#### Lenore G. Rubino

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# January thru January 2024 YTD

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$6,099,999	\$1,250,000	388.00%
Avg Sold Price	\$2,842,500	\$1,250,000	127.40%
Median Sold Price	\$2,842,500	\$1,250,000	127.40%
Units Sold	2	1	100.00%
Avg Days on Market	63	1	6,200.00%
Avg List Price for Solds	\$3,049,999	\$1,250,000	144.00%
Avg SP to OLP Ratio	93.4%	100.0%	-6.56%
Ratio of Avg SP to Avg OLP	93.2%	100.0%	-6.80%
Attached Avg Sold Price	\$2,842,500	\$1,250,000	127.40%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	2	1	100.00%
Detached Units Sold	0	0	%

# Financing (Sold)

Assumption	0
Cash	2
Conventional	0
FHA	0
Other	0
Owner	0
VA	0

# Days on Market (Sold)

,	
0	0
1 to 10	0
11 to 20	0
21 to 30	0
31 to 60	1
61 to 90	1
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		Active Listing		
	2 or	Less BR	3	BR	4 or l	More BR	AII	Res	Residential		
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0	
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0	
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0	
\$2.5M to \$4,999,999	0	0	0	0	0	2	0	0	3	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	0	0	0	0	2	0	0	3	0	
Avg Sold Price	\$0	\$0	\$0	\$0	\$0	\$2,842,500	\$0				
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,250,000	\$0	\$0	\$0				
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%				
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# Presented by:

Lenore G. Rubino

January 2024

Burleith, Washington, DC



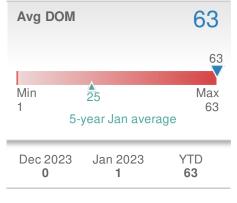
















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# January thru February 2024 YTD

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$11,092,998	\$6,910,000	60.54%
Avg Sold Price	\$2,103,000	\$1,722,500	22.09%
Median Sold Price	\$2,015,000	\$1,722,500	16.98%
Units Sold	5	4	25.00%
Avg Days on Market	71	41	73.17%
Avg List Price for Solds	\$2,218,599	\$1,727,500	28.43%
Avg SP to OLP Ratio	93.9%	98.7%	-4.82%
Ratio of Avg SP to Avg OLP	93.7%	98.6%	-4.96%
Attached Avg Sold Price	\$2,103,000	\$1,722,500	22.09%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	5	4	25.00%
Detached Units Sold	0	0	%

## Financing (Sold)

3 ( )	
Assumption	0
Cash	2
Conventional	2
FHA	0
Other	0
Owner	0
VA	0

# Days on Market (Sold)

. )	
0	0
1 to 10	0
11 to 20	0
21 to 30	1
31 to 60	1
61 to 90	2
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential		Condo/Coop		gs		
	2 or Less BR		3 BR		4 or	4 or More BR		Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	2	0	1	0	0	3	0
\$2.5M to \$4,999,999	0	0	0	0	0	2	0	0	5	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	2	0	3	0	0	8	0
Avg Sold Price	\$0	\$0	\$0	\$1,645,000	\$0	\$2,408,333	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,182,500	\$0	\$2,262,500	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	39.11%	0.00%	6.45%	0.00%			

0

0



0

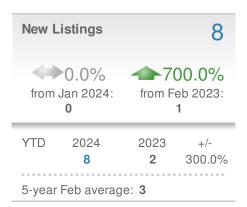
# February 2024

Burleith, Washington, DC

Presented by:
Lenore G. Rubino

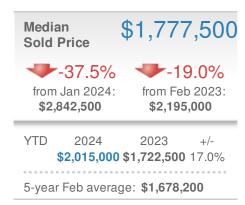
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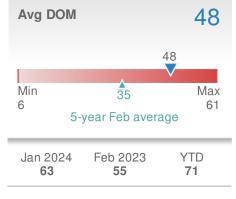














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# January thru March 2024 YTD

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$13,992,998	\$9,710,000	44.11%
Avg Sold Price	\$2,227,500	\$1,938,000	14.94%
Median Sold Price	\$2,357,500	\$2,195,000	7.40%
Units Sold	6	5	20.00%
Avg Days on Market	61	33	84.85%
Avg List Price for Solds	\$2,332,166	\$1,942,000	20.09%
Avg SP to OLP Ratio	94.7%	98.9%	-4.34%
Ratio of Avg SP to Avg OLP	94.6%	99.0%	-4.39%
Attached Avg Sold Price	\$2,227,500	\$1,938,000	14.94%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	6	5	20.00%
Detached Units Sold	0	0	%

