

SINGLE FAMILY HOUSING

Burleith

Closed sales, averages Jan 2022

Closed sales, averages Jan 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	5	\$1,743,000	\$1,707,600	12	4	\$1,361,250	2	25%
< \$1 MILLION	-	-	-	-	-	-	-	-
\$1 – 2 MILLION	3	\$1,446,667	\$1,421,000	13	3	\$1,086,667	3	31%
> \$2 MILLION	2	\$2,187,500	\$2,137,500	10	1	\$2,185,000	1	- 2%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com
lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



SINGLE FAMILY HOUSING

Burleith

Closed sales, averages from Jan – Feb, 2022

Closed sales, averages from Jan - Feb, 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	6	\$1,677,333	\$1,662,333	11	8	\$1,794,375	42	-7%
< \$1 MILLION	-	-	-	-	-	-	-	-
\$1 – 2 MILLION	4	\$1,422,250	\$1,424,750	11	5	\$1,422,000	50	<1%
> \$2 MILLION	2	\$2,187,500	\$2,137,500	10	3	\$2,415,000	27	-11%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com

lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



SINGLE FAMILY HOUSING

Burleith

Closed sales, averages from Jan. – Mar., 2022

Closed sales, averages from Jan. – Mar., 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	10	\$ 1,520,100	\$ 1,512,400	13	9	\$ 1,789,556	38	- 15%
< \$1 MILLION	-	-	-	-	-	-	-	-
\$1 – 2 MILLION	8	\$ 1,353,250	\$ 1,356,125	13	6	\$ 1,476,833	43	- 8%
> \$2 MILLION	2	\$ 2,187,500	\$ 2,137,500	10	3	\$ 2,415,000	27	- 11%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com

lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



SINGLE FAMILY HOUSING

Burleith

Closed sales, averages from Jan. – Apr., 2022

Closed sales, averages from Jan. – Apr., 2021

	Properties sold	List price	Sales price	CDOM*	Properties sold	Sales price	CDOM*	Change from 2021
ALL PRICE POINTS	14	\$ 1,557,500	\$ 1,572,786	16	12	\$ 1,649,667	31	- 5%
< \$1 MILLION	-	-	-	-	1	\$975,000	1	-
\$1 – 2 MILLION	11	\$ 1,350,455	\$ 1,398,545	11	8	\$ 1,447,000	36	- 3%
> \$2 MILLION	3	\$ 2,316,667	\$ 2,211,667	37	3	\$ 2,415,000	27	- 8%

I am proud to say that 60 percent of my business comes from previous clients and client referrals. Give me a call today to discuss how I can help you best position yourself for a successful purchase or sale. Talk to me about the Eastern Shore and the Virginia countryside if you are considering a second home.

Lenore G. Rubino

202.262.1261 - lenore.rubino@wfp.com
lenorerubino.com

'Virtually' ready and always client first

Washington Fine Properties, LLC – 3201 New Mexico Ave NW #220, Washington, DC 20016 - 202.944.5000

*Cumulative Days on Market.

© 2022 BRIGHT. Information is believed to be accurate, but should not be relied upon without verification. Accuracy of square footage, lot size, schools and other information is not guaranteed.



January thru May 2022 YTD

Burleith, Washington, DC (Advertised)

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$24,254,000	\$20,868,000	16.23%
Avg Sold Price	\$1,576,937	\$1,532,857	2.88%
Median Sold Price	\$1,448,000	\$1,367,500	5.89%
Units Sold	16	14	14.29%
Avg Days on Market	15	23	-34.78%
Avg List Price for Solds	\$1,515,875	\$1,490,571	1.70%
Avg SP to OLP Ratio	104.1%	102.8%	1.27%
Ratio of Avg SP to Avg OLP	102.8%	101.3%	1.47%
Attached Avg Sold Price	\$1,576,937	\$1,532,857	2.88%
Detached Avg Sold Price	\$0	\$0	0%
Attached Units Sold	16	14	14.29%
Detached Units Sold	0	0	0%

Financing (Sold)

Assumption	0
Cash	8
Conventional	8
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	5
1 to 10	6
11 to 20	2
21 to 30	0
31 to 60	2
61 to 90	0
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	7	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	8	0	7	0	1	0	0
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,799,571	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,103,750	\$0	\$1,887,000	\$849,000			
Avg Sold % Change	0.00%	0.00%	0.00%	30.62%	0.00%	-4.63%	0.00%			
Prev Year - # of Solds	0	1	0	4	0	8	1			

