#### Lenore G. Rubino

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# January thru January 2024 YTD

Glover Park, Washington, DC (Advertised)

### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$3,474,000	\$2,439,999	42.38%	
Avg Sold Price	\$704,400	\$601,750	17.06%	
Median Sold Price	\$595,000	\$350,500	69.76%	
Units Sold	5	4	25.00%	
Avg Days on Market	31	48	-35.42%	
Avg List Price for Solds	\$694,800	\$609,999	13.90%	
Avg SP to OLP Ratio	101.1%	95.9%	5.43%	
Ratio of Avg SP to Avg OLP	101.4%	97.1%	4.45%	
Attached Avg Sold Price	\$704,400	\$601,750	17.06%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	5	4	25.00%	
Detached Units Sold	0	0	%	

### Financing (Sold)

Assumption	0
Cash	0
Conventional	5
FHA	0
Other	0
Owner	0
VA	0

### Days on Market (Sold)

,	
0	0
1 to 10	3
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		js –	
	2 or	Less BR	3	BR	4 or	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	1	0	1	0
\$1M to \$2,499,999	0	0	0	1	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	1	0	0	4	0	1	9
Avg Sold Price	\$0	\$0	\$0	\$1,170,000	\$0	\$0	\$588,000			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$0	\$1,462,000	\$315,000			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	86.67%			
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# January 2024

Glover Park, Washington, DC

Presented by:
Lenore G. Rubino



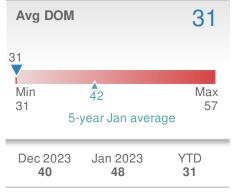














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# January thru February 2024 YTD

Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$8,456,900	\$8,577,499	-1.41%	
Avg Sold Price	\$770,818	\$639,170	20.60%	
Median Sold Price	\$843,000	\$352,445	139.19%	
Units Sold	11	14	-21.43%	
Avg Days on Market	26	34	-23.53%	
Avg List Price for Solds	\$768,809	\$612,678	25.48%	
Avg SP to OLP Ratio	100.1%	100.9%	-0.77%	
Ratio of Avg SP to Avg OLP	99.7%	103.7%	-3.92%	
Attached Avg Sold Price	\$770,818	\$639,170	20.60%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	11	14	-21.43%	
Detached Units Sold	0	0	%	

### Financing (Sold)

Assumption	0
Cash	3
Conventional	8
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

. )	
0	0
1 to 10	5
11 to 20	1
21 to 30	1
31 to 60	2
61 to 90	2
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

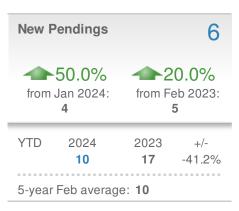
			Res	idential			Condo/Coop		gs	
	2 or	Less BR	3	BR	4 or 1	More BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	5
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	2	0	0	0	0	2	0	0	2
\$1M to \$2,499,999	0	0	0	2	0	0	0	0	3	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	0	2	0	0	7	0	3	13
Avg Sold Price	\$0	\$968,500	\$0	\$1,140,000	\$0	\$0	\$608,857			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,199,500	\$0	\$1,462,000	\$298,710			
Avg Sold % Change	0.00%	0.00%	0.00%	-4.96%	0.00%	0.00%	103.83%			
Prev Year - # of Solds	0	0	0	4	0	1	9			



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# February 2024

















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# January thru March 2024 YTD

Glover Park, Washington, DC (Advertised)

### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$13,656,799	\$11,283,399	21.03%
Avg Sold Price	\$723,894	\$588,939	22.91%
Median Sold Price	\$595,000	\$348,500	70.73%
Units Sold	19	20	-5.00%
Avg Days on Market	23	38	-39.47%
Avg List Price for Solds	\$718,778	\$564,169	27.40%
Avg SP to OLP Ratio	99.1%	99.6%	-0.50%
Ratio of Avg SP to Avg OLP	100.0%	102.9%	-2.81%
Attached Avg Sold Price	\$723,894	\$588,939	22.91%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	19	20	-5.00%
Detached Units Sold	0	0	%