# Financing (Sold)

Assumption	0
Cash	2
Conventional	3
FHA	0
Other	0
Owner	0
VA	0

# Days on Market (Sold)

,	
0	0
1 to 10	1
11 to 20	0
21 to 30	1
31 to 60	1
61 to 90	2
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

	Residential						Condo/Coop	Active Listings		
	2 or	Less BR	3	BR	4 or l	More BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	2	0	1	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	3	0	0	5	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	2	0	4	0	0	7	0
Avg Sold Price	\$0	\$0	\$0	\$1,645,000	\$0	\$2,518,750	\$0		,	,
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,182,500	\$0	\$2,441,666	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	39.11%	0.00%	3.16%	0.00%			



# March 2024

















#### Lenore G. Rubino

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# January thru April 2024 YTD

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$23,438,890	\$12,160,000	92.75%
Avg Sold Price	\$2,255,862	\$1,762,142	28.02%
Median Sold Price	\$2,357,500	\$1,525,000	54.59%
Units Sold	10	7	42.86%
Avg Days on Market	45	25	80.00%
Avg List Price for Solds	\$2,343,889	\$1,737,142	34.93%
Avg SP to OLP Ratio	96.9%	101.4%	-4.41%
Ratio of Avg SP to Avg OLP	96.9%	100.8%	-3.89%
Attached Avg Sold Price	\$2,255,862	\$1,762,142	28.02%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	10	7	42.86%
Detached Units Sold	0	0	%

# Financing (Sold)

Assumption	0
Cash	3
Conventional	5
FHA	0
Other	1
Owner	0
VA	0

# Days on Market (Sold)

,	
0	1
1 to 10	3
11 to 20	0
21 to 30	1
31 to 60	1
61 to 90	3
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		Active Listings		
	2 or	Less BR	3	BR	4 or	More BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0	
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0	
\$1M to \$2,499,999	0	0	0	3	0	2	0	0	1	0	
\$2.5M to \$4,999,999	0	0	0	0	0	5	0	0	5	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	0	0	3	0	7	0	0	6	0	
Avg Sold Price	\$0	\$0	\$0	\$1,606,666	\$0	\$2,534,089	\$0				
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,161,666	\$0	\$2,212,500	\$0				
Avg Sold % Change	0.00%	0.00%	0.00%	38.31%	0.00%	14.54%	0.00%				
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# Presented by:

# Lenore G. Rubino

# **April 2024**

Burleith, Washington, DC

















#### Lenore G. Rubino

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# January thru May 2024 YTD

Burleith, Washington, DC (Advertised)

## **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$26,038,890	\$16,279,000	59.95%
Avg Sold Price	\$2,109,635	\$1,633,698	29.13%
Median Sold Price	\$1,777,500	\$1,387,500	28.11%
Units Sold	12	10	20.00%
Avg Days on Market	38	21	80.95%
Avg List Price for Solds	\$2,169,907	\$1,627,900	33.29%
Avg SP to OLP Ratio	98.4%	99.6%	-1.16%
Ratio of Avg SP to Avg OLP	97.8%	99.9%	-2.08%
Attached Avg Sold Price	\$2,109,635	\$1,633,698	29.13%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	12	10	20.00%
Detached Units Sold	0	0	%

# Financing (Sold)

Assumption	0
Cash	4
Conventional	5
FHA	0
Other	1
Owner	0
VA	0

# Days on Market (Sold)

0	1
1 to 10	5
11 to 20	0
21 to 30	1
31 to 60	1
61 to 90	3
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		gs	
	2 or Less BR		3	BBR 4 or More BR		AII	Residential		Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	4	0	3	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	5	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	4	0	8	0	0	4	0
Avg Sold Price	\$0	\$0	\$0	\$1,535,000	\$0	\$2,396,952	\$0			
Prev Year - Avg Sold Price	\$0	\$950,000	\$0	\$1,058,750	\$0	\$2,230,396	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	44.98%	0.00%	7.47%	0.00%			



# Presented by:

# Lenore G. Rubino

May 2024

Burleith, Washington, DC

















#### Lenore G. Rubino

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# January thru June 2024 YTD

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$36,828,790	\$19,174,000	92.08%
Avg Sold Price	\$2,236,913	\$1,739,725	28.58%
Median Sold Price	\$2,282,500	\$1,525,000	49.67%
Units Sold	16	11	45.45%
Avg Days on Market	44	22	100.00%
Avg List Price for Solds	\$2,301,799	\$1,743,090	32.05%
Avg SP to OLP Ratio	97.3%	99.3%	-2.05%
Ratio of Avg SP to Avg OLP	96.0%	99.4%	-3.38%
Attached Avg Sold Price	\$2,236,913	\$1,739,725	28.58%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	16	11	45.45%
Detached Units Sold	0	0	%

