

**January thru January 2025 YTD**  
Georgetown, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$28,499,000	\$18,988,800	50.08%
Avg Sold Price	\$2,745,090	\$1,851,350	48.28%
Median Sold Price	\$1,487,500	\$1,325,000	12.26%
Units Sold	10	10	0.00%
Avg Days on Market	38	34	11.76%
Avg List Price for Solds	\$2,849,900	\$1,898,880	50.08%
Avg SP to OLP Ratio	96.5%	93.6%	3.02%
Ratio of Avg SP to Avg OLP	92.4%	93.3%	-0.93%
Attached Avg Sold Price	\$1,428,237	\$1,851,350	-22.85%
Detached Avg Sold Price	\$8,012,500	\$0	0%
Attached Units Sold	8	10	-20.00%
Detached Units Sold	2	0	0%

**Financing (Sold)**

Assumption	0
Cash	6
Conventional	4
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	1
1 to 10	4
11 to 20	0
21 to 30	0
31 to 60	2
61 to 90	0
91 to 120	0
121 to 180	1
181 to 360	2
361 to 720	0
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings			
	2 or Less BR		3 BR		4 or More BR			All	Residential		
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH		Attached	Detached	Attached/TH	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	2	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	4	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1	
\$600K to \$799,999	0	1	0	0	0	0	0	0	0	5	
\$800K to \$999,999	0	1	0	0	0	0	1	0	0	2	
\$1M to \$2,499,999	0	0	0	1	0	1	1	0	6	11	
\$2.5M to \$4,999,999	0	0	0	1	1	0	0	3	13	3	
\$5,000,000+	0	0	0	0	1	0	0	4	8	1	
Total	0	2	0	2	2	1	3	7	27	29	
Avg Sold Price	\$0	\$852,500	\$0	\$2,400,000	\$8,012,500	\$1,995,900	\$975,000				
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$0	\$3,749,500	\$666,250				
Avg Sold % Change	0.00%	-22.50%	0.00%	37.14%	0.00%	-46.77%	46.34%				
Prev Year - # of Solds	0	1	0	2	0	3	4				

## January 2025

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New Listings		9
↓ -30.8%	↓ -62.5%	
from Dec 2024: 13	from Jan 2024: 24	
YTD 2025 2024 +/-		
9	24	-62.5%
5-year Jan average: 22		

New Pending		7
↓ -36.4%	↓ -22.2%	
from Dec 2024: 11	from Jan 2024: 9	
YTD 2025 2024 +/-		
7	9	-22.2%
5-year Jan average: 16		

Closed Sales		10
↓ -41.2%	↔ 0.0%	
from Dec 2024: 17	from Jan 2024: 10	
YTD 2025 2024 +/-		
10	10	0.0%
5-year Jan average: 12		

Median Sold Price		\$1,487,500
↓ -15.0%	↑ 12.3%	
from Dec 2024: \$1,750,000	from Jan 2024: \$1,325,000	
YTD 2025 2024 +/-		
\$1,487,500	\$1,325,000	12.3%
5-year Jan average: \$1,632,500		



Active Listings		63
Min 40	52	Max 63
5-year Jan average		
Dec 2024 54	Jan 2024 51	

Avg DOM		38
Min 22	37	Max 56
5-year Jan average		
Dec 2024 124	Jan 2024 34	YTD 38

Avg Sold to OLP Ratio		96.5%
Min 92.0%	94.4%	Max 96.9%
5-year Jan average		
Dec 2024 92.9%	Jan 2024 93.6%	YTD 96.5%

**January thru February 2025 YTD**  
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	2025	2024	% Change
Sold Dollar Volume	\$39,069,000	\$44,216,700	-11.64%
Avg Sold Price	\$2,222,376	\$2,045,190	8.66%
Median Sold Price	\$1,450,000	\$1,550,000	-6.45%
Units Sold	17	21	-19.05%
Avg Days on Market	47	33	42.42%
Avg List Price for Solds	\$2,298,176	\$2,105,557	9.15%
Avg SP to OLP Ratio	96.2%	95.0%	1.27%
Ratio of Avg SP to Avg OLP	93.1%	92.2%	0.92%
Attached Avg Sold Price	\$1,364,314	\$1,922,450	-29.03%
Detached Avg Sold Price	\$6,226,666	\$4,500,000	38.37%
Attached Units Sold	14	20	-30.00%
Detached Units Sold	3	1	200.00%

**Financing (Sold)**

Assumption	0
Cash	7
Conventional	10
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	1
1 to 10	4
11 to 20	0
21 to 30	1
31 to 60	2
61 to 90	2
91 to 120	1
121 to 180	1
181 to 360	5
361 to 720	0
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings			
	2 or Less BR		3 BR		4 or More BR			All	Residential		
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH		Attached	Detached	Attached/TH	
< \$50,000	0	0	0	0	0	0	0	0	0	0	
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0	
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0	
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1	
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1	
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	2	
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0	
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	1	
\$600K to \$799,999	0	1	0	0	0	0	1	0	0	7	
\$800K to \$999,999	0	2	0	0	0	0	1	0	0	4	
\$1M to \$2,499,999	0	0	0	4	0	1	2	0	5	8	
\$2.5M to \$4,999,999	0	0	0	1	2	0	0	4	11	3	
\$5,000,000+	0	0	0	0	1	0	0	4	8	1	
Total	0	3	0	5	3	1	5	8	24	28	
Avg Sold Price	\$0	\$849,000	\$0	\$1,976,500	\$6,226,666	\$1,995,900	\$935,000				
Prev Year - Avg Sold Price	\$0	\$1,100,000	\$0	\$1,750,000	\$4,500,000	\$3,467,937	\$678,388				
Avg Sold % Change	0.00%	-22.82%	0.00%	12.94%	38.37%	-42.45%	37.83%				
Prev Year - # of Solds	0	1	0	2	1	8	9				

## February 2025

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<b>New Listings</b>	<b>15</b>	
 <b>66.7%</b> from Jan 2025:	 <b>-44.4%</b> from Feb 2024:	
9	27	
YTD 2025 2024 +/-		
<b>27</b>	<b>52</b>	<b>-48.1%</b>
5-year Feb average: <b>21</b>		

<b>New Pending</b>	<b>13</b>	
 <b>85.7%</b> from Jan 2025:	 <b>-38.1%</b> from Feb 2024:	
7	21	
YTD 2025 2024 +/-		
<b>20</b>	<b>30</b>	<b>-33.3%</b>
5-year Feb average: <b>21</b>		