Active Detail

May 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****0**

-100.0% **-100.0%**
 from Apr 2022: 3 from May 2021: 4

YTD	2022	2021	+/-
	15	11	36.4%

5-year May average: 4

New Pendings**1**

-66.7% **-66.7%**
 from Apr 2022: 3 from May 2021: 3

YTD	2022	2021	+/-
	12	15	-20.0%

5-year May average: 3

Closed Sales**2**

-50.0% **-33.3%**
 from Apr 2022: 4 from May 2021: 3

YTD	2022	2021	+/-
	16	14	14.3%

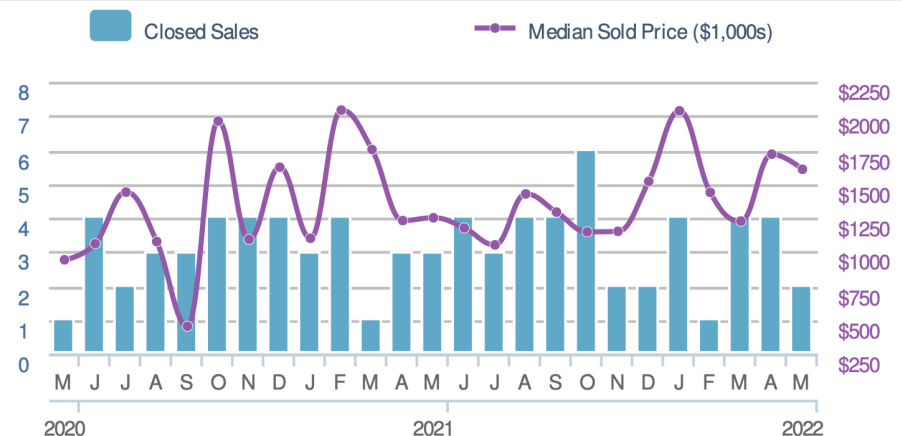
5-year May average: 2

Median Sold Price**\$1,606,000**

-6.5% **28.5%**
 from Apr 2022: **\$1,717,500** from May 2021: **\$1,250,000**

YTD	2022	2021	+/-
	\$1,448,000	\$1,367,500	5.9%

5-year May average: \$1,301,200

**Active Listings****1**

1
 Min 0 Max 11
 3
 5-year May average

Apr 2022	May 2021
2	0

Avg DOM**13**

13
 Min 2 Max 45
 19
 5-year May average

Apr 2022	May 2021	YTD
25	2	15

Avg Sold to OLP Ratio**116.0%**

116.0%
 Min 96.9% Max 116.0%
 103.4%
 5-year May average

Apr 2022	May 2021	YTD
106.4%	109.6%	104.1%

January thru June 2022 YTD
Burleith, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$26,213,000	\$26,167,000	0.18%
Avg Sold Price	\$1,599,411	\$1,496,388	6.88%
Median Sold Price	\$1,460,000	\$1,250,000	16.80%
Units Sold	17	18	-5.56%
Avg Days on Market	17	19	-10.53%
Avg List Price for Solds	\$1,541,941	\$1,453,722	6.07%
Avg SP to OLP Ratio	103.4%	103.3%	0.05%
Ratio of Avg SP to Avg OLP	101.9%	101.7%	0.23%
Attached Avg Sold Price	\$1,599,411	\$1,496,388	6.88%
Detached Avg Sold Price	\$0	\$0	0%
Attached Units Sold	17	18	-5.56%
Detached Units Sold	0	0	0%

Financing (Sold)

Assumption	0
Cash	8
Conventional	9
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	5
1 to 10	6
11 to 20	2
21 to 30	0
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	8	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	8	0	8	0	1	2	0
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,819,500	\$0			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,103,000	\$0	\$1,770,090	\$849,000			
Avg Sold % Change	0.00%	0.00%	0.00%	30.71%	0.00%	2.79%	0.00%			
Prev Year - # of Solds	0	1	0	5	0	11	1			

