Lenore G. Rubino

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January thru January 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$0	\$3,400,000	0%	
Avg Sold Price	\$0	\$3,300,000	0%	
Median Sold Price	\$0	\$3,300,000	0%	
Units Sold	0	1	0%	
Avg Days on Market	0	90	0%	
Avg List Price for Solds	\$0	\$3,400,000	0%	
Avg SP to OLP Ratio	0.0%	91.9%	0%	
Ratio of Avg SP to Avg OLP	0.0%	91.9%	0%	
Attached Avg Sold Price	\$0	\$0	%	
Detached Avg Sold Price	\$0	\$3,300,000	0%	
Attached Units Sold	0	0	%	
Detached Units Sold	0	1	0%	

Financing (Sold)

Assumption	0
Cash	0
Conventional	0
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

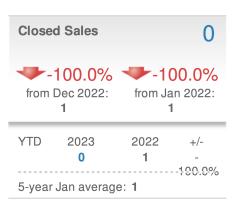
	Residential						Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or N	lore BR	All	Resi	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	2	0	0
Avg Sold Price	\$0	\$0	\$0	\$0	\$0	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$3,300,000	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Prev Year - # of Solds	0	0	0	0	1	0	0			

January 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru February 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$1,899,000	\$3,400,000	-44.15%	
Avg Sold Price	\$2,150,000	\$3,300,000	-34.85%	
Median Sold Price	\$2,150,000	\$3,300,000	-34.85%	
Units Sold	1	1	0.00%	
Avg Days on Market	2	90	-97.78%	
Avg List Price for Solds	\$1,899,000	\$3,400,000	-44.15%	
Avg SP to OLP Ratio	113.2%	91.9%	23.17%	
Ratio of Avg SP to Avg OLP	113.2%	91.9%	23.17%	
Attached Avg Sold Price	\$0	\$0	%	
Detached Avg Sold Price	\$2,150,000	\$3,300,000	-34.85%	
Attached Units Sold	0	0	%	
Detached Units Sold	1	1	0.00%	

Financing (Sold)

Assumption	0
Cash	0
Conventional	1
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

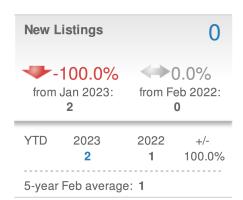
- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

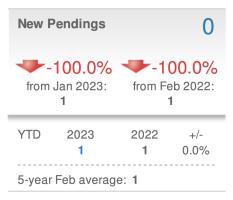
		Residential							Active Listing	js
	2 or	Less BR	3	BR	4 or N	lore BR	All	Resi	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	1	0	0	2	0	0
Avg Sold Price	\$0	\$0	\$0	\$0	\$2,150,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$3,300,000	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-34.85%	0.00%	0.00%			
Prev Year - # of Solds	0	0	0	0	1	0	0			

Lenore G. Rubino

February 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru March 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$1,899,000	\$13,298,000	-85.72%	
Avg Sold Price	\$2,150,000	\$3,256,250	-33.97%	
Median Sold Price	\$2,150,000	\$3,300,000	-34.85%	
Units Sold	1	4	-75.00%	
Avg Days on Market	2	76	-97.37%	
Avg List Price for Solds	\$1,899,000	\$3,324,500	-42.88%	
Avg SP to OLP Ratio	113.2%	95.0%	19.14%	
Ratio of Avg SP to Avg OLP	113.2%	94.8%	19.43%	
Attached Avg Sold Price	\$0	\$0	%	
Detached Avg Sold Price	\$2,150,000	\$3,256,250	-33.97%	
Attached Units Sold	0	0	%	
Detached Units Sold	1	4	-75.00%	

Financing (Sold)

Assumption	0
Cash	0
Conventional	1
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

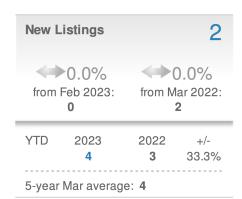
- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

