

SINGLE FAMILY HOUSING

Berkley

Closed sales, averages Jan 2022

Closed sales, averages Jan 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	2	\$2,982,500	\$2,900,000	57	3	\$2,808,333	61	3%
< \$1.5 MILLION	-	-	-	-	1	\$1,200,000	28	-
\$1.5 – 2 MILLION	-	-	-	-	-	-	-	-
> \$2 MILLION	2	\$2,982,500	\$2,900,000	57	2	\$3,612,500	77	- 20%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com

lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



SINGLE FAMILY HOUSING

Berkley

Closed sales, averages from Jan – Feb, 2022

Closed sales, averages from Jan – Feb, 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	3	\$4,253,333	\$3,933,333	103	4	\$2,481,250	50	59%
< \$1.5 MILLION	-	-	-	-	1	\$1,200,000	28	-
\$1.5 – 2 MILLION	-	-	-	-	1	\$1,500,000	19	-
> \$2 MILLION	3	\$ 4,253,333	\$ 3,933,333	103	2	\$3,612,500	77	9%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com

lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



SINGLE FAMILY HOUSING

Berkley

Closed sales, averages from Jan. – Mar., 2022

Closed sales, averages from Jan. – Mar., 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	7	\$ 3,586,414	\$ 3,403,571	76	11	\$ 2,406,818	59	41%
< \$1.5 MILLION	-	-	-	-	3	\$ 1,298,333	13	-
\$1.5 – 2 MILLION	-	-	-	-	3	\$ 1,675,000	88	-
> \$2 MILLION	7	\$ 3,586,414	\$ 3,403,571	76	5	\$ 3,511,000	69	- 3%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com

lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



SINGLE FAMILY HOUSING

Berkley

Closed sales, averages from Jan. – Apr., 2022

Closed sales, averages from Jan. – Apr., 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	8	\$ 3,369,362	\$ 3,209,375	68	15	\$ 2,272,333	59	41%
< \$1.5 MILLION	-	-	-	-	3	\$ 1,298,333	13	-
\$1.5 – 2 MILLION	1	\$1,850,000	\$1,850,000	10	6	\$ 1,626,667	53	14%
> \$2 MILLION	7	\$ 3,586,414	\$ 3,403,571	76	6	\$ 3,405,000	89	< - 1%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com

lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



January thru May 2022 YTD

Berkley, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$14,973,000	\$23,415,200	-36.05%
Avg Sold Price	\$2,946,000	\$1,718,592	71.42%
Median Sold Price	\$3,300,000	\$1,505,000	119.27%
Units Sold	5	14	-64.29%
Avg Days on Market	64	11	481.82%
Avg List Price for Solds	\$2,994,600	\$1,672,514	79.05%
Avg SP to OLP Ratio	95.5%	103.1%	-7.36%
Ratio of Avg SP to Avg OLP	95.1%	101.9%	-6.67%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$2,946,000	\$1,718,592	71.42%
Attached Units Sold	0	0	%
Detached Units Sold	5	14	-64.29%

Financing (Sold)

Assumption	0
Cash	1
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	2
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	4	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	5	0	0	1	0	0
Avg Sold Price	\$0	\$0	\$0	\$0	\$2,946,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,356,500	\$0	\$1,990,162	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	48.03%	0.00%	0.00%			
Prev Year - # of Solds	0	0	6	0	8	0	0			

