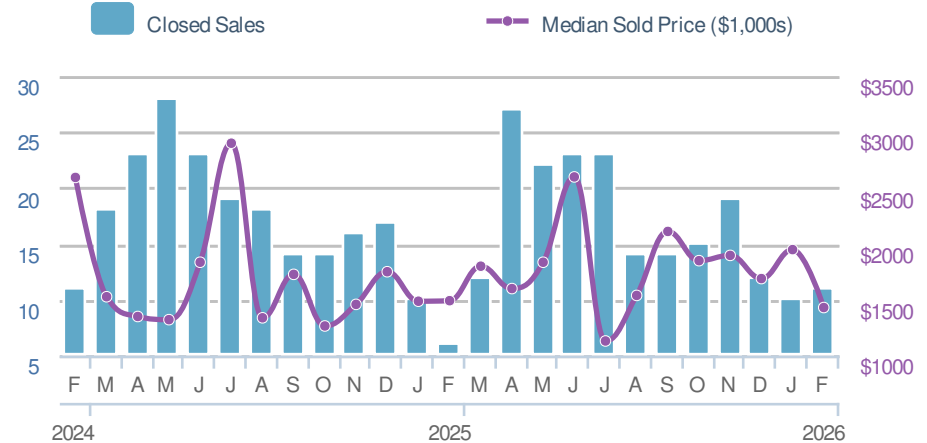
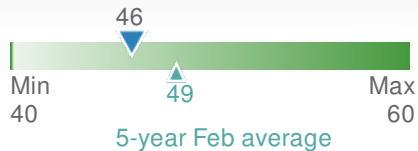
YTD	2026	2025	+/-
	24	20	20.0%

5-year Feb average: **19****Closed Sales****11****↑ 10.0%**from Jan 2026:
10**↑ 83.3%**from Feb 2025:
6

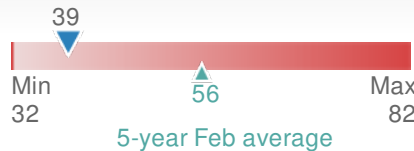
YTD	2026	2025	+/-
	21	17	23.5%

5-year Feb average: **11****Median Sold Price****\$1,430,000****↓ -26.6%**from Jan 2026:
\$1,947,500**↓ -4.1%**from Feb 2025:
\$1,491,250

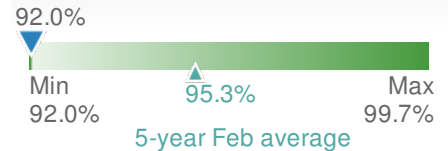
YTD	2026	2025	+/-
	\$1,740,000	\$1,450,000	20.0%

5-year Feb average: **\$1,559,250****Active Listings****46**

Jan 2026	Feb 2025
46	60

Avg DOM**39**

Jan 2026	Feb 2025	YTD
46	66	43

Avg Sold to OLP Ratio**92.0%**

Jan 2026	Feb 2025	YTD
96.5%	95.7%	94.1%

January thru March 2026 YTD

Georgetown, Washington, DC (Advertised)

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	2026	2025	% Change
Sold Dollar Volume	\$82,293,700	\$63,025,000	30.57%
Avg Sold Price	\$1,990,212	\$2,108,082	-5.59%
Median Sold Price	\$1,675,250	\$1,525,000	9.85%
Units Sold	41	29	41.38%
Avg Days on Market	38	57	-33.33%
Avg List Price for Solds	\$2,057,342	\$2,173,275	-5.33%
Avg SP to OLP Ratio	96.3%	95.6%	0.74%
Ratio of Avg SP to Avg OLP	95.5%	93.3%	2.34%
Attached Avg Sold Price	\$1,866,581	\$1,632,861	14.31%
Detached Avg Sold Price	\$3,515,000	\$6,226,666	-43.55%
Attached Units Sold	38	26	46.15%
Detached Units Sold	3	3	0.00%

Financing (Sold)

Assumption	0
Cash	26
Conventional	12
FHA	0
Other	3
Owner	0
VA	0

Days on Market (Sold)