		Residential							Active Listing	gs
	2 or	Less BR	3	BR	4 or N	lore BR	All	Resi	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	1	0	0	3	0	0
Avg Sold Price	\$0	\$0	\$0	\$0	\$2,150,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$3,256,250	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-33.97%	0.00%	0.00%			
Prev Year - # of Solds	0	0	0	0	4	0	0			

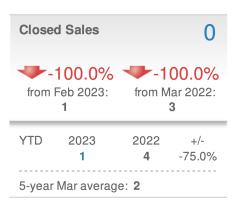
Lenore G. Rubino

March 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru April 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$1,899,000	\$13,298,000	-85.72%	
Avg Sold Price	\$2,150,000	\$3,256,250	-33.97%	
Median Sold Price	\$2,150,000	\$3,300,000	-34.85%	
Units Sold	1	4	-75.00%	
Avg Days on Market	2	76	-97.37%	
Avg List Price for Solds	\$1,899,000	\$3,324,500	-42.88%	
Avg SP to OLP Ratio	113.2%	95.0%	19.14%	
Ratio of Avg SP to Avg OLP	113.2%	94.8%	19.43%	
Attached Avg Sold Price	\$0	\$0	%	
Detached Avg Sold Price	\$2,150,000	\$3,256,250	-33.97%	
Attached Units Sold	0	0	%	
Detached Units Sold	1	4	-75.00%	

Financing (Sold)

Assumption	0
Cash	0
Conventional	1
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	sidential		Condo/Coop		gs		
	2 or	Less BR	3	BR	4 or N	lore BR	All	Resi	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	0	0	0	0	1	0	0	6	0	0
Avg Sold Price	\$0	\$0	\$0	\$0	\$2,150,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$3,256,250	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-33.97%	0.00%	0.00%			
Prev Year - # of Solds	0	0	0	0	4	0	0			

April 2023

Berkley, Washington, DC

Presented by:

Lenore G. Rubino

















Lenore G. Rubino

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January thru May 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$1,899,000	\$14,973,000	-87.32%	
Avg Sold Price	\$2,150,000	\$2,946,000	-27.02%	
Median Sold Price	\$2,150,000	\$3,300,000	-34.85%	
Units Sold	1	5	-80.00%	
Avg Days on Market	2	64	-96.88%	
Avg List Price for Solds	\$1,899,000	\$2,994,600	-36.59%	
Avg SP to OLP Ratio	113.2%	95.5%	18.54%	
Ratio of Avg SP to Avg OLP	113.2%	95.1%	19.07%	
Attached Avg Sold Price	\$0	\$0	%	
Detached Avg Sold Price	\$2,150,000	\$2,946,000	-27.02%	
Attached Units Sold	0	0	%	
Detached Units Sold	1	5	-80.00%	

Financing (Sold)

Assumption	0
Cash	0
Conventional	1
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	0
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

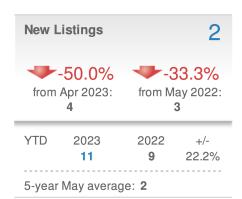
- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

		Residential					Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or N	lore BR	All	Resi	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	2	0	0
Total	0	0	0	0	1	0	0	4	0	0
Avg Sold Price	\$0	\$0	\$0	\$0	\$2,150,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$0	\$0	\$2,946,000	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	0.00%	0.00%	-27.02%	0.00%	0.00%			
Prev Year - # of Solds	0	0	0	0	5	0	0			