Active Detail

May 2022

Berkley, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****3**

↔ 0.0%

from Apr 2022:
3

↔ 0.0%

from May 2021:
3

YTD	2022	2021	+/-
	9	20	-55.0%

5-year May average: 2

New Pendings**4**

↑ 300.0%

from Apr 2022:
1

↑ 100.0%

from May 2021:
2

YTD	2022	2021	+/-
	9	14	-35.7%

5-year May average: 2

Closed Sales**1**

↔ 0.0%

from Apr 2022:
0

↓ -75.0%

from May 2021:
4

YTD	2022	2021	+/-
	5	14	-64.3%

5-year May average: 3

Median Sold Price**\$1,705,000**

↔ 0.0%

from Apr 2022:
\$0

↑ 19.0%

from May 2021:
\$1,432,500

YTD	2022	2021	+/-
	\$3,300,000	\$1,505,000	119.3%

5-year May average: \$1,671,450

**Active Listings****1**

Apr 2022	May 2021
2	6

Avg DOM**17**

Apr 2022	May 2021	YTD
0	11	64

Avg Sold to OLP Ratio**97.4%**

Apr 2022	May 2021	YTD
0.0%	106.1%	95.5%

January thru June 2022 YTD
Berkley, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$26,817,000	\$35,140,200	-23.69%
Avg Sold Price	\$2,702,412	\$1,843,770	46.57%
Median Sold Price	\$3,200,000	\$1,607,500	99.07%
Units Sold	10	20	-50.00%
Avg Days on Market	34	9	277.78%
Avg List Price for Solds	\$2,681,700	\$1,757,010	52.63%
Avg SP to OLP Ratio	99.2%	105.5%	-5.95%
Ratio of Avg SP to Avg OLP	98.9%	104.4%	-5.25%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$2,702,412	\$1,843,770	46.57%
Attached Units Sold	0	0	%
Detached Units Sold	10	20	-50.00%

Financing (Sold)

Assumption	0
Cash	1
Conventional	9
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	2
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	1	0	3	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	6	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	1	0	9	0	0	1	0	0
Avg Sold Price	\$0	\$0	\$1,295,000	\$0	\$2,858,792	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,356,500	\$0	\$2,052,600	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-4.53%	0.00%	39.28%	0.00%	0.00%			
Prev Year - # of Solds	0	0	6	0	14	0	0			

Active Detail

June 2022

Berkley, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****4****↑33.3%**from May 2022:
3**↓-63.6%**from Jun 2021:
11

YTD	2022	2021	+/-
	13	31	-58.1%

5-year Jun average: **5****New Pendings****3****↓-25.0%**from May 2022:
4**↓-62.5%**from Jun 2021:
8

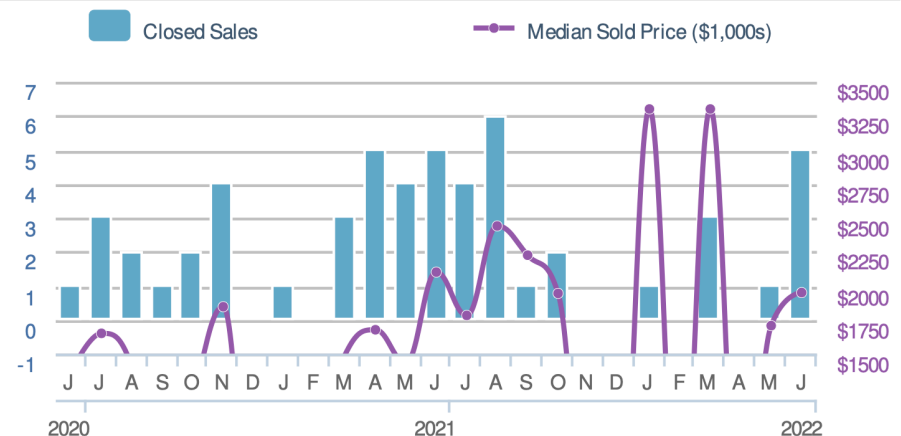
YTD	2022	2021	+/-
	13	23	-43.5%

5-year Jun average: **3****Closed Sales****5****↑400.0%**from May 2022:
1**↔0.0%**from Jun 2021:
5

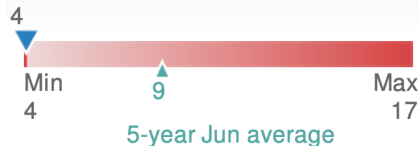
YTD	2022	2021	+/-
	10	20	-50.0%

5-year Jun average: **4****Median Sold Price****\$1,949,000****↑14.3%**from May 2022:
\$1,705,000**↓-7.2%**from Jun 2021:
\$2,100,000