## Financing (Sold)

Assumption	0
Cash	6
Conventional	6
FHA	0
Other	1
Owner	0
VA	0

# Days on Market (Sold)

•	
0	1
1 to 10	6
11 to 20	1
21 to 30	1
31 to 60	1
61 to 90	4
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

	Residential						Condo/Coop		Active Listing	js .
	2 or	Less BR	3	BR	4 or I	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	4	0	4	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	5	0	11	0	0	4	0
Avg Sold Price	\$0	\$0	\$0	\$1,878,000	\$0	\$2,400,056	\$0			
Prev Year - Avg Sold Price	\$0	\$950,000	\$0	\$1,058,750	\$0	\$2,325,330	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	77.38%	0.00%	3.21%	0.00%			

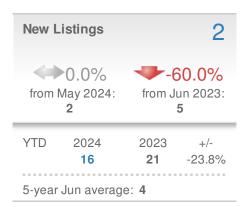


# Presented by:

# Lenore G. Rubino

# June 2024

Burleith, Washington, DC

















#### Lenore G. Rubino

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# January thru July 2024 YTD

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$36,828,790	\$27,883,000	32.08%
Avg Sold Price	\$2,236,913	\$1,854,732	20.61%
Median Sold Price	\$2,282,500	\$1,759,000	29.76%
Units Sold	16	15	6.67%
Avg Days on Market	44	19	131.58%
Avg List Price for Solds	\$2,301,799	\$1,858,866	23.83%
Avg SP to OLP Ratio	97.3%	99.6%	-2.31%
Ratio of Avg SP to Avg OLP	96.0%	99.4%	-3.38%
Attached Avg Sold Price	\$2,236,913	\$1,738,998	28.63%
Detached Avg Sold Price	\$0	\$3,475,000	%
Attached Units Sold	16	14	14.29%
Detached Units Sold	0	1	%

# Financing (Sold)

Assumption	0
Cash	6
Conventional	6
FHA	0
Other	1
Owner	0
VA	0

# Days on Market (Sold)

,	
0	1
1 to 10	6
11 to 20	1
21 to 30	1
31 to 60	1
61 to 90	4
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

	Residential								Active Listing	gs
	2 or	Less BR	3	BR	4 or N	4 or More BR		Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	4	0	4	0	0	3	0
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	5	0	11	0	0	5	0
Avg Sold Price	\$0	\$0	\$0	\$1,878,000	\$0	\$2,400,056	\$0			
Prev Year - Avg Sold Price	\$0	\$950,000	\$0	\$1,052,000	\$3,475,000	\$2,266,997	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	78.52%	0.00%	5.87%	0.00%			



# Lenore G. Rubino

# **July 2024**

Burleith, Washington, DC

















#### Lenore G. Rubino

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# January thru August 2024 YTD

Burleith, Washington, DC (Advertised)

## **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$40,078,790	\$32,376,000	23.79%	
Avg Sold Price	\$2,172,701	\$1,801,165	20.63%	
Median Sold Price	\$2,082,500	\$1,725,000	20.72%	
Units Sold	18	18	0.00%	
Avg Days on Market	40	18	122.22%	
Avg List Price for Solds	\$2,226,599	\$1,798,666	23.79%	
Avg SP to OLP Ratio	97.9%	100.5%	-2.61%	
Ratio of Avg SP to Avg OLP	96.5%	99.8%	-3.29%	
Attached Avg Sold Price	\$2,172,701	\$1,737,248	25.07%	
Detached Avg Sold Price	\$0	\$2,312,500	0%	
Attached Units Sold	18	16	12.50%	
Detached Units Sold	0	2	0%	

# Financing (Sold)

Assumption	0
Cash	7
Conventional	7
FHA	0
Other	1
Owner	0
VA	0

# Days on Market (Sold)

•	
0	1
1 to 10	8
11 to 20	1
21 to 30	1
31 to 60	1
61 to 90	4
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

#### Notes:

• SP = Sold Price

**Sold Detail** 

- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

#### **Active Detail**

			Res	esidential Condo/Coop A				Active Listings		
	2 or	Less BR	3	BR	4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	5	0	5	0	1	2	0
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	6	0	12	0	1	3	0
Avg Sold Price	\$0	\$0	\$0	\$1,923,333	\$0	\$2,297,385	\$0			
Prev Year - Avg Sold Price	\$0	\$950,000	\$1,150,000	\$1,160,000	\$3,475,000	\$2,209,553	\$0			

