

January thru January 2025 YTD
Georgetown, Washington, DC (Advertised)202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$28,499,000	\$18,988,800	50.08%
Avg Sold Price	\$2,745,090	\$1,851,350	48.28%
Median Sold Price	\$1,487,500	\$1,325,000	12.26%
Units Sold	10	10	0.00%
Avg Days on Market	38	34	11.76%
Avg List Price for Solds	\$2,849,900	\$1,898,880	50.08%
Avg SP to OLP Ratio	96.5%	93.6%	3.02%
Ratio of Avg SP to Avg OLP	92.4%	93.3%	-0.93%
Attached Avg Sold Price	\$1,428,237	\$1,851,350	-22.85%
Detached Avg Sold Price	\$8,012,500	\$0	0%
Attached Units Sold	8	10	-20.00%
Detached Units Sold	2	0	0%

Financing (Sold)

Assumption	0
Cash	6
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	0
21 to 30	0
31 to 60	2
61 to 90	0
91 to 120	0
121 to 180	1
181 to 360	2
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

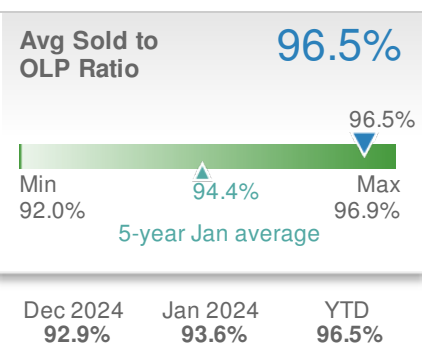
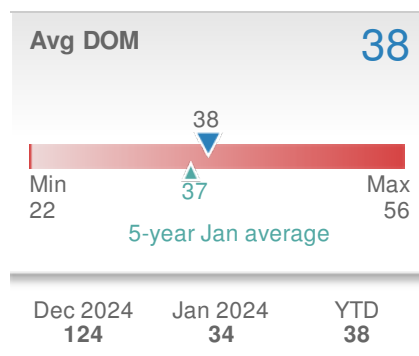
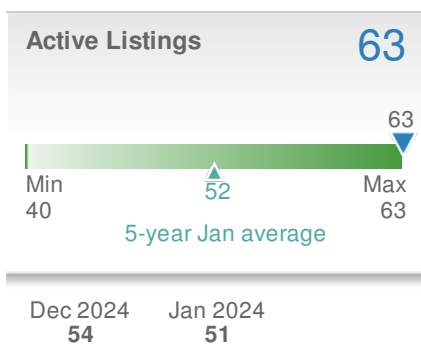
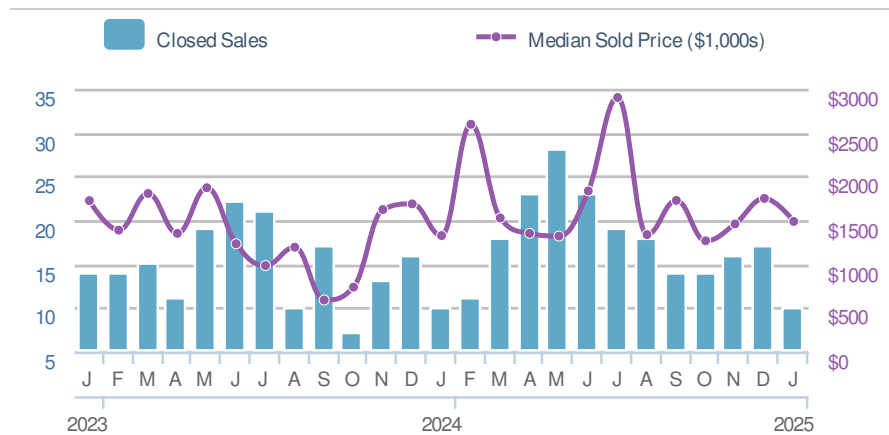
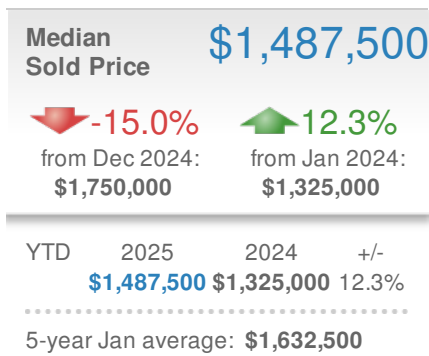
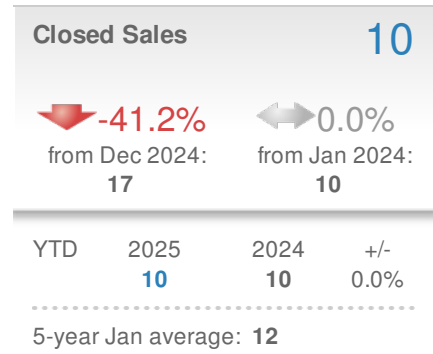
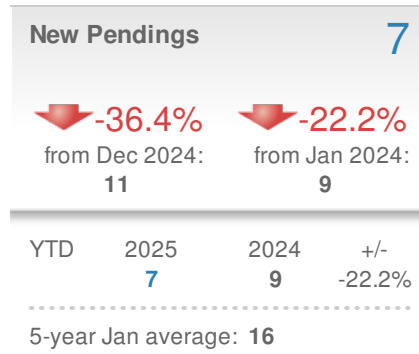
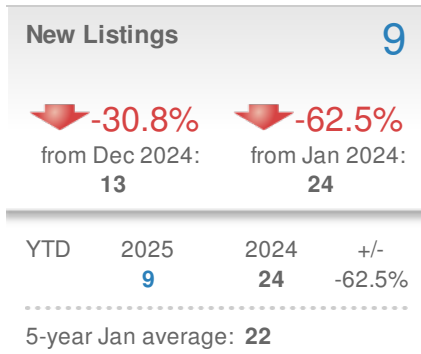
Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	2
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	4
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1
\$600K to \$799,999	0	1	0	0	0	0	0	0	0	5
\$800K to \$999,999	0	1	0	0	0	0	1	0	0	2
\$1M to \$2,499,999	0	0	0	1	0	1	1	0	6	11
\$2.5M to \$4,999,999	0	0	0	1	1	0	0	3	13	3
\$5,000,000+	0	0	0	0	1	0	0	4	8	1
Total	0	2	0	2	2	1	3	7	27	29
Avg Sold Price	\$0	\$852,500	\$0	\$2,400,000	\$8,012,500	\$1,995,900	\$975,000			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$0	\$3,749,500	\$666,250			
Avg Sold % Change	0.00%	-22.50%	0.00%	37.14%	0.00%	-46.77%	46.34%			
Prev Year - # of Solds	0	1	0	2	0	3	4			

Active Detail

January 2025

Georgetown, Washington, DC

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January thru February 2025 YTD

Georgetown, Washington, DC (Advertised)

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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$39,069,000	\$44,216,700	-11.64%
Avg Sold Price	\$2,222,376	\$2,045,190	8.66%
Median Sold Price	\$1,450,000	\$1,550,000	-6.45%
Units Sold	17	21	-19.05%
Avg Days on Market	47	33	42.42%
Avg List Price for Solds	\$2,298,176	\$2,105,557	9.15%
Avg SP to OLP Ratio	96.2%	95.0%	1.27%
Ratio of Avg SP to Avg OLP	93.1%	92.2%	0.92%
Attached Avg Sold Price	\$1,364,314	\$1,922,450	-29.03%
Detached Avg Sold Price	\$6,226,666	\$4,500,000	38.37%
Attached Units Sold	14	20	-30.00%
Detached Units Sold	3	1	200.00%

Financing (Sold)

Assumption	0
Cash	7
Conventional	10
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	0
21 to 30	1
31 to 60	2
61 to 90	2
91 to 120	1
121 to 180	1
181 to 360	5
361 to 720	0
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