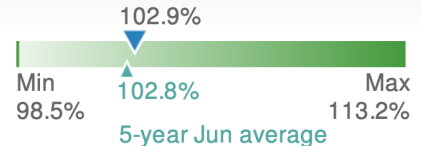
YTD	2022	2021	+/-
	\$3,200,000	\$1,607,500	99.1%

5-year Jun average: **\$1,726,400****Active Listings****1**

May 2022	Jun 2021
1	5

Avg DOM**4**

May 2022	Jun 2021	YTD
17	5	34

Avg Sold to OLP Ratio**102.9%**

May 2022	Jun 2021	YTD
97.4%	113.2%	99.2%

January thru July 2022 YTD

Berkley, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$36,046,000	\$44,005,200	-18.09%
Avg Sold Price	\$2,592,080	\$1,843,116	40.64%
Median Sold Price	\$2,743,750	\$1,615,000	69.89%
Units Sold	14	25	-44.00%
Avg Days on Market	28	8	250.00%
Avg List Price for Solds	\$2,574,714	\$1,760,208	46.27%
Avg SP to OLP Ratio	98.9%	105.4%	-6.21%
Ratio of Avg SP to Avg OLP	97.7%	104.5%	-6.49%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$2,592,080	\$1,843,116	40.64%
Attached Units Sold	0	0	%
Detached Units Sold	14	25	-44.00%

Financing (Sold)

Assumption	0
Cash	3
Conventional	11
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	7
11 to 20	2
21 to 30	0
31 to 60	2
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	4	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	8	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	2	0	12	0	0	2	0	0
Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,753,469	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,356,500	\$0	\$1,996,784	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	19.70%	0.00%	37.90%	0.00%	0.00%			
Prev Year - # of Solds	0	0	6	0	19	0	0			

