

January thru January 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$2,439,999	\$4,750,800	-48.64%
Avg Sold Price	\$601,750	\$760,833	-20.91%
Median Sold Price	\$350,500	\$552,500	-36.56%
Units Sold	4	6	-33.33%
Avg Days on Market	48	57	-15.79%
Avg List Price for Solds	\$609,999	\$791,800	-22.96%
Avg SP to OLP Ratio	95.9%	95.3%	0.62%
Ratio of Avg SP to Avg OLP	97.1%	95.3%	1.86%
Attached Avg Sold Price	\$601,750	\$760,833	-20.91%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	4	6	-33.33%
Detached Units Sold	0	0	%

Financing (Sold)

Assumption	0
Cash	0
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	0
21 to 30	2
31 to 60	1
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	3
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	2
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	1	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	1	3	0	0	10
Avg Sold Price	\$0	\$0	\$0	\$0	\$0	\$1,462,000	\$315,000			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,040,000	\$0	\$1,400,000	\$361,666			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	0.00%	4.43%	-12.90%			
Prev Year - # of Solds	0	0	0	2	0	1	3			

Active Detail

January 2023

Glover Park, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****9** **80.0%**from Dec 2022:
5 **-35.7%**from Jan 2022:
14

YTD	2023	2022	+/-
	9	14	-35.7%

5-year Jan average: **13****New Pendings****12** **71.4%**from Dec 2022:
7 **-14.3%**from Jan 2022:
14

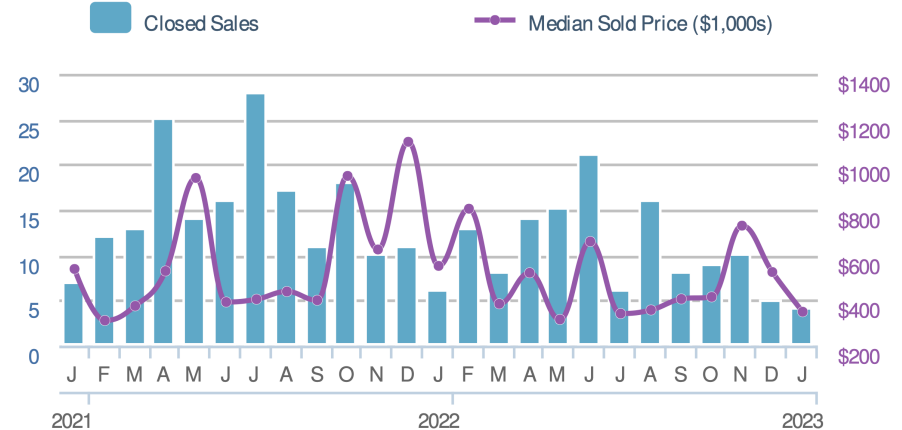
YTD	2023	2022	+/-
	12	14	-14.3%

5-year Jan average: **10****Closed Sales****4** **-20.0%**from Dec 2022:
5 **-33.3%**from Jan 2022:
6

YTD	2023	2022	+/-
	4	6	-33.3%

5-year Jan average: **6****Median Sold Price****\$350,500** **-33.2%**from Dec 2022:
\$525,000 **-36.6%**from Jan 2022:
\$552,500

YTD	2023	2022	+/-
	\$350,500	\$552,500	-36.6%

5-year Jan average: **\$410,100****Active Listings****10**

10

Min
10

14

Max
19

5-year Jan average

Dec 2022	Jan 2022
10	13

Avg DOM**48**Min
29

41

48

Max
57

5-year Jan average

Dec 2022	Jan 2022	YTD
18	57	48

Avg Sold to OLP Ratio**95.9%**

95.9%

Min
95.3%

96.9%

Max
100.0%

5-year Jan average

Dec 2022	Jan 2022	YTD
99.5%	95.3%	95.9%

January thru February 2023 YTD
Glover Park, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$8,577,499	\$15,845,195	-45.87%
Avg Sold Price	\$639,170	\$795,275	-19.63%
Median Sold Price	\$352,445	\$740,000	-52.37%
Units Sold	14	20	-30.00%
Avg Days on Market	34	40	-15.00%
Avg List Price for Solds	\$612,678	\$792,259	-22.67%
Avg SP to OLP Ratio	100.9%	99.6%	1.29%
Ratio of Avg SP to Avg OLP	103.7%	100.0%	3.74%
Attached Avg Sold Price	\$639,170	\$795,275	-19.63%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	14	20	-30.00%
Detached Units Sold	0	0	%

Financing (Sold)

Assumption	0
Cash	1
Conventional	11
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	6
11 to 20	0
21 to 30	2
31 to 60	3
61 to 90	0
91 to 120	0
121 to 180	2
181 to 360	1
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	3
\$200K to \$299,999	0	0	0	0	0	0	4	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	3
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	4	0	1	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	4	0	1	9	0	0	12
Avg Sold Price	\$0	\$0	\$0	\$1,199,500	\$0	\$1,462,000	\$298,710			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,060,000	\$0	\$1,324,375	\$571,384			
Avg Sold % Change	0.00%	0.00%	0.00%	13.16%	0.00%	10.39%	-47.72%			
Prev Year - # of Solds	0	0	0	3	0	4	13			

Active Detail

February 2023

Glover Park, Washington, DC

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New Listings**9**

↔ 0.0%

from Jan 2023:
9

↑ 12.5%

from Feb 2022:
8

YTD	2023	2022	+/-
	18	22	-18.2%

5-year Feb average: 11

New Pendings**5**

↓ -58.3%

from Jan 2023:
12

↓ -54.5%

from Feb 2022:
11

YTD	2023	2022	+/-
	17	25	-32.0%

5-year Feb average: 9

Closed Sales**10**

↑ 150.0%

from Jan 2023:
4

↓ -23.1%

from Feb 2022:
13

YTD	2023	2022	+/-
	14	20	-30.0%

5-year Feb average: 11

Median Sold Price**\$352,445**

↑ 0.6%

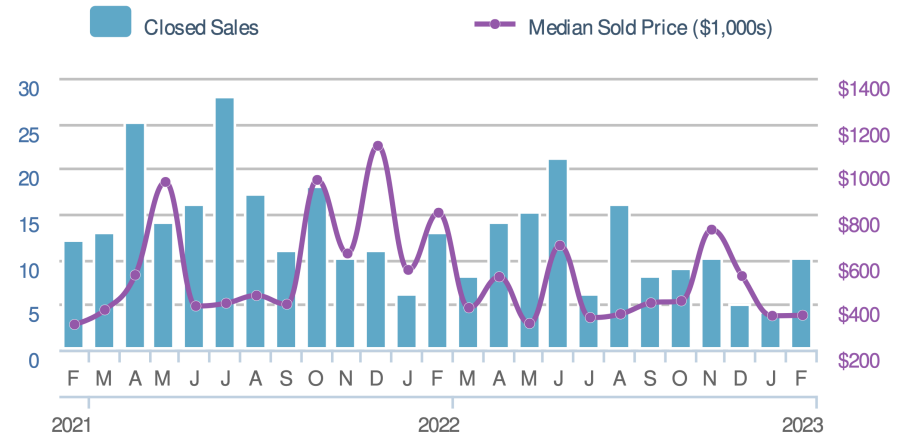
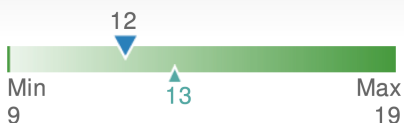
from Jan 2023:
\$350,500