<b>Closed Sales</b>	<b>6</b>	
 <b>-40.0%</b> from Jan 2025:	 <b>-45.5%</b> from Feb 2024:	
10	11	
YTD 2025 2024 +/-		
<b>17</b>	<b>21</b>	<b>-19.0%</b>
5-year Feb average: <b>13</b>		

<b>Median Sold Price</b>	<b>\$1,491,250</b>	
 <b>0.3%</b> from Jan 2025:	 <b>-42.5%</b> from Feb 2024:	
\$1,487,500	\$2,595,000	
YTD 2025 2024 +/-		
<b>\$1,450,000</b>	<b>\$1,550,000</b>	<b>-6.5%</b>
5-year Feb average: <b>\$1,589,675</b>		



<b>Active Listings</b>	<b>60</b>
Min 40	48
Max 60	60
5-year Feb average	
Jan 2025 63	Feb 2024 54

<b>Avg DOM</b>	<b>66</b>
Min 32	62
Max 82	66
5-year Feb average	
Jan 2025 38	Feb 2024 32
YTD 47	

<b>Avg Sold to OLP Ratio</b>	<b>95.7%</b>
Min 92.7%	96.0%
Max 99.7%	95.7%
5-year Feb average	
Jan 2025 96.5%	Feb 2024 96.2%
YTD 96.2%	

**January thru March 2025 YTD**  
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	2025	2024	% Change
Sold Dollar Volume	\$63,025,000	\$82,407,811	-23.52%
Avg Sold Price	\$2,108,082	\$2,055,807	2.54%
Median Sold Price	\$1,525,000	\$1,550,000	-1.61%
Units Sold	29	39	-25.64%
Avg Days on Market	57	42	35.71%
Avg List Price for Solds	\$2,173,275	\$2,113,020	2.85%
Avg SP to OLP Ratio	95.6%	95.3%	0.24%
Ratio of Avg SP to Avg OLP	93.3%	94.4%	-1.11%
Attached Avg Sold Price	\$1,632,861	\$1,991,486	-18.01%
Detached Avg Sold Price	\$6,226,666	\$4,500,000	38.37%
Attached Units Sold	26	38	-31.58%
Detached Units Sold	3	1	200.00%

**Financing (Sold)**

Assumption	0
Cash	16
Conventional	13
FHA	0
Other	0
Owner	0
VA	0

**Days on Market (Sold)**

0	2
1 to 10	10
11 to 20	0
21 to 30	1
31 to 60	2
61 to 90	3
91 to 120	3
121 to 180	2
181 to 360	5
361 to 720	1
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	1
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	2
\$600K to \$799,999	0	1	0	0	0	0	3	0	1	8
\$800K to \$999,999	0	2	0	0	0	0	2	0	1	5
\$1M to \$2,499,999	0	1	0	5	0	2	4	0	1	6
\$2.5M to \$4,999,999	0	0	0	1	2	2	1	2	10	0
\$5,000,000+	0	0	0	0	1	0	0	4	9	1
Total	0	4	0	6	3	4	12	6	22	25
Avg Sold Price	\$0	\$1,224,250	\$0	\$1,922,083	\$6,226,666	\$2,928,975	\$1,192,416			
Prev Year - Avg Sold Price	\$0	\$1,372,857	\$0	\$1,750,000	\$4,500,000	\$3,370,653	\$1,171,750			
Avg Sold % Change	0.00%	-10.82%	0.00%	9.83%	38.37%	-13.10%	1.76%			
Prev Year - # of Solds	0	7	0	2	1	13	16			

**March 2025**

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New Listings		18
 20.0%	 -35.7%	
from Feb 2025: 15	from Mar 2024: 28	
YTD 2025 2024 +/-		
50	84	-40.5%
5-year Mar average: 29		

New Pensions		21
 61.5%	 5.0%	
from Feb 2025: 13	from Mar 2024: 20	
YTD 2025 2024 +/-		
42	52	-19.2%
5-year Mar average: 23		

Closed Sales		12
 100.0%	 -33.3%	
from Feb 2025: 6	from Mar 2024: 18	
YTD 2025 2024 +/-		
29	39	-25.6%
5-year Mar average: 22		

Median Sold Price		\$1,800,000
 20.7%	 18.0%	
from Feb 2025: \$1,491,250	from Mar 2024: \$1,525,000	
YTD 2025 2024 +/-		
1,525,000	1,550,000	-1.6%
5-year Mar average: \$1,674,400		



Active Listings		53
 53	 49	
Min 40	49	Max 63
5-year Mar average		
Feb 2025 60	Mar 2024 63	

Avg DOM		71
 71	 63	
Min 53	63	Max 78
5-year Mar average		
Feb 2025 66	Mar 2024 54	YTD 57

Avg Sold to OLP Ratio		94.7%
 94.7%	 97.2%	
Min 94.7%	97.2%	Max 100.1%
5-year Mar average		
Feb 2025 95.7%	Mar 2024 95.7%	YTD 95.6%

**January thru April 2025 YTD**

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	2025	2024	% Change
Sold Dollar Volume	\$120,417,900	\$122,948,711	-2.06%
Avg Sold Price	\$2,105,070	\$1,894,047	11.14%
Median Sold Price	\$1,563,750	\$1,450,000	7.84%
Units Sold	56	63	-11.11%
Avg Days on Market	54	43	25.58%
Avg List Price for Solds	\$2,150,319	\$1,951,566	10.18%
Avg SP to OLP Ratio	96.9%	95.3%	1.70%
Ratio of Avg SP to Avg OLP	94.7%	93.0%	1.82%
Attached Avg Sold Price	\$1,782,179	\$1,839,101	-3.10%
Detached Avg Sold Price	\$4,795,833	\$3,570,000	34.34%
Attached Units Sold	50	59	-15.25%
Detached Units Sold	6	3	100.00%