Active Detail

July 2022

Berkley, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

New Listings

4

↔ 0.0%

from Jun 2022:
4

↔ 0.0%

from Jul 2021:
4

YTD	2022	2021	+/-
	17	35	-51.4%

5-year Jul average: 4

New Pendings

2

↓ -33.3%

from Jun 2022:
3

↓ -60.0%

from Jul 2021:
5

YTD	2022	2021	+/-
	15	28	-46.4%

5-year Jul average: 2

Closed Sales

4

↓ -20.0%

from Jun 2022:
5

↔ 0.0%

from Jul 2021:
4

YTD	2022	2021	+/-
	14	25	-44.0%

5-year Jul average: 3

Median Sold Price

\$2,276,250

↑ 16.8%

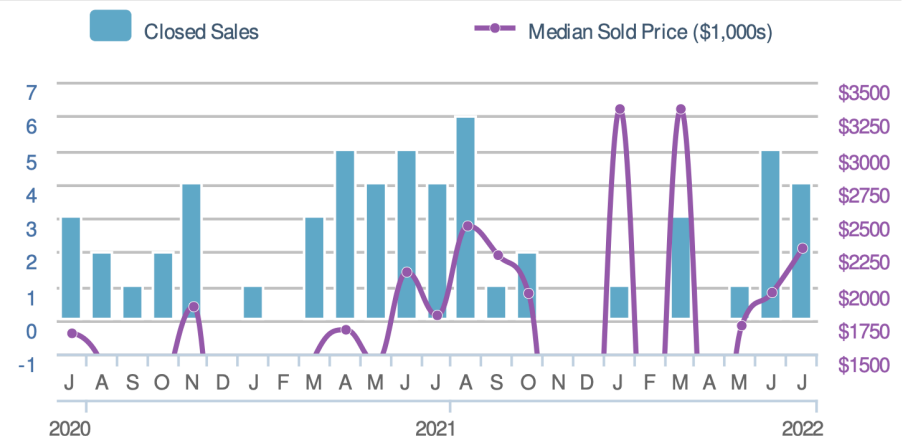
from Jun 2022:
\$1,949,000

↑ 27.8%

from Jul 2021:
\$1,781,250

YTD	2022	2021	+/-
	\$2,743,750	\$1,615,000	69.9%

5-year Jul average: \$1,726,875



Active Listings

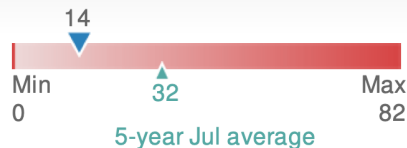
2



Jun 2022	Jul 2021
1	4

Avg DOM

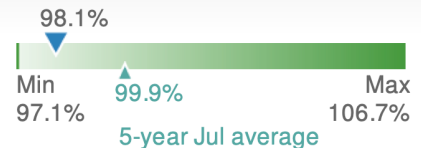
14



Jun 2022	Jul 2021	YTD
4	6	28

Avg Sold to OLP Ratio

98.1%



Jun 2022	Jul 2021	YTD
102.9%	106.7%	98.9%

January thru August 2022 YTD
Berkley, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$39,990,500	\$60,304,200	-33.69%
Avg Sold Price	\$2,523,070	\$2,008,932	25.59%
Median Sold Price	\$2,347,500	\$1,675,000	40.15%
Units Sold	16	31	-48.39%
Avg Days on Market	28	9	211.11%
Avg List Price for Solds	\$2,499,406	\$1,945,296	28.48%
Avg SP to OLP Ratio	99.5%	104.1%	-4.47%
Ratio of Avg SP to Avg OLP	98.3%	102.9%	-4.48%
Attached Avg Sold Price	\$0	\$0	0%
Detached Avg Sold Price	\$2,523,070	\$2,008,932	25.59%
Attached Units Sold	0	0	0%
Detached Units Sold	16	31	-48.39%

Financing (Sold)

Assumption	0
Cash	3
Conventional	13
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	8
11 to 20	2
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	6	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	8	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	2	0	14	0	0	3	0	1
Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,651,544	\$0	\$0			
Prev Year - Avg Sold Price	\$5,000,000	\$0	\$1,356,500	\$0	\$2,047,412	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	19.70%	0.00%	29.51%	0.00%	0.00%			
Prev Year - # of Solds	1	0	6	0	24	0	0			