↓ -56.2%

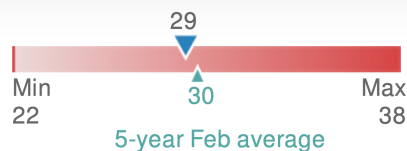
from Feb 2022:
\$805,000

YTD	2023	2022	+/-
	\$352,445	\$740,000	-52.4%

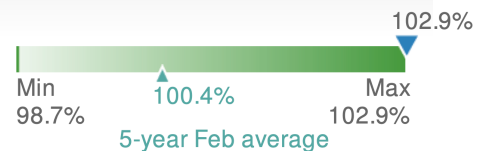
5-year Feb average: \$563,889

**Active Listings****12**

Jan 2023	Feb 2022
10	9

Avg DOM**29**

Jan 2023	Feb 2022	YTD
48	33	34

Avg Sold to OLP Ratio**102.9%**

Jan 2023	Feb 2022	YTD
95.9%	101.8%	100.9%

January thru March 2023 YTD

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Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$11,283,399	\$20,346,591	-44.54%
Avg Sold Price	\$588,939	\$657,203	-10.39%
Median Sold Price	\$348,500	\$575,000	-39.39%
Units Sold	20	31	-35.48%
Avg Days on Market	38	39	-2.56%
Avg List Price for Solds	\$564,169	\$656,341	-14.04%
Avg SP to OLP Ratio	99.6%	98.9%	0.74%
Ratio of Avg SP to Avg OLP	102.9%	99.5%	3.41%
Attached Avg Sold Price	\$588,939	\$657,203	-10.39%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	20	31	-35.48%
Detached Units Sold	0	0	%

Financing (Sold)

Assumption	0
Cash	1
Conventional	17
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	9
11 to 20	0
21 to 30	2
31 to 60	3
61 to 90	1
91 to 120	1
121 to 180	2
181 to 360	2
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	2
\$200K to \$299,999	0	0	0	0	0	0	5	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	4
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	4	0	2	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	4	0	2	14	0	0	14
Avg Sold Price	\$0	\$0	\$0	\$1,199,500	\$0	\$1,393,500	\$299,556			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,060,000	\$0	\$1,324,375	\$495,658			
Avg Sold % Change	0.00%	0.00%	0.00%	13.16%	0.00%	5.22%	-39.56%			
Prev Year - # of Solds	0	0	0	3	0	4	24			

Active Detail

March 2023

Glover Park, Washington, DC

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New Listings**13** **44.4%**from Feb 2023:
9 **-35.0%**from Mar 2022:
20

YTD	2023	2022	+/-
	32	42	-23.8%

5-year Mar average: **18****New Pendings****9** **80.0%**from Feb 2023:
5 **-30.8%**from Mar 2022:
13

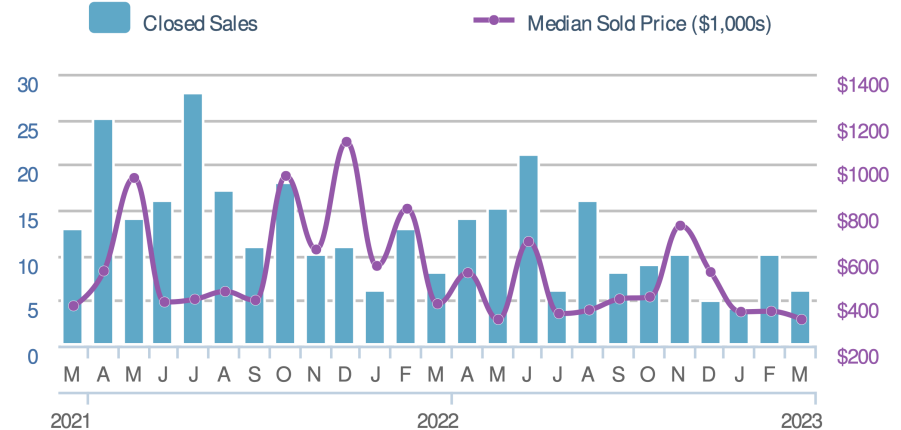
YTD	2023	2022	+/-
	25	39	-35.9%

5-year Mar average: **14****Closed Sales****6** **-40.0%**from Feb 2023:
10 **-25.0%**from Mar 2022:
8

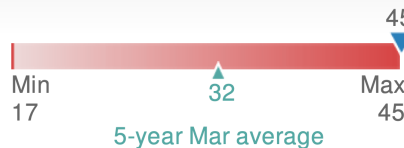
YTD	2023	2022	+/-
	20	31	-35.5%

5-year Mar average: **8****Median Sold Price****\$315,250** **-10.6%**from Feb 2023:
\$352,445 **-17.9%**from Mar 2022:
\$384,000

YTD	2023	2022	+/-
	\$348,500	\$575,000	-39.4%

5-year Mar average: **\$405,850****Active Listings****14**

Feb 2023	Mar 2022
12	13

Avg DOM**45**

Feb 2023	Mar 2022	YTD
29	43	38

Avg Sold to OLP Ratio**96.6%**

Feb 2023	Mar 2022	YTD
102.9%	98.4%	99.6%

January thru April 2023 YTD
Glover Park, Washington, DC (Advertised)

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Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$18,146,799	\$30,887,591	-41.25%
Avg Sold Price	\$655,096	\$684,723	-4.33%
Median Sold Price	\$385,000	\$555,000	-30.63%
Units Sold	29	46	-36.96%
Avg Days on Market	36	41	-12.20%
Avg List Price for Solds	\$625,751	\$671,469	-6.81%
Avg SP to OLP Ratio	100.6%	99.7%	0.95%
Ratio of Avg SP to Avg OLP	103.7%	101.2%	2.44%
Attached Avg Sold Price	\$655,096	\$684,723	-4.33%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	29	46	-36.96%
Detached Units Sold	0	0	%