Active Detail

June 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings** **2**

↔ 0.0% ↓ -75.0%

from May 2022: 0 from Jun 2021: 8

YTD	2022	2021	+/-
	17	19	-10.5%

5-year Jun average: 4

New Pendings **0**

↓ -100.0% ↓ -100.0%

from May 2022: 1 from Jun 2021: 4

YTD	2022	2021	+/-
	12	20	-40.0%

5-year Jun average: 2

Closed Sales **1**

↓ -50.0% ↓ -75.0%

from May 2022: 2 from Jun 2021: 4

YTD	2022	2021	+/-
	17	18	-5.6%

5-year Jun average: 3

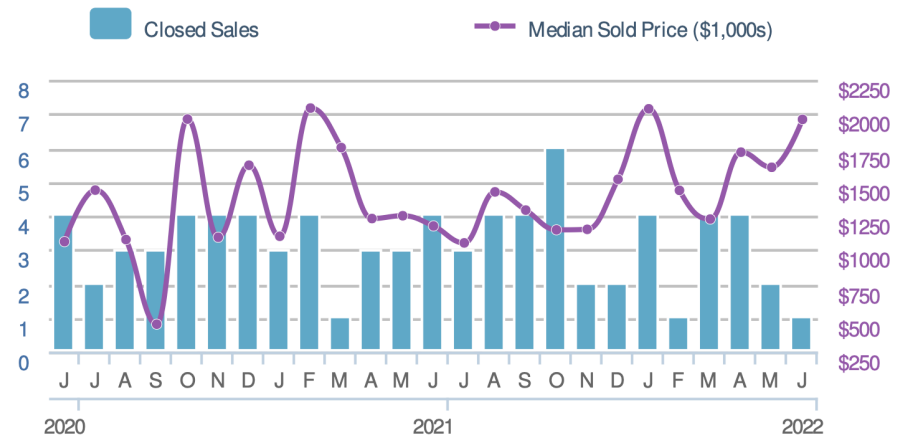
Median Sold Price **\$1,959,000**

↑ 22.0% ↑ 66.7%

from May 2022: \$1,606,000 from Jun 2021: \$1,175,000

YTD	2022	2021	+/-
	\$1,460,000	\$1,250,000	16.8%

5-year Jun average: \$1,215,100

**Active Listings** **3**

3

Min 2 Max 7

5-year Jun average

May 2022	Jun 2021
1	2

Avg DOM **39**

39

Min 4 Max 56

5-year Jun average

May 2022	Jun 2021	YTD
13	4	17

Avg Sold to OLP Ratio **92.2%**

92.2%

Min 92.2% Max 105.3%

5-year Jun average

May 2022	Jun 2021	YTD
116.0%	105.3%	103.4%

January thru July 2022 YTD
Burleith, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$26,213,000	\$30,457,950	-13.94%
Avg Sold Price	\$1,599,411	\$1,424,181	12.30%
Median Sold Price	\$1,460,000	\$1,240,000	17.74%
Units Sold	17	22	-22.73%
Avg Days on Market	17	17	0.00%
Avg List Price for Solds	\$1,541,941	\$1,384,452	11.38%
Avg SP to OLP Ratio	103.4%	103.1%	0.27%
Ratio of Avg SP to Avg OLP	101.9%	101.8%	0.13%
Attached Avg Sold Price	\$1,599,411	\$1,424,181	12.30%
Detached Avg Sold Price	\$0	\$0	0%
Attached Units Sold	17	22	-22.73%
Detached Units Sold	0	0	0%

Financing (Sold)

Assumption	0
Cash	8
Conventional	9
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	5
1 to 10	6
11 to 20	2
21 to 30	0
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	8	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	8	0	8	0	1	2	0
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,441,750	\$0	\$1,819,500	\$0			
Prev Year - Avg Sold Price	\$0	\$955,000	\$0	\$1,094,166	\$0	\$1,692,923	\$849,000			
Avg Sold % Change	0.00%	15.18%	0.00%	31.77%	0.00%	7.48%	0.00%			
Prev Year - # of Solds	0	2	0	6	0	13	1			

Active Detail

July 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****2**

↔ 0.0% ↓ -50.0%

from Jun 2022: from Jul 2021:

2 4

YTD	2022	2021	+/-
	19	23	-17.4%

5-year Jul average: 3

New Pendings**2**

↔ 0.0% ↓ -50.0%

from Jun 2022: from Jul 2021:

0 4

YTD	2022	2021	+/-
	14	24	-41.7%

5-year Jul average: 1

Closed Sales**0**

↓ -100.0% ↓ -100.0%

from Jun 2022: from Jul 2021:

1 3

YTD	2022	2021	+/-
	17	22	-22.7%

5-year Jul average: 1

Median Sold Price**\$0**

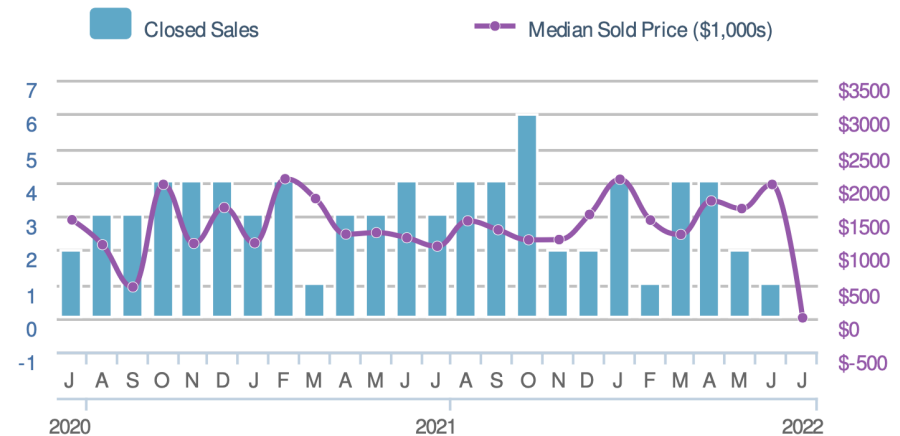
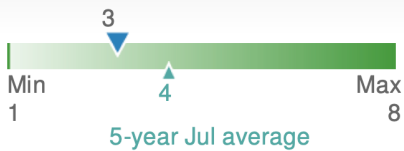
↓ -100.0% ↓ -100.0%