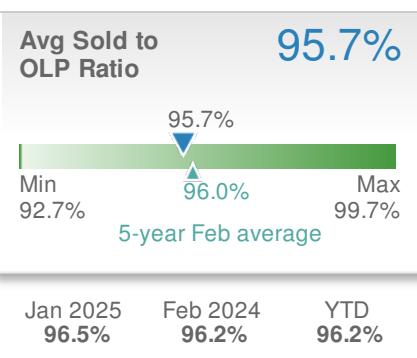
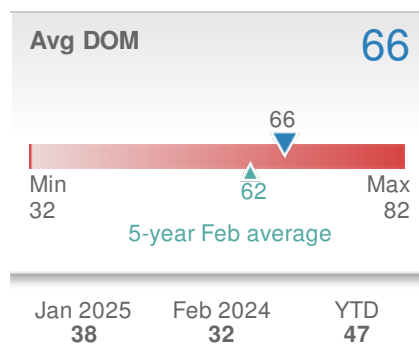
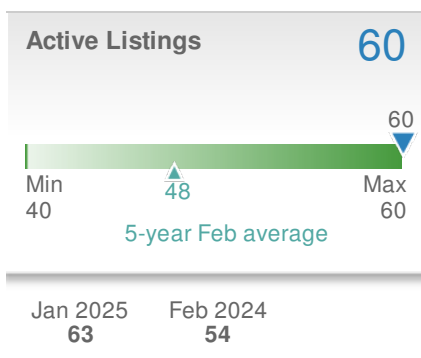
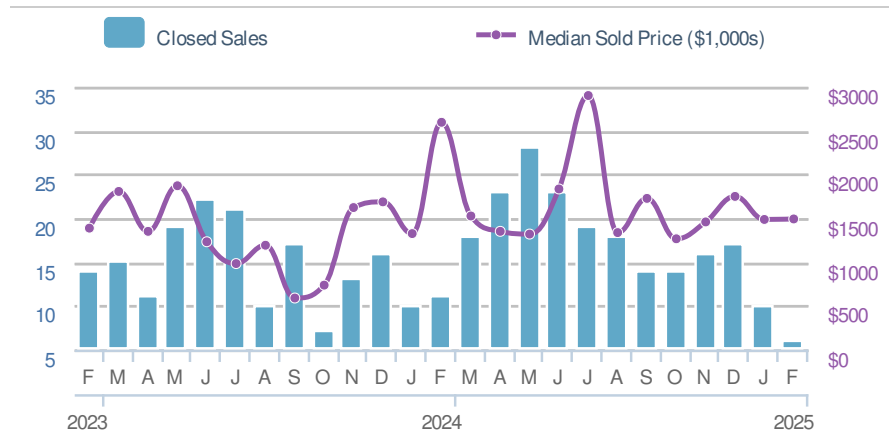
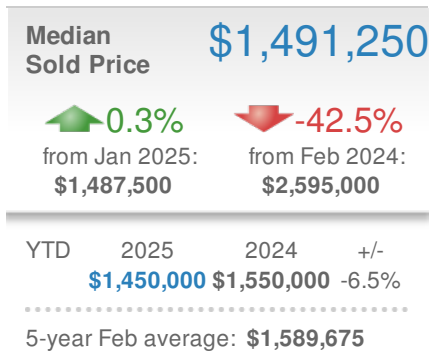
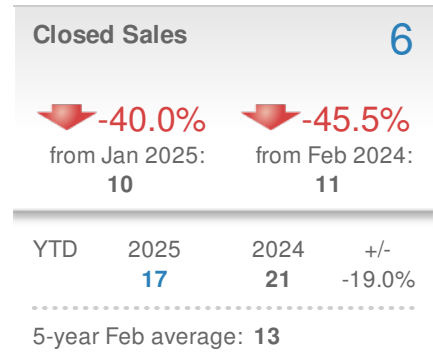
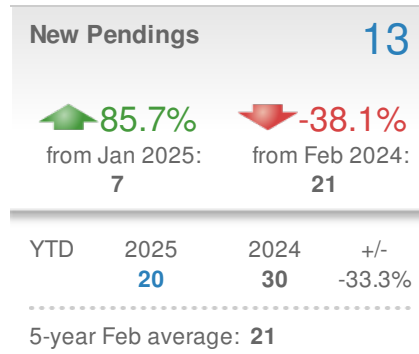
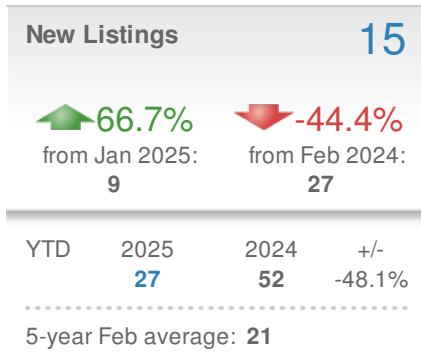
Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	7
\$800K to \$999,999	0	2	0	0	0	0	1	0	0	4
\$1M to \$2,499,999	0	0	0	4	0	1	2	0	5	8
\$2.5M to \$4,999,999	0	0	0	1	2	0	0	4	11	3
\$5,000,000+	0	0	0	0	1	0	0	4	8	1
Total	0	3	0	5	3	1	5	8	24	28
Avg Sold Price	\$0	\$849,000	\$0	\$1,976,500	\$6,226,666	\$1,995,900	\$935,000			
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$4,500,000	\$3,467,937	\$678,388			
Avg Sold % Change	0.00%	-22.82%	0.00%	12.94%	38.37%	-42.45%	37.83%			
Prev Year - # of Solds	0	1	0	2	1	8	9			

Active Detail

February 2025

Georgetown, Washington, DC

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January thru March 2025 YTD

Georgetown, Washington, DC (Advertised)

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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$63,025,000	\$82,407,811	-23.52%
Avg Sold Price	\$2,108,082	\$2,055,807	2.54%
Median Sold Price	\$1,525,000	\$1,550,000	-1.61%
Units Sold	29	39	-25.64%
Avg Days on Market	57	42	35.71%
Avg List Price for Solds	\$2,173,275	\$2,113,020	2.85%
Avg SP to OLP Ratio	95.6%	95.3%	0.24%
Ratio of Avg SP to Avg OLP	93.3%	94.4%	-1.11%
Attached Avg Sold Price	\$1,632,861	\$1,991,486	-18.01%
Detached Avg Sold Price	\$6,226,666	\$4,500,000	38.37%
Attached Units Sold	26	38	-31.58%
Detached Units Sold	3	1	200.00%

Financing (Sold)

Assumption	0
Cash	16
Conventional	13
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	2
1 to 10	10
11 to 20	0
21 to 30	1
31 to 60	2
61 to 90	3
91 to 120	3
121 to 180	2
181 to 360	5
361 to 720	1
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	2
\$600K to \$799,999	0	1	0	0	0	0	3	0	1	8
\$800K to \$999,999	0	2	0	0	0	0	2	0	1	5
\$1M to \$2,499,999	0	1	0	5	0	2	4	0	1	6
\$2.5M to \$4,999,999	0	0	0	1	2	2	1	2	10	0
\$5,000,000+	0	0	0	0	1	0	0	4	9	1
Total	0	4	0	6	3	4	12	6	22	25
Avg Sold Price	\$0	\$1,224,250	\$0	\$1,922,083	\$6,226,666	\$2,928,975	\$1,192,416			
Prev Year - Avg Sold Price	\$0	\$1,372,857	\$0	\$1,750,000	\$4,500,000	\$3,370,653	\$1,171,750			
Avg Sold % Change	0.00%	-10.82%	0.00%	9.83%	38.37%	-13.10%	1.76%			
Prev Year - # of Solds	0	7	0	2	1	13	16			

March 2025

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****18** **20.0%**from Feb 2025:
15 **-35.7%**from Mar 2024:
28

YTD	2025	2024	+/-
	50	84	-40.5%

5-year Mar average: **29****New Pendings****21** **61.5%**from Feb 2025:
13 **5.0%**from Mar 2024:
20

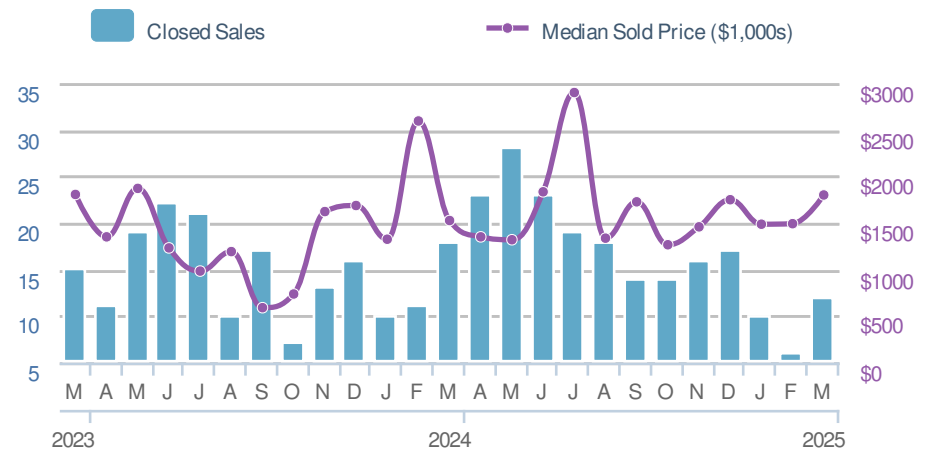
YTD	2025	2024	+/-
	42	52	-19.2%

5-year Mar average: **23****Closed Sales****12** **100.0%**from Feb 2025:
6 **-33.3%**from Mar 2024:
18