**Financing (Sold)**

Assumption	0
Cash	30
Conventional	23
FHA	0
Other	1
Owner	0
VA	2

**Days on Market (Sold)**

0	5
1 to 10	21
11 to 20	4
21 to 30	1
31 to 60	3
61 to 90	4
91 to 120	3
121 to 180	7
181 to 360	7
361 to 720	1
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	0	0	1	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	1	0	0	3
\$600K to \$799,999	0	2	0	0	0	0	3	0	0	9
\$800K to \$999,999	0	2	0	0	0	0	6	0	3	5
\$1M to \$2,499,999	1	2	0	7	0	7	6	0	6	9
\$2.5M to \$4,999,999	0	0	0	2	3	7	2	2	10	0
\$5,000,000+	0	0	0	0	2	0	0	4	9	1
Total	1	6	0	9	5	14	21	6	28	32
Avg Sold Price	\$1,195,000	\$1,247,925	\$0	\$1,888,611	\$5,516,000	\$2,844,635	\$1,180,904			
Prev Year - Avg Sold Price	\$0	\$1,331,111	\$2,710,000	\$1,733,750	\$4,000,000	\$3,298,823	\$1,155,586			
Avg Sold % Change	0.00%	-6.25%	0.00%	8.93%	37.90%	-13.77%	2.19%			
Prev Year - # of Solds	0	9	1	4	2	17	29			

## April 2025

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<b>New Listings</b>	<b>28</b>	
▲ <b>55.6%</b> from Mar 2025:	▼ <b>-6.7%</b> from Apr 2024:	
18	30	
YTD 2025 2024 +/-		
<b>89</b>	<b>119</b>	<b>-25.2%</b>
5-year Apr average: <b>30</b>		

<b>New Pensions</b>	<b>25</b>	
▲ <b>19.0%</b> from Mar 2025:	▼ <b>-21.9%</b> from Apr 2024:	
21	32	
YTD 2025 2024 +/-		
<b>68</b>	<b>83</b>	<b>-18.1%</b>
5-year Apr average: <b>27</b>		

<b>Closed Sales</b>	<b>27</b>	
▲ <b>125.0%</b> from Mar 2025:	▲ <b>17.4%</b> from Apr 2024:	
12	23	
YTD 2025 2024 +/-		
<b>56</b>	<b>63</b>	<b>-11.1%</b>
5-year Apr average: <b>23</b>		

<b>Median Sold Price</b>	<b>\$1,600,000</b>	
▼ <b>-11.1%</b> from Mar 2025: \$1,800,000	▲ <b>18.5%</b> from Apr 2024: \$1,350,000	
YTD 2025 2024 +/-		
<b>\$1,563,750</b>	<b>\$1,450,000</b>	<b>7.8%</b>
5-year Apr average: <b>\$1,461,000</b>		



<b>Active Listings</b>	<b>66</b>	
Min 40	52	Max 66
5-year Apr average		
Mar 2025 53	Apr 2024 59	

<b>Avg DOM</b>	<b>51</b>	
Min 25	40	Max 51
5-year Apr average		
Mar 2025 71	Apr 2024 44	YTD 54

<b>Avg Sold to OLP Ratio</b>	<b>98.3%</b>	
Min 95.1%	97.4%	Max 98.3%
5-year Apr average		
Mar 2025 94.7%	Apr 2024 95.1%	YTD 96.9%

## January thru May 2025 YTD

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## Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$168,248,100	\$169,736,611	-0.88%
Avg Sold Price	\$2,117,103	\$1,799,315	17.66%
Median Sold Price	\$1,675,000	\$1,380,000	21.38%
Units Sold	78	92	-15.22%
Avg Days on Market	44	38	15.79%
Avg List Price for Solds	\$2,157,026	\$1,844,963	16.91%
Avg SP to OLP Ratio	97.4%	96.5%	0.89%
Ratio of Avg SP to Avg OLP	95.6%	94.3%	1.29%
Attached Avg Sold Price	\$1,836,043	\$1,688,593	8.73%
Detached Avg Sold Price	\$4,967,857	\$4,042,000	22.91%
Attached Units Sold	71	86	-17.44%
Detached Units Sold	7	5	40.00%

## Financing (Sold)

Assumption	0
Cash	43
Conventional	31
FHA	0
Other	2
Owner	0
VA	2

## Days on Market (Sold)

0	9
1 to 10	27
11 to 20	8
21 to 30	4
31 to 60	5
61 to 90	4
91 to 120	4
121 to 180	9
181 to 360	7
361 to 720	1
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Sold Detail

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	4
\$600K to \$799,999	0	2	0	0	0	0	3	0	0	5
\$800K to \$999,999	0	3	0	0	0	0	8	0	4	6
\$1M to \$2,499,999	1	3	0	12	0	9	8	0	8	9
\$2.5M to \$4,999,999	0	0	0	2	3	11	2	1	8	0
\$5,000,000+	0	0	0	0	3	1	0	3	7	1
Total	1	8	0	14	6	21	28	4	27	31
Avg Sold Price	\$1,195,000	\$1,180,819	\$0	\$1,899,553	\$5,596,666	\$3,027,376	\$1,097,996			
Prev Year - Avg Sold Price	\$0	\$1,249,538	\$2,710,000	\$1,840,000	\$4,375,000	\$3,266,944	\$1,118,372			
Avg Sold % Change	0.00%	-5.50%	0.00%	3.24%	27.92%	-7.33%	-1.82%			
Prev Year - # of Solds	0	13	1	12	4	18	43			

**May 2025**

Georgetown, Washington, DC

<b>New Listings</b>	<b>24</b>
↓ -14.3% from Apr 2025: 28	↓ -20.0% from May 2024: 30

YTD	2025	2024	+/-
	<b>116</b>	<b>151</b>	-23.2%

5-year May average: 31

<b>New Pensions</b>	<b>21</b>
↓ -16.0% from Apr 2025: 25	↑ 16.7% from May 2024: 18

YTD	2025	2024	+/-
	<b>92</b>	<b>104</b>	-11.5%

5-year May average: 22

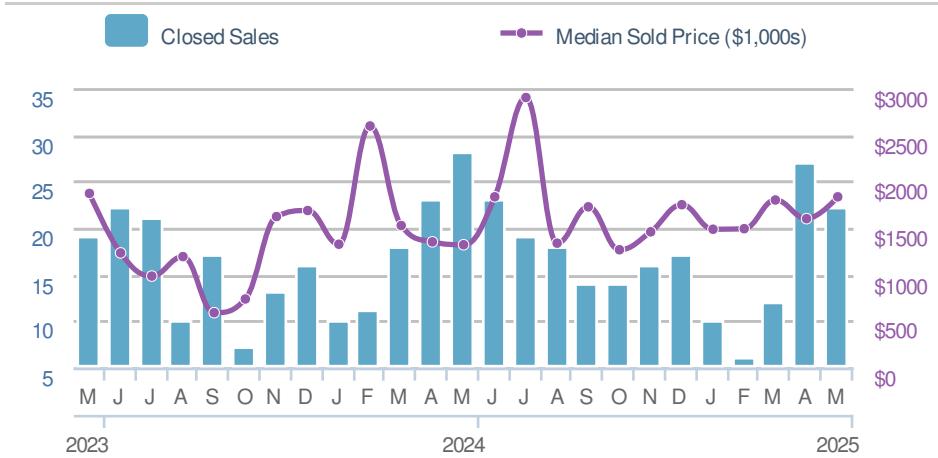
<b>Closed Sales</b>	<b>22</b>
↓ -18.5% from Apr 2025: 27	↓ -21.4% from May 2024: 28

