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Dear Steve,

Thanks for your help with LCI this past winter. The VP I did my interviewing with loved me -- but it appeared that he didn't do the greatest job selling both me and the position to his boss.

So here I am, still at MCI.

The entire process has taught me that I have not done the greatest job keeping in touch with those folks who have helped me along the way. Steve, your assistance in helping me land my sales job in Government Markets a few years back certainly puts you in that category. Moreover, my days under your "command" in Partner Marketing were my most enjoyable and enriching at MCI.

If I never formally thanked you, please let me do so now. Thanks.

Going forward, let me request if I can count you as a ready reference as I begin my hunt anew. Enclosed is a recent copy of my resume.

Also, please feel free to share advice. I'm open to suggestions. And if there is anything I could ever do for you here in Baltimore, please let me know. I would love the opportunity to return the favor.

Finally, I took the entire Drehoff clan to Hilton Head this past Spring, where we re-visited the condo you put us up in when we won that Partner Marketing contest a few years back. Steve, I look back on those Partner Marketing days with fond memories. Your group was the best feeling of teamwork I've experienced here at MCI. In spite of Kevin Sharer's strong "encouragement," thanks for taking a chance with me and helping me to get this far.

Regards,



Don Drehoff