Financing (Sold)

Assumption	0
Cash	3
Conventional	23
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	14
11 to 20	1
21 to 30	2
31 to 60	3
61 to 90	1
91 to 120	2
121 to 180	2
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	8	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	3
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	4
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	1
\$1M to \$2,499,999	0	0	0	5	0	5	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	5	0	5	19	0	1	13
Avg Sold Price	\$0	\$0	\$0	\$1,249,800	\$0	\$1,402,500	\$301,910			
Prev Year - Avg Sold Price	\$0	\$1,125,000	\$0	\$1,027,500	\$0	\$1,442,642	\$475,405			
Avg Sold % Change	0.00%	0.00%	0.00%	21.64%	0.00%	-2.78%	-36.49%			
Prev Year - # of Solds	0	1	0	4	0	7	34			

Active Detail

April 2023


Glover Park, Washington, DC


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New Listings**11**


 **-15.4%**
 from Mar 2023:
13

 **-47.6%**
 from Apr 2022:
21

YTD	2023	2022	+/-
	43	63	-31.7%

5-year Apr average: **16****New Pending****14**

 **55.6%**
 from Mar 2023:
9

 **40.0%**
 from Apr 2022:
10

YTD	2023	2022	+/-
	38	50	-24.0%

5-year Apr average: **13****Closed Sales****9**

 **50.0%**
 from Mar 2023:
6

 **-35.7%**
 from Apr 2022:
14

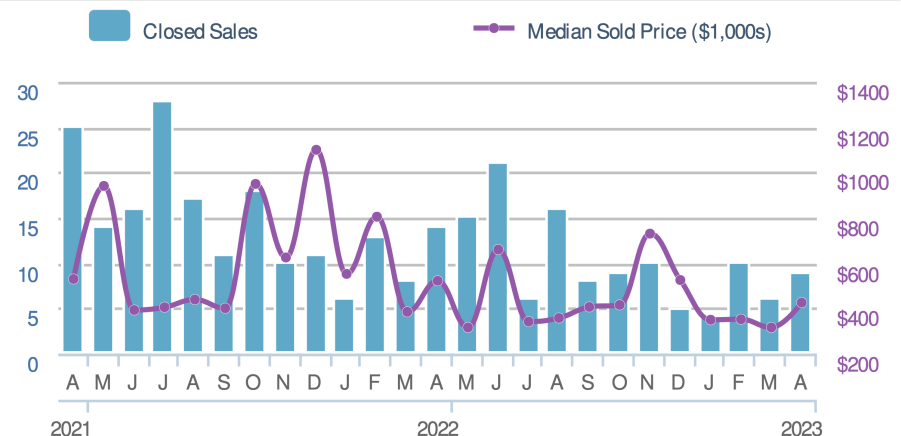
YTD	2023	2022	+/-
	29	46	-37.0%

5-year Apr average: **15****Median Sold Price****\$425,000**

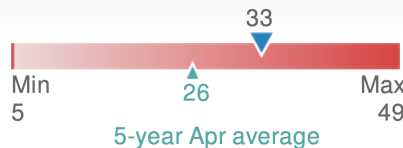
 **34.8%**
 from Mar 2023:
\$315,250

 **-18.7%**
 from Apr 2022:
\$522,500

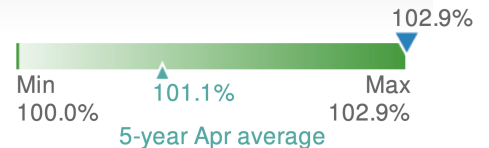
YTD	2023	2022	+/-
	\$385,000	\$555,000	-30.6%

5-year Apr average: **\$602,500****Active Listings****14**

Mar 2023	Apr 2022
14	21

Avg DOM**33**

Mar 2023	Apr 2022	YTD
45	49	36

Avg Sold to OLP Ratio**102.9%**

Mar 2023	Apr 2022	YTD
96.6%	101.4%	100.6%

January thru May 2023 YTD

Glover Park, Washington, DC (Advertised)

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Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$22,290,699	\$41,986,286	-46.91%
Avg Sold Price	\$581,562	\$702,762	-17.25%
Median Sold Price	\$301,750	\$442,800	-31.85%
Units Sold	40	61	-34.43%
Avg Days on Market	38	38	0.00%
Avg List Price for Solds	\$557,267	\$688,299	-19.04%
Avg SP to OLP Ratio	100.3%	100.2%	0.12%
Ratio of Avg SP to Avg OLP	103.4%	101.0%	2.36%
Attached Avg Sold Price	\$581,562	\$656,246	-11.38%
Detached Avg Sold Price	\$0	\$2,075,000	%
Attached Units Sold	40	59	-32.20%
Detached Units Sold	0	2	%

Financing (Sold)

Assumption	0
Cash	10
Conventional	27
FHA	1
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	16
11 to 20	3
21 to 30	3
31 to 60	5
61 to 90	1
91 to 120	4
121 to 180	3
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	6	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	12	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	7	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	2
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	1
\$1M to \$2,499,999	0	0	0	6	0	5	0	0	4	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	6	0	5	29	0	4	7
Avg Sold Price	\$0	\$0	\$0	\$1,308,166	\$0	\$1,402,500	\$289,689			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$0	\$1,066,000	\$2,550,000	\$1,449,833	\$436,705			
Avg Sold % Change	0.00%	0.00%	0.00%	22.72%	0.00%	-3.26%	-33.66%			
Prev Year - # of Solds	1	1	0	5	1	9	44			

Active Detail

May 2023

Glover Park, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings 10**

-9.1%
 from Apr 2023: **11**
-58.3%
 from May 2022: **24**

YTD	2023	2022	+/-
	54	87	-37.9%

5-year May average: **19****New Pendings 11**

-21.4%
 from Apr 2023: **14**
-52.2%
 from May 2022: **23**

YTD	2023	2022	+/-
	49	73	-32.9%

5-year May average: **16****Closed Sales 11**

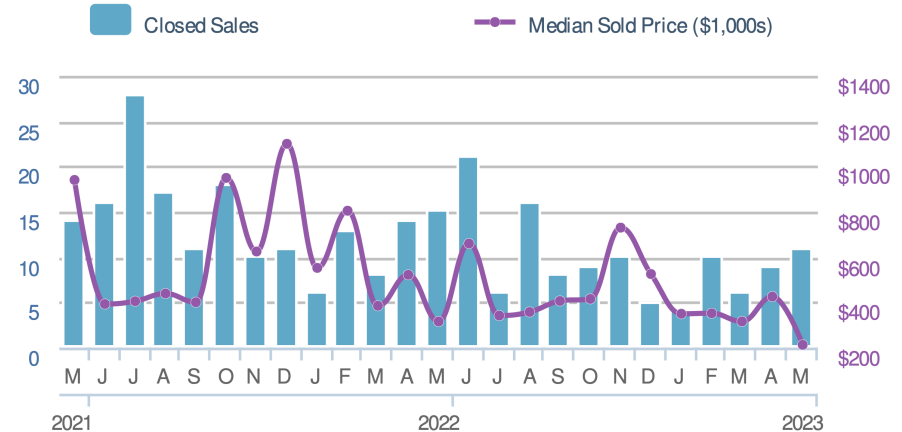
22.2%
 from Apr 2023: **9**
-26.7%
 from May 2022: **15**