### Financing (Sold)

Assumption	0
Cash	5
Conventional	14
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

- ) (	
0	1
1 to 10	8
11 to 20	1
21 to 30	2
31 to 60	4
61 to 90	3
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

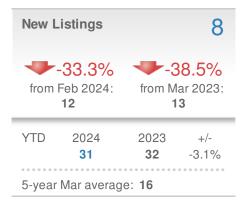
**Sold Detail Active Detail** 

			Res	idential			Condo/Coop		gs	
	2 or	Less BR	3	BR	4 or 1	More BR	AII	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	2	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	2	0	0	0	0	2	0	0	1
\$1M to \$2,499,999	0	0	0	2	0	2	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	2	0	2	12	0	2	7
Avg Sold Price	\$0	\$867,333	\$0	\$1,140,000	\$0	\$1,500,000	\$489,333			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,199,500	\$0	\$1,393,500	\$299,556			
Avg Sold % Change	0.00%	0.00%	0.00%	-4.96%	0.00%	7.64%	63.35%			



# Local Market Insight

# March 2024

















### Lenore G. Rubino

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# January thru April 2024 YTD

Glover Park, Washington, DC (Advertised)

### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$23,255,998	\$18,146,799	28.15%	
Avg Sold Price	\$742,184	\$655,096	13.29%	
Median Sold Price	\$557,000	\$385,000	44.68%	
Units Sold	32	29 10.34%		
Avg Days on Market	22	36	-38.89%	
Avg List Price for Solds	\$726,749	\$625,751	16.14%	
Avg SP to OLP Ratio	99.5%	100.6%	-1.13%	
Ratio of Avg SP to Avg OLP	101.5%	103.7%	-2.08%	
Attached Avg Sold Price	\$742,184	\$655,096	13.29%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	32 29		10.34%	
Detached Units Sold	0	0	%	

#### Financing (Sold)

Assumption	0
Cash	6
Conventional	25
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

0	1
1 to 10	12
11 to 20	4
21 to 30	3
31 to 60	7
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	Residential			Condo/Coop	Active Listings		
	2 or	Less BR	3	BR	4 or	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	5	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	9	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	3	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	2	0	0	0	0	2	0	0	1
\$1M to \$2,499,999	0	0	0	4	0	5	0	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	4	0	5	20	0	2	9
Avg Sold Price	\$0	\$867,333	\$0	\$1,259,250	\$0	\$1,552,000	\$417,545			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,249,800	\$0	\$1,402,500	\$301,910			
Avg Sold % Change	0.00%	0.00%	0.00%	0.76%	0.00%	10.66%	38.30%			
Prev Year - # of Solds	0	0	0	5	0	5	19			



# Lenore G. Rubino

**April 2024** 

Glover Park, Washington, DC



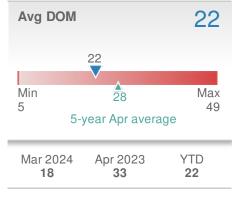














#### Lenore G. Rubino

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# January thru May 2024 YTD

Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$30,715,498	\$22,290,699	37.80%
Avg Sold Price	\$749,750	\$581,562	28.92%
Median Sold Price	\$557,500	\$557,500 \$301,750 84.	
Units Sold	42	40	5.00%
Avg Days on Market	20	38	-47.37%
Avg List Price for Solds	\$731,321	\$557,267	31.23%
Avg SP to OLP Ratio	100.2%	100.3%	-0.19%
Ratio of Avg SP to Avg OLP	102.0%	103.4%	-1.34%
Attached Avg Sold Price	\$749,750	\$581,562	28.92%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	42 40 5.		5.00%
Detached Units Sold	0	0	%