from Jun 2022: from Jul 2021:

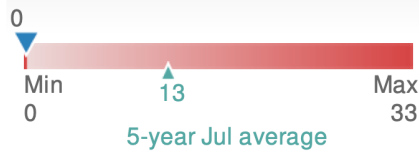
\$1,959,000 **\$1,050,000**

YTD	2022	2021	+/-
	\$1,460,000	\$1,240,000	17.7%

5-year Jul average: \$1,152,094

**Active Listings****3**

Jun 2022	Jul 2021
3	1

Avg DOM**0**

Jun 2022	Jul 2021	YTD
39	11	17

Avg Sold to OLP Ratio**0.0%**

Jun 2022	Jul 2021	YTD
92.2%	100.6%	103.4%

January thru August 2022 YTD
Burleith, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$31,853,000	\$37,927,950	-16.02%
Avg Sold Price	\$1,644,000	\$1,442,000	14.01%
Median Sold Price	\$1,555,000	\$1,250,000	24.40%
Units Sold	20	27	-25.93%
Avg Days on Market	15	15	0.00%
Avg List Price for Solds	\$1,592,650	\$1,404,738	13.38%
Avg SP to OLP Ratio	103.1%	102.9%	0.17%
Ratio of Avg SP to Avg OLP	101.8%	101.8%	-0.05%
Attached Avg Sold Price	\$1,644,000	\$1,451,230	13.28%
Detached Avg Sold Price	\$0	\$1,202,000	0%
Attached Units Sold	20	26	-23.08%
Detached Units Sold	0	1	0%

Financing (Sold)

Assumption	0
Cash	8
Conventional	12
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	6
1 to 10	7
11 to 20	3
21 to 30	0
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1M to \$2,499,999	0	1	0	9	0	9	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	1	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	9	0	10	0	1	2	0
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,405,444	\$0	\$1,913,100	\$0			
Prev Year - Avg Sold Price	\$0	\$955,000	\$1,202,000	\$1,087,857	\$0	\$1,709,875	\$849,000			
Avg Sold % Change	0.00%	15.18%	0.00%	29.19%	0.00%	11.89%	0.00%			
Prev Year - # of Solds	0	2	1	7	0	16	1			