Lenore G. Rubino

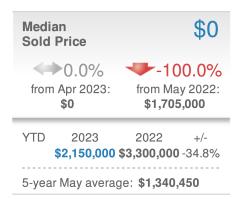
May 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru June 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$7,694,000	\$26,817,000	-71.31%	
Avg Sold Price	\$2,016,250	\$2,702,412	-25.39%	
Median Sold Price	\$2,087,500	\$3,200,000	-34.77%	
Units Sold	4	10	-60.00%	
Avg Days on Market	10	34	-70.59%	
Avg List Price for Solds	\$1,923,500	\$2,681,700	-28.27%	
Avg SP to OLP Ratio	103.2%	99.2%	4.00%	
Ratio of Avg SP to Avg OLP	102.1%	98.9%	3.28%	
Attached Avg Sold Price	\$0	\$0	%	
Detached Avg Sold Price	\$2,016,250	\$2,702,412	-25.39%	
Attached Units Sold	0	0	%	
Detached Units Sold	4	10	-60.00%	

Financing (Sold)

Assumption	0
Cash	1
Conventional	3
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	2
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

	Residential					Condo/Coop		Active Listing	gs	
	2 or	Less BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	1	0	3	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	1	0	3	0	0	5	0	0
Avg Sold Price	\$0	\$0	\$1,490,000	\$0	\$2,191,666	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,295,000	\$0	\$2,858,792	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	15.06%	0.00%	-23.34%	0.00%	0.00%			
Prev Year - # of Solds	0	0	1	0	9	0	0			

Lenore G. Rubino

June 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru July 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$10,089,000	\$36,046,000	-72.01%	
Avg Sold Price	\$2,063,000	\$2,592,080	-20.41%	
Median Sold Price	\$2,150,000	\$2,743,750	-21.64%	
Units Sold	5	14	-64.29%	
Avg Days on Market	9	28	-67.86%	
Avg List Price for Solds	\$2,017,800	\$2,574,714	-21.63%	
Avg SP to OLP Ratio	101.3%	98.9%	2.47%	
Ratio of Avg SP to Avg OLP	100.2%	97.7%	2.57%	
Attached Avg Sold Price	\$0	\$0	0%	
Detached Avg Sold Price	\$2,063,000	\$2,592,080	-20.41%	
Attached Units Sold	0	0	0%	
Detached Units Sold	5	14	-64.29%	

Financing (Sold)

Assumption	0
Cash	1
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	3
11 to 20	2
21 to 30	0
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

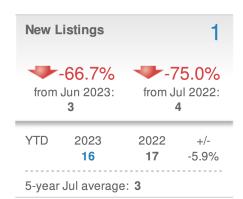
- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

		Residential					Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	1	0	4	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	1	0	4	0	0	5	0	1
Avg Sold Price	\$0	\$0	\$1,490,000	\$0	\$2,206,250	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,753,469	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-8.24%	0.00%	-19.87%	0.00%	0.00%			
Prev Year - # of Solds	0	0	2	0	12	0	0			

Lenore G. Rubino

July 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru August 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$13,138,000	\$39,990,500	-67.15%	
Avg Sold Price	\$1,898,857	\$2,523,070	-24.74%	
Median Sold Price	\$2,025,000	\$2,347,500	-13.74%	
Units Sold	7	16	-56.25%	
Avg Days on Market	10	28	-64.29%	
Avg List Price for Solds	\$1,876,857	\$2,499,406	-24.91%	
Avg SP to OLP Ratio	99.8%	99.5%	0.34%	
Ratio of Avg SP to Avg OLP	99.3%	98.3%	1.02%	
Attached Avg Sold Price	\$0	\$0	0%	
Detached Avg Sold Price	\$1,898,857	\$2,523,070	-24.74%	
Attached Units Sold	0	0	0%	
Detached Units Sold	7	16	-56.25%	

Financing (Sold)

Assumption	0
Cash	2
Conventional	5
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	2
21 to 30	1
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

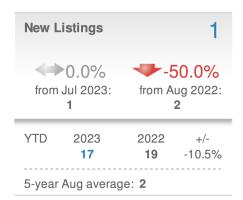
Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

