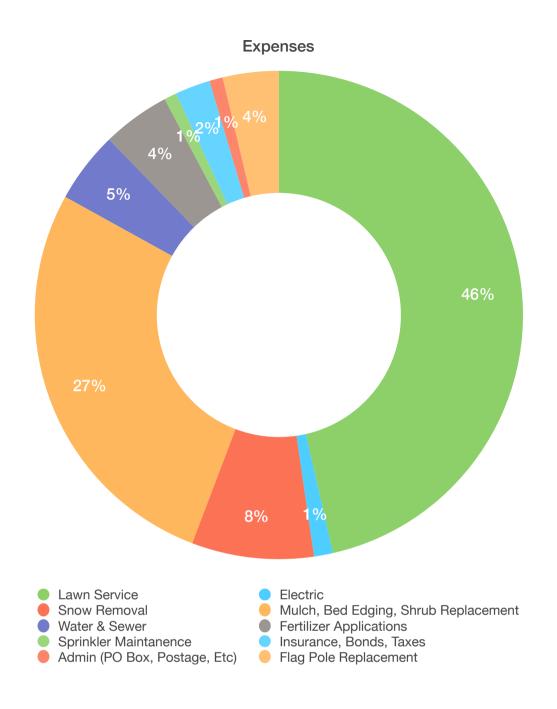
## **WWVII 2020 Cash Flow Statement**

| REVENUES                  |          |
|---------------------------|----------|
| Association Dues Received | \$31,180 |
| Additional income         | \$0      |
| TOTAL INCOME              | \$31,180 |

| EXPENSES                             |          |
|--------------------------------------|----------|
| Lawn Service                         | \$10,350 |
| Electric                             | \$279    |
| Snow Removal                         | \$1,800  |
| Mulch, Bed Edging, Shrub Replacement | \$6,075  |
| Water & Sewer                        | \$1,053  |
| Fertilizer Applications              | \$1,000  |
| Sprinkler Maintanence                | \$185    |
| Insurance, Bonds, Taxes              | \$520    |
| Admin (PO Box, Postage, Etc)         | \$197    |
| Flag Pole Replacement                | \$826    |
| Mailbox Parts & Labor                | \$382    |
| TOTAL EXPENSES                       | \$22,667 |

| MONEY LEFT OVER                    |          |
|------------------------------------|----------|
| Income minus expenses              | \$8,513  |
| Total Reserve Funds as of 1/1/2021 | \$29,168 |



## Cash Flow Summary

In 2018 and 2019, Woodwind Village operated at essentially a break-even, with no funds added to the reserves. In 2020, thanks mostly due to an extremely mild winter which saved thousands, the HOA was able to add \$8,139 to the reserve funds. The total available funds as of 1/1/2021 was \$29,168.

While the unexpected savings was helpful to boost reserve funds, it can't be counted on year over year. Therefore, we will stick to the planned increase in annual dues to \$435/yr going forward. As previously communicated, this will bring us in line with Phase 1, and allow us to grow the reserves despite future harsh winters. Reserve funds are the key to absorb large road repairs which are starting to appear and would otherwise require special assessments.