Active Detail

August 2022

Burleith, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

New Listings

2

↔ 0.0%

from Jul 2022:
2

↓ -50.0%

from Aug 2021:
4

YTD	2022	2021	+/-
	21	27	-22.2%

5-year Aug average: 4

New Pendings

0

↓ -100.0%

from Jul 2022:
2

↓ -100.0%

from Aug 2021:
3

YTD	2022	2021	+/-
	14	27	-48.1%

5-year Aug average: 3

Closed Sales

3

↔ 0.0%

from Jul 2022:
0

↓ -25.0%

from Aug 2021:
4

YTD	2022	2021	+/-
	20	27	-25.9%

5-year Aug average: 2

Median Sold Price

\$1,650,000

↔ 0.0%

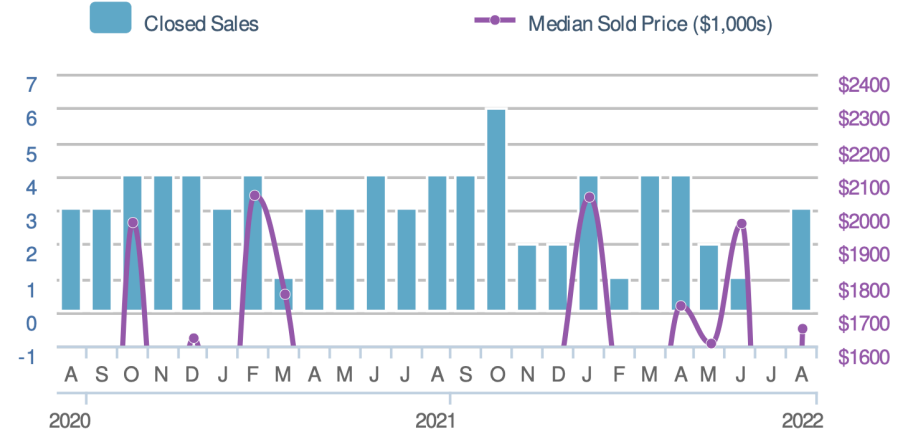
from Jul 2022:
\$0

↑ 15.8%

from Aug 2021:
\$1,425,000

YTD	2022	2021	+/-
	\$1,555,000	\$1,250,000	24.4%

5-year Aug average: \$1,243,000



Active Listings

3



Jul 2022	Aug 2021
3	1

Avg DOM

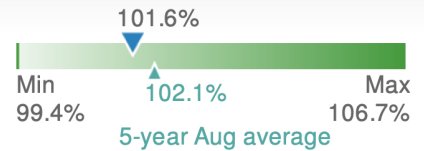
6



Jul 2022	Aug 2021	YTD
0	9	15

Avg Sold to OLP Ratio

101.6%



Jul 2022	Aug 2021	YTD
0.0%	102.8%	103.1%

January thru September 2022 YTD
Burleith, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$31,853,000	\$43,187,940	-26.25%
Avg Sold Price	\$1,644,000	\$1,425,677	15.31%
Median Sold Price	\$1,555,000	\$1,250,000	24.40%
Units Sold	20	31	-35.48%
Avg Days on Market	15	15	0.00%
Avg List Price for Solds	\$1,592,650	\$1,393,159	14.32%
Avg SP to OLP Ratio	103.1%	102.3%	0.82%
Ratio of Avg SP to Avg OLP	101.8%	101.4%	0.39%
Attached Avg Sold Price	\$1,644,000	\$1,433,133	14.71%
Detached Avg Sold Price	\$0	\$1,202,000	0%
Attached Units Sold	20	30	-33.33%
Detached Units Sold	0	1	0%

Financing (Sold)

Assumption	0
Cash	8
Conventional	12
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	6
1 to 10	7
11 to 20	3
21 to 30	0
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	9	0	9	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	9	0	10	0	0	2	0
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,405,444	\$0	\$1,913,100	\$0			
Prev Year - Avg Sold Price	\$0	\$955,000	\$1,202,000	\$1,108,125	\$0	\$1,651,052	\$849,000			
Avg Sold % Change	0.00%	15.18%	0.00%	26.83%	0.00%	15.87%	0.00%			
Prev Year - # of Solds	0	2	1	8	0	19	1			

Active Detail

September 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****3** **50.0%**from Aug 2022:
2 **-50.0%**from Sep 2021:
6

YTD	2022	2021	+/-
	24	33	-27.3%

5-year Sep average: 4

New Pendings**3** **0.0%**from Aug 2022:
0 **-40.0%**from Sep 2021:
5

YTD	2022	2021	+/-
	17	32	-46.9%

5-year Sep average: 3

Closed Sales**0** **-100.0%**from Aug 2022:
3 **-100.0%**from Sep 2021:
4

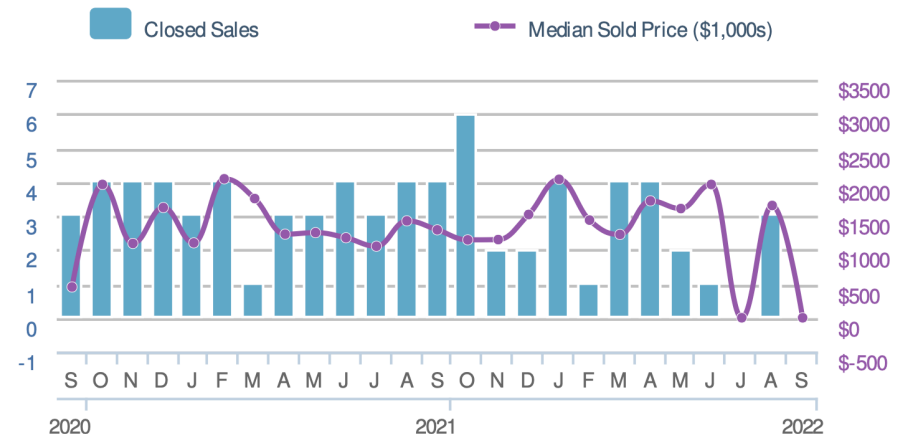
YTD	2022	2021	+/-
	20	31	-35.5%

5-year Sep average: 3

Median Sold Price**\$0** **-100.0%**from Aug 2022:
\$1,650,000 **-100.0%**from Sep 2021:
\$1,291,000