YTD	2023	2022	+/-
	40	61	-34.4%

5-year May average: **12****Median Sold Price \$212,000**

-50.1%
 from Apr 2023: **\$425,000**
-32.9%
 from May 2022: **\$316,000**

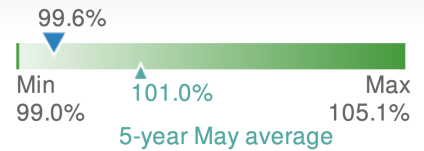
YTD	2023	2022	+/-
	\$301,750	\$442,800	-31.9%

5-year May average: **\$476,590****Active Listings 11**

Apr 2023	May 2022
14	17

Avg DOM 43

Apr 2023	May 2022	YTD
33	27	38

Avg Sold to OLP Ratio 99.6%

Apr 2023	May 2022	YTD
102.9%	101.9%	100.3%

January thru June 2023 YTD
Glover Park, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$32,758,498	\$58,859,985	-44.35%
Avg Sold Price	\$622,214	\$737,040	-15.58%
Median Sold Price	\$373,000	\$522,500	-28.61%
Units Sold	55	82	-32.93%
Avg Days on Market	31	31	0.00%
Avg List Price for Solds	\$595,609	\$717,804	-17.02%
Avg SP to OLP Ratio	101.0%	100.6%	0.40%
Ratio of Avg SP to Avg OLP	103.8%	101.6%	2.09%
Attached Avg Sold Price	\$622,214	\$693,826	-10.32%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	55	79	-30.38%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	16
Conventional	35
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	23
11 to 20	7
21 to 30	5
31 to 60	7
61 to 90	1
91 to 120	4
121 to 180	3
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	6	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	15	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	9	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	3
\$600K to \$799,999	0	0	0	0	0	0	2	0	0	2
\$800K to \$999,999	0	0	0	0	0	0	1	0	0	0
\$1M to \$2,499,999	0	0	0	8	0	7	0	0	4	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	8	0	7	40	0	4	9
Avg Sold Price	\$0	\$0	\$0	\$1,331,500	\$0	\$1,427,928	\$339,356			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$1,475,000	\$1,102,787	\$2,550,000	\$1,463,678	\$435,241			
Avg Sold % Change	0.00%	0.00%	0.00%	20.74%	0.00%	-2.44%	-22.03%			
Prev Year - # of Solds	1	1	1	8	1	14	56			

Active Detail

June 2023

Glover Park, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****11** **10.0%**from May 2023:
10 **-52.2%**from Jun 2022:
23

YTD	2023	2022	+/-
	67	110	-39.1%

5-year Jun average: **19****New Pendings****8** **-27.3%**from May 2023:
11 **-20.0%**from Jun 2022:
10

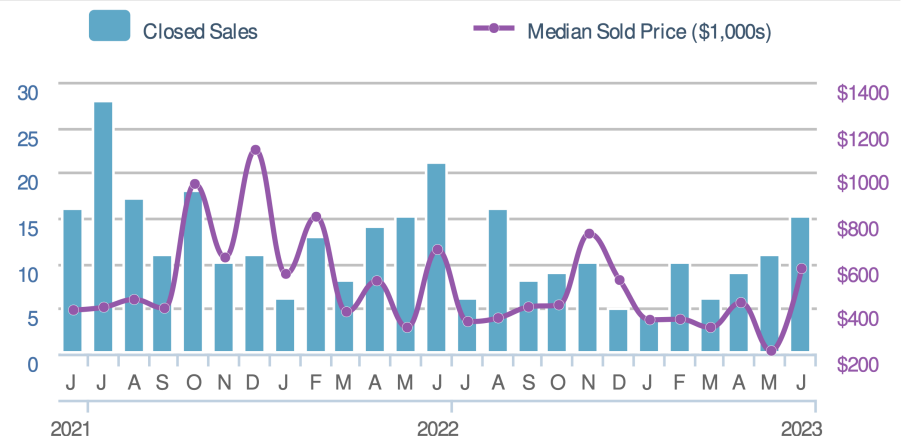
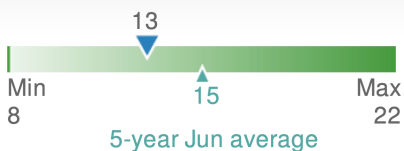
YTD	2023	2022	+/-
	57	81	-29.6%

5-year Jun average: **15****Closed Sales****15** **36.4%**from May 2023:
11 **-28.6%**from Jun 2022:
21

YTD	2023	2022	+/-
	55	82	-32.9%

5-year Jun average: **17****Median Sold Price****\$576,288** **171.8%**from May 2023:
\$212,000 **-12.7%**from Jun 2022:
\$660,000

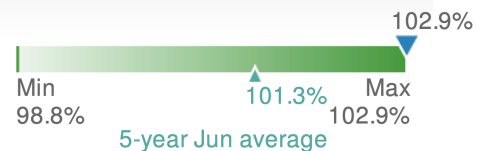
YTD	2023	2022	+/-
	\$373,000	\$522,500	-28.6%

5-year Jun average: **\$524,558****Active Listings****13**

May 2023	Jun 2022
11	22

Avg DOM**14**

May 2023	Jun 2022	YTD
43	12	31

Avg Sold to OLP Ratio**102.9%**

May 2023	Jun 2022	YTD
99.6%	101.8%	101.0%

January thru July 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$38,615,392	\$61,491,975	-37.20%
Avg Sold Price	\$626,582	\$716,276	-12.52%
Median Sold Price	\$388,945	\$448,900	-13.36%
Units Sold	64	88	-27.27%
Avg Days on Market	31	30	3.33%
Avg List Price for Solds	\$603,365	\$698,772	-13.65%
Avg SP to OLP Ratio	100.6%	100.5%	0.09%
Ratio of Avg SP to Avg OLP	102.8%	101.5%	1.26%
Attached Avg Sold Price	\$626,582	\$675,380	-7.23%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	64	85	-24.71%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	18
Conventional	42
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	27
11 to 20	9
21 to 30	6
31 to 60	7
61 to 90	2
91 to 120	5
121 to 180	3
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	7	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	17	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	9	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	6	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	4	0	0	1
\$800K to \$999,999	0	0	0	0	0	1	1	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	8	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	0	8	0	9	46	0	1	7
Avg Sold Price	\$0	\$1,175,000	\$0	\$1,331,500	\$0	\$1,368,944	\$346,821			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$1,475,000	\$1,102,787	\$2,550,000	\$1,463,678	\$434,976			
Avg Sold % Change	0.00%	4.44%	0.00%	20.74%	0.00%	-6.47%	-20.27%			
Prev Year - # of Solds	1	1	1	8	1	14	62			