0	3
1 to 10	10
11 to 20	4
21 to 30	2
31 to 60	7
61 to 90	8
91 to 120	2
121 to 180	1
181 to 360	4
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	1	0
\$300K to \$399,999	0	0	0	0	0	0	2	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	4
\$600K to \$799,999	0	0	0	0	0	0	4	0	0	3
\$800K to \$999,999	0	2	0	1	0	0	2	0	0	2
\$1M to \$2,499,999	0	4	1	6	0	2	2	0	9	4
\$2.5M to \$4,999,999	0	0	0	2	1	6	0	2	8	2
\$5,000,000+	0	0	0	0	1	1	1	5	3	0
Total	0	6	1	9	2	9	14	7	21	17
Avg Sold Price	\$0	\$1,142,000	\$1,650,000	\$2,011,666	\$4,447,500	\$3,315,555	\$1,100,607			
Prev Year - Avg Sold Price	\$0	\$1,224,250	\$0	\$1,922,083	\$6,226,666	\$2,928,975	\$1,192,416			
Avg Sold % Change	0.00%	-6.72%	0.00%	4.66%	-28.57%	13.20%	-7.70%			
Prev Year - # of Solds	0	4	0	6	3	4	12			

March 2026

Georgetown, Washington, DC

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118.2%
 from Feb 2026:
 11

33.3%
 from Mar 2025:
 18

YTD	2026	2025	+/-
	52	50	4.0%

5-year Mar average: **27****New Pendings****22**

37.5%
 from Feb 2026:
 16

4.8%
 from Mar 2025:
 21

YTD	2026	2025	+/-
	47	42	11.9%

5-year Mar average: **21****Closed Sales****20**

81.8%
 from Feb 2026:
 11

66.7%
 from Mar 2025:
 12

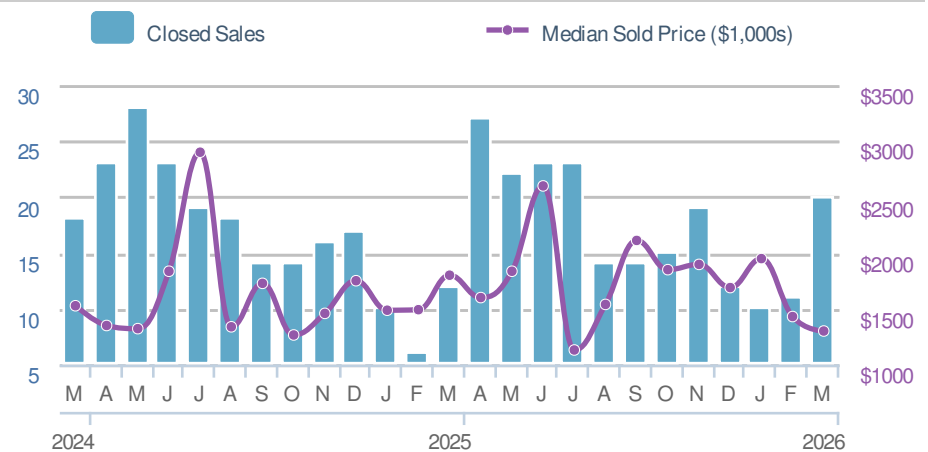
YTD	2026	2025	+/-
	41	29	41.4%

5-year Mar average: **20****Median Sold Price****\$1,300,000**

-9.1%
 from Feb 2026:
 \$1,430,000

-27.8%
 from Mar 2025:
 \$1,800,000

YTD	2026	2025	+/-
	\$1,675,250	\$1,525,000	9.9%

5-year Mar average: **\$1,625,000****Active Listings****45**

45

 Min 43 50 Max 63
 5-year Mar average

Feb 2026	Mar 2025
46	53

Avg DOM**32**

32

 Min 32 53 Max 71
 5-year Mar average

Feb 2026	Mar 2025	YTD
39	71	38

Avg Sold to OLP Ratio**98.6%**

98.6%

 Min 94.7% 96.9% Max 98.6%
 5-year Mar average

Feb 2026	Mar 2025	YTD
92.0%	94.7%	96.3%

January thru April 2026 YTD

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	2026	2025	% Change
Sold Dollar Volume	\$107,781,699	\$120,417,900	-10.49%
Avg Sold Price	\$1,928,759	\$2,105,070	-8.38%
Median Sold Price	\$1,682,750	\$1,563,750	7.61%
Units Sold	55	56	-1.79%
Avg Days on Market	45	54	-16.67%
Avg List Price for Solds	\$1,995,957	\$2,150,319	-7.18%
Avg SP to OLP Ratio	95.6%	96.9%	-1.28%
Ratio of Avg SP to Avg OLP	95.4%	94.7%	0.65%
Attached Avg Sold Price	\$1,838,859	\$1,782,179	3.18%
Detached Avg Sold Price	\$3,052,500	\$4,795,833	-36.35%
Attached Units Sold	51	50	2.00%
Detached Units Sold	4	6	-33.33%