YTD	2022	2021	+/-
	\$1,555,000	\$1,250,000	24.4%

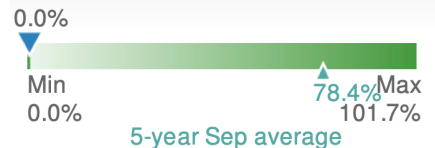
5-year Sep average: \$906,200

**Active Listings****2**

Aug 2022	Sep 2021
3	1

Avg DOM**0**

Aug 2022	Sep 2021	YTD
6	13	15

Avg Sold to OLP Ratio**0.0%**

Aug 2022	Sep 2021	YTD
101.6%	97.7%	103.1%

January thru October 2022 YTD
Burleith, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com

Sold Summary

	2022	2021	% Change
Sold Dollar Volume	\$33,911,000	\$50,145,940	-32.38%
Avg Sold Price	\$1,593,818	\$1,382,959	15.25%
Median Sold Price	\$1,448,000	\$1,230,000	17.72%
Units Sold	22	37	-40.54%
Avg Days on Market	16	14	14.29%
Avg List Price for Solds	\$1,541,409	\$1,355,295	13.73%
Avg SP to OLP Ratio	103.0%	101.9%	1.00%
Ratio of Avg SP to Avg OLP	101.7%	101.2%	0.53%
Attached Avg Sold Price	\$1,593,818	\$1,387,986	14.83%
Detached Avg Sold Price	\$0	\$1,202,000	0%
Attached Units Sold	22	36	-38.89%
Detached Units Sold	0	1	0%

Financing (Sold)

Assumption	0
Cash	8
Conventional	14
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	6
1 to 10	8
11 to 20	3
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	1	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	9	0	10	0	0	3	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	10	0	11	0	0	4	0
Avg Sold Price	\$0	\$1,100,000	\$0	\$1,360,800	\$0	\$1,850,545	\$0			
Prev Year - Avg Sold Price	\$0	\$955,000	\$1,202,000	\$1,137,136	\$0	\$1,577,272	\$849,000			
Avg Sold % Change	0.00%	15.18%	0.00%	19.67%	0.00%	17.33%	0.00%			
Prev Year - # of Solds	0	2	1	11	0	22	1			

Active Detail

October 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****5** **66.7%**from Sep 2022:
3 **0.0%**from Oct 2021:
5

YTD	2022	2021	+/-
	29	38	-23.7%

5-year Oct average: 5

New Pendings**2** **-33.3%**from Sep 2022:
3 **0.0%**from Oct 2021:
2

YTD	2022	2021	+/-
	19	35	-45.7%

5-year Oct average: 3

Closed Sales**1** **0.0%**from Sep 2022:
0 **-83.3%**from Oct 2021:
6

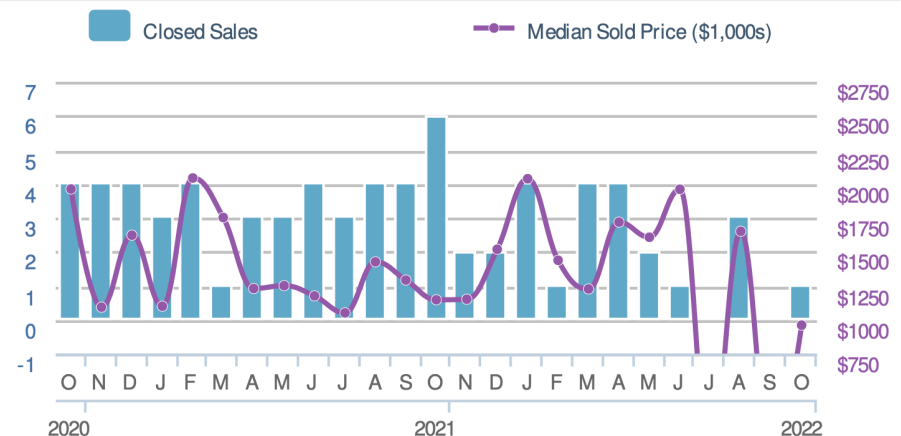
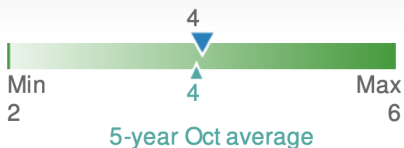
YTD	2022	2021	+/-
	22	37	-40.5%

5-year Oct average: 3

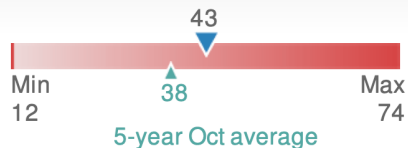
Median Sold Price**\$959,000** **0.0%**from Sep 2022:
\$0 **-16.4%**from Oct 2021:
\$1,147,500