Active Detail

August 2022

Berkley, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

New Listings

2

-50.0%

from Jul 2022:
4

0.0%

from Aug 2021:
2

YTD	2022	2021	+/-
	19	37	-48.6%

5-year Aug average: 3

New Pendings

0

-100.0%

from Jul 2022:
2

-100.0%

from Aug 2021:
2

YTD	2022	2021	+/-
	15	30	-50.0%

5-year Aug average: 2

Closed Sales

1

-75.0%

from Jul 2022:
4

-83.3%

from Aug 2021:
6

YTD	2022	2021	+/-
	16	31	-48.4%

5-year Aug average: 2

Median Sold Price

\$1,985,000

-12.8%

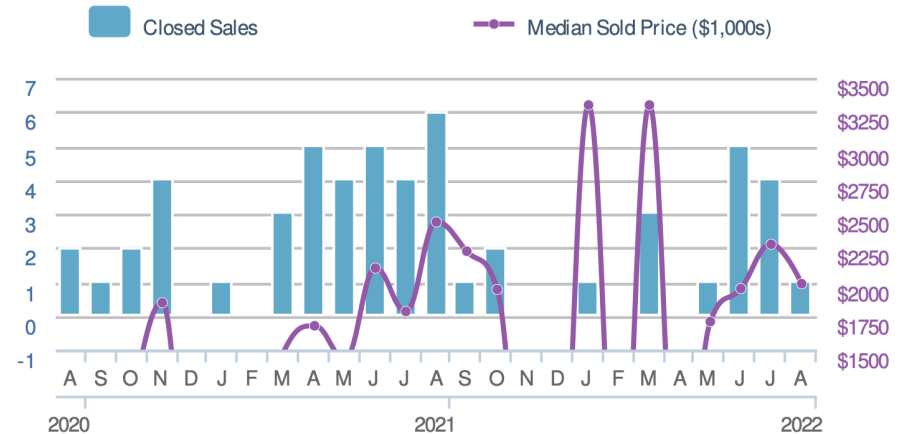
from Jul 2022:
\$2,276,250

-18.7%

from Aug 2021:
\$2,440,750

YTD	2022	2021	+/-
	\$2,347,500	\$1,675,000	40.1%

5-year Aug average: \$2,176,563



Active Listings

4



Jul 2022	Aug 2021
2	4

Avg DOM

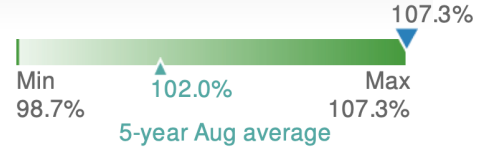
6



Jul 2022	Aug 2021	YTD
14	14	28

Avg Sold to OLP Ratio

107.3%



Jul 2022	Aug 2021	YTD
98.1%	98.7%	99.5%

January thru September 2022 YTD
Berkley, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$39,990,500	\$62,099,200	-35.60%
Avg Sold Price	\$2,523,070	\$2,015,684	25.17%
Median Sold Price	\$2,347,500	\$1,675,000	40.15%
Units Sold	16	32	-50.00%
Avg Days on Market	28	9	211.11%
Avg List Price for Solds	\$2,499,406	\$1,940,600	28.80%
Avg SP to OLP Ratio	99.5%	104.7%	-5.03%
Ratio of Avg SP to Avg OLP	98.3%	103.5%	-5.04%
Attached Avg Sold Price	\$0	\$0	0%
Detached Avg Sold Price	\$2,523,070	\$2,015,684	25.17%
Attached Units Sold	0	0	0%
Detached Units Sold	16	32	-50.00%

Financing (Sold)

Assumption	0
Cash	3
Conventional	13
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	8
11 to 20	2
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	6	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	8	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	2	0	14	0	0	4	0	1
Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,651,544	\$0	\$0			
Prev Year - Avg Sold Price	\$5,000,000	\$0	\$1,356,500	\$0	\$2,054,516	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	19.70%	0.00%	29.06%	0.00%	0.00%			
Prev Year - # of Solds	1	0	6	0	25	0	0			

Active Detail

September 2022

Berkley, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****4****↑ 100.0%**from Aug 2022:
2**↑ 33.3%**from Sep 2021:
3

YTD	2022	2021	+/-
	23	40	-42.5%

5-year Sep average: 4

New Pendings**1****↔ 0.0%**from Aug 2022:
0**↔ 0.0%**from Sep 2021:
1

YTD	2022	2021	+/-
	16	31	-48.4%

5-year Sep average: 2

Closed Sales**0****↓ -100.0%**from Aug 2022:
1**↓ -100.0%**from Sep 2021:
1

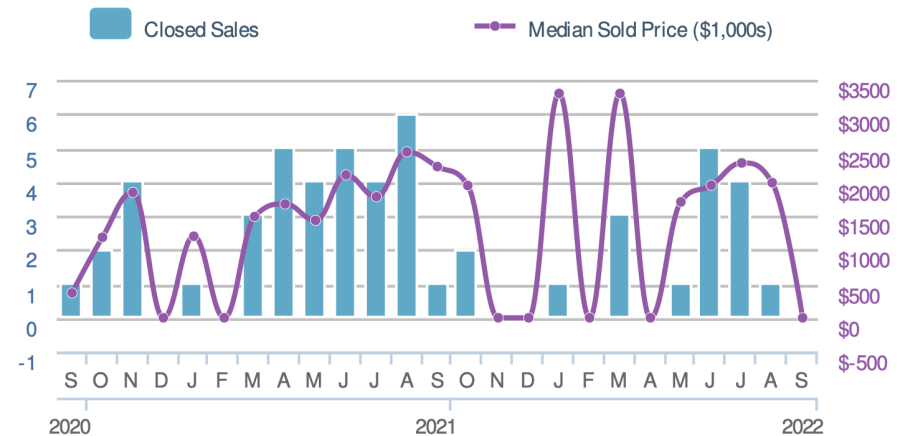
YTD	2022	2021	+/-
	16	32	-50.0%

5-year Sep average: 1

Median Sold Price**\$0****↓ -100.0%**from Aug 2022:
\$1,985,000**↓ -100.0%**from Sep 2021:
\$2,225,000