Financing (Sold)

Assumption	0
Cash	36
Conventional	16
FHA	0
Other	3
Owner	0
VA	0

Days on Market (Sold)

0	3
1 to 10	14
11 to 20	6
21 to 30	3
31 to 60	8
61 to 90	10
91 to 120	2
121 to 180	3
181 to 360	5
361 to 720	1
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	1	0
\$300K to \$399,999	0	0	0	0	0	0	2	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	4
\$600K to \$799,999	0	0	0	0	0	0	4	0	0	7
\$800K to \$999,999	0	2	0	1	0	0	4	0	0	3
\$1M to \$2,499,999	0	6	2	7	0	3	4	0	7	7
\$2.5M to \$4,999,999	0	0	0	2	1	8	1	4	10	1
\$5,000,000+	0	0	0	0	1	1	1	3	3	0
Total	0	8	2	10	2	12	21	7	21	26
Avg Sold Price	\$0	\$1,215,928	\$1,657,500	\$1,990,500	\$4,447,500	\$3,200,333	\$1,196,309			
Prev Year - Avg Sold Price	\$1,195,000	\$1,247,925	\$0	\$1,888,611	\$5,516,000	\$2,844,635	\$1,180,904			
Avg Sold % Change	0.00%	-2.56%	0.00%	5.39%	-19.37%	12.50%	1.30%			
Prev Year - # of Solds	1	6	0	9	5	14	21			

April 2026

Georgetown, Washington, DC

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12.5%
from Mar 2026:
24

 -3.6%
from Apr 2025:
28

YTD	2026	2025	+/-
	82	89	-7.9%

5-year Apr average: **27****New Pendings****15**
-31.8%
from Mar 2026:
22

 -40.0%
from Apr 2025:
25

YTD	2026	2025	+/-
	61	68	-10.3%

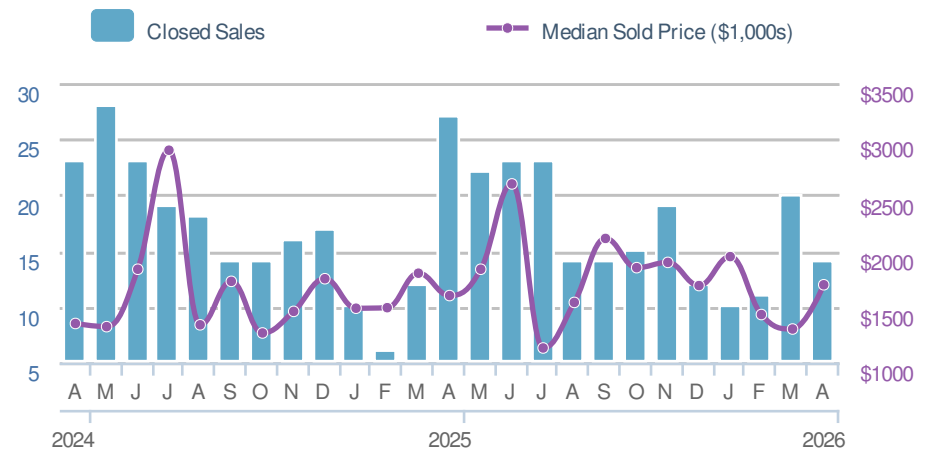
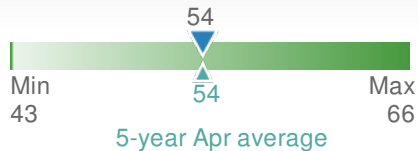
5-year Apr average: **22****Closed Sales****14**
-30.0%
from Mar 2026:
20

 -48.1%
from Apr 2025:
27

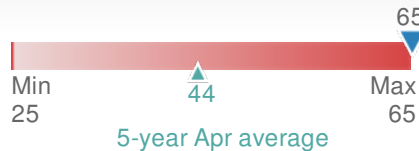
YTD	2026	2025	+/-
	55	56	-1.8%

5-year Apr average: **21****Median Sold Price****\$1,695,000**
30.4%
from Mar 2026:
\$1,300,000
5.9%
from Apr 2025:
\$1,600,000