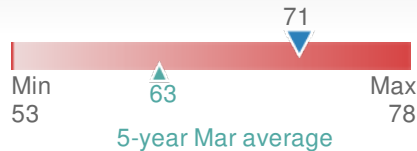
YTD	2025	2024	+/-
	29	39	-25.6%

5-year Mar average: **22****Median Sold Price****\$1,800,000** **20.7%**from Feb 2025:
\$1,491,250 **18.0%**from Mar 2024:
\$1,525,000

YTD	2025	2024	+/-
	\$1,525,000	\$1,550,000	-1.6%

5-year Mar average: **\$1,674,400****Active Listings****53**

Feb 2025	Mar 2024
60	63

Avg DOM**71**

Feb 2025	Mar 2024	YTD
66	54	57

Avg Sold to OLP Ratio**94.7%**

Feb 2025	Mar 2024	YTD
95.7%	95.7%	95.6%

January thru April 2025 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$120,417,900	\$122,948,711	-2.06%
Avg Sold Price	\$2,105,070	\$1,894,047	11.14%
Median Sold Price	\$1,563,750	\$1,450,000	7.84%
Units Sold	56	63	-11.11%
Avg Days on Market	54	43	25.58%
Avg List Price for Solds	\$2,150,319	\$1,951,566	10.18%
Avg SP to OLP Ratio	96.9%	95.3%	1.70%
Ratio of Avg SP to Avg OLP	94.7%	93.0%	1.82%
Attached Avg Sold Price	\$1,782,179	\$1,839,101	-3.10%
Detached Avg Sold Price	\$4,795,833	\$3,570,000	34.34%
Attached Units Sold	50	59	-15.25%
Detached Units Sold	6	3	100.00%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	30
Conventional	23
FHA	0
Other	1
Owner	0
VA	2

Days on Market (Sold)

0	5
1 to 10	21
11 to 20	4
21 to 30	1
31 to 60	3
61 to 90	4
91 to 120	3
121 to 180	7
181 to 360	7
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1
\$400K to \$499,999	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	1
\$600K to \$799,999	0	2	0	0	0	0	3
\$800K to \$999,999	0	2	0	0	0	0	6
\$1M to \$2,499,999	1	2	0	7	0	7	6
\$2.5M to \$4,999,999	0	0	0	2	3	7	2
\$5,000,000+	0	0	0	0	2	0	0
Total	1	6	0	9	5	14	21
Avg Sold Price	\$1,195,000	\$1,247,925	\$0	\$1,888,611	\$5,516,000	\$2,844,635	\$1,180,904
Prev Year - Avg Sold Price	\$0	\$1,331,111	\$2,710,000	\$1,733,750	\$4,000,000	\$3,298,823	\$1,155,586
Avg Sold % Change	0.00%	-6.25%	0.00%	8.93%	37.90%	-13.77%	2.19%
Prev Year - # of Solds	0	9	1	4	2	17	29

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	2
0	0	3
0	0	3
0	0	9
0	3	5
0	6	9
2	10	0
4	9	1
6	28	32

April 2025

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****28****↑55.6%**from Mar 2025:
18**↓-6.7%**from Apr 2024:
30

YTD	2025	2024	+/-
	89	119	-25.2%

5-year Apr average: **30****New Pendings****25****↑19.0%**from Mar 2025:
21**↓-21.9%**from Apr 2024:
32

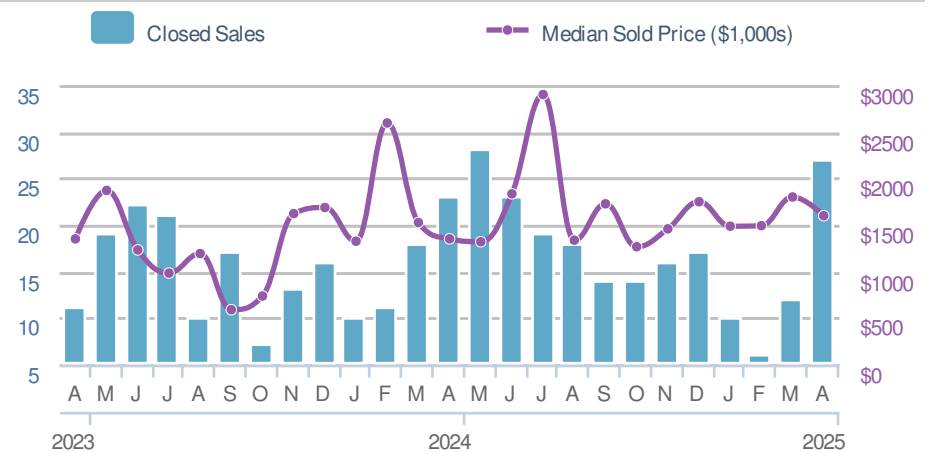
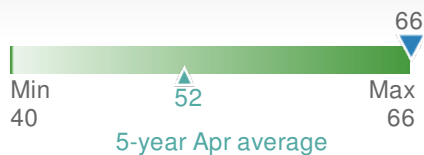
YTD	2025	2024	+/-
	68	83	-18.1%

5-year Apr average: **27****Closed Sales****27****↑125.0%**from Mar 2025:
12**↑17.4%**from Apr 2024:
23

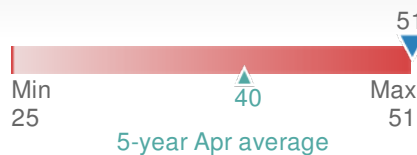
YTD	2025	2024	+/-
	56	63	-11.1%

5-year Apr average: **23****Median Sold Price****\$1,600,000****↓-11.1%**from Mar 2025:
\$1,800,000**↑18.5%**from Apr 2024:
\$1,350,000

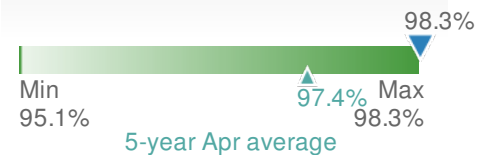
YTD	2025	2024	+/-
	\$1,563,750	\$1,450,000	7.8%

5-year Apr average: **\$1,461,000****Active Listings****66**

Mar 2025	Apr 2024
53	59

Avg DOM**51**

Mar 2025	Apr 2024	YTD
71	44	54

Avg Sold to OLP Ratio**98.3%**

Mar 2025	Apr 2024	YTD
94.7%	95.1%	96.9%

January thru May 2025 YTD
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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$168,248,100	\$169,736,611	-0.88%
Avg Sold Price	\$2,117,103	\$1,799,315	17.66%
Median Sold Price	\$1,675,000	\$1,380,000	21.38%
Units Sold	78	92	-15.22%
Avg Days on Market	44	38	15.79%
Avg List Price for Solds	\$2,157,026	\$1,844,963	16.91%
Avg SP to OLP Ratio	97.4%	96.5%	0.89%
Ratio of Avg SP to Avg OLP	95.6%	94.3%	1.29%
Attached Avg Sold Price	\$1,836,043	\$1,688,593	8.73%
Detached Avg Sold Price	\$4,967,857	\$4,042,000	22.91%
Attached Units Sold	71	86	-17.44%
Detached Units Sold	7	5	40.00%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	43
Conventional	31
FHA	0
Other	2
Owner	0
VA	2

Days on Market (Sold)