YTD	2022	2021	+/-
	\$2,347,500	\$1,675,000	40.1%

5-year Sep average: \$941,250

**Active Listings****5**

Aug 2022	Sep 2021
4	5

Avg DOM**0**

Aug 2022	Sep 2021	YTD
6	3	28

Avg Sold to OLP Ratio**0.0%**

Aug 2022	Sep 2021	YTD
107.3%	124.0%	99.5%

January thru October 2022 YTD
Berkley, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$41,715,500	\$65,944,200	-36.74%
Avg Sold Price	\$2,474,654	\$2,011,467	23.03%
Median Sold Price	\$2,095,000	\$1,687,500	24.15%
Units Sold	17	34	-50.00%
Avg Days on Market	26	13	100.00%
Avg List Price for Solds	\$2,453,852	\$1,939,535	26.52%
Avg SP to OLP Ratio	99.4%	104.5%	-4.82%
Ratio of Avg SP to Avg OLP	98.3%	103.2%	-4.76%
Attached Avg Sold Price	\$0	\$0	0%
Detached Avg Sold Price	\$2,474,654	\$2,011,467	23.03%
Attached Units Sold	0	0	0%
Detached Units Sold	17	34	-50.00%

Financing (Sold)

Assumption	0
Cash	3
Conventional	14
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	9
11 to 20	2
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	7	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	8	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	2	0	15	0	0	3	0	1
Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,588,108	\$0	\$0			
Prev Year - Avg Sold Price	\$5,000,000	\$0	\$1,356,500	\$0	\$2,046,329	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	19.70%	0.00%	26.48%	0.00%	0.00%			
Prev Year - # of Solds	1	0	6	0	27	0	0			