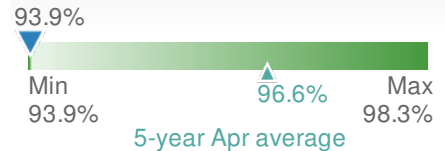
YTD	2026	2025	+/-
	\$1,682,750	\$1,563,750	7.6%

5-year Apr average: **\$1,465,500****Active Listings****54**

Mar 2026	Apr 2025
45	66

Avg DOM**65**

Mar 2026	Apr 2025	YTD
32	51	45

Avg Sold to OLP Ratio**93.9%**

Mar 2026	Apr 2025	YTD
98.6%	98.3%	95.6%

January thru May 2026 YTD

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Sold Summary

	2026	2025	% Change
Sold Dollar Volume	\$150,108,487	\$168,248,100	-10.78%
Avg Sold Price	\$2,096,360	\$2,117,103	-0.98%
Median Sold Price	\$1,700,500	\$1,675,000	1.52%
Units Sold	70	78	-10.26%
Avg Days on Market	46	44	4.55%
Avg List Price for Solds	\$2,175,485	\$2,157,026	0.86%
Avg SP to OLP Ratio	95.7%	97.4%	-1.75%
Ratio of Avg SP to Avg OLP	94.5%	95.6%	-1.13%
Attached Avg Sold Price	\$1,848,193	\$1,836,043	0.66%
Detached Avg Sold Price	\$4,294,412	\$4,967,857	-13.56%
Attached Units Sold	63	71	-11.27%
Detached Units Sold	7	7	0.00%

Financing (Sold)

Assumption	0
Cash	43
Conventional	23
FHA	0
Other	3
Owner	0
VA	1

Days on Market (Sold)

0	4
1 to 10	20
11 to 20	8
21 to 30	3
31 to 60	9
61 to 90	10
91 to 120	3
121 to 180	5
181 to 360	7
361 to 720	1
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	4
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	4
\$600K to \$799,999	0	0	0	0	0	0	5	0	0	5
\$800K to \$999,999	0	2	0	1	0	0	5	0	0	5
\$1M to \$2,499,999	0	9	2	7	0	3	4	0	7	6
\$2.5M to \$4,999,999	0	0	0	2	1	13	1	4	8	1
\$5,000,000+	0	0	0	0	4	1	1	3	4	0
Total	0	11	2	10	5	17	25	7	19	26
Avg Sold Price	\$0	\$1,221,150	\$1,657,500	\$1,990,500	\$5,349,177	\$3,220,823	\$1,108,699			
Prev Year - Avg Sold Price	\$1,195,000	\$1,180,819	\$0	\$1,899,553	\$5,596,666	\$3,027,376	\$1,097,996			
Avg Sold % Change	0.00%	3.42%	0.00%	4.79%	-4.42%	6.39%	0.97%			
Prev Year - # of Solds	1	8	0	14	6	21	28			

Active Detail

May 2026

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****16****↓ -40.7%**from Apr 2026:
27**↓ -33.3%**from May 2025:
24