Active Detail

July 2023

Glover Park, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com


New Listings**8**


 **-27.3%**
 from Jun 2023:
11

 **-50.0%**
 from Jul 2022:
16

YTD	2023	2022	+/-
	75	126	-40.5%

5-year Jul average: **14****New Pendings****12**

 **50.0%**
 from Jun 2023:
8

 **0.0%**
 from Jul 2022:
12

YTD	2023	2022	+/-
	69	92	-25.0%

5-year Jul average: **13****Closed Sales****9**

 **-40.0%**
 from Jun 2023:
15

 **50.0%**
 from Jul 2022:
6

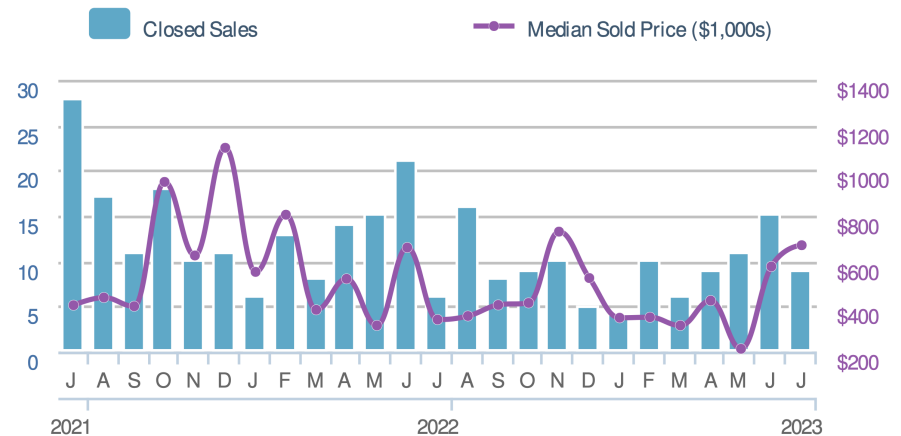
YTD	2023	2022	+/-
	64	88	-27.3%

5-year Jul average: **14****Median Sold Price****\$670,000**

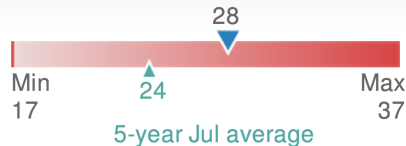
 **16.3%**
 from Jun 2023:
\$576,288

 **95.6%**
 from Jul 2022:
\$342,500

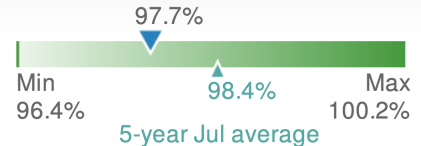
YTD	2023	2022	+/-
	\$388,945	\$448,900	-13.4%

5-year Jul average: **\$478,290****Active Listings****8**

Jun 2023	Jul 2022
13	20

Avg DOM**28**

Jun 2023	Jul 2022	YTD
14	17	31

Avg Sold to OLP Ratio**97.7%**

Jun 2023	Jul 2022	YTD
102.9%	98.4%	100.6%

January thru August 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$44,824,392	\$71,500,974	-37.31%
Avg Sold Price	\$634,880	\$697,712	-9.01%
Median Sold Price	\$401,000	\$442,800	-9.44%
Units Sold	73	105	-30.48%
Avg Days on Market	29	29	0.00%
Avg List Price for Solds	\$614,032	\$680,961	-9.83%
Avg SP to OLP Ratio	100.5%	100.2%	0.23%
Ratio of Avg SP to Avg OLP	102.2%	101.6%	0.63%
Attached Avg Sold Price	\$634,880	\$669,557	-5.18%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	73	101	-27.72%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	19
Conventional	50
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	32
11 to 20	11
21 to 30	6
31 to 60	9
61 to 90	2
91 to 120	5
121 to 180	3
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	7	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	18	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	11	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	8	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	5	0	0	0
\$800K to \$999,999	0	1	0	0	0	1	1	0	0	0
\$1M to \$2,499,999	0	1	0	8	0	10	0	0	3	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	0	8	0	11	52	0	3	5
Avg Sold Price	\$0	\$1,087,000	\$0	\$1,331,500	\$0	\$1,379,590	\$352,784			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$1,475,000	\$1,189,441	\$2,550,000	\$1,463,678	\$428,858			
Avg Sold % Change	0.00%	-3.38%	0.00%	11.94%	0.00%	-5.74%	-17.74%			
Prev Year - # of Solds	1	1	1	12	1	14	74			