0.00%

3.98%

9

0.00%

0



0.00%

0

0.00%

0.00%

65.80%

6

Avg Sold % Change

# Lenore G. Rubino

August 2024

Burleith, Washington, DC

















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# January thru September 2024 YTD

Burleith, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$41,827,790	\$35,216,000	18.77%	
Avg Sold Price	\$2,150,453	\$1,767,049	21.70%	
Median Sold Price	\$2,015,000	\$1,695,000	18.88%	
Units Sold	19	20	-5.00%	
Avg Days on Market	38	18	111.11%	
Avg List Price for Solds	\$2,201,462	\$1,760,800	25.03%	
Avg SP to OLP Ratio	98.0%	100.9%	-2.88%	
Ratio of Avg SP to Avg OLP	96.7%	100.2%	-3.48%	
Attached Avg Sold Price	\$2,150,453	\$1,706,443	26.02%	
Detached Avg Sold Price	\$0	\$2,312,500	0%	
Attached Units Sold	19	18	5.56%	
Detached Units Sold	0	2	0%	

# Financing (Sold)

Assumption	0
Cash	7
Conventional	8
FHA	0
Other	1
Owner	0
VA	0

# Days on Market (Sold)

0	1
1 to 10	8
11 to 20	2
21 to 30	1
31 to 60	1
61 to 90	4
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

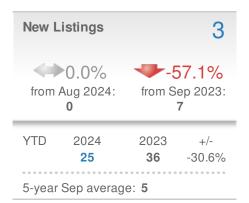
**Sold Detail Active Detail** 

	Residential						Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or N	4 or More BR		Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	5	0	6	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	6	0	13	0	0	3	0
Avg Sold Price	\$0	\$0	\$0	\$1,923,333	\$0	\$2,255,278	\$0			
Prev Year - Avg Sold Price	\$0	\$950,000	\$1,150,000	\$1,235,714	\$3,475,000	\$2,111,598	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	55.65%	0.00%	6.80%	0.00%			



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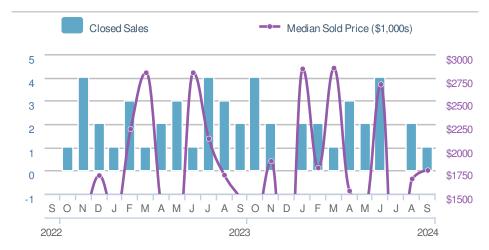
# September 2024



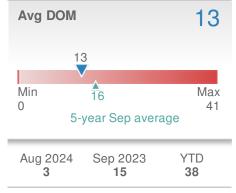














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# **January thru October 2024 YTD**

Burleith, Washington, DC (Advertised)

# **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$49,486,790	\$40,406,000	22.47%	
Avg Sold Price	\$2,012,963	\$1,693,952	18.83%	
Median Sold Price	\$1,812,500	\$1,607,500	12.75%	
Units Sold	24	24	0.00%	
Avg Days on Market	33	17	94.12%	
Avg List Price for Solds	\$2,061,949	\$1,683,583	22.47%	
Avg SP to OLP Ratio	97.6%	101.3%	-3.65%	
Ratio of Avg SP to Avg OLP	96.6%	100.1%	-3.46%	
Attached Avg Sold Price	\$2,003,548	\$1,637,720	22.34%	
Detached Avg Sold Price	\$2,229,500	\$2,312,500	-3.59%	
Attached Units Sold	23	22	4.55%	
Detached Units Sold	1	2	-50.00%	

## Financing (Sold)

3 (0010)	
Assumption	0
Cash	9
Conventional	10
FHA	0
Other	2
Owner	0
VA	0

# Days on Market (Sold)

0	2
1 to 10	10
11 to 20	3
21 to 30	1
31 to 60	2
61 to 90	4
91 to 120	0
121 to 180	1
181 to 360	0
361 to 720	1
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

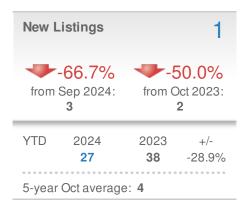
**Sold Detail Active Detail** 

	Residential Condo/Coop Active Lis					Active Listin	gs			
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	1	0	0	0	0
\$1M to \$2,499,999	0	0	0	7	1	7	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	0	2	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	8	1	15	0	0	4	0
Avg Sold Price	\$0	\$0	\$0	\$1,804,375	\$2,229,500	\$2,109,774	\$0			
Prev Year - Avg Sold Price	\$0	\$1,025,000	\$1,150,000	\$1,209,319	\$3,475,000	\$2,099,634	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	49.21%	-35.84%	0.48%	0.00%			