YTD	2025	2024	+/-
	<b>78</b>	<b>92</b>	-15.2%

5-year May average: 25

<b>Median Sold Price</b>	<b>\$1,835,625</b>		
↑ 14.7% from Apr 2025: \$1,600,000	↑ 39.1% from May 2024: \$1,320,000		
YTD	2025	2024	+/-
	<b>\$1,675,000</b>	<b>\$1,380,000</b>	21.4%

5-year May average: \$1,664,625



<b>Active Listings</b>	<b>62</b>
Min 42	53
Max 65	62

5-year May average

Apr 2025 66      May 2024 65

<b>Avg DOM</b>	<b>21</b>
Min 21	29

5-year May average

Apr 2025	51
May 2024	29
YTD	44

<b>Avg Sold to OLP Ratio</b>	<b>98.7%</b>
Min 97.9%	98.8%

5-year May average

Apr 2025	98.3%
May 2024	99.4%
YTD	97.4%

**January thru June 2025 YTD**

Georgetown, Washington, DC (Advertised)

202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$229,701,100	\$223,542,511	2.75%
Avg Sold Price	\$2,220,765	\$1,873,926	18.51%
Median Sold Price	\$1,800,000	\$1,492,750	20.58%
Units Sold	101	116	-12.93%
Avg Days on Market	41	42	-2.38%
Avg List Price for Solds	\$2,274,268	\$1,927,090	18.02%
Avg SP to OLP Ratio	97.0%	96.8%	0.18%
Ratio of Avg SP to Avg OLP	95.4%	94.7%	0.77%
Attached Avg Sold Price	\$2,001,852	\$1,791,431	11.75%
Detached Avg Sold Price	\$4,765,625	\$4,042,000	17.90%
Attached Units Sold	93	110	-15.45%
Detached Units Sold	8	5	60.00%

**Financing (Sold)**

Assumption	0
Cash	55
Conventional	41
FHA	0
Other	2
Owner	0
VA	3

**Days on Market (Sold)**

0	11
1 to 10	32
11 to 20	11
21 to 30	5
31 to 60	10
61 to 90	6
91 to 120	5
121 to 180	13
181 to 360	7
361 to 720	1
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail****Active Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	0
\$400K to \$499,999	0	0	0	0	0	0	1	0	0	5
\$500K to \$599,999	0	0	0	0	0	0	2	0	0	4
\$600K to \$799,999	0	2	0	0	0	0	3	0	0	9
\$800K to \$999,999	0	3	0	0	0	0	9	0	1	1
\$1M to \$2,499,999	1	7	0	15	0	10	9	0	8	9
\$2.5M to \$4,999,999	0	0	0	2	4	21	2	1	6	1
\$5,000,000+	0	0	0	0	3	2	0	3	6	1
Total	1	12	0	17	7	33	31	4	21	31
Avg Sold Price	\$1,195,000	\$1,290,962	\$0	\$1,909,632	\$5,275,714	\$3,167,547	\$1,086,706			
Prev Year - Avg Sold Price	\$0	\$1,233,142	\$2,710,000	\$1,791,578	\$4,375,000	\$3,221,041	\$1,291,481			
Avg Sold % Change	0.00%	4.69%	0.00%	6.59%	20.59%	-1.66%	-15.86%			
Prev Year - # of Solds	0	14	1	19	4	24	53			

## June 2025

Georgetown, Washington, DC

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New Listings		14
↓ -41.7%	↓ -30.0%	
from May 2025: 24	from Jun 2024: 20	
YTD 2025 2024 +/-		
138	175	-21.1%
5-year Jun average: 25		

New Pending		21
↔ 0.0%	↑ 16.7%	
from May 2025: 21	from Jun 2024: 18	
YTD 2025 2024 +/-		
113	123	-8.1%
5-year Jun average: 18		

Closed Sales		23
↑ 4.5%	↔ 0.0%	
from May 2025: 22	from Jun 2024: 23	
YTD 2025 2024 +/-		
101	116	-12.9%
5-year Jun average: 25		

Median Sold Price		\$2,600,000
↑ 41.6%	↑ 41.7%	
from May 2025: \$1,835,625	from Jun 2024: \$1,835,000	
YTD 2025 2024 +/-		
\$1,800,000	\$1,492,750	20.6%
5-year Jun average: \$1,670,360		



Active Listings		56
Min 43	54	Max 63
5-year Jun average		
May 2025 62	Jun 2024 63	

Avg DOM		28
28	40	55
Min 23	40	Max 55
5-year Jun average		
May 2025 21	Jun 2024 55	YTD 41

Avg Sold to OLP Ratio		95.6%
95.6%	97.5%	98.3%
Min 95.6%	97.5%	Max 98.3%
5-year Jun average		
May 2025 98.7%	Jun 2024 97.9%	YTD 97.0%

**January thru July 2025 YTD**

Georgetown, Washington, DC (Advertised)

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lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$265,679,699	\$285,853,511	-7.06%
Avg Sold Price	\$2,073,741	\$2,063,329	0.50%
Median Sold Price	\$1,650,000	\$1,600,000	3.13%
Units Sold	125	135	-7.41%
Avg Days on Market	43	42	2.38%
Avg List Price for Solds	\$2,125,437	\$2,117,433	0.38%
Avg SP to OLP Ratio	96.8%	96.7%	0.08%
Ratio of Avg SP to Avg OLP	95.4%	94.4%	1.06%
Attached Avg Sold Price	\$1,869,764	\$1,974,503	-5.30%
Detached Avg Sold Price	\$4,702,777	\$4,284,166	9.77%
Attached Units Sold	116	128	-9.38%
Detached Units Sold	9	6	50.00%