YTD	2026	2025	+/-
	106	116	-8.6%

5-year May average: 27

New Pendings**23****↑ 53.3%**from Apr 2026:
15**↑ 9.5%**from May 2025:
21

YTD	2026	2025	+/-
	85	92	-7.6%

5-year May average: 21

Closed Sales**15****↑ 7.1%**from Apr 2026:
14**↓ -31.8%**from May 2025:
22

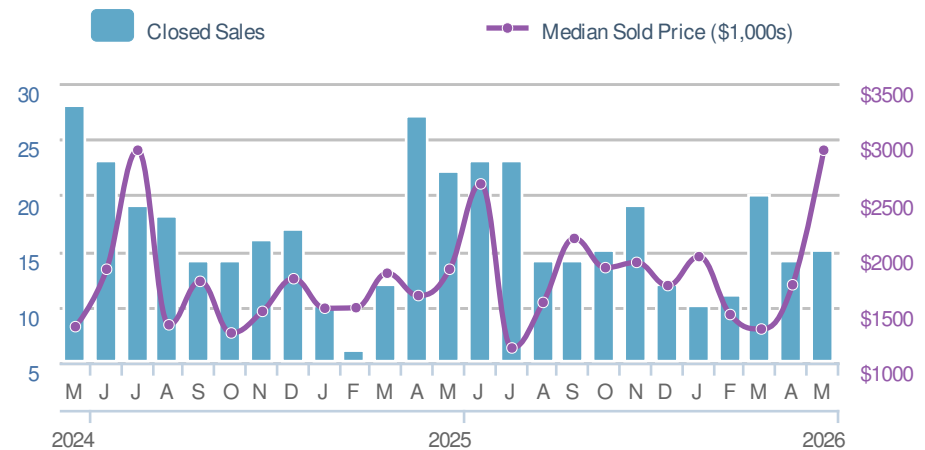
YTD	2026	2025	+/-
	70	78	-10.3%

5-year May average: 21

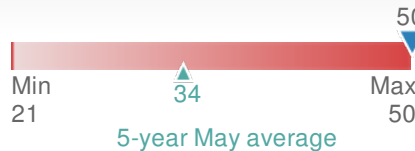
Median Sold Price**\$2,900,000****↑ 71.1%**from Apr 2026:
\$1,695,000**↑ 58.0%**from May 2025:
\$1,835,625

YTD	2026	2025	+/-
	\$1,700,500	\$1,675,000	1.5%

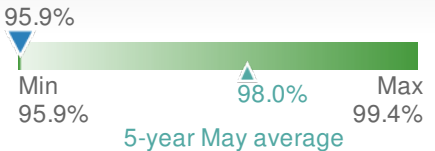
5-year May average: \$1,944,625

**Active Listings****52**

Apr 2026	May 2025
54	62

Avg DOM**50**

Apr 2026	May 2025	YTD
65	21	46

Avg Sold to OLP Ratio**95.9%**

Apr 2026	May 2025	YTD
93.9%	98.7%	95.7%

January thru June 2026 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2026	2025	% Change
Sold Dollar Volume	\$200,717,487	\$229,701,100	-12.62%
Avg Sold Price	\$2,020,554	\$2,220,765	-9.02%
Median Sold Price	\$1,712,750	\$1,800,000	-4.85%
Units Sold	97	101	-3.96%
Avg Days on Market	41	41	0.00%
Avg List Price for Solds	\$2,090,807	\$2,274,268	-8.07%
Avg SP to OLP Ratio	95.9%	97.0%	-1.08%
Ratio of Avg SP to Avg OLP	94.8%	95.4%	-0.63%
Attached Avg Sold Price	\$1,828,605	\$2,001,852	-8.65%
Detached Avg Sold Price	\$4,131,986	\$4,765,625	-13.30%
Attached Units Sold	89	93	-4.30%
Detached Units Sold	8	8	0.00%

Financing (Sold)

Assumption	0
Cash	57
Conventional	35
FHA	0
Other	3
Owner	0
VA	1

Days on Market (Sold)

0	6
1 to 10	30
11 to 20	13
21 to 30	4
31 to 60	12
61 to 90	10
91 to 120	4
121 to 180	7
181 to 360	9
361 to 720	2
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	1	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	8	0	0	6
\$800K to \$999,999	0	2	0	1	0	0	6	0	0	4
\$1M to \$2,499,999	0	12	2	13	0	5	6	0	5	10
\$2.5M to \$4,999,999	1	0	0	2	1	19	1	4	3	0
\$5,000,000+	0	0	0	0	4	1	1	3	4	0
Total	1	15	2	16	5	25	33	7	12	27
Avg Sold Price	\$2,995,000	\$1,194,750	\$1,657,500	\$1,938,292	\$5,349,177	\$3,167,760	\$1,029,821			
Prev Year - Avg Sold Price	\$1,195,000	\$1,290,962	\$0	\$1,909,632	\$5,275,714	\$3,167,547	\$1,086,706			
Avg Sold % Change	150.63%	-7.45%	0.00%	1.50%	1.39%	0.01%	-5.23%			
Prev Year - # of Solds	1	12	0	17	7	33	31			