0	9
1 to 10	27
11 to 20	8
21 to 30	4
31 to 60	5
61 to 90	4
91 to 120	4
121 to 180	9
181 to 360	7
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	2
\$600K to \$799,999	0	2	0	0	0	0	3
\$800K to \$999,999	0	3	0	0	0	0	8
\$1M to \$2,499,999	1	3	0	12	0	9	8
\$2.5M to \$4,999,999	0	0	0	2	3	11	2
\$5,000,000+	0	0	0	0	3	1	0
Total	1	8	0	14	6	21	28
Avg Sold Price	\$1,195,000	\$1,180,819	\$0	\$1,899,553	\$5,596,666	\$3,027,376	\$1,097,996
Prev Year - Avg Sold Price	\$0	\$1,249,538	\$2,710,000	\$1,840,000	\$4,375,000	\$3,266,944	\$1,118,372
Avg Sold % Change	0.00%	-5.50%	0.00%	3.24%	27.92%	-7.33%	-1.82%
Prev Year - # of Solds	0	13	1	12	4	18	43

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	1
0	0	0
0	0	0
0	0	1
0	0	0
0	0	4
0	0	4
0	0	5
0	4	6
0	8	9
1	8	0
3	7	1
4	27	31

May 2025

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****24**

↓ -14.3% ↓ -20.0%

from Apr 2025: 28 from May 2024: 30

YTD	2025	2024	+/-
	116	151	-23.2%

5-year May average: 31

New Pendings**21**

↓ -16.0% ↑ 16.7%

from Apr 2025: 25 from May 2024: 18

YTD	2025	2024	+/-
	92	104	-11.5%

5-year May average: 22

Closed Sales**22**

↓ -18.5% ↓ -21.4%

from Apr 2025: 27 from May 2024: 28

YTD	2025	2024	+/-
	78	92	-15.2%

5-year May average: 25

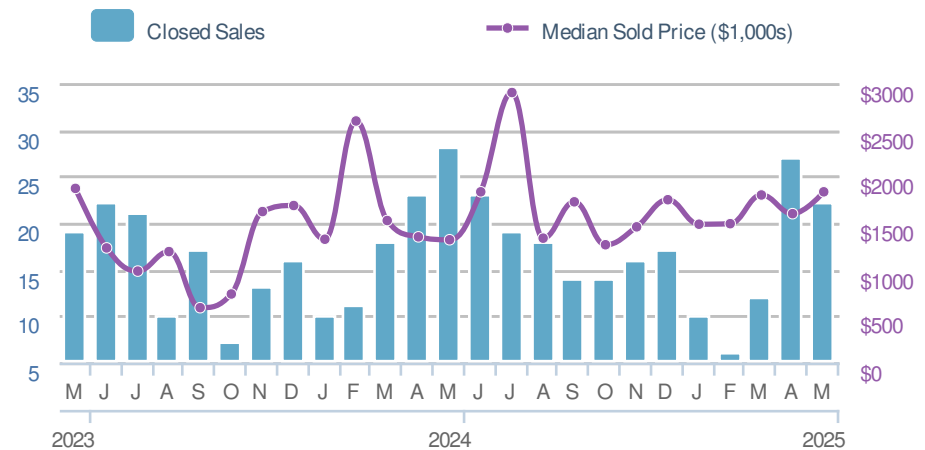
Median Sold Price**\$1,835,625**

↑ 14.7% ↑ 39.1%

from Apr 2025: \$1,600,000 from May 2024: \$1,320,000

YTD	2025	2024	+/-
	\$1,675,000	\$1,380,000	21.4%

5-year May average: \$1,664,625

**Active Listings****62**

Min 42 53 62 Max 65

5-year May average

Apr 2025	May 2024
66	65

Avg DOM**21**

Min 21 21 29 Max 35

5-year May average

Apr 2025	May 2024	YTD
51	29	44

Avg Sold to OLP Ratio**98.7%**

Min 97.9% 98.7% 98.8% Max 99.9%

5-year May average

Apr 2025	May 2024	YTD
98.3%	99.4%	97.4%

January thru June 2025 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$229,701,100	\$223,542,511	2.75%
Avg Sold Price	\$2,220,765	\$1,873,926	18.51%
Median Sold Price	\$1,800,000	\$1,492,750	20.58%
Units Sold	101	116	-12.93%
Avg Days on Market	41	42	-2.38%
Avg List Price for Solds	\$2,274,268	\$1,927,090	18.02%
Avg SP to OLP Ratio	97.0%	96.8%	0.18%
Ratio of Avg SP to Avg OLP	95.4%	94.7%	0.77%
Attached Avg Sold Price	\$2,001,852	\$1,791,431	11.75%
Detached Avg Sold Price	\$4,765,625	\$4,042,000	17.90%
Attached Units Sold	93	110	-15.45%
Detached Units Sold	8	5	60.00%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	55
Conventional	41
FHA	0
Other	2
Owner	0
VA	3

Days on Market (Sold)

0	11
1 to 10	32
11 to 20	11
21 to 30	5
31 to 60	10
61 to 90	6
91 to 120	5
121 to 180	13
181 to 360	7
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	2
\$600K to \$799,999	0	2	0	0	0	0	3
\$800K to \$999,999	0	3	0	0	0	0	9
\$1M to \$2,499,999	1	7	0	15	0	10	9
\$2.5M to \$4,999,999	0	0	0	2	4	21	2
\$5,000,000+	0	0	0	0	3	2	0
Total	1	12	0	17	7	33	31
Avg Sold Price	\$1,195,000	\$1,290,962	\$0	\$1,909,632	\$5,275,714	\$3,167,547	\$1,086,706
Prev Year - Avg Sold Price	\$0	\$1,233,142	\$2,710,000	\$1,791,578	\$4,375,000	\$3,221,041	\$1,291,481
Avg Sold % Change	0.00%	4.69%	0.00%	6.59%	20.59%	-1.66%	-15.86%
Prev Year - # of Solds	0	14	1	19	4	24	53


Active Detail


Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	0
0	0	0
0	0	0
0	0	1
0	0	0
0	0	5
0	0	4
0	0	9
0	1	1
0	8	9
1	6	1
3	6	1
4	21	31

June 2025

Georgetown, Washington, DC


202.262.1261
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lenorerubino.com**New Listings****14**


 **-41.7%**
 from May 2025:
 24

 **-30.0%**
 from Jun 2024:
 20

YTD	2025	2024	+/-
	138	175	-21.1%


5-year Jun average: **25****New Pendings****21**


 **0.0%**
 from May 2025:
 21

 **16.7%**
 from Jun 2024:
 18

YTD	2025	2024	+/-
	113	123	-8.1%


5-year Jun average: **18****Closed Sales****23**


 **4.5%**
 from May 2025:
 22

 **0.0%**
 from Jun 2024:
 23

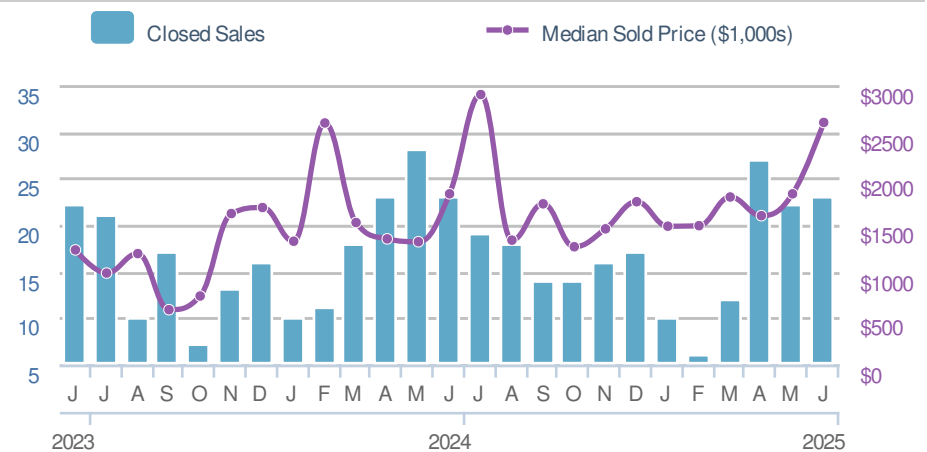
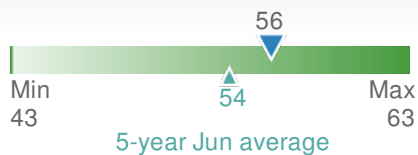
YTD	2025	2024	+/-
	101	116	-12.9%