**Financing (Sold)**

Assumption	0
Cash	64
Conventional	56
FHA	0
Other	2
Owner	0
VA	3

**Days on Market (Sold)**

0	12
1 to 10	36
11 to 20	17
21 to 30	7
31 to 60	15
61 to 90	7
91 to 120	6
121 to 180	13
181 to 360	11
361 to 720	1
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	5
\$600K to \$799,999	0	2	0	0	0	0	4	0	0	6
\$800K to \$999,999	0	5	0	0	0	0	13	0	1	1
\$1M to \$2,499,999	1	12	0	18	0	12	9	0	6	6
\$2.5M to \$4,999,999	0	0	0	3	5	22	2	1	6	1
\$5,000,000+	0	0	0	0	3	2	0	3	6	0
Total	1	19	0	21	8	36	40	4	19	26
Avg Sold Price	\$1,195,000	\$1,231,002	\$0	\$2,009,226	\$5,141,250	\$3,099,279	\$993,395			
Prev Year - Avg Sold Price	\$0	\$1,328,176	\$4,102,500	\$1,888,181	\$4,375,000	\$3,673,548	\$1,288,577			
Avg Sold % Change	0.00%	-7.32%	0.00%	6.41%	17.51%	-15.63%	-22.91%			
Prev Year - # of Solds	0	17	2	22	4	31	58			

## July 2025

Georgetown, Washington, DC

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<b>New Listings</b>	<b>17</b>
▲ <b>21.4%</b> from Jun 2025: 14	▲ <b>41.7%</b> from Jul 2024: 12
YTD 2025 161	2024 189 +/- -14.8%
5-year Jul average: 21	

<b>New Pending</b>	<b>18</b>
▼ <b>-14.3%</b> from Jun 2025: 21	▲ <b>20.0%</b> from Jul 2024: 15
YTD 2025 133	2024 138 +/- -3.6%
5-year Jul average: 16	

<b>Closed Sales</b>	<b>23</b>
↔ <b>0.0%</b> from Jun 2025: 23	▲ <b>21.1%</b> from Jul 2024: 19
YTD 2025 125	2024 135 +/- -7.4%
5-year Jul average: 21	

<b>Median Sold Price</b>	<b>\$1,130,000</b>
▼ <b>-56.5%</b> from Jun 2025: \$2,600,000	▼ <b>-61.0%</b> from Jul 2024: \$2,900,000
YTD 2025 1,650,000 2024 1,600,000 +/- 3.1%	
5-year Jul average: \$1,626,600	



<b>Active Listings</b>	<b>49</b>
49	51
Min 43	Max 62
5-year Jul average	
Jun 2025 56	Jul 2024 49

<b>Avg DOM</b>	<b>55</b>
55	45
Min 36	Max 55
5-year Jul average	
Jun 2025 28	Jul 2024 46
YTD 43	

<b>Avg Sold to OLP Ratio</b>	<b>95.6%</b>
95.6%	95.3%
Min 93.2%	Max 97.2%
5-year Jul average	
Jun 2025 95.6%	Jul 2024 95.9%
YTD 96.8%	

## January thru August 2025 YTD

Georgetown, Washington, DC (Advertised)

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### Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$297,811,698	\$318,230,910	-6.42%
Avg Sold Price	\$2,059,440	\$2,023,096	1.80%
Median Sold Price	\$1,600,000	\$1,550,000	3.23%
Units Sold	141	153	-7.84%
Avg Days on Market	44	43	2.33%
Avg List Price for Solds	\$2,112,139	\$2,079,940	1.55%
Avg SP to OLP Ratio	96.7%	96.5%	0.24%
Ratio of Avg SP to Avg OLP	95.3%	94.2%	1.18%
Attached Avg Sold Price	\$1,852,337	\$1,936,005	-4.32%
Detached Avg Sold Price	\$4,772,500	\$4,100,714	16.38%
Attached Units Sold	131	145	-9.66%
Detached Units Sold	10	7	42.86%

### Financing (Sold)

Assumption	0
Cash	71
Conventional	62
FHA	0
Other	5
Owner	0
VA	3

### Days on Market (Sold)

0	15
1 to 10	43
11 to 20	18
21 to 30	7
31 to 60	16
61 to 90	8
91 to 120	7
121 to 180	13
181 to 360	12
361 to 720	2
721+	0

#### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Sold Detail

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	4	0	0	5
\$600K to \$799,999	0	4	0	0	0	0	4	0	0	5
\$800K to \$999,999	0	6	0	0	0	0	14	0	1	0
\$1M to \$2,499,999	1	16	0	20	0	13	10	0	9	5
\$2.5M to \$4,999,999	0	0	0	4	5	23	3	1	7	1
\$5,000,000+	0	0	0	0	4	2	0	2	8	1
Total	1	26	0	24	9	38	43	3	25	26
Avg Sold Price	\$1,195,000	\$1,197,079	\$0	\$2,038,427	\$5,170,000	\$3,055,238	\$1,081,646			
Prev Year - Avg Sold Price	\$0	\$1,321,055	\$4,102,500	\$1,874,600	\$4,100,000	\$3,622,534	\$1,207,053			
Avg Sold % Change	0.00%	-9.38%	0.00%	8.74%	26.10%	-15.66%	-10.39%			
Prev Year - # of Solds	0	18	2	25	5	36	66			

## August 2025

Georgetown, Washington, DC

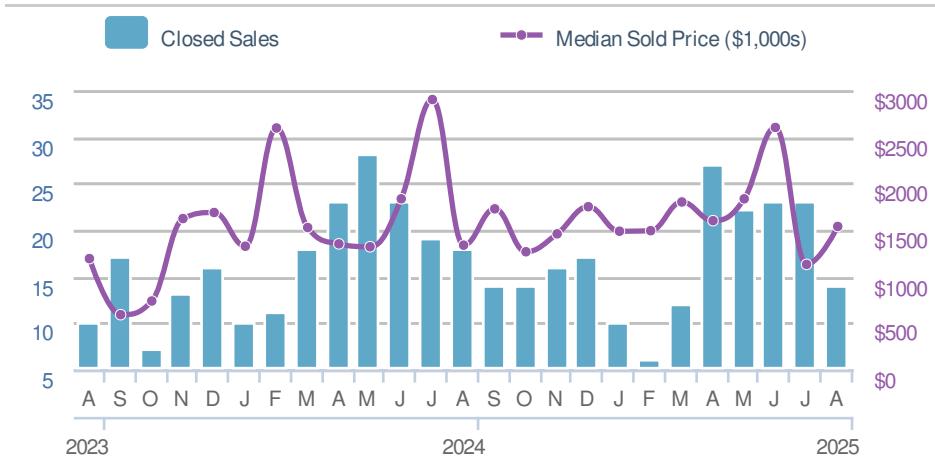
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New Listings	13	
↓ -23.5%	↓ -23.5%	
from Jul 2025: 17	from Aug 2024: 17	
YTD 2025 2024 +/-		
182	207	-12.1%
5-year Aug average: 16		

