

High-Performance Teams

FULLY INTEGRATED
DEVELOPMENT PROGRAM



UNIFLEX_{Pro}



HIGH-PERFORMANCE TEAM DEVELOPMENT ELEMENTS

3
FOCUS AREAS



3
TOOLS



1
GOAL



3

FOCUS AREAS

EXECUTION

Improve game rules, interaction and processes to boost execution

ALIGNMENT

Align visión, aspirations, expectations and goals and take them from “I” to “WE”

LEADER

Influence in each team-members’ leadership style and personal development

Immersion

Situation analysis through interviews to understand

Current
dynamics

Strengths
and
advantages

Internal &
external
dissatisfactions

IT and
Processes

Improvement
Opportunities

Input for
workshops
& coaching

1. Creativity

- Build a creative and trusting environment
- Define & align aspirations
- Set a path and direction
- Generate & prioritize initiatives

2. Wellbeing and coherence

- Building emotional resilience
- Improve decision making
- Develop physiological coherence
- Introduce HeartMath® Tools

3. Walking towards success

- Build physical resilience
- Cooperative decision making process
- Thrive through barriers
- Connect with nature
- Boost team-work

4. Family Integration

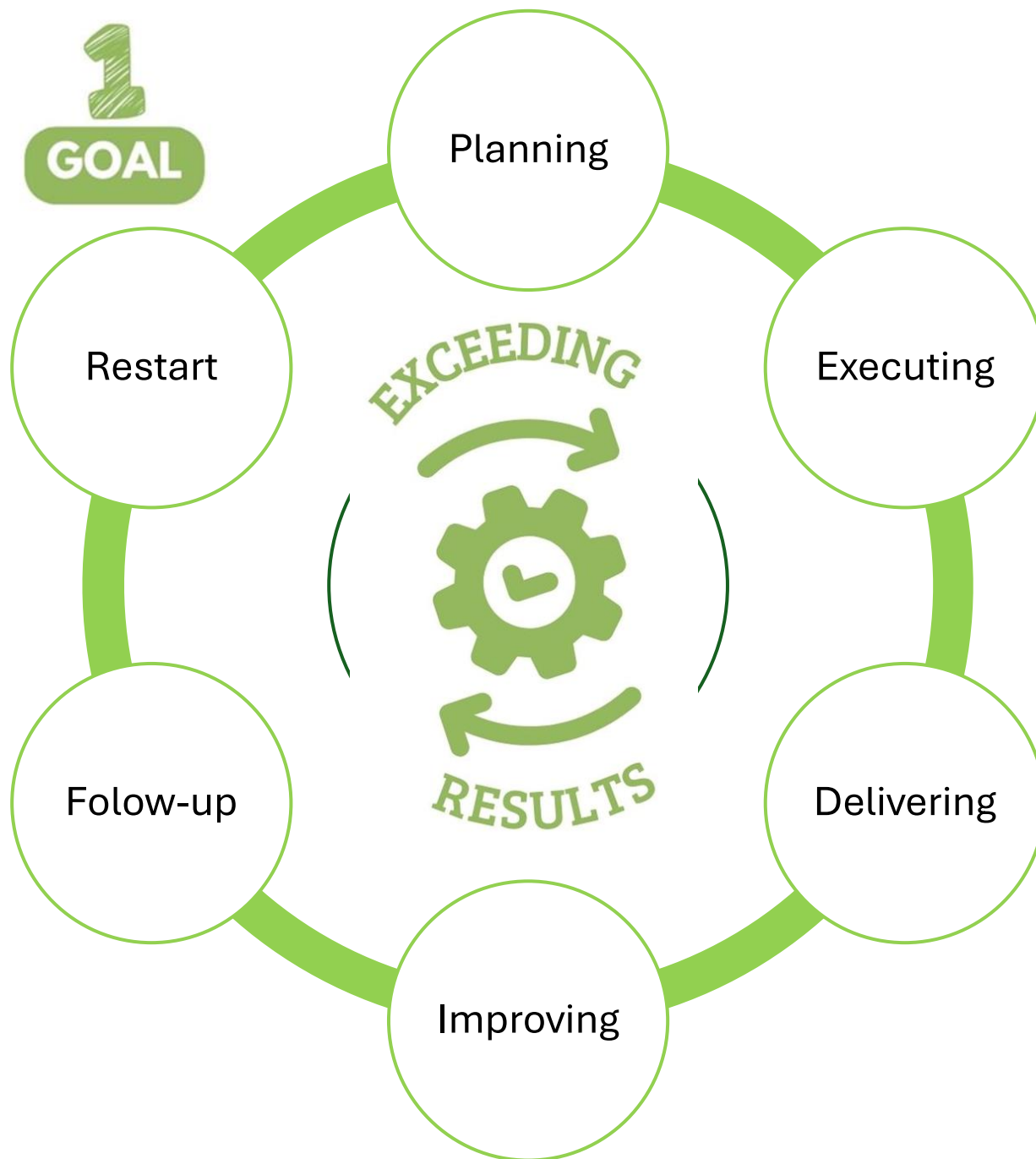
- Family importance
- Integrate and appreciate families
- Improve valuable relationships