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# October 2024

















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# January thru November 2024 YTD

Burleith, Washington, DC (Advertised)

#### **Sold Summary**

Cold Callillary				
	2024	2023	% Change	
Sold Dollar Volume	\$55,585,790	\$45,445,900	22.31%	
Avg Sold Price	\$2,011,152	\$1,678,698	19.80%	
Median Sold Price	\$1,875,000	\$1,525,000	22.95%	
Units Sold	27	27	0.00%	
Avg Days on Market	35	21	66.67%	
Avg List Price for Solds	\$2,058,732	\$1,683,181	22.31%	
Avg SP to OLP Ratio	97.5%	99.7%	-2.25%	
Ratio of Avg SP to Avg OLP	96.6%	98.7%	-2.16%	
Attached Avg Sold Price	\$2,002,754	\$1,609,610	24.42%	
Detached Avg Sold Price	\$2,229,500	\$3,475,000	-35.84%	
Attached Units Sold	26	26	0.00%	
Detached Units Sold	1	1	0.00%	

## Financing (Sold)

J ( )	
Assumption	0
Cash	10
Conventional	11
FHA	0
Other	3
Owner	0
VA	0

# Days on Market (Sold)

,	
0	3
1 to 10	11
11 to 20	3
21 to 30	1
31 to 60	2
61 to 90	4
91 to 120	0
121 to 180	2
181 to 360	0
361 to 720	1
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

	Residential						Condo/Coop		Active Listing	ctive Listings	
	2 or	Less BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0	
\$800K to \$999,999	0	0	0	0	0	1	0	0	0	0	
\$1M to \$2,499,999	0	0	0	7	1	10	0	0	1	0	
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	1	4	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	0	0	8	1	18	0	1	5	0	
Avg Sold Price	\$0	\$0	\$0	\$1,804,375	\$2,229,500	\$2,090,923	\$0				
Prev Year - Avg Sold Price	\$0	\$1,025,000	\$0	\$1,182,170	\$3,475,000	\$2,061,229	\$0				
Avg Sold % Change	0.00%	0.00%	0.00%	52.63%	-35.84%	1.44%	0.00%				
Prev Year - # of Solds	0	2	0	11	1	13	0				

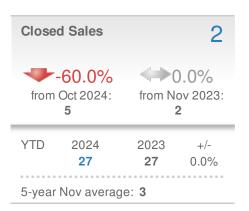


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# November 2024



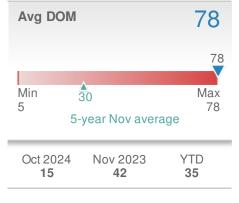
















Lenore G. Rubino

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# January thru December 2024 YTD

Burleith, Washington, DC (Advertised)

## **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$60,510,789	\$45,445,900	33.15%	
Avg Sold Price	\$1,969,537	\$1,678,698	17.33%	
Median Sold Price	\$1,825,000	\$1,525,000	19.67%	
Units Sold	30	27	11.11%	
Avg Days on Market	33	21	57.14%	
Avg List Price for Solds	\$2,017,026	\$1,683,181	19.83%	
Avg SP to OLP Ratio	97.5%	99.7%	-2.22%	
Ratio of Avg SP to Avg OLP	96.7%	98.7%	-2.04%	
Attached Avg Sold Price	\$1,960,573	\$1,609,610	21.80%	
Detached Avg Sold Price	\$2,229,500	\$3,475,000	-35.84%	
Attached Units Sold	29	26	11.54%	
Detached Units Sold	1	1	0.00%	

#### Financing (Sold)

J ( )	
Assumption	0
Cash	12
Conventional	12
FHA	0
Other	3
Owner	0
VA	0

## Days on Market (Sold)

_ u	
0	4
1 to 10	12
11 to 20	4
21 to 30	1
31 to 60	2
61 to 90	4
91 to 120	0
121 to 180	2
181 to 360	0
361 to 720	1
721+	0

- SP = Sold PriceOLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

	Residential				Condo/Coop		Active Listing	gs		
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	1	0	0	0	0
\$1M to \$2,499,999	0	0	0	9	1	11	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	1	0	7	0	0	4	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	10	1	19	0	0	5	0
Avg Sold Price	\$0	\$0	\$0	\$1,744,500	\$2,229,500	\$2,074,295	\$0			
Prev Year - Avg Sold Price	\$0	\$1,025,000	\$0	\$1,182,170	\$3,475,000	\$2,061,229	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	47.57%	-35.84%	0.63%	0.00%			
Prev Year - # of Solds	0	2	0	11	1	13	0			



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# December 2024