June 2026

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****19**

↑ **18.8%**
from May 2026:
16

↑ **35.7%**
from Jun 2025:
14

YTD	2026	2025	+/-
	135	138	-2.2%

5-year Jun average: **21****New Pendings****27**

↑ **17.4%**
from May 2026:
23

↑ **28.6%**
from Jun 2025:
21

YTD	2026	2025	+/-
	115	113	1.8%

5-year Jun average: **20****Closed Sales****26**

↑ **73.3%**
from May 2026:
15

↑ **13.0%**
from Jun 2025:
23

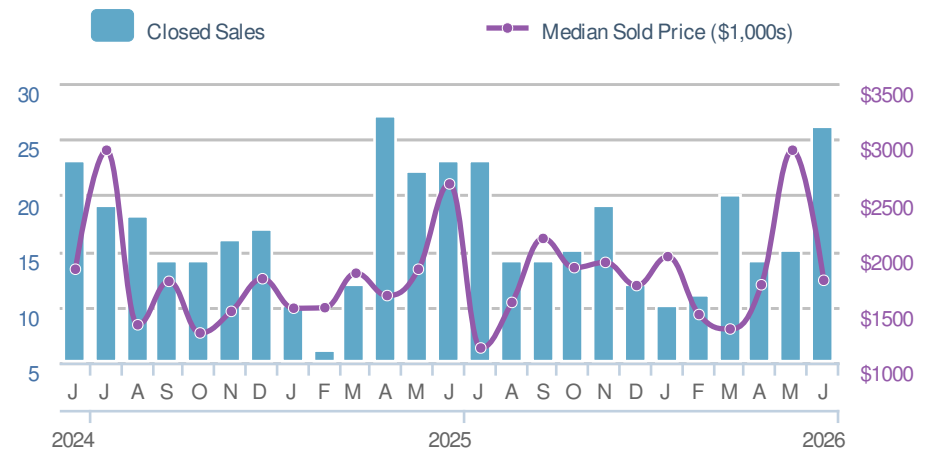
YTD	2026	2025	+/-
	97	101	-4.0%

5-year Jun average: **24****Median Sold Price****\$1,735,000**

↓ **-40.2%**
from May 2026:
\$2,900,000

↓ **-33.3%**
from Jun 2025:
\$2,600,000

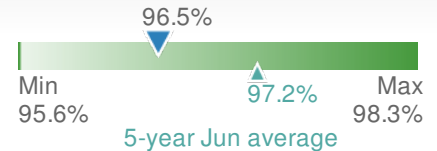
YTD	2026	2025	+/-
	\$1,712,750	\$1,800,000	-4.8%

5-year Jun average: **\$1,767,360****Active Listings****46**

May 2026	Jun 2025
52	56

Avg DOM**31**

May 2026	Jun 2025	YTD
50	28	41

Avg Sold to OLP Ratio**96.5%**

May 2026	Jun 2025	YTD
95.9%	95.6%	95.9%

January thru July 2026 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2026	2025	% Change
Sold Dollar Volume	\$259,858,487	\$265,679,699	-2.19%
Avg Sold Price	\$1,967,009	\$2,073,741	-5.15%
Median Sold Price	\$1,657,500	\$1,650,000	0.45%
Units Sold	129	125	3.20%
Avg Days on Market	40	43	-6.98%
Avg List Price for Solds	\$2,030,144	\$2,125,437	-4.48%
Avg SP to OLP Ratio	96.2%	96.8%	-0.56%
Ratio of Avg SP to Avg OLP	95.3%	95.4%	-0.09%
Attached Avg Sold Price	\$1,822,677	\$1,869,764	-2.52%
Detached Avg Sold Price	\$4,131,986	\$4,702,777	-12.14%
Attached Units Sold	121	116	4.31%
Detached Units Sold	8	9	-11.11%

Financing (Sold)

Assumption	0
Cash	72
Conventional	50
FHA	0
Other	4
Owner	0
VA	2

Days on Market (Sold)

0	9
1 to 10	41
11 to 20	16
21 to 30	6
31 to 60	15
61 to 90	15
91 to 120	4
121 to 180	9
181 to 360	11
361 to 720	3
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	1
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	1	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	7	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	3
\$600K to \$799,999	0	0	0	0	0	0	9	0	0	5
\$800K to \$999,999	0	3	0	1	0	0	9	0	2	3
\$1M to \$2,499,999	0	14	2	20	0	6	7	0	7	8
\$2.5M to \$4,999,999	1	0	0	4	1	25	2	3	2	1
\$5,000,000+	0	0	0	0	4	2	1	3	0	0
Total	1	18	2	25	5	33	45	6	11	27
Avg Sold Price	\$2,995,000	\$1,212,617	\$1,657,500	\$1,925,107	\$5,349,177	\$3,193,454	\$991,002			
Prev Year - Avg Sold Price	\$1,195,000	\$1,231,002	\$0	\$2,009,226	\$5,141,250	\$3,099,279	\$993,395			
Avg Sold % Change	150.63%	-1.49%	0.00%	-4.19%	4.04%	3.04%	-0.24%			
Prev Year - # of Solds	1	19	0	21	8	36	40			