### Financing (Sold)

Assumption	0
Cash	7
Conventional	33
FHA	0
Other	0
Owner	0
VA	1

#### Days on Market (Sold)

0	1
1 to 10	19
11 to 20	5
21 to 30	3
31 to 60	9
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
   Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

	Residential					Condo/Coop		Active Listing	js .	
	2 or	Less BR	3	BR	4 or 1	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	7	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	9	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	2	0	0	0	0	4	0	0	1
\$1M to \$2,499,999	0	0	0	7	0	5	0	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	7	0	5	27	0	1	11
Avg Sold Price	\$0	\$867,333	\$0	\$1,276,714	\$0	\$1,552,000	\$451,500			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,308,166	\$0	\$1,402,500	\$289,689			
Avg Sold % Change	0.00%	0.00%	0.00%	-2.40%	0.00%	10.66%	55.86%			



# Lenore G. Rubino

# May 2024

Glover Park, Washington, DC

















#### Lenore G. Rubino

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# January thru June 2024 YTD

Glover Park, Washington, DC (Advertised)

### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$36,043,498	\$32,758,498	10.03%	
Avg Sold Price	\$766,510	\$622,214	23.19%	
Median Sold Price	\$557,500 \$373,000		49.46%	
Units Sold	48	48 55 -12.73		
Avg Days on Market	20	31	-35.48%	
Avg List Price for Solds	\$750,906	\$595,609	26.07%	
Avg SP to OLP Ratio	99.8%	101.0%	-1.22%	
Ratio of Avg SP to Avg OLP	101.5%	103.8%	-2.21%	
Attached Avg Sold Price	\$766,510	\$622,214	23.19%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	48	55	-12.73%	
Detached Units Sold	0	0	%	

#### Financing (Sold)

Assumption	0
Cash	9
Conventional	37
FHA	0
Other	0
Owner	0
VA	1

#### Days on Market (Sold)

0	1
1 to 10	21
11 to 20	8
21 to 30	3
31 to 60	10
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	idential		Condo/Coop	o/Coop Active Listings			
	2 or	Less BR	3	BR	4 or 1	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	8	0	0	3
\$300K to \$399,999	0	0	0	0	0	0	10	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	0	0	0	1
\$800K to \$999,999	0	2	0	0	0	0	4	0	0	1
\$1M to \$2,499,999	0	0	0	7	0	7	1	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	7	0	7	31	0	1	12
Avg Sold Price	\$0	\$867,333	\$0	\$1,276,714	\$0	\$1,577,142	\$458,499			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$1,331,500	\$0	\$1,427,928	\$339,356			
Avg Sold % Change	0.00%	0.00%	0.00%	-4.11%	0.00%	10.45%	35.11%			
Prev Year - # of Solds	0	0	0	8	0	7	40			



# Lenore G. Rubino

Presented by:

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# June 2024

















#### Lenore G. Rubino

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# January thru July 2024 YTD

Glover Park, Washington, DC (Advertised)

### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$38,675,298	\$38,615,392	0.16%	
Avg Sold Price	\$743,233	\$626,582	18.62%	
Median Sold Price	\$540,000	\$388,945	38.84%	
Units Sold	53	64	-17.19%	
Avg Days on Market	19	31	-38.71%	
Avg List Price for Solds	\$729,722	\$603,365	20.94%	
Avg SP to OLP Ratio	99.5%	100.6%	-1.02%	
Ratio of Avg SP to Avg OLP	101.3%	102.8%	-1.49%	
Attached Avg Sold Price	\$743,233	\$626,582	18.62%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	53	64	-17.19%	
Detached Units Sold	0	0	%	

### Financing (Sold)

Assumption	0
Cash	10
Conventional	41
FHA	0
Other	0
Owner	0
VA	1

#### Days on Market (Sold)

0	1
1 to 10	22
11 to 20	11
21 to 30	4
31 to 60	10
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