Active Detail

August 2023

Glover Park, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****5**

-37.5%
 from Jul 2023: **8**

-16.7%
 from Aug 2022: **6**

YTD	2023	2022	+/-
	82	132	-37.9%

5-year Aug average: 11

New Pendings**4**

-66.7%
 from Jul 2023: **12**

-60.0%
 from Aug 2022: **10**

YTD	2023	2022	+/-
	73	104	-29.8%

5-year Aug average: 8

Closed Sales**9**

0.0%
 from Jul 2023: **9**

-43.8%
 from Aug 2022: **16**

YTD	2023	2022	+/-
	73	105	-30.5%

5-year Aug average: 12

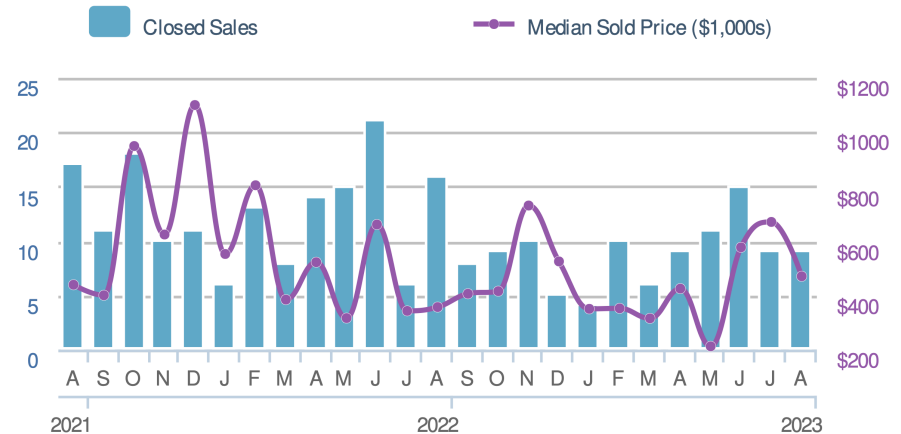
Median Sold Price**\$470,000**

-29.9%
 from Jul 2023: **\$670,000**

31.5%
 from Aug 2022: **\$357,500**

YTD	2023	2022	+/-
	\$401,000	\$442,800	-9.4%

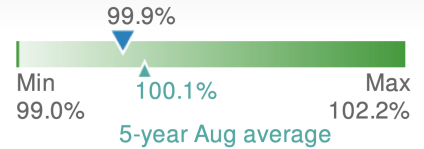
5-year Aug average: \$592,300

**Active Listings****8**

Jul 2023	Aug 2022
8	15

Avg DOM**16**

Jul 2023	Aug 2022	YTD
28	24	29

Avg Sold to OLP Ratio**99.9%**

Jul 2023	Aug 2022	YTD
97.7%	99.0%	100.5%

January thru September 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com

Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$48,345,291	\$77,928,673	-37.96%
Avg Sold Price	\$647,795	\$698,401	-7.25%
Median Sold Price	\$425,000	\$440,400	-3.50%
Units Sold	77	114	-32.46%
Avg Days on Market	28	29	-3.45%
Avg List Price for Solds	\$627,860	\$683,584	-8.15%
Avg SP to OLP Ratio	100.4%	100.0%	0.38%
Ratio of Avg SP to Avg OLP	102.1%	101.3%	0.71%
Attached Avg Sold Price	\$647,795	\$672,575	-3.68%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	77	110	-30.00%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	20
Conventional	53
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	35
11 to 20	11
21 to 30	6
31 to 60	10
61 to 90	2
91 to 120	4
121 to 180	4
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	7	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	18	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	11	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	9	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	3
\$600K to \$799,999	0	0	0	0	0	0	6	0	0	0
\$800K to \$999,999	0	1	0	0	0	1	1	0	1	1
\$1M to \$2,499,999	0	1	0	10	0	10	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	0	10	0	11	54	0	2	12
Avg Sold Price	\$0	\$1,087,000	\$0	\$1,301,700	\$0	\$1,379,590	\$361,366			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$1,475,000	\$1,203,807	\$2,550,000	\$1,466,100	\$425,169			
Avg Sold % Change	0.00%	-3.38%	0.00%	8.13%	0.00%	-5.90%	-15.01%			
Prev Year - # of Solds	1	1	1	14	1	15	80			

Active Detail

September 2023

Glover Park, Washington, DC

202.262.1261

lenore.rubino@wfp.com

lenorerubino.com


New Listings**12**


 **140.0%**
 from Aug 2023: **5**

 **-36.8%**
 from Sep 2022: **19**

YTD	2023	2022	+/-
	95	151	-37.1%

5-year Sep average: **22****New Pendings****6**


 **50.0%**
 from Aug 2023: **4**

 **-45.5%**
 from Sep 2022: **11**

YTD	2023	2022	+/-
	79	115	-31.3%


5-year Sep average: **13****Closed Sales****4**


 **-55.6%**
 from Aug 2023: **9**

 **-50.0%**
 from Sep 2022: **8**

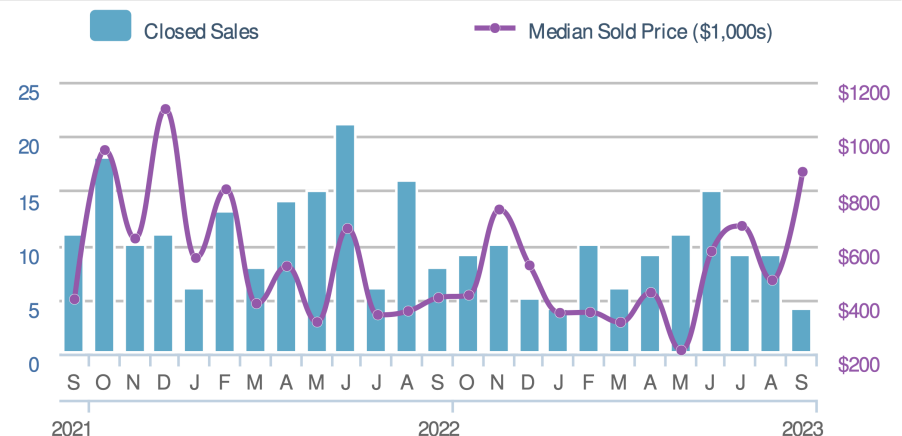
YTD	2023	2022	+/-
	77	114	-32.5%

5-year Sep average: **8****Median Sold Price****\$869,999**

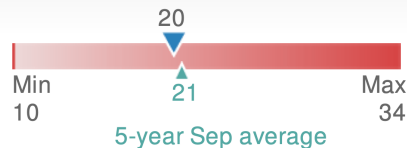
 **85.1%**
 from Aug 2023: **\$470,000**

 **114.2%**
 from Sep 2022: **\$406,250**

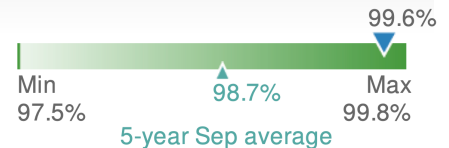
YTD	2023	2022	+/-
	\$425,000	\$440,400	-3.5%

5-year Sep average: **\$496,150****Active Listings****14**

Aug 2023	Sep 2022
8	16

Avg DOM**20**

Aug 2023	Sep 2022	YTD
16	34	28

Avg Sold to OLP Ratio**99.6%**

Aug 2023	Sep 2022	YTD
99.9%	97.5%	100.4%

January thru October 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$53,283,191	\$81,741,173	-34.81%
Avg Sold Price	\$660,864	\$678,112	-2.54%
Median Sold Price	\$428,000	\$436,000	-1.83%
Units Sold	83	123	-32.52%
Avg Days on Market	27	30	-10.00%
Avg List Price for Solds	\$641,966	\$664,562	-3.40%
Avg SP to OLP Ratio	100.4%	100.0%	0.39%
Ratio of Avg SP to Avg OLP	101.9%	101.2%	0.68%
Attached Avg Sold Price	\$660,864	\$653,557	1.12%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	83	119	-30.25%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	22
Conventional	57
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	38
11 to 20	13
21 to 30	6
31 to 60	11
61 to 90	2
91 to 120	4
121 to 180	4
181 to 360	3
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail



Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	7	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	18	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	13	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	10	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	6	0	0	0
\$800K to \$999,999	0	1	0	0	0	1	1	0	0	1
\$1M to \$2,499,999	0	1	0	13	0	10	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	1	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	0	13	0	11	57	0	1	10
Avg Sold Price	\$0	\$1,087,000	\$0	\$1,300,654	\$0	\$1,379,590	\$361,294			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$1,475,000	\$1,203,807	\$2,550,000	\$1,466,100	\$424,758			
Avg Sold % Change	0.00%	-3.38%	0.00%	8.05%	0.00%	-5.90%	-14.94%			
Prev Year - # of Solds	1	1	1	14	1	15	89			

Active Detail

October 2023

Glover Park, Washington, DC

202.262.1261
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lenorerubino.com**New Listings****5**

 **-58.3%**  **-64.3%**
 from Sep 2023: 12 from Oct 2022: 14



YTD	2023	2022	+/-
	101	165	-38.8%

5-year Oct average: **16****New Pendings****9**

 **50.0%**  **-10.0%**
 from Sep 2023: 6 from Oct 2022: 10



YTD	2023	2022	+/-
	87	123	-29.3%

5-year Oct average: **12****Closed Sales****6**

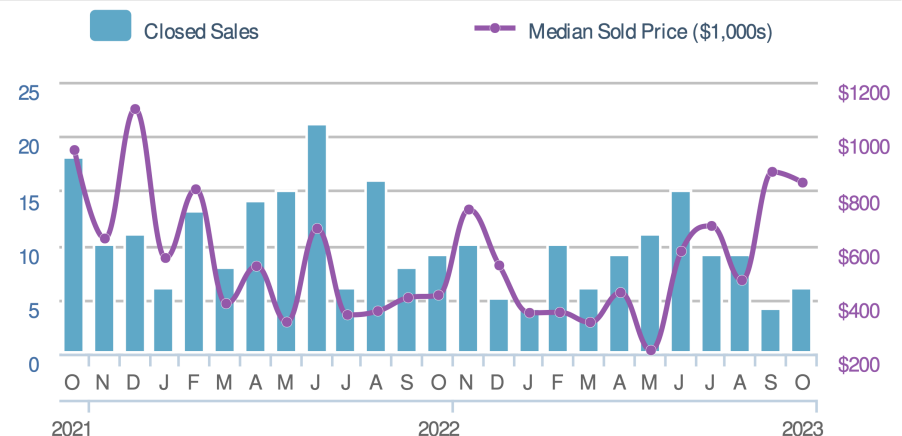
 **50.0%**  **-33.3%**
 from Sep 2023: 4 from Oct 2022: 9

YTD	2023	2022	+/-
	83	123	-32.5%

5-year Oct average: **12****Median Sold Price****\$829,500**

 **-4.7%**  **99.9%**
 from Sep 2023: **\$869,999** from Oct 2022: **\$415,000**

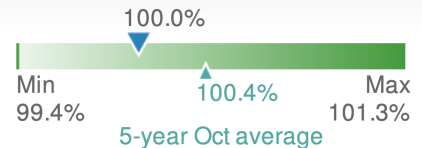
YTD	2023	2022	+/-
	\$428,000	\$436,000	-1.8%

5-year Oct average: **\$643,400****Active Listings****11**

Sep 2023	Oct 2022
14	17

Avg DOM**14**

Sep 2023	Oct 2022	YTD
20	42	27

Avg Sold to OLP Ratio**100.0%**

Sep 2023	Oct 2022	YTD
99.6%	99.4%	100.4%

January thru November 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$56,262,891	\$89,236,573	-36.95%
Avg Sold Price	\$649,387	\$683,028	-4.93%
Median Sold Price	\$428,000	\$438,000	-2.28%
Units Sold	89	133	-33.08%
Avg Days on Market	30	29	3.45%
Avg List Price for Solds	\$632,167	\$670,951	-5.78%
Avg SP to OLP Ratio	99.9%	99.9%	0.06%
Ratio of Avg SP to Avg OLP	101.2%	101.0%	0.28%
Attached Avg Sold Price	\$649,387	\$660,529	-1.69%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	89	129	-31.01%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	23
Conventional	60
FHA	1
Other	1
Owner	0
VA	3

Days on Market (Sold)

0	2
1 to 10	39
11 to 20	13
21 to 30	8
31 to 60	11
61 to 90	4
91 to 120	4
121 to 180	3
181 to 360	5
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	7	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	21	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	13	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	10	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	7	0	0	0
\$800K to \$999,999	0	2	0	0	0	1	1	0	0	1
\$1M to \$2,499,999	0	1	0	13	0	10	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	13	0	11	62	0	0	9
Avg Sold Price	\$0	\$1,042,333	\$0	\$1,300,654	\$0	\$1,379,590	\$364,266			
Prev Year - Avg Sold Price	\$1,600,000	\$1,125,000	\$1,475,000	\$1,202,237	\$2,550,000	\$1,462,906	\$431,677			
Avg Sold % Change	0.00%	-7.35%	0.00%	8.19%	0.00%	-5.70%	-15.62%			
Prev Year - # of Solds	1	1	1	16	1	16	96			

November 2023

Glover Park, Washington, DC

202.262.1261
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lenorerubino.com**New Listings****4**

-20.0%
 from Oct 2023: **5**
-69.2%
 from Nov 2022: **13**

YTD	2023	2022	+/-
	104	177	-41.2%

5-year Nov average: **12****New Pendings****4**

-55.6%
 from Oct 2023: **9**
-20.0%
 from Nov 2022: **5**

YTD	2023	2022	+/-
	91	128	-28.9%

5-year Nov average: **10****Closed Sales****6**

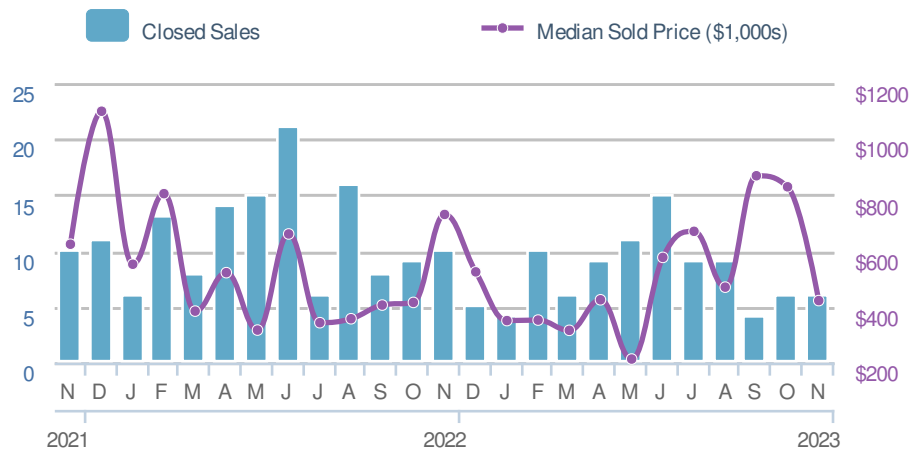
0.0%
 from Oct 2023: **6**
-40.0%
 from Nov 2022: **10**