New Pendlings	8	
↓ -55.6%	↓ -38.5%	
from Jul 2025: 18	from Aug 2024: 13	
YTD 2025 2024 +/-		
142	151	-6.0%
5-year Aug average: 13		

Closed Sales	14	
↓ -39.1%	↓ -22.2%	
from Jul 2025: 23	from Aug 2024: 18	
YTD 2025 2024 +/-		
141	153	-7.8%
5-year Aug average: 16		

Median Sold Price	\$1,537,500	
↑ 36.1%	↑ 15.0%	
from Jul 2025: \$1,130,000	from Aug 2024: \$1,337,500	
YTD 2025 2024 +/-		
\$1,600,000	\$1,550,000	3.2%
5-year Aug average: \$1,279,500		



Active Listings	54
Min 41	48
Max 54	54
5-year Aug average	
Jul 2025 49	Aug 2024 44

Avg DOM	63
Min 21	40
Max 63	63
5-year Aug average	
Jul 2025 55	Aug 2024 47
YTD 44	

Avg Sold to OLP Ratio	96.1%
Min 93.5%	96.7%
5-year Aug average	
Jul 2025 95.6%	Aug 2024 95.2%
YTD 96.7%	

January thru September 2025 YTD  
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## Sold Summary

	2025	2024	% Change
Sold Dollar Volume	\$336,030,697	\$344,048,910	-2.33%
Avg Sold Price	\$2,100,805	\$2,002,963	4.88%
Median Sold Price	\$1,687,500	\$1,550,000	8.87%
Units Sold	156	167	-6.59%
Avg Days on Market	44	43	2.33%
Avg List Price for Solds	\$2,154,042	\$2,060,173	4.56%
Avg SP to OLP Ratio	96.8%	96.4%	0.36%
Ratio of Avg SP to Avg OLP	95.6%	94.2%	1.46%
Attached Avg Sold Price	\$1,862,678	\$1,922,527	-3.11%
Detached Avg Sold Price	\$4,958,333	\$4,100,714	20.91%
Attached Units Sold	144	159	-9.43%
Detached Units Sold	12	7	71.43%

## Financing (Sold)

Assumption	0
Cash	81
Conventional	67
FHA	0
Other	5
Owner	0
VA	3

## Days on Market (Sold)

0	17
1 to 10	50
11 to 20	20
21 to 30	8
31 to 60	17
61 to 90	8
91 to 120	7
121 to 180	13
181 to 360	14
361 to 720	2
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Sold Detail

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	2
\$400K to \$499,999	0	0	0	0	0	0	3	0	0	4
\$500K to \$599,999	0	0	0	0	0	0	5	0	0	4
\$600K to \$799,999	0	4	0	0	0	0	5	0	0	5
\$800K to \$999,999	0	6	0	0	0	0	14	0	1	1
\$1M to \$2,499,999	1	19	0	22	0	17	10	0	16	7
\$2.5M to \$4,999,999	0	0	0	5	5	24	3	1	5	1
\$5,000,000+	0	0	0	0	6	2	0	2	7	1
Total	1	29	0	27	11	43	45	3	29	27
Avg Sold Price	\$1,195,000	\$1,223,932	\$0	\$2,107,490	\$5,300,454	\$2,977,059	\$1,062,573			
Prev Year - Avg Sold Price	\$0	\$1,340,181	\$4,102,500	\$1,910,192	\$4,100,000	\$3,422,556	\$1,199,789			
Avg Sold % Change	0.00%	-8.67%	0.00%	10.33%	29.28%	-13.02%	-11.44%			
Prev Year - # of Solds	0	22	2	26	5	42	69			

## September 2025

Georgetown, Washington, DC

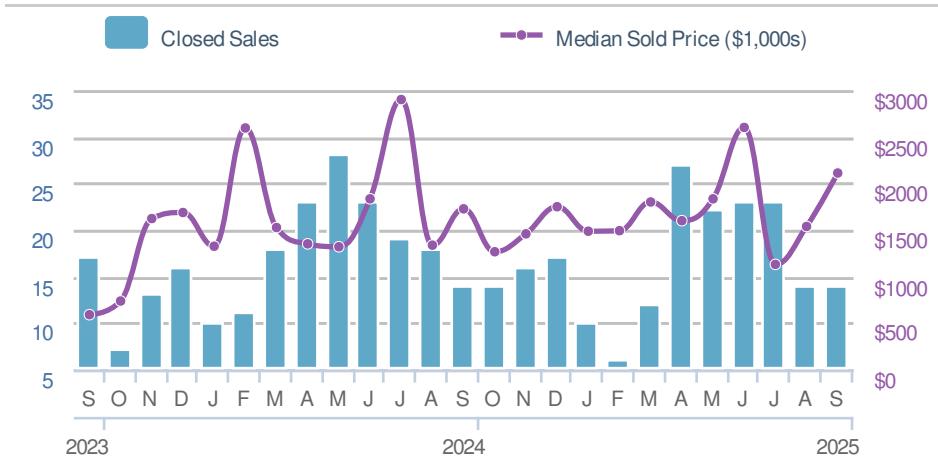
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<b>New Listings</b>		<b>31</b>
 <b>138.5%</b>	 <b>14.8%</b>	
from Aug 2025: 13	from Sep 2024: 27	
YTD 2025 <b>219</b>	2024 <b>243</b>	+/- -9.9%
5-year Sep average: 33		

<b>New Pendencies</b>		<b>21</b>
 <b>162.5%</b>	 <b>23.5%</b>	
from Aug 2025: 8	from Sep 2024: 17	
YTD 2025 <b>164</b>	2024 <b>169</b>	+/- -3.0%
5-year Sep average: 16		