5-year Jun average: **25****Median Sold Price****\$2,600,000**

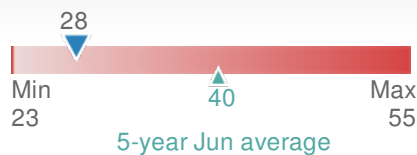
 **41.6%**
 from May 2025:
 \$1,835,625

 **41.7%**
 from Jun 2024:
 \$1,835,000

YTD	2025	2024	+/-
	\$1,800,000	\$1,492,750	20.6%

5-year Jun average: **\$1,670,360****Active Listings****56**

May 2025	Jun 2024
62	63

Avg DOM**28**

May 2025	Jun 2024	YTD
21	55	41

Avg Sold to OLP Ratio**95.6%**

May 2025	Jun 2024	YTD
98.7%	97.9%	97.0%

January thru July 2025 YTD
Georgetown, Washington, DC (Advertised)

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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$265,679,699	\$285,853,511	-7.06%
Avg Sold Price	\$2,073,741	\$2,063,329	0.50%
Median Sold Price	\$1,650,000	\$1,600,000	3.13%
Units Sold	125	135	-7.41%
Avg Days on Market	43	42	2.38%
Avg List Price for Solds	\$2,125,437	\$2,117,433	0.38%
Avg SP to OLP Ratio	96.8%	96.7%	0.08%
Ratio of Avg SP to Avg OLP	95.4%	94.4%	1.06%
Attached Avg Sold Price	\$1,869,764	\$1,974,503	-5.30%
Detached Avg Sold Price	\$4,702,777	\$4,284,166	9.77%
Attached Units Sold	116	128	-9.38%
Detached Units Sold	9	6	50.00%

Financing (Sold)

Assumption	0
Cash	64
Conventional	56
FHA	0
Other	2
Owner	0
VA	3

Days on Market (Sold)

0	12
1 to 10	36
11 to 20	17
21 to 30	7
31 to 60	15
61 to 90	7
91 to 120	6
121 to 180	13
181 to 360	11
361 to 720	1
721+	0

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	5
\$600K to \$799,999	0	2	0	0	0	0	4	0	0	6
\$800K to \$999,999	0	5	0	0	0	0	13	0	1	1
\$1M to \$2,499,999	1	12	0	18	0	12	9	0	6	6
\$2.5M to \$4,999,999	0	0	0	3	5	22	2	1	6	1
\$5,000,000+	0	0	0	0	3	2	0	3	6	0
Total	1	19	0	21	8	36	40	4	19	26
Avg Sold Price	\$1,195,000	\$1,231,002	\$0	\$2,009,226	\$5,141,250	\$3,099,279	\$993,395			
Prev Year - Avg Sold Price	\$0	\$1,328,176	\$4,102,500	\$1,888,181	\$4,375,000	\$3,673,548	\$1,288,577			
Avg Sold % Change	0.00%	-7.32%	0.00%	6.41%	17.51%	-15.63%	-22.91%			
Prev Year - # of Solds	0	17	2	22	4	31	58			

July 2025

Georgetown, Washington, DC

202.262.1261
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14**↑41.7%**from Jul 2024:
12

YTD	2025	2024	+/-
	161	189	-14.8%

5-year Jul average: **21****New Pendings****18****↓-14.3%**from Jun 2025:
21**↑20.0%**from Jul 2024:
15

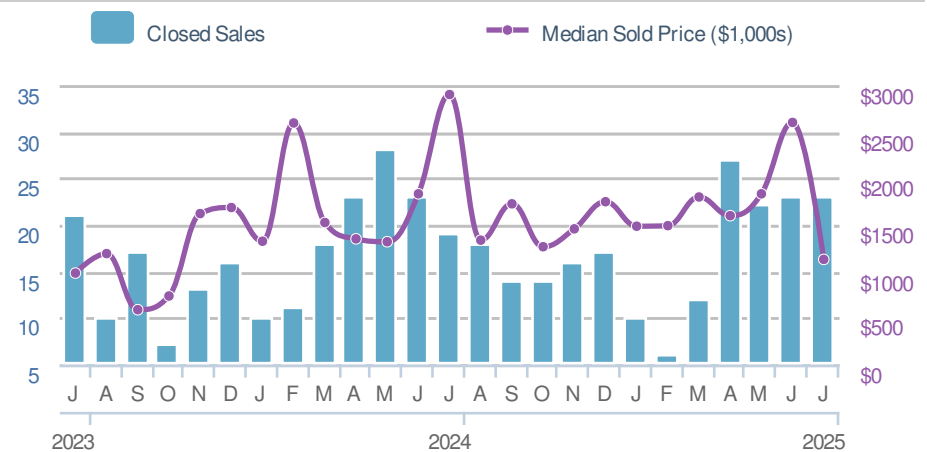
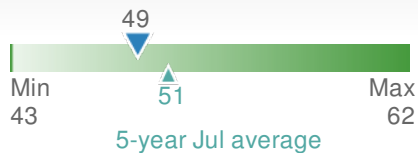
YTD	2025	2024	+/-
	133	138	-3.6%

5-year Jul average: **16****Closed Sales****23****↔0.0%**from Jun 2025:
23**↑21.1%**from Jul 2024:
19

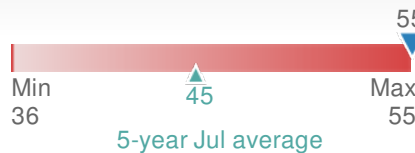
YTD	2025	2024	+/-
	125	135	-7.4%

5-year Jul average: **21****Median Sold Price****\$1,130,000****↓-56.5%**from Jun 2025:
\$2,600,000**↓-61.0%**from Jul 2024:
\$2,900,000

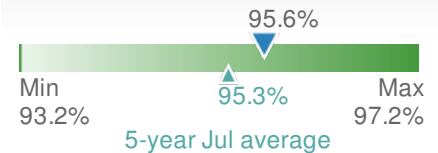
YTD	2025	2024	+/-
	\$1,650,000	\$1,600,000	3.1%

5-year Jul average: **\$1,626,600****Active Listings****49**

Jun 2025	Jul 2024
56	49

Avg DOM**55**

Jun 2025	Jul 2024	YTD
28	46	43

Avg Sold to OLP Ratio**95.6%**

Jun 2025	Jul 2024	YTD
95.6%	95.9%	96.8%

January thru August 2025 YTD
Georgetown, Washington, DC (Advertised)

202.262.1261
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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$297,811,698	\$318,230,910	-6.42%
Avg Sold Price	\$2,059,440	\$2,023,096	1.80%
Median Sold Price	\$1,600,000	\$1,550,000	3.23%
Units Sold	141	153	-7.84%
Avg Days on Market	44	43	2.33%
Avg List Price for Solds	\$2,112,139	\$2,079,940	1.55%
Avg SP to OLP Ratio	96.7%	96.5%	0.24%
Ratio of Avg SP to Avg OLP	95.3%	94.2%	1.18%
Attached Avg Sold Price	\$1,852,337	\$1,936,005	-4.32%
Detached Avg Sold Price	\$4,772,500	\$4,100,714	16.38%
Attached Units Sold	131	145	-9.66%
Detached Units Sold	10	7	42.86%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	71
Conventional	62
FHA	0
Other	5
Owner	0
VA	3

Days on Market (Sold)

0	15
1 to 10	43
11 to 20	18
21 to 30	7
31 to 60	16
61 to 90	8
91 to 120	7
121 to 180	13
181 to 360	12
361 to 720	2
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	4
\$600K to \$799,999	0	4	0	0	0	0	4
\$800K to \$999,999	0	6	0	0	0	0	14
\$1M to \$2,499,999	1	16	0	20	0	13	10
\$2.5M to \$4,999,999	0	0	0	4	5	23	3
\$5,000,000+	0	0	0	0	4	2	0
Total	1	26	0	24	9	38	43
Avg Sold Price	\$1,195,000	\$1,197,079	\$0	\$2,038,427	\$5,170,000	\$3,055,238	\$1,081,646
Prev Year - Avg Sold Price	\$0	\$1,321,055	\$4,102,500	\$1,874,600	\$4,100,000	\$3,622,534	\$1,207,053
Avg Sold % Change	0.00%	-9.38%	0.00%	8.74%	26.10%	-15.66%	-10.39%
Prev Year - # of Solds	0	18	2	25	5	36	66

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	1
0	0	0
0	0	0
0	0	1
0	0	5
0	0	2
0	0	5
0	0	5
0	1	0
0	9	5
1	7	1
2	8	1
3	25	26