#### **Sold Detail Active Detail**

		Residential							Active Listing	js .
	2 or	Less BR	3	BR	4 or 1	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	9	0	0	4
\$300K to \$399,999	0	0	0	0	0	0	11	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	0
\$800K to \$999,999	0	2	0	0	0	0	4	0	0	1
\$1M to \$2,499,999	0	0	0	7	0	8	1	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	7	0	8	35	0	2	12
Avg Sold Price	\$0	\$867,333	\$0	\$1,276,714	\$0	\$1,542,487	\$443,214			
Prev Year - Avg Sold Price	\$0	\$1,175,000	\$0	\$1,331,500	\$0	\$1,368,944	\$346,821			
Avg Sold % Change	0.00%	-26.18%	0.00%	-4.11%	0.00%	12.68%	27.79%			



# Lenore G. Rubino

# **July 2024**

Glover Park, Washington, DC

















#### Lenore G. Rubino

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January thru August 2024 YTD Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$43,383,298	\$44,824,392	-3.21%	
Avg Sold Price	\$734,064	\$634,880	15.62%	
Median Sold Price	\$519,500	\$401,000	29.55%	
Units Sold	60	73	-17.81%	
Avg Days on Market	18	29	-37.93%	
Avg List Price for Solds	\$723,054	\$614,032	17.76%	
Avg SP to OLP Ratio	99.3%	100.5%	-1.17%	
Ratio of Avg SP to Avg OLP	100.9%	102.2%	-1.26%	
Attached Avg Sold Price	\$734,064	\$634,880	15.62%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	60	73	-17.81%	
Detached Units Sold	0	0	%	

### Financing (Sold)

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Assumption	0
Cash	11
Conventional	46
FHA	0
Other	0
Owner	0
VA	2

### Days on Market (Sold)

0	2
1 to 10	25
11 to 20	13
21 to 30	4
31 to 60	11
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail Active Detail** 

		Residential							Active Listing	js .
	2 or	Less BR	3	BR	4 or 1	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	9	0	0	8
\$300K to \$399,999	0	0	0	0	0	0	13	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	1
\$800K to \$999,999	0	2	0	0	0	0	4	0	0	0
\$1M to \$2,499,999	0	0	0	7	0	10	1	0	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	3	0	7	0	10	40	0	2	16
Avg Sold Price	\$0	\$867,333	\$0	\$1,276,714	\$0	\$1,485,690	\$441,199			
Prev Year - Avg Sold Price	\$0	\$1,087,000	\$0	\$1,331,500	\$0	\$1,379,590	\$352,784			
Avg Sold % Change	0.00%	-20.21%	0.00%	-4.11%	0.00%	7.69%	25.06%			

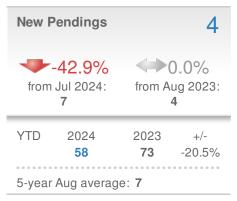


## Lenore G. Rubino

# August 2024

Glover Park, Washington, DC

















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# January thru September 2024 YTD

Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change	
Sold Dollar Volume	\$45,083,198	\$48,345,291	-6.75%	
Avg Sold Price	\$736,933	\$647,795	13.76%	
Median Sold Price	\$519,500	\$425,000	22.24%	
Units Sold	62	77	-19.48%	
Avg Days on Market	18	28	-35.71%	
Avg List Price for Solds	\$727,148	\$627,860	15.81%	
Avg SP to OLP Ratio	99.2%	100.4%	-1.25%	
Ratio of Avg SP to Avg OLP	100.8%	102.1%	-1.26%	
Attached Avg Sold Price	\$736,933	\$647,795	13.76%	
Detached Avg Sold Price	\$0	\$0	%	
Attached Units Sold	62	77	-19.48%	
Detached Units Sold	0	0	%	