YTD	2022	2021	+/-
	\$1,448,000	\$1,230,000	17.7%

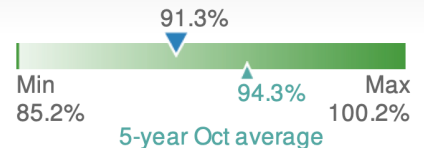
5-year Oct average: \$1,213,600

**Active Listings****4**

Sep 2022	Oct 2021
2	3

Avg DOM**43**

Sep 2022	Oct 2021	YTD
0	12	16

Avg Sold to OLP Ratio**91.3%**

Sep 2022	Oct 2021	YTD
0.0%	100.2%	103.0%

January thru November 2022 YTD
Burleith, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$39,033,000	\$52,445,940	-25.57%
Avg Sold Price	\$1,548,307	\$1,371,012	12.93%
Median Sold Price	\$1,448,000	\$1,230,000	17.72%
Units Sold	26	39	-33.33%
Avg Days on Market	14	14	0.00%
Avg List Price for Solds	\$1,501,269	\$1,344,767	11.64%
Avg SP to OLP Ratio	102.7%	101.8%	0.84%
Ratio of Avg SP to Avg OLP	101.7%	101.1%	0.55%
Attached Avg Sold Price	\$1,602,750	\$1,375,460	16.52%
Detached Avg Sold Price	\$895,000	\$1,202,000	-25.54%
Attached Units Sold	24	38	-36.84%
Detached Units Sold	2	1	100.00%

Financing (Sold)

Assumption	0
Cash	11
Conventional	15
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	8
1 to 10	9
11 to 20	4
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail



Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	2	1	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	10	0	11	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	2	11	0	12	0	0	4	0
Avg Sold Price	\$0	\$1,100,000	\$895,000	\$1,370,272	\$0	\$1,857,750	\$0			
Prev Year - Avg Sold Price	\$0	\$955,000	\$1,202,000	\$1,129,875	\$0	\$1,563,043	\$849,000			
Avg Sold % Change	0.00%	15.18%	-25.54%	21.28%	0.00%	18.85%	0.00%			
Prev Year - # of Solds	0	2	1	12	0	23	1			

Active Detail

November 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings** **4**

 **-20.0%**  **100.0%**
 from Oct 2022: 5 from Nov 2021: 2



YTD	2022	2021	+/-
	33	40	-17.5%

5-year Nov average: **3****New Pendings** **0**

 **-100.0%**  **-100.0%**
 from Oct 2022: 2 from Nov 2021: 2



YTD	2022	2021	+/-
	21	37	-43.2%

5-year Nov average: **2****Closed Sales** **4**

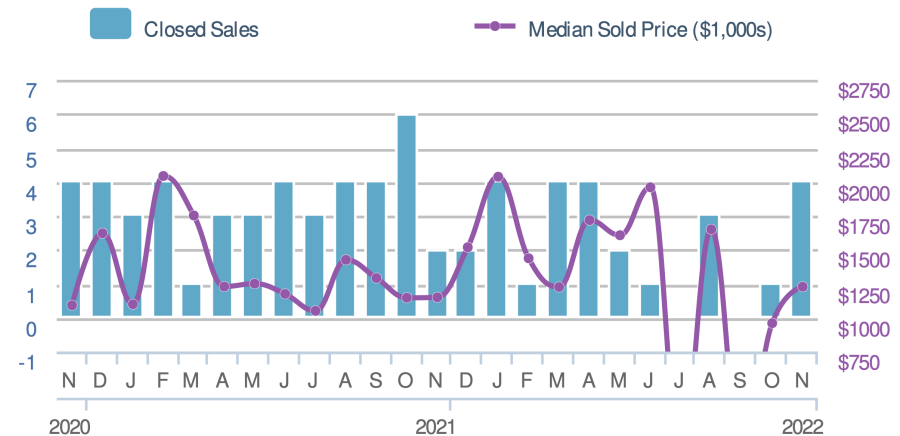
 **300.0%**  **100.0%**
 from Oct 2022: 1 from Nov 2021: 2

YTD	2022	2021	+/-
	26	39	-33.3%

5-year Nov average: **3****Median Sold Price** **\$1,227,500**

 **28.0%**  **6.7%**
 from Oct 2022: **\$959,000** from Nov 2021: **\$1,150,000**

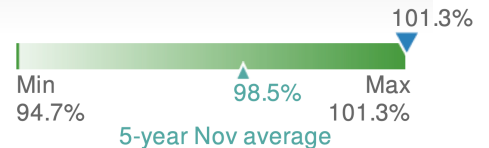
YTD	2022	2021	+/-
	\$1,448,000	\$1,230,000	17.7%