<b>Closed Sales</b>		<b>14</b>
 <b>0.0%</b>	 <b>0.0%</b>	
from Aug 2025: 14	from Sep 2024: 14	
YTD 2025 <b>156</b>	2024 <b>167</b>	+/- -6.6%
5-year Sep average: 15		

<b>Median Sold Price</b>		<b>\$2,112,500</b>
 <b>37.4%</b>	 <b>22.3%</b>	
from Aug 2025: \$1,537,500	from Sep 2024: \$1,727,500	
YTD 2025 <b>\$1,687,500</b>	2024 <b>\$1,550,000</b>	+/- 8.9%
5-year Sep average: \$1,365,980		



<b>Active Listings</b>		<b>59</b>
Min 48	59	Max 72
5-year Sep average	61	

<b>Avg DOM</b>		<b>35</b>
Min 34	35	Max 50
5-year Sep average 42		

<b>Avg Sold to OLP Ratio</b>		<b>97.3%</b>
Min 94.3%	96.0%	Max 97.3%
5-year Sep average 96.0%		

**January thru October 2025 YTD**  
Georgetown, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$383,893,597	\$372,569,810	3.04%
Avg Sold Price	\$2,154,152	\$2,003,366	7.53%
Median Sold Price	\$1,687,500	\$1,500,000	12.50%
Units Sold	172	181	-4.97%
Avg Days on Market	46	43	6.98%
Avg List Price for Solds	\$2,231,939	\$2,058,396	8.43%
Avg SP to OLP Ratio	96.4%	96.5%	-0.12%
Ratio of Avg SP to Avg OLP	93.9%	94.5%	-0.67%
Attached Avg Sold Price	\$1,866,478	\$1,929,458	-3.26%
Detached Avg Sold Price	\$5,165,133	\$4,100,714	25.96%
Attached Units Sold	157	173	-9.25%
Detached Units Sold	15	7	114.29%

**Financing (Sold)**

Assumption	0
Cash	93
Conventional	71
FHA	0
Other	5
Owner	0
VA	3

**Days on Market (Sold)**

0	18
1 to 10	56
11 to 20	21
21 to 30	9
31 to 60	18
61 to 90	8
91 to 120	8
121 to 180	16
181 to 360	15
361 to 720	3
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	3	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	3
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	3
\$600K to \$799,999	0	4	0	0	0	0	5	0	0	2
\$800K to \$999,999	0	6	0	0	0	0	14	0	1	1
\$1M to \$2,499,999	2	20	0	26	0	17	12	0	18	10
\$2.5M to \$4,999,999	0	0	0	5	5	24	4	1	9	2
\$5,000,000+	0	0	0	0	8	3	0	5	4	1
Total	2	30	0	31	13	44	52	6	32	29
Avg Sold Price	\$1,185,000	\$1,221,468	\$0	\$2,061,814	\$5,777,461	\$3,096,899	\$1,081,025			
Prev Year - Avg Sold Price	\$0	\$1,365,000	\$4,102,500	\$1,906,166	\$4,100,000	\$3,617,380	\$1,159,186			
Avg Sold % Change	0.00%	-10.52%	0.00%	8.17%	40.91%	-14.39%	-6.74%			
Prev Year - # of Solds	0	25	2	30	5	43	75			

## October 2025

Georgetown, Washington, DC

New Listings	32
▲ 3.2% from Sep 2025: 31	▲ 33.3% from Oct 2024: 24
YTD 2025 2025 259	2024 2024 272
+/- -4.8%	
5-year Oct average: 28	

New Pensions	19
▼ -9.5% from Sep 2025: 21	▼ -17.4% from Oct 2024: 23
YTD 2025 2025 183	2024 2024 189
+/- -3.2%	
5-year Oct average: 21	

Closed Sales	15
▲ 7.1% from Sep 2025: 14	▲ 7.1% from Oct 2024: 14
YTD 2025 2025 172	2024 2024 181
+/- -5.0%	
5-year Oct average: 15	

Median Sold Price	\$1,850,000
▼ -12.4% from Sep 2025: \$2,112,500	▲ 46.2% from Oct 2024: \$1,265,000
YTD 2025 2025 \$1,687,500	
2024 12.5% \$1,500,000	
5-year Oct average: \$1,285,500	



Active Listings	67
Min 53	Max 69
5-year Oct average 63	
Sep 2025 59	Oct 2024 64

Avg DOM	71
Min 23	Max 86
5-year Oct average 50	
Sep 2025 35	Oct 2024 37
YTD 46	

Avg Sold to OLP Ratio	91.7%
Min 91.7%	Max 98.1%
5-year Oct average 95.7%	
Sep 2025 97.3%	Oct 2024 97.4%
YTD 96.4%	

**January thru November 2025 YTD**  
Georgetown, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$429,017,497	\$404,169,710	6.15%
Avg Sold Price	\$2,168,312	\$1,986,888	9.13%
Median Sold Price	\$1,700,000	\$1,512,500	12.40%
Units Sold	191	198	-3.54%
Avg Days on Market	48	43	11.63%
Avg List Price for Solds	\$2,246,164	\$2,041,261	10.04%
Avg SP to OLP Ratio	96.2%	96.3%	-0.16%
Ratio of Avg SP to Avg OLP	93.8%	94.4%	-0.65%
Attached Avg Sold Price	\$1,898,118	\$1,920,269	-1.15%
Detached Avg Sold Price	\$5,123,562	\$3,795,625	34.99%
Attached Units Sold	175	189	-7.41%
Detached Units Sold	16	8	100.00%

**Financing (Sold)**

Assumption	0
Cash	106
Conventional	76
FHA	1
Other	5
Owner	0
VA	3

**Days on Market (Sold)**

0	19
1 to 10	62
11 to 20	24
21 to 30	11
31 to 60	20
61 to 90	10
91 to 120	8
121 to 180	17
181 to 360	16
361 to 720	4
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	1
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	5
\$400K to \$499,999	0	0	0	0	0	0	4	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	3
\$600K to \$799,999	0	4	0	0	0	0	7	0	0	2
\$800K to \$999,999	0	7	0	0	0	0	15	0	1	1
\$1M to \$2,499,999	2	21	0	29	0	19	12	0	9	8
\$2.5M to \$4,999,999	0	0	0	5	6	28	4	0	6	2
\$5,000,000+	0	0	0	0	8	5	0	5	3	1
Total	2	32	0	34	14	52	57	5	19	26
Avg Sold Price	\$1,185,000	\$1,212,704	\$0	\$2,038,272	\$5,686,214	\$3,175,491	\$1,033,987			
Prev Year - Avg Sold Price	\$1,660,000	\$1,348,518	\$4,102,500	\$1,861,352	\$4,100,000	\$3,638,667	\$1,138,487			
Avg Sold % Change	-28.61%	-10.07%	0.00%	9.50%	38.69%	-12.73%	-9.18%			
Prev Year - # of Solds	1	27	2	34	5	47	81			