		Residential					Condo/Coop		Active Listing	gs
	2 or	Less BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	5	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	2	0	5	0	0	4	0	1
Avg Sold Price	\$0	\$0	\$1,458,500	\$0	\$2,075,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,651,544	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-10.18%	0.00%	-21.74%	0.00%	0.00%			
Prev Year - # of Solds	0	0	2	0	14	0	0			

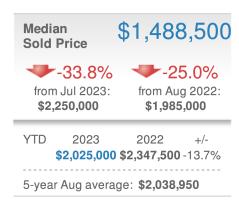
August 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru September 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$13,138,000	\$39,990,500	-67.15%	
Avg Sold Price	\$1,898,857	\$2,523,070	-24.74%	
Median Sold Price	\$2,025,000	\$2,347,500	-13.74%	
Units Sold	7	16	-56.25%	
Avg Days on Market	10	28	-64.29%	
Avg List Price for Solds	\$1,876,857	\$2,499,406	-24.91%	
Avg SP to OLP Ratio	99.8%	99.5%	0.34%	
Ratio of Avg SP to Avg OLP	99.3%	98.3%	1.02%	
Attached Avg Sold Price	\$0	\$0	0%	
Detached Avg Sold Price	\$1,898,857	\$2,523,070	-24.74%	
Attached Units Sold	0	0	0%	
Detached Units Sold	7	16	-56.25%	

Financing (Sold)

Assumption	0
Cash	2
Conventional	5
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	2
21 to 30	1
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	esidential			Condo/Coop		Active Listings	
	2 or 1	Less BR	3	BR	4 or N	lore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	5	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	2	0	5	0	0	7	0	0
Avg Sold Price	\$0	\$0	\$1,458,500	\$0	\$2,075,000	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,651,544	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-10.18%	0.00%	-21.74%	0.00%	0.00%			
Prev Year - # of Solds	0	0	2	0	14	0	0			

Local Market Insight

Presented by:

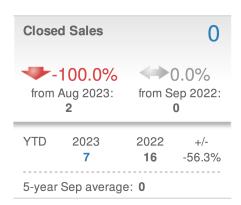
Lenore G. Rubino

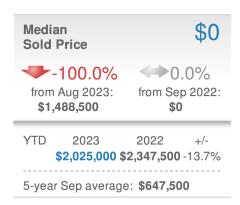
September 2023

Berkley, Washington, DC

















Lenore G. Rubino

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January thru October 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$13,863,000	\$41,715,500	-66.77%	
Avg Sold Price	\$1,754,625	\$2,474,654	-29.10%	
Median Sold Price	\$1,787,500	\$2,095,000	-14.68%	
Units Sold	8	17	-52.94%	
Avg Days on Market	9	26	-65.38%	
Avg List Price for Solds	\$1,732,875	\$2,453,852	-29.38%	
Avg SP to OLP Ratio	100.2%	99.4%	0.76%	
Ratio of Avg SP to Avg OLP	99.4%	98.3%	1.19%	
Attached Avg Sold Price	\$745,000	\$0	0%	
Detached Avg Sold Price	\$1,898,857	\$2,474,654	-23.27%	
Attached Units Sold	1	0	0%	
Detached Units Sold	7	17	-58.82%	

Financing (Sold)

Assumption	0
Cash	2
Conventional	6
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	2
21 to 30	2
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

			Res	idential			Condo/Coop		Active Listing		
	2 or	Less BR	3	BR	4 or I	lore BR	All	Res	idential	Condo/Coop	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0	
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	0	
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0	
\$1M to \$2,499,999	0	0	2	0	5	0	0	2	0	0	
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0	
\$5,000,000+	0	0	0	0	0	0	0	4	0	0	
Total	0	0	2	0	5	0	1	8	0	0	
Avg Sold Price	\$0	\$0	\$1,458,500	\$0	\$2,075,000	\$0	\$745,000				
Prev Year - Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,588,108	\$0	\$0				
Avg Sold % Change	0.00%	0.00%	-10.18%	0.00%	-19.83%	0.00%	0.00%				
Prev Year - # of Solds	0	0	2	0	15	0	0				