YTD	2023	2022	+/-
	89	133	-33.1%

5-year Nov average: **10****Median Sold Price****\$422,925**

-49.0%
 from Oct 2023: **\$829,500**
-42.1%
 from Nov 2022: **\$730,000**

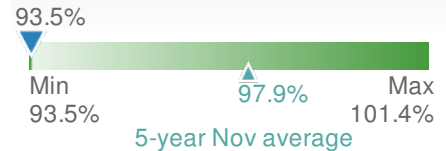
YTD	2023	2022	+/-
	\$428,000	\$438,000	-2.3%

5-year Nov average: **\$603,385****Active Listings****9**

Oct 2023	Nov 2022
11	16

Avg DOM**71**

Oct 2023	Nov 2022	YTD
14	18	30

Avg Sold to OLP Ratio**93.5%**

Oct 2023	Nov 2022	YTD
100.0%	98.2%	99.9%

January thru December 2023 YTD

Glover Park, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2023	2022	% Change
Sold Dollar Volume	\$61,257,691	\$97,582,773	-37.22%
Avg Sold Price	\$646,783	\$698,338	-7.38%
Median Sold Price	\$428,000	\$457,500	-6.45%
Units Sold	97	142	-31.69%
Avg Days on Market	31	28	10.71%
Avg List Price for Solds	\$631,522	\$687,202	-8.10%
Avg SP to OLP Ratio	99.6%	99.9%	-0.25%
Ratio of Avg SP to Avg OLP	100.9%	100.9%	0.07%
Attached Avg Sold Price	\$646,783	\$677,750	-4.57%
Detached Avg Sold Price	\$0	\$1,875,000	%
Attached Units Sold	97	138	-29.71%
Detached Units Sold	0	3	%

Financing (Sold)

Assumption	0
Cash	24
Conventional	67
FHA	1
Other	1
Owner	0
VA	3

Days on Market (Sold)

0	2
1 to 10	42
11 to 20	14
21 to 30	8
31 to 60	13
61 to 90	5
91 to 120	4
121 to 180	4
181 to 360	5
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	8	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	21	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	15	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	12	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	2
\$600K to \$799,999	0	0	0	0	0	0	7	0	0	0
\$800K to \$999,999	0	2	0	0	0	1	1	0	0	0
\$1M to \$2,499,999	0	1	0	14	0	11	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	14	0	12	68	0	1	8
Avg Sold Price	\$0	\$1,042,333	\$0	\$1,297,678	\$0	\$1,380,458	\$365,853			
Prev Year - Avg Sold Price	\$1,600,000	\$1,075,733	\$1,475,000	\$1,193,870	\$2,550,000	\$1,464,472	\$436,460			
Avg Sold % Change	0.00%	-3.10%	0.00%	8.70%	0.00%	-5.74%	-16.18%			
Prev Year - # of Solds	1	3	1	17	1	18	100			

December 2023

Glover Park, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****10**

150.0% **100.0%**
 from Nov 2023: 4 from Dec 2022: 5

YTD	2023	2022	+/-
	114	182	-37.4%

5-year Dec average: **8****New Pendings****8**

100.0% **14.3%**
 from Nov 2023: 4 from Dec 2022: 7

YTD	2023	2022	+/-
	99	138	-28.3%

5-year Dec average: **9****Closed Sales****8**

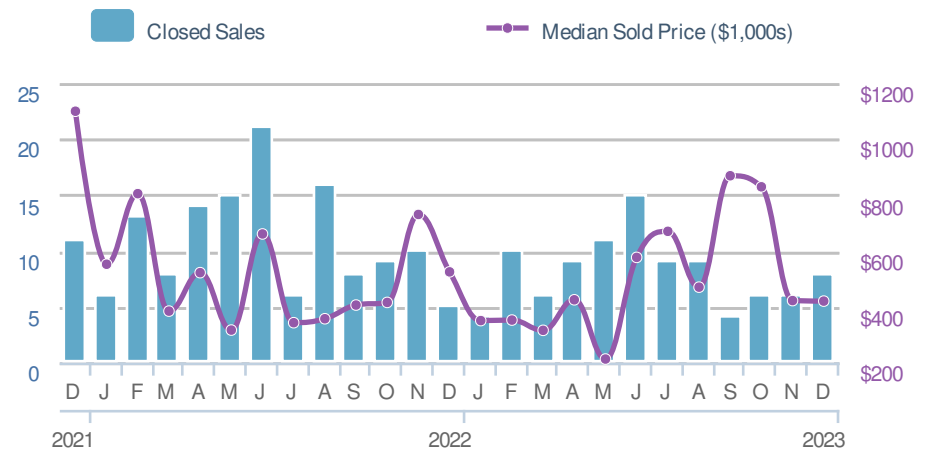
33.3% **60.0%**
 from Nov 2023: 6 from Dec 2022: 5

YTD	2023	2022	+/-
	97	142	-31.7%

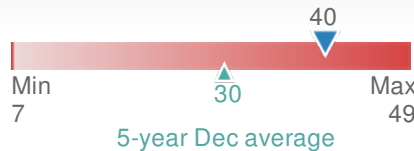
5-year Dec average: **10****Median Sold Price****\$420,000**

-0.7% **-20.0%**
 from Nov 2023: \$422,925 from Dec 2022: \$525,000

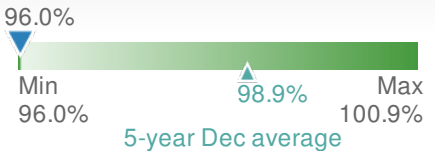
YTD	2023	2022	+/-
	\$428,000	\$457,500	-6.4%

5-year Dec average: **\$645,900****Active Listings****9**

Nov 2023	Dec 2022
9	10

Avg DOM**40**

Nov 2023	Dec 2022	YTD
71	18	31

Avg Sold to OLP Ratio**96.0%**

Nov 2023	Dec 2022	YTD
93.5%	99.5%	99.6%