## November 2025

Georgetown, Washington, DC

## New Listings

9

-71.9%

-30.8%

from Oct 2025:

32

from Nov 2024:

13

YTD 2025 2024 +/-  
270 289 -6.6%

5-year Nov average: 17

## Median Sold Price

\$1,896,000

2.5%

30.1%

from Oct 2025:

\$1,850,000

from Nov 2024:

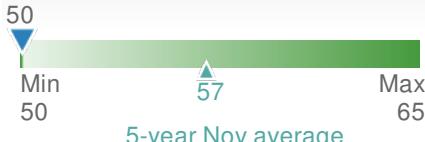
\$1,457,500

YTD 2025 2024 +/-  
\$1,700,000 \$1,512,500 12.4%

5-year Nov average: \$1,540,200

## Active Listings

50

Oct 2025 Nov 2024  
67 60

## New Pensions

19

0.0%

58.3%

from Oct 2025:

19

from Nov 2024:

12

YTD 2025 2024 +/-  
201 201 0.0%

5-year Nov average: 15

## Closed Sales

19

26.7%

18.8%

from Oct 2025:

15

from Nov 2024:

16

YTD 2025 2024 +/-  
191 198 -3.5%

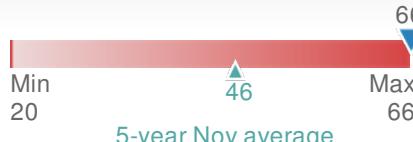
5-year Nov average: 18

Closed Sales Median Sold Price (\$1,000s)



## Avg DOM

66

Oct 2025 Nov 2024 YTD  
71 51 48

## Avg Sold to OLP Ratio

94.2%

Oct 2025 Nov 2024 YTD  
91.7% 94.1% 96.2%

**January thru December 2025 YTD**  
Georgetown, Washington, DC (Advertised)202.262.1261  
lenore.rubino@wfp.com  
lenorerubino.com**Sold Summary**

	2025	2024	% Change
Sold Dollar Volume	\$452,706,397	\$471,569,510	-4.00%
Avg Sold Price	\$2,153,576	\$2,115,411	1.80%
Median Sold Price	\$1,700,000	\$1,537,500	10.57%
Units Sold	203	216	-6.02%
Avg Days on Market	48	50	-4.00%
Avg List Price for Solds	\$2,230,080	\$2,183,192	2.15%
Avg SP to OLP Ratio	96.1%	96.1%	0.04%
Ratio of Avg SP to Avg OLP	93.8%	93.8%	0.00%
Attached Avg Sold Price	\$1,880,237	\$1,978,809	-4.98%
Detached Avg Sold Price	\$5,144,235	\$5,116,500	0.54%
Attached Units Sold	186	205	-9.27%
Detached Units Sold	17	10	70.00%

**Financing (Sold)**

Assumption	0
Cash	112
Conventional	82
FHA	1
Other	5
Owner	0
VA	3

**Days on Market (Sold)**

0	19
1 to 10	63
11 to 20	25
21 to 30	12
31 to 60	24
61 to 90	14
91 to 120	8
121 to 180	18
181 to 360	16
361 to 720	4
721+	0

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Sold Detail**

	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR			All	Residential	
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	2
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	0	0	1
\$300K to \$399,999	0	0	0	0	0	0	5	0	0	3
\$400K to \$499,999	0	0	0	0	0	0	5	0	0	2
\$500K to \$599,999	0	0	0	0	0	0	8	0	0	2
\$600K to \$799,999	0	4	0	0	0	0	7	0	0	3
\$800K to \$999,999	0	7	0	0	0	0	15	0	2	2
\$1M to \$2,499,999	2	23	0	30	0	23	13	1	6	7
\$2.5M to \$4,999,999	0	0	0	6	6	28	4	1	9	3
\$5,000,000+	0	0	0	0	9	5	0	4	3	0
Total	2	34	0	36	15	56	60	6	20	25
Avg Sold Price	\$1,185,000	\$1,217,251	\$0	\$2,080,590	\$5,672,133	\$3,079,135	\$1,016,745			
Prev Year - Avg Sold Price	\$1,660,000	\$1,344,827	\$4,102,500	\$1,855,314	\$5,900,000	\$3,657,397	\$1,306,043			
Avg Sold % Change	-28.61%	-9.49%	0.00%	12.14%	-3.86%	-15.81%	-22.15%			
Prev Year - # of Solds	1	29	2	35	7	50	91			

## December 2025

Georgetown, Washington, DC

202.262.1261  
lenore.rubino@wfp.com  
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New Listings		12
▲ 33.3%	▼ -7.7%	
from Nov 2025: 9	from Dec 2024: 13	
YTD 2025 2024 +/-		
287	305	+/- 5.9%
5-year Dec average: 11		

New Pending		4
▼ -78.9%	▼ -63.6%	
from Nov 2025: 19	from Dec 2024: 11	
YTD 2025 2024 +/-		
206	212	+/- -2.8%
5-year Dec average: 12		

Closed Sales		12
▼ -36.8%	▼ -29.4%	
from Nov 2025: 19	from Dec 2024: 17	
YTD 2025 2024 +/-		
203	216	+/- -6.0%
5-year Dec average: 16		

Median Sold Price		\$1,688,000
▼ -11.0%	▼ -3.5%	
from Nov 2025: \$1,896,000	from Dec 2024: \$1,750,000	
YTD 2025 2024 +/-		
1,700,000	1,537,500	10.6%
5-year Dec average: \$1,770,900		



Active Listings		51
Min 37	47	Max 54
5-year Dec average		
Nov 2025 50	Dec 2024 54	

Avg DOM		46
Min 33	59	Max 124
5-year Dec average		
Nov 2025 66	Dec 2024 124	YTD 48

Avg Sold to OLP Ratio		95.4%
Min 92.9%	94.9%	Max 97.6%
5-year Dec average		
Nov 2025 94.2%	Dec 2024 92.9%	YTD 96.1%