Lenore G. Rubino

October 2023

Berkley, Washington, DC

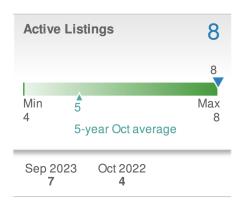
















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January thru November 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change	
Sold Dollar Volume	\$13,863,000	\$43,364,500	-68.03%	
Avg Sold Price	\$1,754,625	\$2,438,284	-28.04%	
Median Sold Price	\$1,787,500	\$2,040,000	-12.38%	
Units Sold	8	18	-55.56%	
Avg Days on Market	9	25	-64.00%	
Avg List Price for Solds	\$1,732,875	\$2,409,138	-28.07%	
Avg SP to OLP Ratio	100.2%	100.0%	0.15%	
Ratio of Avg SP to Avg OLP	99.4%	98.7%	0.73%	
Attached Avg Sold Price	\$745,000	\$0	0%	
Detached Avg Sold Price	\$1,898,857	\$2,438,284	-22.12%	
Attached Units Sold	1	0	0%	
Detached Units Sold	7	18	-61.11%	

Financing (Sold)

Assumption	0
Cash	2
Conventional	6
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	2
21 to 30	2
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	0
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail Active Detail

0

			Res	idential			Condo/Coop		gs	
	2 or	Less BR	3	BR	4 or N	Nore BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	1	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	5	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	4	0	0
Total	0	0	2	0	5	0	1	7	0	0
Avg Sold Price	\$0	\$0	\$1,458,500	\$0	\$2,075,000	\$0	\$745,000			
Prev Year - Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,540,101	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	-10.18%	0.00%	-18.31%	0.00%	0.00%			

16

0



0

Prev Year - # of Solds

Lenore G. Rubino

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November 2023

Berkley, Washington, DC

Presented by:

pg 2 of 2

Lenore G. Rubino















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January thru December 2023 YTD

Berkley, Washington, DC (Advertised)

Sold Summary

	2023	2022	% Change
Sold Dollar Volume	\$20,283,000	\$43,714,400	-53.60%
Avg Sold Price	\$1,832,909	\$2,328,375	-21.28%
Median Sold Price	\$1,995,000	\$1,985,000	0.50%
Units Sold	11	19	-42.11%
Avg Days on Market	22	26	-15.38%
Avg List Price for Solds	\$1,843,909	\$2,300,757	-19.86%
Avg SP to OLP Ratio	98.7%	99.8%	-1.12%
Ratio of Avg SP to Avg OLP	97.7%	98.7%	-1.01%
Attached Avg Sold Price	\$737,500	\$350,000	110.71%
Detached Avg Sold Price	\$2,076,333	\$2,438,284	-14.84%
Attached Units Sold	2	1	100.00%
Detached Units Sold	9	18	-50.00%

Financing (Sold)

Assumption	0
Cash	2
Conventional	9
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	3
21 to 30	2
31 to 60	0
61 to 90	0
91 to 120	0
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
 LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail Active Detail

			Res	idential			Condo/Coop		gs	
	2 or	Less BR	3	BR	4 or More BR All Residential Condo		Condo/Coop			
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	2	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	2	0	6	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	2	0	0
Total	0	0	2	0	7	0	2	4	0	0
Avg Sold Price	\$0	\$0	\$1,458,500	\$0	\$2,252,857	\$0	\$737,500			
Prev Year - Avg Sold Price	\$0	\$0	\$1,623,750	\$0	\$2,540,101	\$0	\$350,000			
Avg Sold % Change	0.00%	0.00%	-10.18%	0.00%	-11.31%	0.00%	110.71%			

Prev Year - # of Solds

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December 2023

Berkley, Washington, DC