July 2026

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****18****↓ -5.3%**from Jun 2026:
19**↑ 5.9%**from Jul 2025:
17

YTD	2026	2025	+/-
	160	161	-0.6%

5-year Jul average: **20****New Pendings****17****↓ -37.0%**from Jun 2026:
27**↓ -5.6%**from Jul 2025:
18

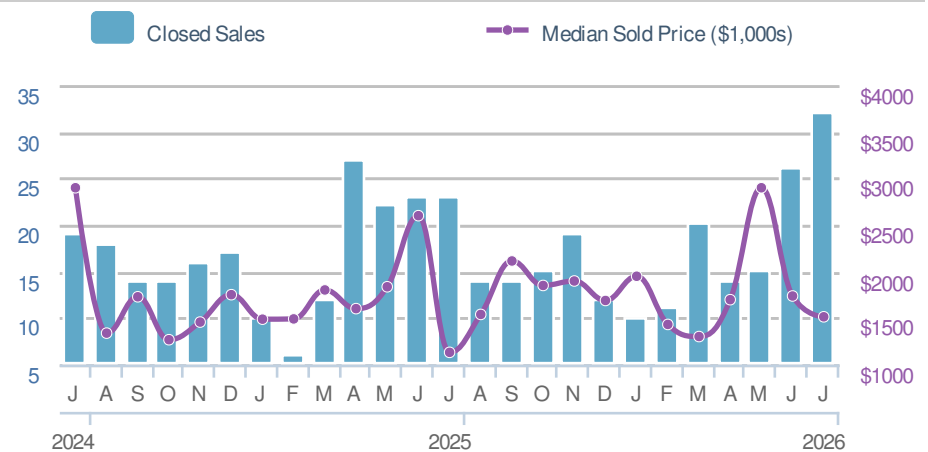
YTD	2026	2025	+/-
	132	133	-0.8%

5-year Jul average: **16****Closed Sales****32****↑ 23.1%**from Jun 2026:
26**↑ 39.1%**from Jul 2025:
23

YTD	2026	2025	+/-
	129	125	3.2%

5-year Jul average: **22****Median Sold Price****\$1,512,500****↓ -12.8%**from Jun 2026:
\$1,735,000**↑ 33.8%**from Jul 2025:
\$1,130,000

YTD	2026	2025	+/-
	\$1,657,500	\$1,650,000	0.5%

5-year Jul average: **\$1,629,100****Active Listings****44**

44

Min
43

49

Max
62

5-year Jul average

Jun 2026	Jul 2025
46	49

Avg DOM**37**

37

Min
37

45

Max
55

5-year Jul average

Jun 2026	Jul 2025	YTD
31	55	40

Avg Sold to OLP Ratio**97.1%**

97.1%

Min
93.2%

95.3%

Max
97.1%

5-year Jul average

Jun 2026	Jul 2025	YTD
96.5%	95.6%	96.2%

January thru August 2026 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2026	2025	% Change
Sold Dollar Volume	\$304,825,477	\$297,811,698	2.36%
Avg Sold Price	\$2,053,116	\$2,059,440	-0.31%
Median Sold Price	\$1,682,750	\$1,600,000	5.17%
Units Sold	145	141	2.84%
Avg Days on Market	47	44	6.82%
Avg List Price for Solds	\$2,116,843	\$2,112,139	0.22%
Avg SP to OLP Ratio	96.3%	96.7%	-0.43%
Ratio of Avg SP to Avg OLP	95.6%	95.3%	0.24%
Attached Avg Sold Price	\$1,902,897	\$1,852,337	2.73%
Detached Avg Sold Price	\$4,066,039	\$4,772,500	-14.80%
Attached Units Sold	135	131	3.05%
Detached Units Sold	10	10	0.00%

Financing (Sold)

Assumption	0
Cash	81
Conventional	57
FHA	0
Other	4
Owner	0
VA	2

Days on Market (Sold)

0	9
1 to 10	47
11 to 20	19
21 to 30	6
31 to 60	18
61 to 90	16
91 to 120	5
121 to 180	9
181 to 360	11
361 to 720	4
721+	1