5-year Nov average: **\$1,450,800****Active Listings** **4**

Oct 2022	Nov 2021
4	3

Avg DOM **5**

Oct 2022	Nov 2021	YTD
43	9	14

Avg Sold to OLP Ratio **101.3%**

Oct 2022	Nov 2021	YTD
91.3%	100.0%	102.7%

January thru December 2022 YTD
Burleith, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2022	2021	% Change
Sold Dollar Volume	\$42,423,000	\$55,504,940	-23.57%
Avg Sold Price	\$1,558,785	\$1,378,158	13.11%
Median Sold Price	\$1,462,500	\$1,230,000	18.90%
Units Sold	28	41	-31.71%
Avg Days on Market	13	14	-7.14%
Avg List Price for Solds	\$1,515,107	\$1,353,779	11.92%
Avg SP to OLP Ratio	102.5%	101.7%	0.77%
Ratio of Avg SP to Avg OLP	101.6%	101.0%	0.51%
Attached Avg Sold Price	\$1,609,846	\$1,382,562	16.44%
Detached Avg Sold Price	\$895,000	\$1,202,000	-25.54%
Attached Units Sold	26	40	-35.00%
Detached Units Sold	2	1	100.00%

Financing (Sold)

Assumption	0
Cash	11
Conventional	17
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	8
1 to 10	11
11 to 20	4
21 to 30	0
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	2	1	0	0	0	0	0	0
\$1M to \$2,499,999	0	1	0	10	0	13	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	1	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	2	11	0	14	0	0	4	0
Avg Sold Price	\$0	\$1,100,000	\$895,000	\$1,370,272	\$0	\$1,834,500	\$0			
Prev Year - Avg Sold Price	\$0	\$955,000	\$1,202,000	\$1,129,875	\$0	\$1,588,541	\$854,500			
Avg Sold % Change	0.00%	15.18%	-25.54%	21.28%	0.00%	15.48%	0.00%			
Prev Year - # of Solds	0	2	1	12	0	24	2			

Active Detail

December 2022

Burleith, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****0**

-100.0% **-100.0%**
 from Nov 2022: **4** from Dec 2021: **4**

YTD	2022	2021	+/-
	33	44	-25.0%

5-year Dec average: **2****New Pendings****0**

0.0% **-100.0%**
 from Nov 2022: **0** from Dec 2021: **4**

YTD	2022	2021	+/-
	21	41	-48.8%

5-year Dec average: **2****Closed Sales****2**

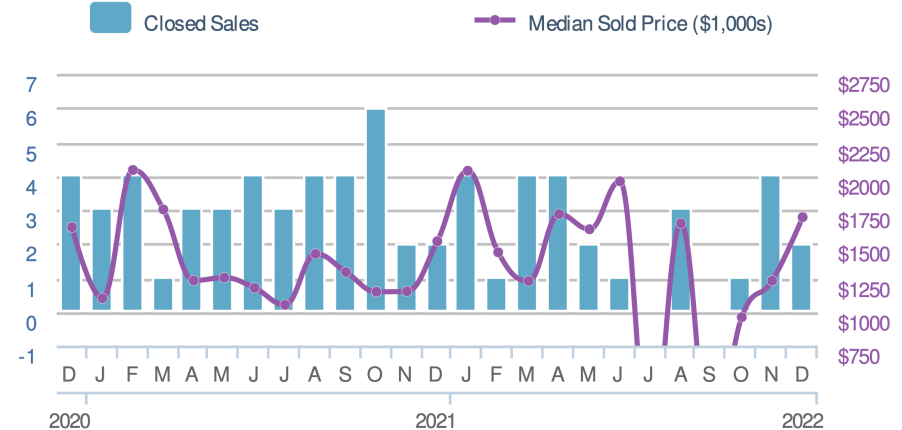
-50.0% **0.0%**
 from Nov 2022: **4** from Dec 2021: **2**

YTD	2022	2021	+/-
	28	41	-31.7%

5-year Dec average: **2****Median Sold Price****\$1,695,000**

38.1% **11.7%**
 from Nov 2022: **\$1,227,500** from Dec 2021: **\$1,517,500**

YTD	2022	2021	+/-
	\$1,462,500	\$1,230,000	18.9%

5-year Dec average: **\$1,303,450****Active Listings****4**

Min **3** Max **4**
 5-year Dec average **3**

Nov 2022	Dec 2021
4	3

Avg DOM**3**

Min **0** Max **44**
 5-year Dec average **19**

Nov 2022	Dec 2021	YTD
5	24	13

Avg Sold to OLP Ratio**100.0%**

Min **0.0%** Max **100.0%**
 5-year Dec average **78.8%**

Nov 2022	Dec 2021	YTD
101.3%	99.3%	102.5%