August 2025

Georgetown, Washington, DC

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↓ **-23.5%** ↓ **-23.5%**
from Jul 2025: from Aug 2024:
17 17

YTD	2025	2024	+/-
	182	207	-12.1%

5-year Aug average: **16****New Pendings****8**

↓ **-55.6%** ↓ **-38.5%**
from Jul 2025: from Aug 2024:
18 13

YTD	2025	2024	+/-
	142	151	-6.0%

5-year Aug average: **13****Closed Sales****14**

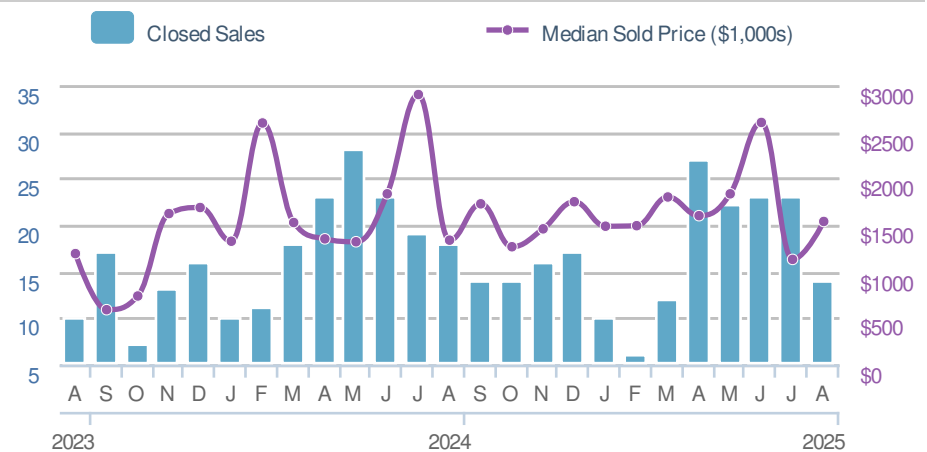
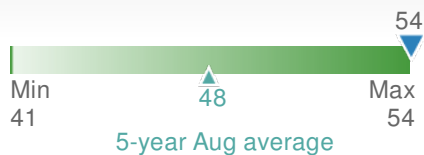
↓ **-39.1%** ↓ **-22.2%**
from Jul 2025: from Aug 2024:
23 18

YTD	2025	2024	+/-
	141	153	-7.8%

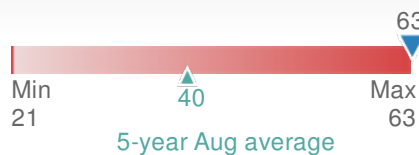
5-year Aug average: **16****Median Sold Price****\$1,537,500**

↑ **36.1%** ↑ **15.0%**
from Jul 2025: from Aug 2024:
\$1,130,000 **\$1,337,500**

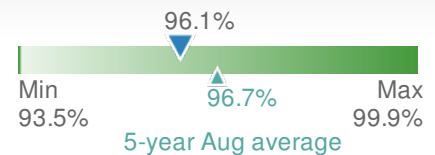
YTD	2025	2024	+/-
	\$1,600,000	\$1,550,000	3.2%

5-year Aug average: **\$1,279,500****Active Listings****54**

Jul 2025	Aug 2024
49	44

Avg DOM**63**

Jul 2025	Aug 2024	YTD
55	47	44

Avg Sold to OLP Ratio**96.1%**

Jul 2025	Aug 2024	YTD
95.6%	95.2%	96.7%

January thru September 2025 YTD

Georgetown, Washington, DC (Advertised)

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lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$336,030,697	\$344,048,910	-2.33%
Avg Sold Price	\$2,100,805	\$2,002,963	4.88%
Median Sold Price	\$1,687,500	\$1,550,000	8.87%
Units Sold	156	167	-6.59%
Avg Days on Market	44	43	2.33%
Avg List Price for Solds	\$2,154,042	\$2,060,173	4.56%
Avg SP to OLP Ratio	96.8%	96.4%	0.36%
Ratio of Avg SP to Avg OLP	95.6%	94.2%	1.46%
Attached Avg Sold Price	\$1,862,678	\$1,922,527	-3.11%
Detached Avg Sold Price	\$4,958,333	\$4,100,714	20.91%
Attached Units Sold	144	159	-9.43%
Detached Units Sold	12	7	71.43%

Financing (Sold)

Assumption	0
Cash	81
Conventional	67
FHA	0
Other	5
Owner	0
VA	3

Days on Market (Sold)

0	17
1 to 10	50
11 to 20	20
21 to 30	8
31 to 60	17
61 to 90	8
91 to 120	7
121 to 180	13
181 to 360	14
361 to 720	2
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	4
\$600K to \$799,999	0	4	0	0	0	0	5	0	0	5
\$800K to \$999,999	0	6	0	0	0	0	14	0	1	1
\$1M to \$2,499,999	1	19	0	22	0	17	10	0	16	7
\$2.5M to \$4,999,999	0	0	0	5	5	24	3	1	5	1
\$5,000,000+	0	0	0	0	6	2	0	2	7	1
Total	1	29	0	27	11	43	45	3	29	27
Avg Sold Price	\$1,195,000	\$1,223,932	\$0	\$2,107,490	\$5,300,454	\$2,977,059	\$1,062,573			
Prev Year - Avg Sold Price	\$0	\$1,340,181	\$4,102,500	\$1,910,192	\$4,100,000	\$3,422,556	\$1,199,789			
Avg Sold % Change	0.00%	-8.67%	0.00%	10.33%	29.28%	-13.02%	-11.44%			
Prev Year - # of Solds	0	22	2	26	5	42	69			

September 2025

Georgetown, Washington, DC

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**New Listings****31****↑ 138.5%**from Aug 2025:
13**↑ 14.8%**from Sep 2024:
27

YTD	2025	2024	+/-
	219	243	-9.9%

5-year Sep average: **33****New Pendings****21****↑ 162.5%**from Aug 2025:
8**↑ 23.5%**from Sep 2024:
17

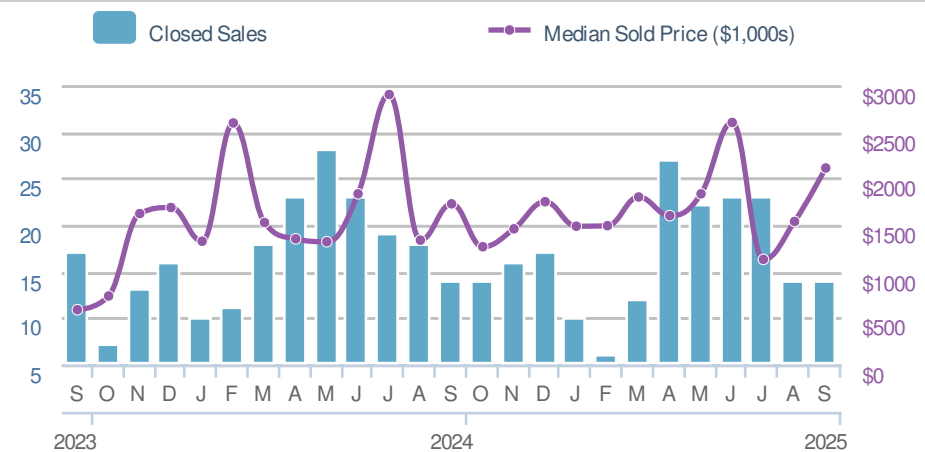
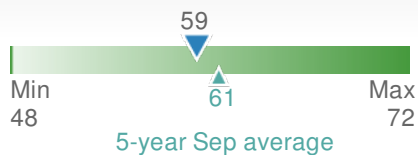
YTD	2025	2024	+/-
	164	169	-3.0%

5-year Sep average: **16****Closed Sales****14****↔ 0.0%**from Aug 2025:
14**↔ 0.0%**from Sep 2024:
14

YTD	2025	2024	+/-
	156	167	-6.6%

5-year Sep average: **15****Median Sold Price****\$2,112,500****↑ 37.4%**from Aug 2025:
\$1,537,500**↑ 22.3%**from Sep 2024:
\$1,727,500

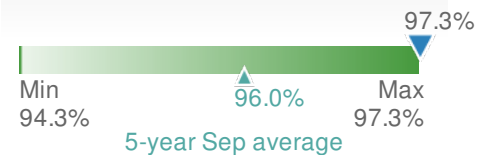
YTD	2025	2024	+/-
	\$1,687,500	\$1,550,000	8.9%

