## The Pinal County Junior Livestock Program

The Pinal County Junior Livestock Program offers the youth of our community a quality, hands-on educational program through which our youth learn "real world" skills, including organization, financial management and, most importantly, responsibility.

In our program, livestock exhibitors work hard all year in selecting, feeding, working and grooming their market or carcass livestock projects. At the Pinal County Fair, their hard work pays off when these projects are judged, graded and sold. These projects include beef, goat, lamb, swine, and veal animals. Through participation in the livestock program, our members learn numerous skills and receive priceless benefits that they will use throughout their lives. These experiences help teach:

- 1. Incredible work ethic
- 2. Responsibility
- 3. Financial Management
- 4. Leadership
- 5. Good citizenship
- 6. Volunteerism
- 7. Sportsmanship
- 8. Cooperation and teamwork
- 9. Family involvement and values
- 10. Quality assurance through ethical production techniques
- 11. Marketing skills
- 12. Self Confidence
- 13. Communication
- 14. Independence
- 15. Pride in a job well done!

### **Buy the Best**

When you purchase a market animal from a Junior Livestock exhibitor, you're buying home-grown, high quality, and flavorful meat. The talent of our youth exhibitors can guarantee that you are truly buying the BEST! Here's what you can expect from your purchase of a market animal:

### Beef

Beef in the auction will range from 1,000 to 1,400 pounds in weight. A typical 1,200 pound steer will yield approximately 580 pounds of wrapped meat. A bid of \$2.00 per pound would cost \$2,400.00. Buyers will only be charged per pound up to a weight of 1,250 pounds.

#### <u>Goat</u>

Goats in the auction will range from 65 to 130 pounds in weight. A typical 110 pound goat will yield approximately 41 pounds of wrapped meat. A bid of \$4.00 per pound would cost \$440.00.

#### Lamb

Lambs in the auction will range from 100 to 160 pounds in weight. A typical 120 pound lamb will yield approximately 75 pounds of wrapped meat. A bid of \$4.25 per pound would cost \$510.00.

### <u>Swine</u>

Swine in the auction will range from 210 to 285 pounds in weight. A typical 250 pound swine will yield approximately 155 pounds of wrapped meat. A bid of \$2.50 per pound would cost \$625.00. Buyers will only be charged per pound up to a weight of 275 pounds.

#### <u>Veal</u>

Veal in the auction will range from 250 to 350 pounds in weight. A typical 300 pound veal will yield approximately 115 pounds of wrapped meat. A bid of \$2.50 would cost \$750.00.



# You're Invited!!

Three hundred fifty 4-H,
Association, and FFA livestock
youth exhibitors,
cordially invite you and your
organization to participate in the

### 2024

### Pinal County Fair Jr. Livestock Auction Saturday, March 16, 2024

Buyer Registration: 10:00 a.m.

Auction Starts @ 12:00 p.m. Complimentary Buyer's BBQ: 11:00 a.m. to 1:00 p.m.

### **How to Participate**

You have two options for supporting our youth through the auction:

- 1. Purchase a market or carcass beef, goat, lamb, swine, or veal animal that has been raised by a youth exhibitor.
- 2. Place an "Add-on" (cash donation) to one or more exhibitors. Minimum donation of \$25 per exhibitor. With both options, your financial support will be given directly to the exhibitor(s) you choose in order to help offset project costs and make their project profitable and successful.

### **Benefits of Participation**

- The satisfaction of supporting the successful leaders of tomorrow!
- A freezer full of the finest quality meat available on the market today
- Charitable tax deductions (please consult your CPA)
- Public recognition and advertising for your company or organization

### **Participation Options in Detail**

All buyers must register prior to making a bid or purchase during the auction. Registered buyers will receive a buyer number and auction program. To register, all buyers must fill out a 2024 *Buyer Registration & Agreement Form*.

1. Purchase an Animal - An individual or a group of several parties may purchase an animal at the auction by placing the winning bid. Animals are purchased on a price-per-pound basis. If you choose to keep the meat for personal consumption, you will be asked to select a processing facility from the list located on the sales agreement slip. The facility that you choose will contact you after the auction regarding your personal preferences for processing and packing your meat. You will be notified by the processing facility when your meat is ready for pickup. Processing fees are NOT included in the purchase price of your animal. All processing charges must be paid in full when you pick up your meat.

**CARCASS AUCTION** Carcass animals will be sold after the Market Auction and will be sold based on live weight. These animals cannot be floored. Buyers will own the meat and processing must occur at Miller's SW Processing. Buyers will know the carcass grade at Auction time.

### If you do not wish to keep the meat for personal consumption, there are two options available:

- **a.)** Floor To floor an animal means you want to sell the animal to the floor buyer at the set floor price. You will pay the difference between your bid and the floor bid.
- <u>b.) Donation</u> The animal you purchase can be donated back for re-sale at the end of the auction. The re-sale value will go to the P.C. Jr. Livestock Committee Scholarship Fund.
- 2. Add-On An "Add-On" is a minimum cash donation of \$25 given to the exhibitor(s) of your choice, and can be given to as many exhibitors as you wish to support. To participate in the add-on program, you must sign and complete the "Add-On Agreement Form." This form is available online at www.pcjuniorlivestock.org, or by contacting Carlos Gamez @ 602-725-2192. Payment in full must accompany the add-on agreement form. For buyers participating/purchasing during the 2024 auction, add-ons may be invoiced with their auction balance.
- 3. Blue Ribbon Fund The Pinal County Jr. Livestock Committee's Blue Ribbon Fund was established in order to support those exhibitors with the lowest auction total. After all sale and add-on contributions have been applied, this fund is used to supplement the checks of those exhibitors who were less fortunate in the sale of their project. If you are not sure of a specific exhibitor to support or if you cannot be present at the auction, consider donating to the Blue Ribbon Fund as a great way to contribute.

### **Proxy Bids**

We welcome your participation at our Jr. Livestock Auction, but we understand that conflicting events and busy schedules may hinder your availability on Saturday, March 16th. To assist you in every way possible so that you are still able to support our youth, the Pinal County Jr. Livestock Committee has authorized our Auction Sales Chairman to administer proxy bids on your behalf. To take advantage of this service, please contact Carlos Gamez, Auction Sales Chairman, at 602-725-2192. If you are already working with a contact to purchase for you that is also welcomed. Please make sure your contact knows and understands your financial expectations and purchasing preferences.

### **Payment Process**

Payment options include cash, check, or credit card. You may pay the day of the auction or be invoiced. Payment is due within 30 days of billing date. Our exhibitors cannot be paid for their hard work until your payment is received, so we appreciate your promptness. A finance charge of 5%, compounded monthly, will be applied to all payments not received within 30 days.

### **Questions, Comments, Concerns**

The Pinal County Junior Livestock Committee welcomes you to contact us if you would like to preregister as a buyer, send in your add-on agreements, or for more information or questions.

Pinal County Junior Livestock Committee
PO Box 12535 Casa Grande, AZ 85130
Carlos Gamez, Auction Sales Chairman
602-725-2192