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	1
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	1	0	0	0	0	1	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	7	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	3
\$600K to \$799,999	0	0	0	0	0	0	11	0	0	4
\$800K to \$999,999	0	3	0	1	0	0	10	0	3	2
\$1M to \$2,499,999	0	18	2	21	0	8	7	0	6	8
\$2.5M to \$4,999,999	1	0	0	4	3	27	2	1	2	1
\$5,000,000+	0	0	0	0	4	4	1	2	1	0
Total	1	22	2	26	7	39	48	3	12	26
Avg Sold Price	\$2,995,000	\$1,282,214	\$1,657,500	\$1,899,910	\$4,907,199	\$3,377,538	\$977,919			
Prev Year - Avg Sold Price	\$1,195,000	\$1,197,079	\$0	\$2,038,427	\$5,170,000	\$3,055,238	\$1,081,646			
Avg Sold % Change	150.63%	7.11%	0.00%	-6.80%	-5.08%	10.55%	-9.59%			
Prev Year - # of Solds	1	26	0	24	9	38	43			

August 2026

Georgetown, Washington, DC

New Listings**8**

 **-55.6%**  **-38.5%**
 from Jul 2026: from Aug 2025:
18 **13**

YTD	2026	2025	+/-
	170	182	-6.6%

5-year Aug average: **14****New Pendings****7**

 **-58.8%**  **-12.5%**
 from Jul 2026: from Aug 2025:
17 **8**

YTD	2026	2025	+/-
	137	142	-3.5%

5-year Aug average: **11****Closed Sales****16**

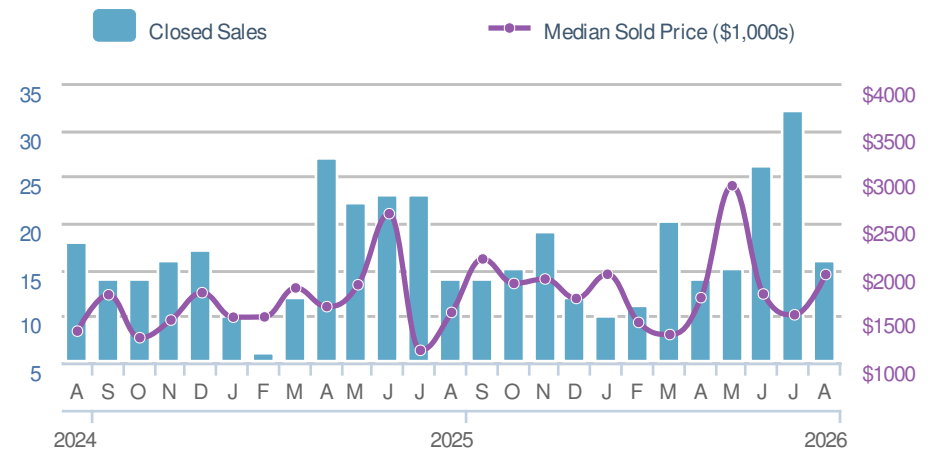
 **-50.0%**  **14.3%**
 from Jul 2026: from Aug 2025:
32 **14**

YTD	2026	2025	+/-
	145	141	2.8%

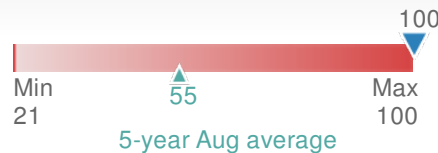
5-year Aug average: **15****Median Sold Price****\$1,945,000**

 **28.6%**  **26.5%**
 from Jul 2026: from Aug 2025:
\$1,512,500 **\$1,537,500**

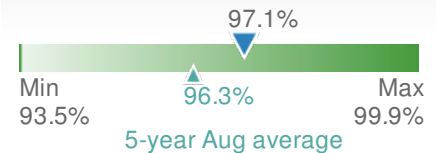
YTD	2026	2025	+/-
	\$1,682,750	\$1,600,000	5.2%

5-year Aug average: **\$1,398,500****Active Listings****41**

Jul 2026	Aug 2025
44	54

Avg DOM**100**

Jul 2026	Aug 2025	YTD
37	63	47

Avg Sold to OLP Ratio**97.1%**

Jul 2026	Aug 2025	YTD
97.1%	96.1%	96.3%