5-year Sep average: **\$1,365,980****Active Listings****59**

Aug 2025	Sep 2024
54	61

Avg DOM**35**

Aug 2025	Sep 2024	YTD
63	50	44

Avg Sold to OLP Ratio**97.3%**

Aug 2025	Sep 2024	YTD
96.1%	95.5%	96.8%

January thru October 2025 YTD
Georgetown, Washington, DC (Advertised)

202.262.1261
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Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$383,893,597	\$372,569,810	3.04%
Avg Sold Price	\$2,154,152	\$2,003,366	7.53%
Median Sold Price	\$1,687,500	\$1,500,000	12.50%
Units Sold	172	181	-4.97%
Avg Days on Market	46	43	6.98%
Avg List Price for Solds	\$2,231,939	\$2,058,396	8.43%
Avg SP to OLP Ratio	96.4%	96.5%	-0.12%
Ratio of Avg SP to Avg OLP	93.9%	94.5%	-0.67%
Attached Avg Sold Price	\$1,866,478	\$1,929,458	-3.26%
Detached Avg Sold Price	\$5,165,133	\$4,100,714	25.96%
Attached Units Sold	157	173	-9.25%
Detached Units Sold	15	7	114.29%

- Notes:
- SP = Sold Price
 - OLP = Original List Price
 - LP = List Price (at time of sale)
 - Garage/Parking Spaces are not included in Detached/Attached section totals.

Financing (Sold)

Assumption	0
Cash	93
Conventional	71
FHA	0
Other	5
Owner	0
VA	3

Days on Market (Sold)

0	18
1 to 10	56
11 to 20	21
21 to 30	9
31 to 60	18
61 to 90	8
91 to 120	8
121 to 180	16
181 to 360	15
361 to 720	3
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	7
\$600K to \$799,999	0	4	0	0	0	0	5
\$800K to \$999,999	0	6	0	0	0	0	14
\$1M to \$2,499,999	2	20	0	26	0	17	12
\$2.5M to \$4,999,999	0	0	0	5	5	24	4
\$5,000,000+	0	0	0	0	8	3	0
Total	2	30	0	31	13	44	52
Avg Sold Price	\$1,185,000	\$1,221,468	\$0	\$2,061,814	\$5,777,461	\$3,096,899	\$1,081,025
Prev Year - Avg Sold Price	\$0	\$1,365,000	\$4,102,500	\$1,906,166	\$4,100,000	\$3,617,380	\$1,159,186
Avg Sold % Change	0.00%	-10.52%	0.00%	8.17%	40.91%	-14.39%	-6.74%
Prev Year - # of Solds	0	25	2	30	5	43	75

Active Detail

Active Listings		
Residential		Condo/Coop
Detached	Attached/TH	Attached
0	0	0
0	0	1
0	0	0
0	0	0
0	0	1
0	0	5
0	0	3
0	0	3
0	0	2
0	1	1
0	18	10
1	9	2
5	4	1
6	32	29

October 2025

Georgetown, Washington, DC

202.262.1261
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lenorerubino.com**New Listings****32****↑3.2%**from Sep 2025:
31**↑33.3%**from Oct 2024:
24

YTD	2025	2024	+/-
	259	272	-4.8%

5-year Oct average: **28****New Pendings****19****↓-9.5%**from Sep 2025:
21**↓-17.4%**from Oct 2024:
23

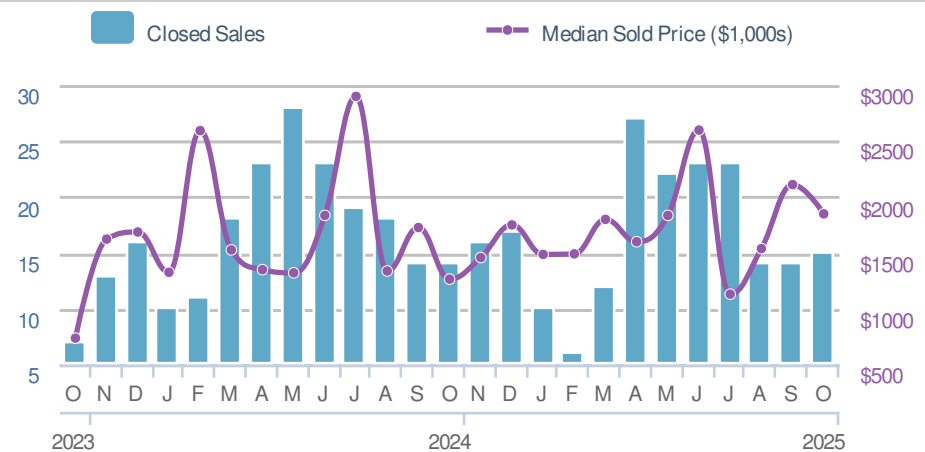
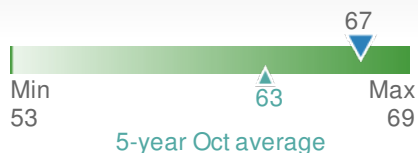
YTD	2025	2024	+/-
	183	189	-3.2%

5-year Oct average: **21****Closed Sales****15****↑7.1%**from Sep 2025:
14**↑7.1%**from Oct 2024:
14

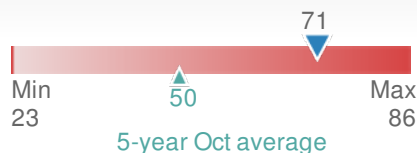
YTD	2025	2024	+/-
	172	181	-5.0%

5-year Oct average: **15****Median Sold Price****\$1,850,000****↓-12.4%**from Sep 2025:
\$2,112,500**↑46.2%**from Oct 2024:
\$1,265,000

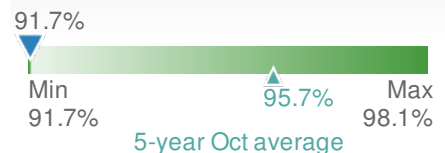
YTD	2025	2024	+/-
	\$1,687,500	\$1,500,000	12.5%

5-year Oct average: **\$1,285,500****Active Listings****67**

Sep 2025	Oct 2024
59	64

Avg DOM**71**

Sep 2025	Oct 2024	YTD
35	37	46

Avg Sold to OLP Ratio**91.7%**

Sep 2025	Oct 2024	YTD
97.3%	97.4%	96.4%

January thru November 2025 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261
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lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$429,017,497	\$404,169,710	6.15%
Avg Sold Price	\$2,168,312	\$1,986,888	9.13%
Median Sold Price	\$1,700,000	\$1,512,500	12.40%
Units Sold	191	198	-3.54%
Avg Days on Market	48	43	11.63%
Avg List Price for Solds	\$2,246,164	\$2,041,261	10.04%
Avg SP to OLP Ratio	96.2%	96.3%	-0.16%
Ratio of Avg SP to Avg OLP	93.8%	94.4%	-0.65%
Attached Avg Sold Price	\$1,898,118	\$1,920,269	-1.15%
Detached Avg Sold Price	\$5,123,562	\$3,795,625	34.99%
Attached Units Sold	175	189	-7.41%
Detached Units Sold	16	8	100.00%

Financing (Sold)

Assumption	0
Cash	106
Conventional	76
FHA	1
Other	5
Owner	0
VA	3

Days on Market (Sold)

0	19
1 to 10	62
11 to 20	24
21 to 30	11
31 to 60	20
61 to 90	10
91 to 120	8
121 to 180	17
181 to 360	16
361 to 720	4
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	3
\$600K to \$799,999	0	4	0	0	0	0	7	0	0	2
\$800K to \$999,999	0	7	0	0	0	0	15	0	1	1
\$1M to \$2,499,999	2	21	0	29	0	19	12	0	9	8
\$2.5M to \$4,999,999	0	0	0	5	6	28	4	0	6	2
\$5,000,000+	0	0	0	0	8	5	0	5	3	1
Total	2	32	0	34	14	52	57	5	19	26
Avg Sold Price	\$1,185,000	\$1,212,704	\$0	\$2,038,272	\$5,686,214	\$3,175,491	\$1,033,987			
Prev Year - Avg Sold Price	\$1,660,000	\$1,348,518	\$4,102,500	\$1,861,352	\$4,100,000	\$3,638,667	\$1,138,487			
Avg Sold % Change	-28.61%	-10.07%	0.00%	9.50%	38.69%	-12.73%	-9.18%			
Prev Year - # of Solds	1	27	2	34	5	47	81			