#### Financing (Sold)

Assumption         0           Cash         11           Conventional         48           FHA         0           Other         0			
Assumption	0		
Cash	11		
Conventional	48		
FHA	0		
Other	0		
Owner	0		
VA	2		

#### Days on Market (Sold)

,	
0	2
1 to 10	25
11 to 20	14
21 to 30	5
31 to 60	11
61 to 90	5
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential						Condo/Coop		Active Listing	Active Listings	
	2 or	Less BR	3	BR	4 or 1	More BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	1	
\$200K to \$299,999	0	0	0	0	0	0	9	0	0	8	
\$300K to \$399,999	0	0	0	0	0	0	13	0	0	6	
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	3	
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0	
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	1	
\$800K to \$999,999	0	2	0	0	0	0	4	0	1	0	
\$1M to \$2,499,999	0	0	0	8	0	10	1	0	2	0	
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0	
\$5,000,000+	0	0	0	0	0	0	0	0	0	0	
Total	0	3	0	8	0	10	41	0	3	19	
Avg Sold Price	\$0	\$867,333	\$0	\$1,298,375	\$0	\$1,485,690	\$435,219				
Prev Year - Avg Sold Price	\$0	\$1,087,000	\$0	\$1,301,700	\$0	\$1,379,590	\$361,366				
Avg Sold % Change	0.00%	-20.21%	0.00%	-0.26%	0.00%	7.69%	20.44%				
Prev Year - # of Solds	0	2	0	10	0	11	54				



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# September 2024



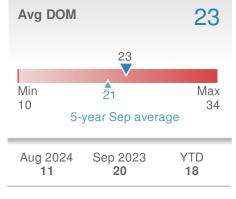
















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## **January thru October 2024 YTD**

Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$52,698,498	\$53,283,191	-1.10%
Avg Sold Price	\$723,629	\$660,864	9.50%
Median Sold Price	\$477,500	\$428,000	11.57%
Units Sold	74	83	-10.84%
Avg Days on Market	20	27	-25.93%
Avg List Price for Solds	\$712,141	\$641,966	10.93%
Avg SP to OLP Ratio	99.5%	100.4%	-0.89%
Ratio of Avg SP to Avg OLP	101.1%	101.9%	-0.82%
Attached Avg Sold Price	\$723,629	\$660,864	9.50%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	74	83	-10.84%
Detached Units Sold	0	0	%

#### Financing (Sold)

3 (0010)	
Assumption	0
Cash	15
Conventional	56
FHA	0
Other	0
Owner	0
VA	2

#### Days on Market (Sold)

0	2
1 to 10	32
11 to 20	17
21 to 30	5
31 to 60	11
61 to 90	5
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential						Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or I	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	13	0	0	8
\$300K to \$399,999	0	0	0	0	0	0	17	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	1
\$800K to \$999,999	0	2	0	0	0	0	4	0	0	0
\$1M to \$2,499,999	0	1	0	9	0	12	1	0	3	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	4	0	9	0	12	49	0	3	17
Avg Sold Price	\$0	\$963,009	\$0	\$1,309,666	\$0	\$1,475,575	\$412,299			
Prev Year - Avg Sold Price	\$0	\$1,087,000	\$0	\$1,300,654	\$0	\$1,379,590	\$361,294			
Avg Sold % Change	0.00%	-11.41%	0.00%	0.69%	0.00%	6.96%	14.12%			
Prev Year - # of Solds	0	2	0	13	0	11	57			

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# October 2024



















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# January thru November 2024 YTD

Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$58,656,298	\$56,262,891	4.25%
Avg Sold Price	\$725,232	\$649,387	11.68%
Median Sold Price	\$477,500	\$428,000	11.57%
Units Sold	82	89	-7.87%
Avg Days on Market	21	30	-30.00%
Avg List Price for Solds	\$715,320	\$632,167	13.15%
Avg SP to OLP Ratio	99.3%	99.9%	-0.59%
Ratio of Avg SP to Avg OLP	100.8%	101.2%	-0.43%
Attached Avg Sold Price	\$725,232	\$649,387	11.68%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	82	89	-7.87%
Detached Units Sold	0	0	%