Active Detail

October 2022

Berkley, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****1**

-75.0% **-50.0%**
 from Sep 2022: 4 from Oct 2021: 2

YTD	2022	2021	+/-
	24	42	-42.9%

5-year Oct average: 3

New Pendings**1**

0.0% **0.0%**
 from Sep 2022: 1 from Oct 2021: 1

YTD	2022	2021	+/-
	17	32	-46.9%

5-year Oct average: 2

Closed Sales**1**

0.0% **-50.0%**
 from Sep 2022: 0 from Oct 2021: 2

YTD	2022	2021	+/-
	17	34	-50.0%

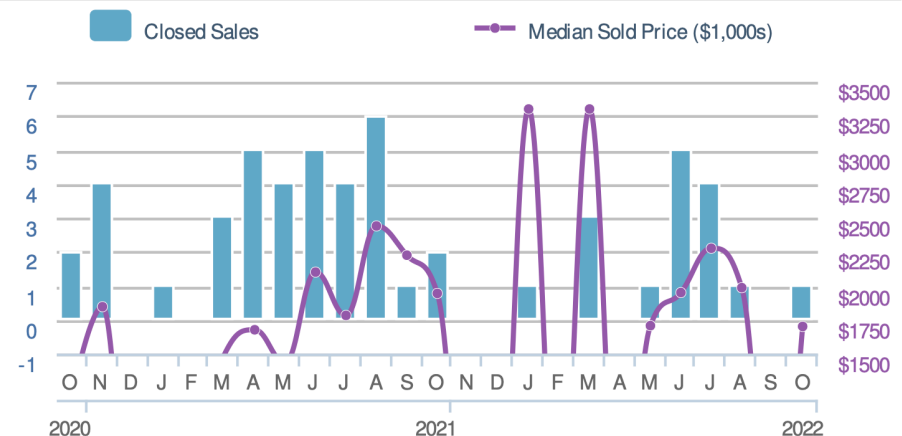
5-year Oct average: 2

Median Sold Price**\$1,700,000**

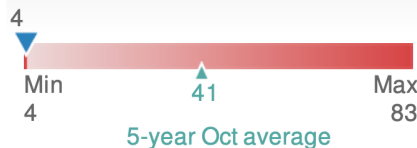
0.0% **-12.6%**
 from Sep 2022: \$0 from Oct 2021: \$1,944,000

YTD	2022	2021	+/-
	\$2,095,000	\$1,687,500	24.1%

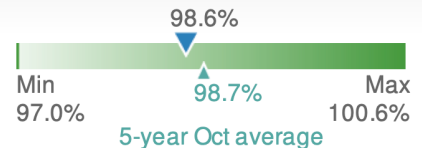
5-year Oct average: \$1,441,200

**Active Listings****4**

Sep 2022	Oct 2021
5	4

Avg DOM**4**

Sep 2022	Oct 2021	YTD
0	83	26

Avg Sold to OLP Ratio**98.6%**

Sep 2022	Oct 2021	YTD
0.0%	100.0%	99.4%

January thru November 2022 YTD
Berkley, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$43,364,500	\$65,944,200	-34.24%
Avg Sold Price	\$2,438,284	\$2,011,467	21.22%
Median Sold Price	\$2,040,000	\$1,687,500	20.89%
Units Sold	18	34	-47.06%
Avg Days on Market	25	13	92.31%
Avg List Price for Solds	\$2,409,138	\$1,939,535	24.21%
Avg SP to OLP Ratio	100.0%	104.5%	-4.24%
Ratio of Avg SP to Avg OLP	98.7%	103.2%	-4.32%
Attached Avg Sold Price	\$0	\$0	0%
Detached Avg Sold Price	\$2,438,284	\$2,011,467	21.22%
Attached Units Sold	0	0	0%
Detached Units Sold	18	34	-47.06%

Financing (Sold)

Assumption	0
Cash	3
Conventional	15
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	10
11 to 20	2
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	8	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	8	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	2	0	16	0	0	3	0	0
Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,540,101	\$0	\$0			
Prev Year - Avg Sold Price	\$5,000,000	\$0	\$1,356,500	\$0	\$2,046,329	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	19.70%	0.00%	24.13%	0.00%	0.00%			
Prev Year - # of Solds	1	0	6	0	27	0	0			