November 2025

Georgetown, Washington, DC


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 **-71.9%**
 from Oct 2025: **32**

 **-30.8%**
 from Nov 2024: **13**

YTD	2025	2024	+/-
	270	289	-6.6%


5-year Nov average: **17****New Pendings****19**


 **0.0%**
 from Oct 2025: **19**

 **58.3%**
 from Nov 2024: **12**

YTD	2025	2024	+/-
	201	201	0.0%


5-year Nov average: **15****Closed Sales****19**


 **26.7%**
 from Oct 2025: **15**

 **18.8%**
 from Nov 2024: **16**

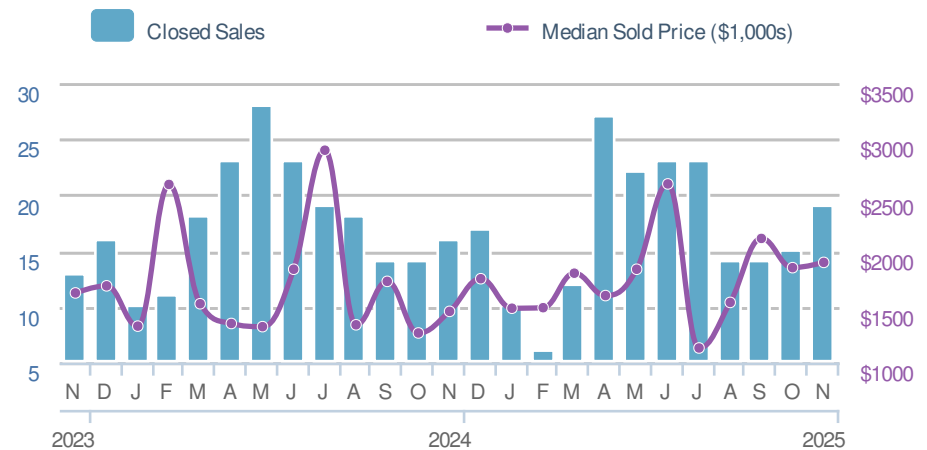
YTD	2025	2024	+/-
	191	198	-3.5%

5-year Nov average: **18****Median Sold Price****\$1,896,000**

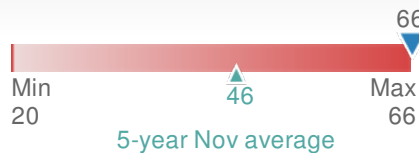
 **2.5%**
 from Oct 2025: **\$1,850,000**

 **30.1%**
 from Nov 2024: **\$1,457,500**

YTD	2025	2024	+/-
	\$1,700,000	\$1,512,500	12.4%

5-year Nov average: **\$1,540,200****Active Listings****50**

Oct 2025	Nov 2024
67	60

Avg DOM**66**

Oct 2025	Nov 2024	YTD
71	51	48

Avg Sold to OLP Ratio**94.2%**

Oct 2025	Nov 2024	YTD
91.7%	94.1%	96.2%

January thru December 2025 YTD

Georgetown, Washington, DC (Advertised)

202.262.1261
lenore.rubino@wfp.com
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$452,706,397	\$471,569,510	-4.00%
Avg Sold Price	\$2,153,576	\$2,115,411	1.80%
Median Sold Price	\$1,700,000	\$1,537,500	10.57%
Units Sold	203	216	-6.02%
Avg Days on Market	48	50	-4.00%
Avg List Price for Solds	\$2,230,080	\$2,183,192	2.15%
Avg SP to OLP Ratio	96.1%	96.1%	0.04%
Ratio of Avg SP to Avg OLP	93.8%	93.8%	0.00%
Attached Avg Sold Price	\$1,880,237	\$1,978,809	-4.98%
Detached Avg Sold Price	\$5,144,235	\$5,116,500	0.54%
Attached Units Sold	186	205	-9.27%
Detached Units Sold	17	10	70.00%

Financing (Sold)

Assumption	0
Cash	112
Conventional	82
FHA	1
Other	5
Owner	0
VA	3

Days on Market (Sold)

0	19
1 to 10	63
11 to 20	25
21 to 30	12
31 to 60	24
61 to 90	14
91 to 120	8
121 to 180	18
181 to 360	16
361 to 720	4
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail**Active Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	2
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	8	0	0	2
\$600K to \$799,999	0	4	0	0	0	0	7	0	0	3
\$800K to \$999,999	0	7	0	0	0	0	15	0	2	2
\$1M to \$2,499,999	2	23	0	30	0	23	13	1	6	7
\$2.5M to \$4,999,999	0	0	0	6	6	28	4	1	9	3
\$5,000,000+	0	0	0	0	9	5	0	4	3	0
Total	2	34	0	36	15	56	60	6	20	25
Avg Sold Price	\$1,185,000	\$1,217,251	\$0	\$2,080,590	\$5,672,133	\$3,079,135	\$1,016,745			
Prev Year - Avg Sold Price	\$1,660,000	\$1,344,827	\$4,102,500	\$1,855,314	\$5,900,000	\$3,657,397	\$1,306,043			
Avg Sold % Change	-28.61%	-9.49%	0.00%	12.14%	-3.86%	-15.81%	-22.15%			
Prev Year - # of Solds	1	29	2	35	7	50	91			

December 2025

Georgetown, Washington, DC

202.262.1261
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lenorerubino.com**New Listings****12****↑33.3%**from Nov 2025:
9**↓-7.7%**from Dec 2024:
13

YTD	2025	2024	+/-
	287	305	-5.9%

5-year Dec average: **11****New Pendings****4****↓-78.9%**from Nov 2025:
19**↓-63.6%**from Dec 2024:
11

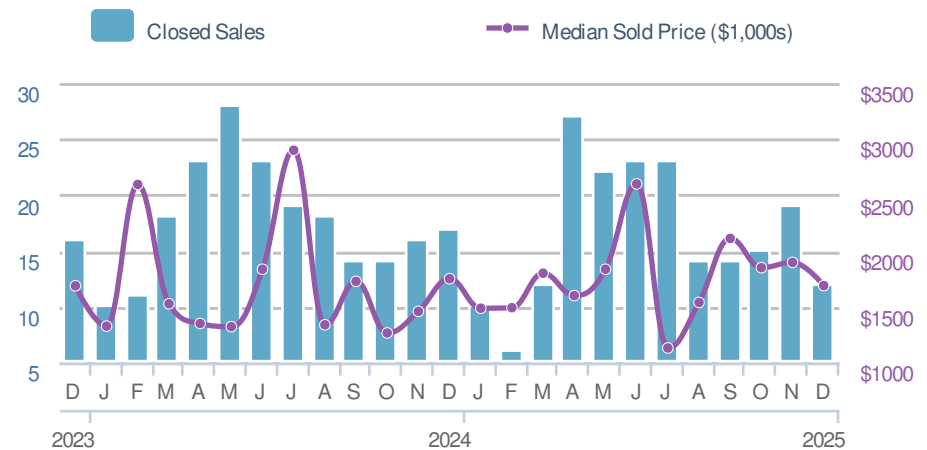
YTD	2025	2024	+/-
	206	212	-2.8%

5-year Dec average: **12****Closed Sales****12****↓-36.8%**from Nov 2025:
19**↓-29.4%**from Dec 2024:
17

YTD	2025	2024	+/-
	203	216	-6.0%

5-year Dec average: **16****Median Sold Price****\$1,688,000****↓-11.0%**from Nov 2025:
\$1,896,000**↓-3.5%**from Dec 2024:
\$1,750,000

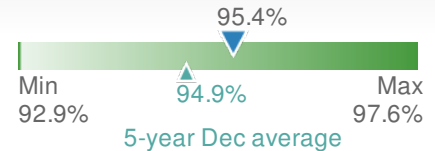
YTD	2025	2024	+/-
	\$1,700,000	\$1,537,500	10.6%

5-year Dec average: **\$1,770,900****Active Listings****51**

Nov 2025	Dec 2024
50	54

Avg DOM**46**

Nov 2025	Dec 2024	YTD
66	124	48

Avg Sold to OLP Ratio**95.4%**

Nov 2025	Dec 2024	YTD
94.2%	92.9%	96.1%