#### Financing (Sold)

,	
Assumption	0
Cash	16
Conventional	61
FHA	0
Other	1
Owner	0
VA	3

### Days on Market (Sold)

. ) (	
0	2
1 to 10	36
11 to 20	19
21 to 30	5
31 to 60	11
61 to 90	7
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
   LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential						Condo/Coop	Active Listings		
	2 or	Less BR	3	BR	4 or 1	More BR	AII	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	15	0	0	6
\$300K to \$399,999	0	0	0	0	0	0	19	0	0	6
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	1
\$800K to \$999,999	0	2	0	0	0	0	5	0	0	0
\$1M to \$2,499,999	0	1	0	10	0	14	1	0	1	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	4	0	10	0	14	54	0	1	16
Avg Sold Price	\$0	\$963,009	\$0	\$1,301,000	\$0	\$1,450,492	\$412,965			
Prev Year - Avg Sold Price	\$0	\$1,042,333	\$0	\$1,300,654	\$0	\$1,379,590	\$364,266			
Avg Sold % Change	0.00%	-7.61%	0.00%	0.03%	0.00%	5.14%	13.37%			
Prev Year - # of Solds	0	3	0	13	0	11	62			



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# November 2024

















#### Lenore G. Rubino

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## January thru December 2024 YTD

Glover Park, Washington, DC (Advertised)

#### **Sold Summary**

	2024	2023	% Change
Sold Dollar Volume	\$65,527,298	\$61,257,691	6.97%
Avg Sold Price	\$746,307	\$646,783	15.39%
Median Sold Price	\$500,000	\$428,000	16.82%
Units Sold	89	97	-8.25%
Avg Days on Market	20	31	-35.48%
Avg List Price for Solds	\$736,261	\$631,522	16.59%
Avg SP to OLP Ratio	99.3%	99.6%	-0.30%
Ratio of Avg SP to Avg OLP	100.8%	100.9%	-0.15%
Attached Avg Sold Price	\$754,049	\$646,783	16.58%
Detached Avg Sold Price	\$0	\$0	%
Attached Units Sold	88	97	-9.28%
Detached Units Sold	0	0	%

#### Financing (Sold)

Assumption         0           Cash         18           Conventional         65           FHA         0           Other         2           Owner         0           VA         3		
Conventional         65           FHA         0           Other         2           Owner         0	Assumption	0
FHA         0           Other         2           Owner         0	Cash	18
Other 2 Owner 0	Conventional	65
Owner 0	FHA	0
	Other	2
VA 3	Owner	0
	VA	3

#### Days on Market (Sold)

Dayo on markor (	
0	2
1 to 10	39
11 to 20	21
21 to 30	5
31 to 60	13
61 to 90	7
91 to 120	1
121 to 180	1
181 to 360	0
361 to 720	0
721+	0

#### Notes:

- SP = Sold PriceOLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential						Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	3	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	15	0	0	6
\$300K to \$399,999	0	0	0	0	0	0	20	0	0	7
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	0
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	2
\$800K to \$999,999	0	2	0	1	0	0	5	0	0	0
\$1M to \$2,499,999	0	1	0	12	0	16	1	0	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	4	0	13	0	16	55	0	0	18
Avg Sold Price	\$0	\$963,009	\$0	\$1,280,087	\$0	\$1,452,618	\$411,295			
Prev Year - Avg Sold Price	\$0	\$1,042,333	\$0	\$1,297,678	\$0	\$1,380,458	\$365,853			
Avg Sold % Change	0.00%	-7.61%	0.00%	-1.36%	0.00%	5.23%	12.42%			
Prev Year - # of Solds	0	3	0	14	0	12	68			



# Local Market Insight

Presented by:
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## December 2024

