Active Detail

November 2022

Berkley, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****0**

-100.0% **0.0%**
 from Oct 2022: **1** from Nov 2021: **0**

YTD	2022	2021	+/-
	24	42	-42.9%

5-year Nov average: **1****New Pendings****1**

0.0% **0.0%**
 from Oct 2022: **1** from Nov 2021: **0**

YTD	2022	2021	+/-
	18	32	-43.8%

5-year Nov average: **1****Closed Sales****1**

0.0% **0.0%**
 from Oct 2022: **1** from Nov 2021: **0**

YTD	2022	2021	+/-
	18	34	-47.1%

5-year Nov average: **2****Median Sold Price****\$1,820,000**

7.1% **0.0%**
 from Oct 2022: **\$1,700,000** from Nov 2021: **\$0**

YTD	2022	2021	+/-
	\$2,040,000	\$1,687,500	20.9%

5-year Nov average: **\$1,240,000****Active Listings****3**

5-year Nov average: **5**

Oct 2022	Nov 2021
4	4

Avg DOM**6**

5-year Nov average: **14**

Oct 2022	Nov 2021	YTD
4	0	25

Avg Sold to OLP Ratio**110.4%**

5-year Nov average: **80.5%**

Oct 2022	Nov 2021	YTD
98.6%	0.0%	100.0%

January thru December 2022 YTD
Berkley, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$43,714,400	\$65,944,200	-33.71%
Avg Sold Price	\$2,328,375	\$2,011,467	15.76%
Median Sold Price	\$1,985,000	\$1,687,500	17.63%
Units Sold	19	34	-44.12%
Avg Days on Market	26	13	100.00%
Avg List Price for Solds	\$2,300,757	\$1,939,535	18.62%
Avg SP to OLP Ratio	99.8%	104.5%	-4.45%
Ratio of Avg SP to Avg OLP	98.7%	103.2%	-4.34%
Attached Avg Sold Price	\$350,000	\$0	0%
Detached Avg Sold Price	\$2,438,284	\$2,011,467	21.22%
Attached Units Sold	1	0	0%
Detached Units Sold	18	34	-47.06%

Financing (Sold)

Assumption	0
Cash	3
Conventional	16
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	10
11 to 20	2
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	8	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	8	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	2	0	16	0	1	2	0	0
Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,540,101	\$0	\$350,000			
Prev Year - Avg Sold Price	\$5,000,000	\$0	\$1,356,500	\$0	\$2,046,329	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	19.70%	0.00%	24.13%	0.00%	0.00%			
Prev Year - # of Solds	1	0	6	0	27	0	0			

Active Detail

December 2022

Berkley, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

New Listings**0**

↔ 0.0%

from Nov 2022:
0

↔ 0.0%

from Dec 2021:
0

YTD	2022	2021	+/-
	24	42	-42.9%

5-year Dec average: **0****New Pendings****0**

↓ -100.0%

from Nov 2022:
1

↓ -100.0%

from Dec 2021:
1

YTD	2022	2021	+/-
	18	33	-45.5%

5-year Dec average: **0****Closed Sales****1**

↔ 0.0%

from Nov 2022:
1

↔ 0.0%

from Dec 2021:
0

YTD	2022	2021	+/-
	19	34	-44.1%

5-year Dec average: **1****Median Sold Price****\$350,000**

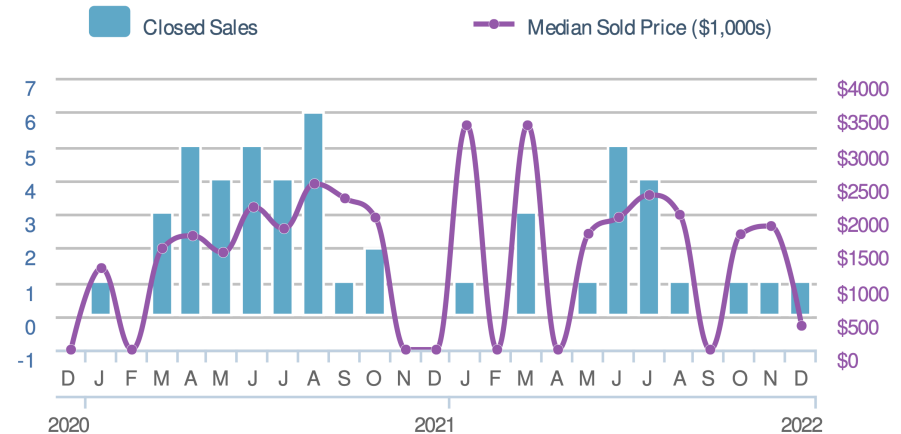
↓ -80.8%

from Nov 2022:
\$1,820,000

↔ 0.0%

from Dec 2021:
\$0

YTD	2022	2021	+/-
	\$1,985,000	\$1,687,500	17.6%

5-year Dec average: **\$479,500****Active Listings****2**

2

Min
2

4

Max
10

5-year Dec average

Nov 2022	Dec 2021
3	3

Avg DOM**46**Min
0

23

Max
46

5-year Dec average

Nov 2022	Dec 2021	YTD
6	0	26

Avg Sold to OLP Ratio**95.9%**Min
0.0%

58.0%

Max
102.3%

5-year Dec average

Nov 2022	Dec 2021	YTD
110.4%	0.0%	99.8%