Leadership Boost

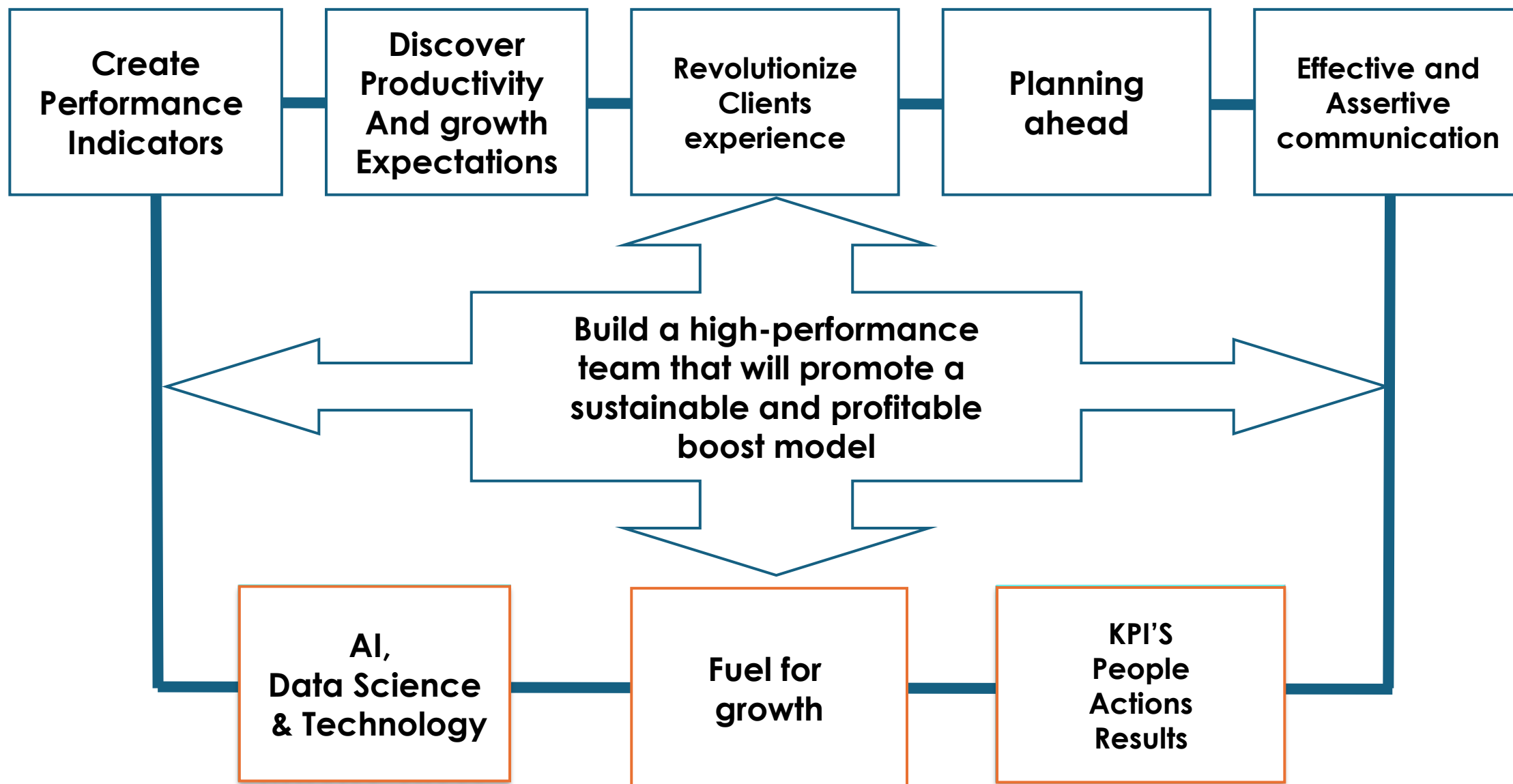
- Self-awareness and self-consciousness
- Emotional Intelligence
- Soft skills
- Multidimensional: Spiritual, Family, Professional & self

Personal Image

- Self-image consciousness
- Security and self-esteem
- Originality and personality



BUSINESS STRATEGIC FRAMEWORK



3

FOCUS AREAS

3

TOOLS

1

GOAL



SUCCESS STORIES



Through a team integration and creativity process, they were able **to face a contingency and achieve production goals** In a very streamlined and friendly process in two months.

After updating and boosting their market offer and growth opportunities, their sales went **from dropping to growing by potentializing their assets and expanding their business.** In a three months process



Recovering the business **from survival mode to a sustainable growth** mode, introducing sales techniques and insurance agents increasing process in 6 months, leveraging consistent growth to 10x their business.





GRUPO
TECNOLÓGICO
UNIVERSITARIO

Integrated their 13
campuses and prepared
improving their business
**model growing profit
30 % compared to the
previous year** in 6 months

Reengineered their
business for
exponential growth
becoming **one of the
largest** companies in
small loans in Mexico



AVON
the company for women

As part of the leading
team in Latam, they were
able to grow **from 1.6 to
3 BB Dollars in 5 years**

**SUCCESS
STORIES**



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